

Iron Mountain Agreement Justification

Schedule of Rates Reflect the following:

- Rate schedule lists the unit pricing for all the services that may be used. Those unit prices are multiplied by the actual volume of media that are transported **and** stored through ITD for the County
- **Pick up and transportation** - charges for daily transportation of the media based upon actual usage of the services listed on the rate schedule.
- **Storage services** - the actual volume of media which have been **previously** and currently picked up and stored (the volume of media stored varies continually based upon current activity and retention requirements)

Reasoning for the Estimated Yearly Amount Proposed is Based Upon:

- Latest rate table in Exhibit A of the Agreement & current volume of media handled, transported, & stored
- Data activity of the county departments that need to have off site storage and access of this media
- Current usage amount (See attached sample actual invoice which indicates the current county level of service)