



## COUNTY OF MONTEREY - BOARD OF SUPERVISORS

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File #:	A 13-173	Name:	UHS Surgical Renewal & Amendment #4
Type:	BoS Agreement	Status:	Consent Agenda
File created:	7/2/2013	In control:	Board of Supervisors
On agenda:	7/30/2013	Final action:	
Title:	<p>Authorize the Purchasing Manager for Natividad Medical Center (NMC) to execute Renewal and Amendment No. 4 to the Agreement (A-11719/MYA632) with UHS Surgical Services Inc., formally PRI Medical Technologies Inc. for Laser, Guided Imagery, Lithotripsy and Cryotherapy Services at NMC, extending the Agreement to June 30, 2015 for a total Agreement amount not to exceed \$205,000 (no change from the previously approved amount) in the aggregate.</p>		
Sponsors:	Sid Cato		
Attachments:	<p>1. <u>UHS Surgical formerly PRI Medical Technologies Spend Sheet</u>, 2. <u>UHS Surgical Services Inc Renewal &amp; Amendment #4</u>, 3. <u>Completed Board Order</u></p>		

[History \(0\)](#)
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### Title

Authorize the Purchasing Manager for Natividad Medical Center (NMC) to execute Renewal and Amendment No. 4 to the Agreement (A-11719/MYA632) with UHS Surgical Services Inc., formally PRI Medical Technologies Inc. for Laser, Guided Imagery, Lithotripsy and Cryotherapy Services at NMC, extending the Agreement to June 30, 2015 for a total Agreement amount not to exceed \$205,000 (no change from the previously approved amount) in the aggregate.

### Report

#### RECOMMENDATION:

It is recommended the Board of Supervisors authorize the Purchasing Manager for Natividad Medical Center (NMC) to execute Renewal and Amendment No. 4 to the Agreement (A-11719/MYA632) with UHS Surgical Services Inc., formally PRI Medical Technologies Inc. for Laser, Guided Imagery, Lithotripsy and Cryotherapy Services at NMC, extending the Agreement to June 30, 2015 for a total Agreement amount not to exceed \$205,000 (no change from the previously approved amount) in the aggregate.

#### SUMMARY/DISCUSSION:

PRI Medical Technologies Inc. provides NMC with rental services for Holmium laser, guided imagery, lithotripsy, and cryotherapy. The perioperative services department at NMC currently uses predominately the Holmium laser and cryotherapy portion of this service. The use of the Holmium laser allows NMC surgeons to:

- Perform laser lithotripsy of renal, urethral, and bladder stones.
- Treat urethral and urethral strictures.
- Treat bladder and urethral tumors.
- Treat bladder carcinomas.
- Treat benign prostatic hyperplasia via laser enucleation of the prostate, laser ablation of the prostate, and transincision of the prostate.
- Perform bladder neck incisions.
- Treat condylomas (warts) and lesions of the external genitalia.

The other modality of treatment that NMC utilizes this vendor for is cryotherapy. Cryotherapy allows NMC surgeons to treat renal cell carcinoma (small tumors of the kidney) and spare the kidney when appropriate. The only other surgical treatment for this diagnosis is a partial nephrectomy which is a procedure that neither NMC nor Salinas Valley Memorial Hospital performs.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Renewal and Amendment No. 4 as to legal form and risk provisions. Auditor-Controller has reviewed and approved this Renewal and Amendment No. 4 as to fiscal provisions. The Renewal and Amendment No. 4 has also been reviewed and approved by Natividad Medical Center's Board of Trustees.

FINANCING:

As a result of Amendment No. 2, the Board of Supervisors approved an \$80,000 increase for Fiscal Year 2011-2012 in the maximum liability for the Agreement (for a total Agreement amount not to exceed \$205,000 in the aggregate). As a result of this Renewal and Amendment No. 4, no additional dollars will be added to the previously approved amount. Remaining funds from the previous year's purchase orders (approximately \$125,000) will be rolled over for \$125,000 and is included in the Fiscal Year 2013/2014 Adopted Budget. There is no impact to the General Fund.

Prepared by: Shirley McJohnston, Interim Chief Nursing Officer, 783-2560  
Approved by: Harry Weis, Chief Executive Officer, 783-2553

Attachments: Renewal and Amendment No. 4, Agreement, Amendments 1, 2, 3 and Spend Sheet  
Attachments on file with the Clerk to the Board's Office



## Monterey County

### Board Order

168 West Alisal Street,  
1st Floor  
Salinas, CA 93901  
831.755.5066

#### Agreement No.: A-11719

Upon motion of Supervisor Salinas, seconded by Supervisor Calcagno and carried by those members present, the Board of Supervisors hereby:

Authorized the Purchasing Manager for Natividad Medical Center (NMC) to execute Renewal and Amendment No. 4 to the Agreement (A-11719/MYA632) with UHS Surgical Services Inc., formally PRI Medical Technologies Inc. for Laser, Guided Imagery, Lithotripsy and Cryotherapy Services at NMC, extending the Agreement to June 30, 2015 for a total Agreement amount not to exceed \$205,000 (no change from the previously approved amount) in the aggregate.

PASSED AND ADOPTED on this 30th day of July 2013, by the following vote, to wit:

AYES: Supervisors Armenta, Calcagno, Salinas, Parker and Potter

NOES: None

ABSENT: None

I, Gail T. Borkowski, Clerk of the Board of Supervisors of the County of Monterey, State of California, hereby certify that the foregoing is a true copy of an original order of said Board of Supervisors duly made and entered in the minutes thereof of Minute Book 76 for the meeting on July 30, 2013.

Dated: July 30, 2013  
File Number: A 13-173

Gail T. Borkowski, Clerk of the Board of Supervisors  
County of Monterey, State of California

By Denise Hancock  
Deputy

**AMENDMENT NO. 4  
TO PROFESSIONAL SERVICES AGREEMENT  
BETWEEN UHS Surgical Services Inc. formally known as PRI Medical Technologies Inc. AND  
THE NATIVIDAD MEDICAL CENTER  
FOR  
Laser, Guided Imagery, Lithotripsy and Cryotherapy Services**

This Amendment No. 4 to Professional Services Agreement ("Agreement"), dated April 15, 2009, is entered into by and between the County of Monterey, on behalf of Natividad Medical Center ("NMC"), and UHS Surgical Services Inc. formally known as PRI Medical Technologies Inc. (Contractor), with respect to the following:

**RECITALS**

**WHEREAS**, the County and Contractor amended the Agreement previously on July 1, 2010 via Amendment No. 1, on July 1, 2011 via Amendment No. 2, and on July 1, 2012 via Amendment No.3; and

**WHEREAS**, the County and Contractor wish to amend the Agreement to extend the term end date to allow for existing services to continue.

**AGREEMENT**

**NOW, THEREFORE**, the parties agree to amend the Agreement as follows:

1. Contractor will continue to provide NMC with the same scope of services as stated in the original Agreement (No. MYA632).
2. Section 2., "TERM OF AGREEMENT" shall be amended by removing, *"The term of this Agreement is from April 15, 2009 to June 30, 2010 unless sooner terminated pursuant to this Agreement"* and replacing it with *"The term of this Agreement is from April 15, 2009 to June 30, 2016 unless sooner terminated pursuant to this Agreement"*.
3. Except as provided herein, all remaining terms, conditions and provisions of the Agreement and Amendment Nos. 1, 2, and 3 are unchanged and unaffected by this Amendment No. 4 and shall continue in full force and effect as set forth in the Agreement.
4. A copy of this Amendment No. 4 and all previous amendments shall be attached to the original Agreement (No. MYA632).
5. The effective date of this Amendment is July 1, 2013.

IN WITNESS WHEREOF, the parties hereto are in agreement with this Amendment on the basis set forth in this document and have executed this Amendment on the day and year set forth herein.

Natividad Medical Center

By: [Signature]  
Sid Cato, NMC Contracts Manager

Date: 5-31-13

By: [Signature]  
Harry Weis, NMC Chief Executive Officer

Date: 5/20/13

APPROVED AS TO LEGAL PROVISIONS

By: [Signature]  
Anne Brauer  
Monterey County, Deputy County Counsel

Date: May 29, 2013

APPROVED AS TO FISCAL PROVISIONS

By: [Signature]  
Gary Giboney  
Monterey County Auditor/Controller's Office

Date: 5-30-13

Contractor

VHS Surgical Services, Inc.  
Contractor's Business Name\*\*\* (see instructions)

[Signature]  
Signature of Chair, President, or Vice-President

Matt McCabe, CFO  
Name and Title

Date: 5/15/13

By: [Signature]  
(Signature of Secretary, Asst. Secretary, CFO,  
Treasurer or Asst. Treasurer)

Matt McCabe, CFO  
Name and Title

Date: 5/15/13

\*\*\*Instructions

If CONTRACTOR is a corporation, including limited liability and non-profit corporations, the full legal name of the corporation shall be set forth above together with the signatures of two specified officers (two signatures required).

If CONTRACTOR is a partnership, the name of the partnership shall be set forth above together with the signature of a partner who has authority to execute this Agreement on behalf of the partnership (two signatures required).

If CONTRACTOR is contracting in and individual capacity, the individual shall set forth the name of the business, if any and shall personally sign the Agreement (one signature required)