



Monterey County

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Board Report

Legistar File Number: A 15-296

August 25, 2015

Introduced: 8/7/2015

Version: 1

Current Status: Agenda Ready

Matter Type: BoS Agreement

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) to execute the First Amendment to the Professional and Call Coverage Services Agreement with Dansin Inc. to provide neurosurgery services at NMC effective September 1, 2015, extending the term by twenty-five months and adding \$200,000 for a revised not to exceed amount of \$700,000 for the full term of the Agreement September 1, 2014 to September 30, 2017; and
- b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) amendments to this Agreement where the total amendments do not extend the term by more than twelve (12) months, do not exceed 10% of the original contract amount and do not significantly change the scope of work.

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) to execute the First Amendment to the Professional and Call Coverage Services Agreement with Dansin Inc. to provide neurosurgery services at NMC effective September 1, 2015, extending the term by twenty-five months and adding \$200,000 for a revised not to exceed amount of \$700,000 for the full term of the Agreement September 1, 2014 to September 30, 2017; and
- b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) amendments to this Agreement where the total amendments do not extend the term by more than twelve (12) months, do not exceed 10% of the original contract amount and do not significantly change the scope of work.

SUMMARY/DISCUSSION:

Natividad Medical Center (NMC) received its designation as the Level II Trauma Center for Monterey County in January 2015. The American College of Surgeons requires neurosurgeons provide dedicated call coverage with a 30 minute response time for Level II Trauma Centers. In order to provide 24/7 care, it is necessary to develop and sustain a core team of quality neurosurgeons made up of employed and independent contract physicians to provide daily call coverage in the Emergency Department and follow-up care to patients in the Intensive Care Unit and Specialty Clinic.

NMC has an agreement with Dansin Inc., for which Daniel White, M.D. is a board certified neurosurgeon. Dr. White provides neurosurgery services at NMC as part of the comprehensive trauma services required for the Level II Trauma Center activation. NMC wishes to amend the agreement to extend the term an additional 25 months and to add to the amount payable for services during the extended term. Dr. White is paid a daily rate for coverage services. NMC has obtained an independent opinion of fair market value supporting the payment terms of this

Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form and risk provisions. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by Natividad Medical Center's Finance Committee on Jul 30, 2015 and Board of Trustees on August 7, 2015.

FINANCING:

The cost for this Amendment is \$200,000. The total not to exceed amount of this Agreement is \$700,000 for the period September 1, 2014 to September 30, 2017. The actual cost is contingent upon Dr. White's level of participation, in the call panel which may fluctuate based on his availability NMC has agreements with multiple providers to cover this service the total expenditure will not exceed \$1,300,000 annually which is included in the Fiscal Year 2015/2016 Adopted Budget. There is no impact to the General Fund.

Prepared by: Jeanne-Ann Balza, Management Analyst, 783.2506

Approved by: Gary Gray D.O., Interim Chief Executive Officer, 783.2553

Attachments:

First Amendment

Agreement

Attachments on file at the Clerk of the Board



Gary Gray DO, Interim Chief Executive Officer



Date