

EXHIBIT A

SCOPE OF SERVICES/PAYMENT PROVISIONS

I. Service Delivery Sites

- A. The service delivery site will be the Monterey County Information Technology office, 1590 Moffett Street, Salinas, CA 93905.

II. Scope of Services

- A. CONTRACTOR shall provide four thousand eight hundred and sixty (4,860) client licenses for Carbon Black, an endpoint threat detection and response platform that enables SOC and incident response teams to prepare for a data breach through continuous endpoint recording, customized detection, live response, remediation, and threat banning.
 - a. All Contractor work will be done remotely.
 - b. Thirty (30) hours of professional installation services to the County.
 - c. Two (2) Carbon Black installation classes.
 - d. Unlimited customer support during the hours of 8 AM to 8 PM EST, Monday through Friday.
 - e. Remote access to CONTRACTOR's support website.
- B. County shall provide:
 - a. Remote access to the CONTRACTOR's network as necessary for assistance during professional installation or ongoing support.
 - b. Two contact persons who shall work with CONTRACTOR during project implementation and use.

III. Term of the Agreement

The term of this Agreement shall be from July 1, 2016 to June 30, 2019, unless sooner terminated pursuant to the terms of this Agreement.

IV. Payment Provisions

The amount of \$98,706.60 for the term of July 1, 2016 through June 30, 2017, the amount of \$93,166.20 for the term of July 1, 2017 through June 30, 2018, and the amount of \$93,166.20 for the term of July 1, 2018 through June 30, 2019, for a total maximum amount of \$285,039, over three years. The payment conditions as specified in Section 6 of the body of this Agreement shall apply. County does not guarantee any minimum or maximum amount of dollars to be spent under this AGREEMENT.

B. Invoices shall be mailed to:

Monterey County Information Technology
1590 Moffett Street
Salinas, CA 93905

Attn: Accounts Payable