



Monterey County

168 West Alisal Street,
1st Floor
Salinas, CA 93901
831.755.5066

Board Report

Legistar File Number: A 16-292

September 20, 2016

Introduced: 9/1/2016

Version: 1

Current Status: Agenda Ready

Matter Type: BoS Agreement

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Master Agreement with Net Health Systems, Inc. (Net Health) retroactive to August 31, 2016, for the provision of rehabilitation documentation software and licenses to be used within Natividad Medical Center's Outpatient Physical, Occupational and Speech Therapy Departments, including a Purchase Schedule and containing non-standard risk terms regarding limitation of liability, non-standard insurance provisions, limitation on warranty and indemnification, in an amount not to exceed \$55,950 for a one-year term of August 31, 2016 through August 30, 2017; and
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the Master Agreement, which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$5,595) of the original cost of the Master Agreement.

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Master Agreement with Net Health Systems, Inc. (Net Health) retroactive to August 31, 2016, for the provision of rehabilitation documentation software and licenses to be used within Natividad Medical Center's Outpatient Physical, Occupational and Speech Therapy Departments, including a Purchase Schedule and containing non-standard risk terms regarding limitation of liability, non-standard insurance provisions, limitation on warranty and indemnification, in an amount not to exceed \$55,950 for a one-year term of August 31, 2016 through August 30, 2017; and
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the Master Agreement, which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$5,595) of the original cost of the Master Agreement.

SUMMARY/DISCUSSION:

NMC desires to partner with Net Health for its rehabilitation documentation software (ReDoc). NMC's outpatient Physical Therapy, Occupational Therapy and Speech Therapy Departments currently utilize paper charting systems in conjunction with Meditech scheduling and billing. Meditech does not offer an outpatient solution for Therapy medical record documentation. Net Health is a nationally recognized company that provides rehabilitation documentation software

solutions to more than 500 outpatient therapy sites and is considered an industry leader for outpatient therapy online documentation.

Net Health's Enterprise Solution provides therapists and therapy teams the tools they need to operate efficiently, stay compliant, and enhance patient care and outcomes. Outpatient Therapy is strictly regulated by regulatory agencies, and the ReDoc software keeps current with changes in regulations and billing requirements. The software allows the therapist to generate comprehensive reports that convey medical necessity and functional outcomes to send to the patient's provider. The software also has the ability to alert the therapist to any billing or coding errors and provides reminders for critical events, such as progress reports, re-certifications, and re-authorizations, all while tracking Medicare Cap limits.

NMC desires to purchase this cloud based system that will allow for outpatient therapy electronic medical records. The software will interface with the hospital's Meditech system. The anticipated start date of this Agreement was August 31, 2016. During the time this Agreement was being finalized, NMC hired a new supervising therapist for the Therapy Services Department. Additional time to allow the newly hired supervisor to review the purchase of the software was needed, in order to ensure it would meet the department's needs.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form and reviewed for risk provisions, and the Auditor-Controller has reviewed and approved as to payment provisions. The Agreement was reviewed by NMC's Finance Committee on July 28, 2016 and by the Board of Trustees on August 5, 2016.

FINANCING:

The cost for this Agreement is \$55,950, all of which was included in the Fiscal Year 2016-17 Adopted Budget. There is no impact to the General Fund.

Prepared by: Andrea Rosenberg, Asst. Administrator, Operations and Support Services, 783-2562

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

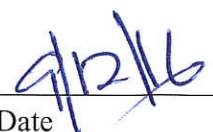
Attachments:

Net Health Systems, Inc. Master Agreement and Purchase Schedule
Spend Sheet

Attachments on file with the Clerk of the Board



Dr. Gary R. Gray, Chief Executive Officer



Date