

County of Monterey
Contracts/Purchasing Department
JUSTIFICATION OF SOLE SOURCE/SOLE BRAND REQUEST

Purchase Requisition Number _____

Date 24 January 2017

Description of Item: Harris Corp Software Releases and Security Updates

1. Please indicate the following:

Procurement: ☒ Goods
 ☒ Services

(Check One)

☒ Sole Source: Item is available from one source only. Item is a one-of-a kind and is not sold through distributors. Manufacturer is exclusive distributor.

☐ Sole Brand: Various sources can supply the specified model and brand and competitive bids will be solicited for the requested brand only. Meets form, fit and function- nothing else will do.

Note: Sole Source/Sole Brand Requests are not maintained as a standing request. Each request is for a single one-time purchase only.

2. Vendor Selection:

☐ Preferred Vendor
☒ Sole Source

Vendor Name: Harris Corp., Communications Systems Segment
Address: 221 Jefferson Ridge Parkway City: Lynchburg State: VA
Phone Number: _____ Fax: _____
Contact Person: Andrew Wilson Title: Contracts Manager
Federal Employer #:

3. Provide a brief description of the goods/services to be purchased and why this purchase is being proposed under a sole source acquisition.

a) Why were product and/or vendor chosen?

Harris Corporation was selected to provide the Next Generation Radio System upgrade for Monterey County in 2010. Their contracted installation of the NGEN system included primary and redundant server systems, switches and radio frequency components that run software that needs to be both updated and secured on a regular basis.

- b) What are the unique performance features of the product/brand requested that are not available in any other product/brand? For Services: what unique qualifications, rights, and licenses does the vendor possess to qualify as a sole source/brand request?

Harris Corporation provides specially configured and tested security releases, and software updates which are optimized for loading and operation on the hardware platforms which were purchased in support of the Next Generation radio system.

- c) Why are these specific features/qualifications required?

This contract will keep Harris installed hardware systems operating with the most current versions of software and that security software is kept up-to-date securing the hardware and software systems protected from intrusion and/or corruption.

- d) What other products/services have been examined and/or rejected?

None

- e) Why are other sources providing like goods or services unacceptable (please give a full meaningful explanation)?

These software and security release packages are built exclusively by Harris for systems produced and installed by Harris. Other vendor solutions would not work for Harris systems.

- f) What are the unique performance features REQUIRED (not merely preferred), and how would your requirement be inhibited without this particular item or service?

These software and security updates will ensure Harris hardware and software systems are updated to the latest release version and that all systems and software components are protected with the latest security updates and features. Without these updates, the NGEN system would be vulnerable to malicious cyber intrusion and attacks, and would become dangerously out-of-date jeopardizing public safety communications and the safety of Monterey County citizens.

- g) Estimated Costs: \$109,000.00 annually, \$436,000 for 4 years.

4. Is there an unusual or compelling urgency associated with this project?



No




Yes (Please describe)


THE FOLLOWING TO BE COMPLETED BY THE REQUESTOR

I hereby certify that:

1. I am an approved department representative, and am aware of the County's requirements for competitive bidding, as well as the criteria for justification for sole source/brand purchasing.
2. I have gathered the required technical information and have made a concentrated effort to review comparable and/or equal equipment.
3. The information contained herein is complete and accurate.
4. There is justification for sole source/brand purchasing noted above as it meets the County's criteria.
5. A sole source/brand purchase in this case would withstand a possible audit or a vendor's protest.


Requestors Signature

24 Jan 17
Date


Authorized Signature by Department Head

1-26-17
Date


Contracts/Purchasing Officer

2.8.17
Date