

# Pilot Project Update and Recommendations for Coverage for Remaining Uninsured

*Elsa Jimenez, Director of Health*  
*Dr. Gary Gray, CEO, NMC*



# Background

- Board of Supervisors approval: August 2016
- Implementation: November 2016
- Funding approved: \$500,000 general fund
- BOS Ad Hoc Committee: October 2017

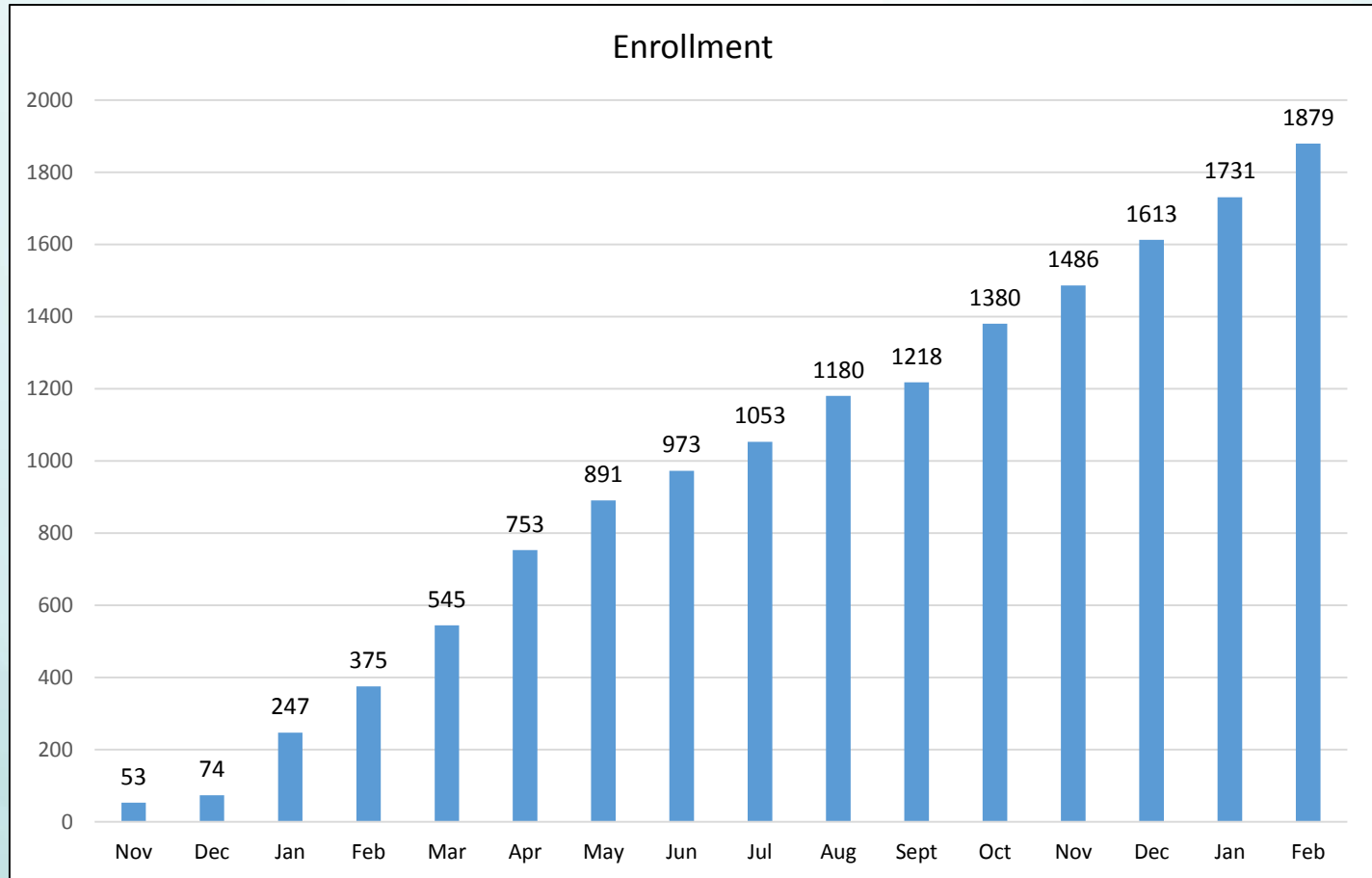


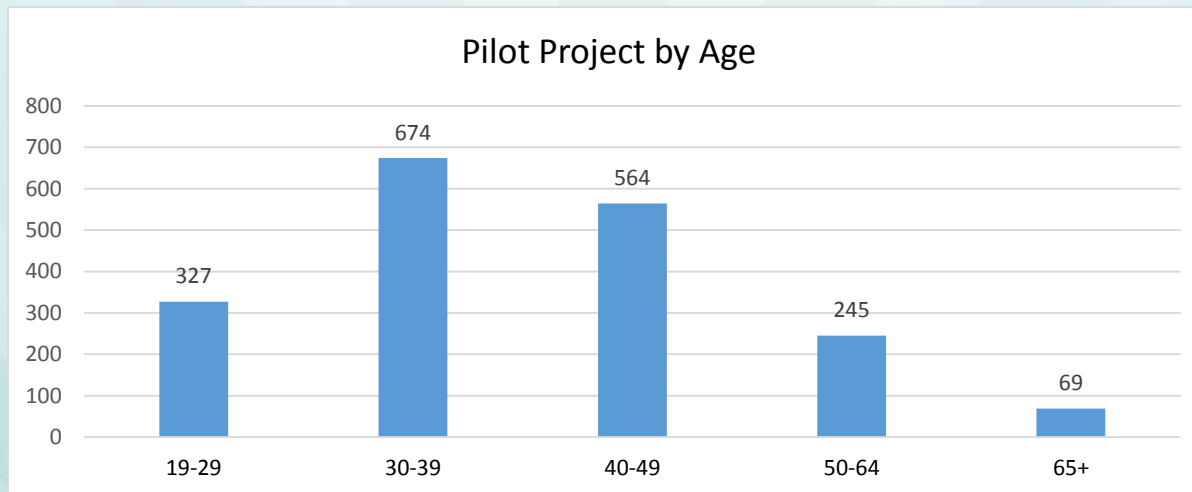
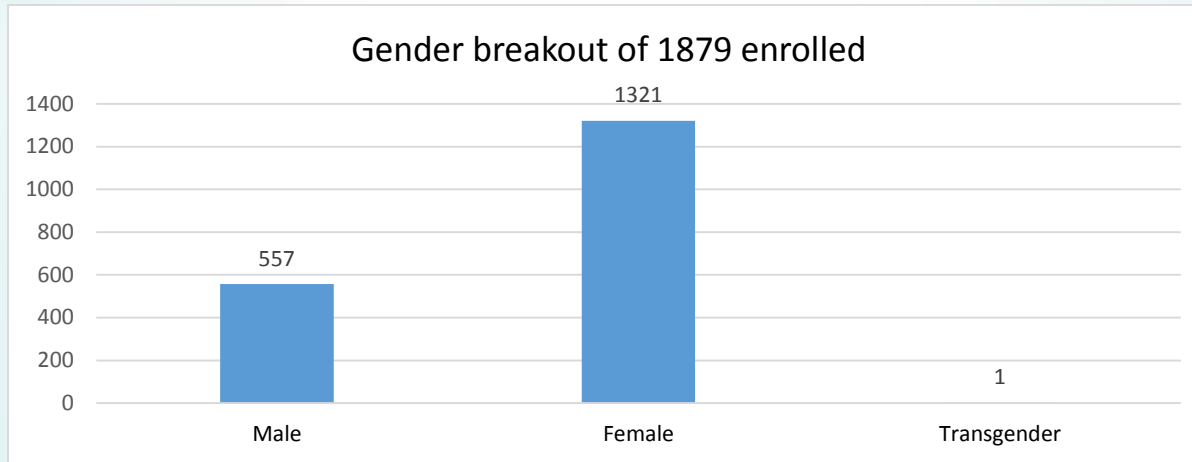
# ACA Repeal: Impact to County

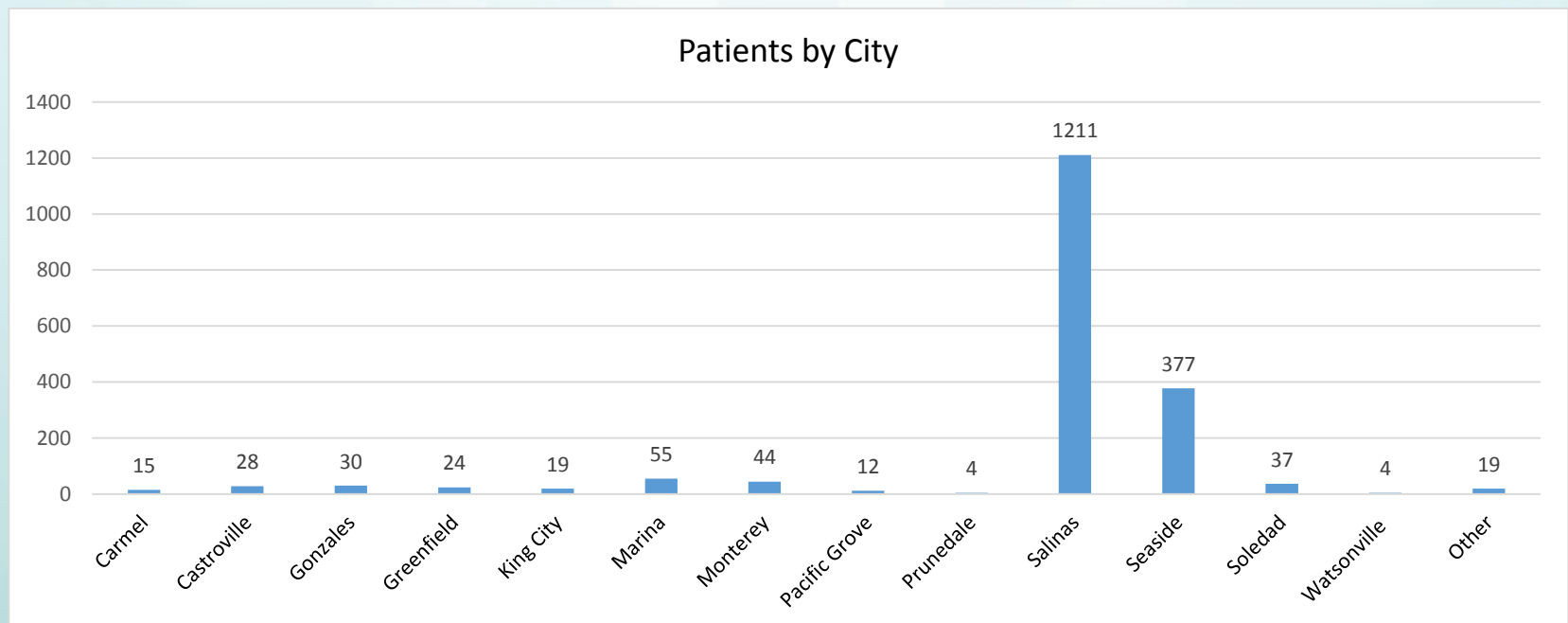
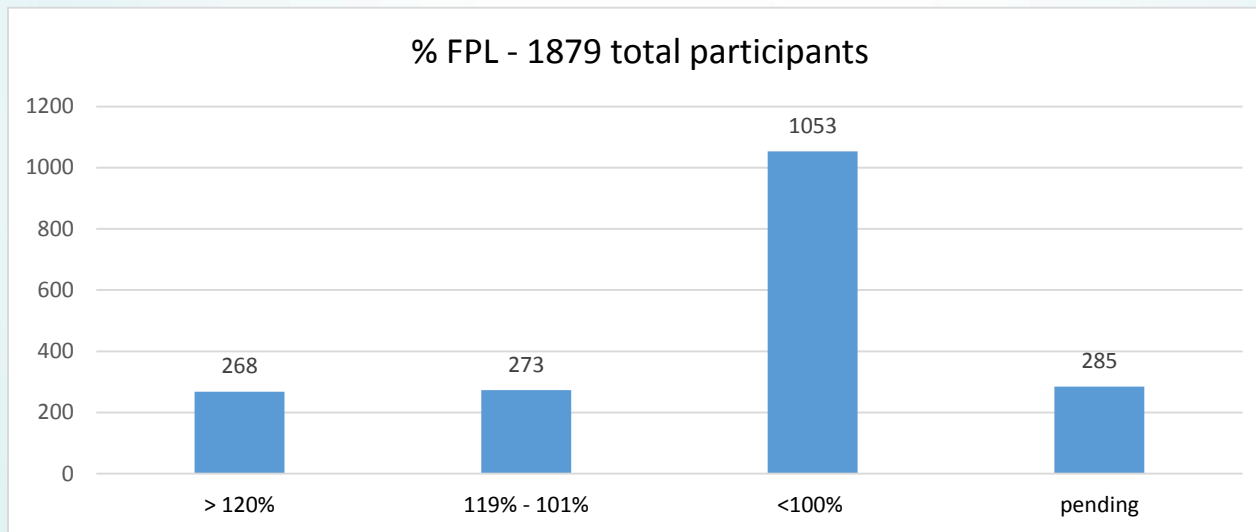
- 50,000 individuals enrolled in coverage
  - 33,000 through Medicaid Expansion
  - 17,000 through Covered California
- NMC revenue impact: (\$38 m)
- Health revenue impact: (\$7 m)



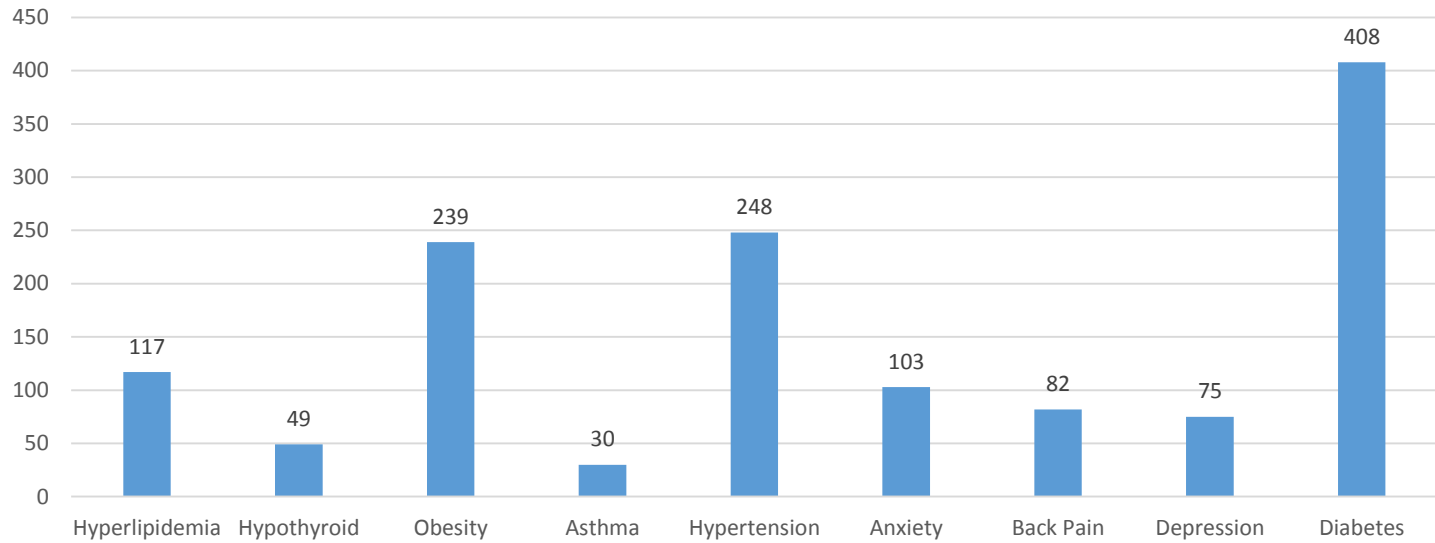
## Current Status – 1,879 people enrolled as 3/5/2017



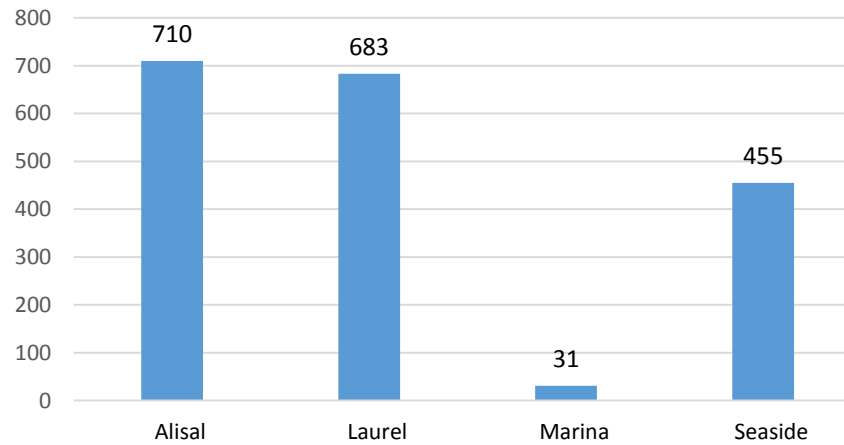


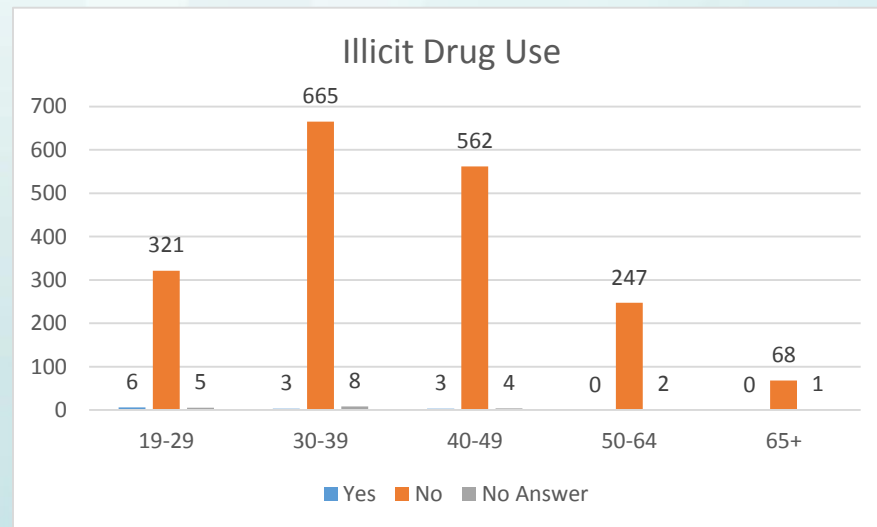
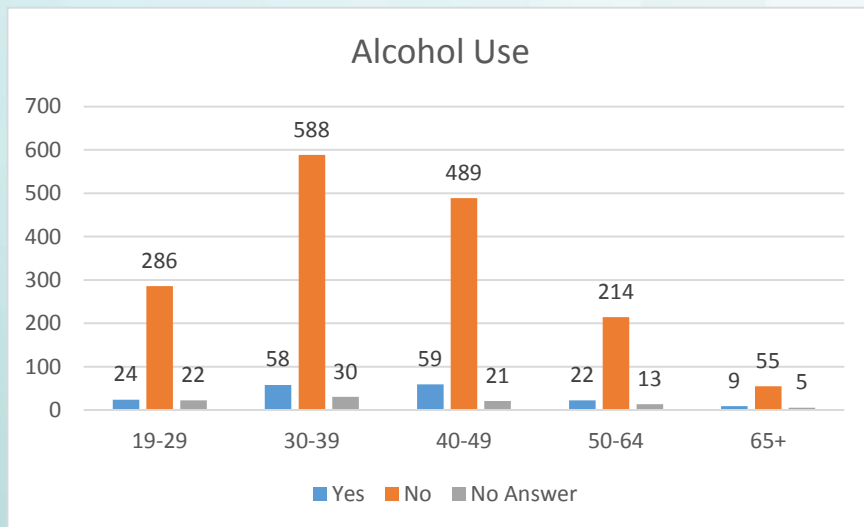
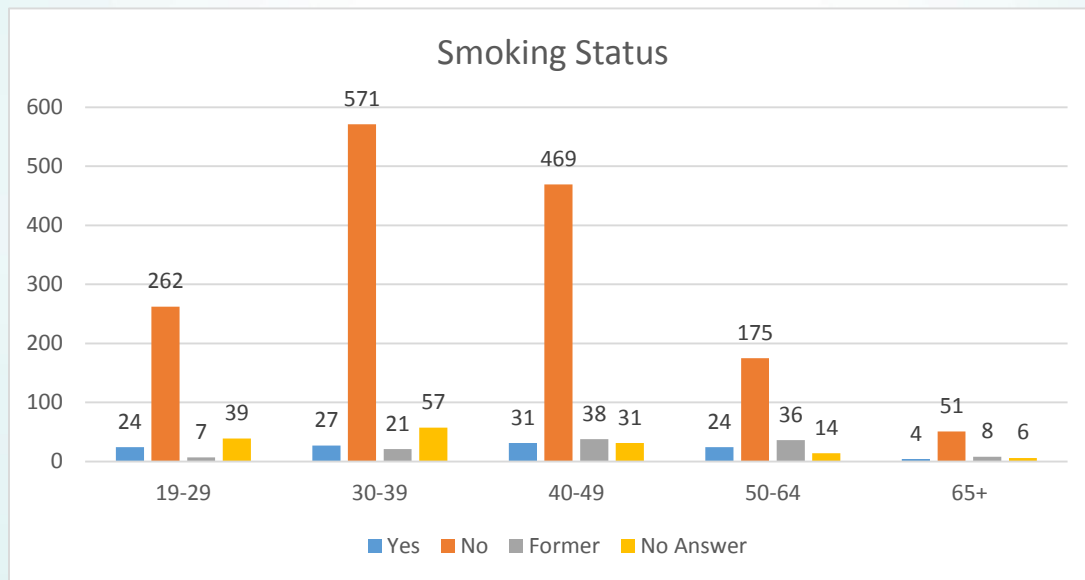


Common Diagnoses - Distinct by Patient/Group



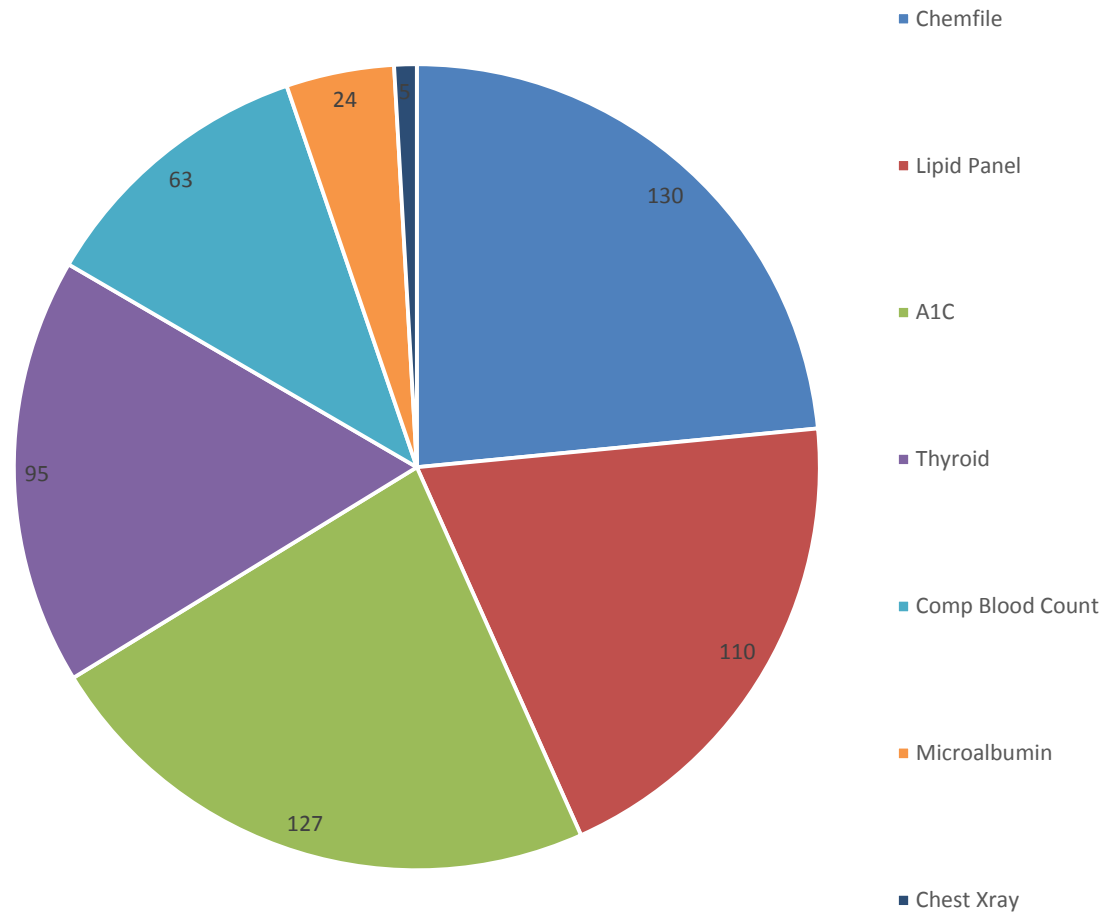
Clinic



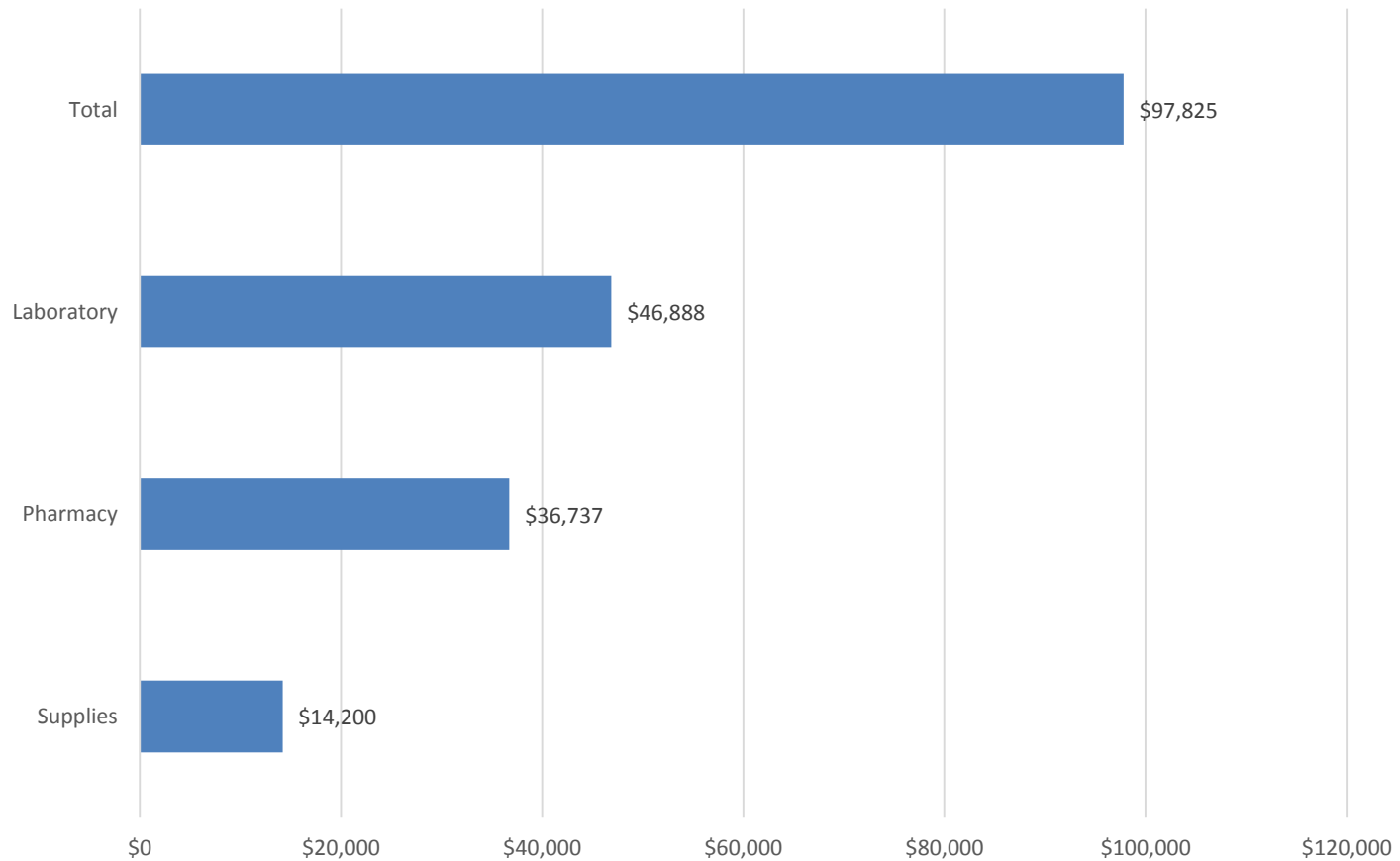




Types of Lab / Radiology services ordered  
(February)



Costs paid to date as of 1/31/17  
(NMC invoices not yet complete for Nov/Dec/Jan services)



# Uninsured Care Options



# Option 1-

## Full scope primary care pilot

Patients meeting the following eligibility criteria may qualify:

- Low-income resident of Monterey County
- 19-64 years old
- Currently uninsured
- Not eligible for any state-funded or private health plan

Covered services:

- Full array of County operated primary care services including lab, diagnostic imaging and limited generic drugs.



# Full scope primary care pilot

Medical Costs: \$78 PMPM\*

- \$28 PMPM for medical home
- \$50 PMPM ancillary and pharmacy

Annual Cost:

- \$936,000 for 1,000 individuals

\* per member per month



# Option 2 – Full scope primary care pilot and ambulatory specialty services

Patients meeting the following eligibility criteria may qualify:

- Low-income resident of Monterey County
- 19-64 years old
- Currently uninsured
- Not eligible for any state-funded or private health plan

Covered services:

- Full array of County operated primary care and NMC based outpatient specialty services including lab, diagnostic imaging and limited generic drugs



# Full scope primary care pilot and ambulatory specialty services

Medical Costs: \$150 PMPM

- \$28 PMPM for medical home
- \$122 PMPM specialty care, ancillary and pharmacy

Annual Cost:

- \$1.8 million for 1,000 individuals

Administrative Annual Costs:

- \$100,000 to \$200,000 per year



# Excluded Services for Option 1 and 2

- Mental Health and Substance Use Recovery
- Inpatient Hospital Services
- Surgery Services
- Medical Equipment and Supplies
- Emergency Room Visits
- Physical and Occupational Therapy
- All out of system care





# Option 3 - ViaCare 2.0

- CCAH\* administered Medi-Cal like plan
- Estimated costs: \$350 PMPM
- Annual Costs: \$21 million for 5,000 members
- Admin fees and startup costs: TBD

\*Central California Alliance for Health



# Historical Medically Indigent Adult Program and ViaCare PMPM

	MIA	ViaCare
PMPM	\$ 1,398.00	\$ 529.00
Members	510	3,462



# Ad Hoc Committee Recommendation

## Option 2

- Full scope primary care pilot and ambulatory specialty services
- \$1.8 million per year for 1,000 individuals

Current Pilot: almost 1,900 individuals enrolled





# QUESTIONS?



COUNTY OF MONTEREY  
**HEALTH DEPARTMENT**