# AMENDMENT NO. 1 TO SERVICES AGREEMENT BETWEEN LEIDOS HEATH LLC AND NATIVIDAD MEDICAL CENTER FOR IT CONSULTING SERVICES

This Amendment No. 1 to the Services Agreement ("Agreement") which was effective on January 11, 2017 is entered into by and between the County of Monterey (hereinafter "County"), on behalf of Natividad Medical Center (hereinafter "NMC"), and Leidos Health LLC (hereinafter "CONTRACTOR"); (collectively, the County and CONTRACTOR are referred to as the "Parties"), with respect to the following:

### **RECITALS**

**WHEREAS**, the Agreement was executed for CONTRACTOR to provide IT consulting services for NMC with a term January 11, 2017 through January 10, 2018.

**WHEREAS**, NMC and CONTRACTOR currently wish to amend the Agreement to extend it for an additional one (1) year period through January 10, 2019 with the option to extend the agreement for three (3) additional one year periods.

#### **AGREEMENT**

NOW, THEREFORE, the Parties agree to amend the Agreement as follows:

The Agreement is hereby amended on the terms and conditions as set forth in the Agreement, except as specifically set forth below.

- 1. "TERM OF AGREEMENT/Section 4.1", shall be amended to: "The term of this agreement is January 11, 2017 through January 10, 2019, with the option to extend the agreement for three (3) additional one year periods. NMC is not required to state a reason if it elects not to renew this AGREEMENT.
- 2. Exhibit A, "PRICNG" shall be amended to the following:
  - "The following attached exhibits are incorporated herein by reference and constitute a part of this Agreement:

Exhibit A: Pricing

Exhibit A-1: revised Pricing as per Amendment No. 1"

**Exhibit B: Business Associate Agreement** 

- 3. Except as provided herein, all remaining terms, conditions and provisions of the Agreement are unchanged and unaffected by this Amendment No. 1 and shall continue in full force and effect.
- 4. A copy of this Amendment No. 1 shall be attached to the Original Agreement.
- 5. This Amendment No. 1 shall be effective January 11, 2018.

~ Signature page to follow ~

**IN WITNESS WHEREOF,** the Parties hereto are in agreement with this Amendment No. 1 on the basis set forth in this document and have executed this Amendment No. 1 on the day and year set forth herein.

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NATIVIDAD MEDICAL CENTER	CONTRACTOR
By: Gary R. Gray, DO, CEO	Leidos Health LLC  CONTRACTOR's Business Name  ***See instructions below***
Date:	By:(Signature of: Chair, President, or Vice-President)
By: Monterey County Opputy County Counsel	Bill Kloes President Hospitals Health Systems  Date: 11/15/17
Approved as to Fiscal Provisions	By: (Signature of: Secretary, Asst. Secretary, CFO, Treasurer, or Asst. Treasurer)
By: Monterey County Deputy Auditor/Controller	Kenneth H. Cottle, Controller Name and Title
Date:	Date: 11.15.2017
	***Instructions***  If CONTRACTOR is a corporation; including limited liability and non-profit corporations, the full legal name of

If CONTRACTOR is a corporation; including limited liability and non-profit corporations, the full legal name of the corporation shall be set forth above together with the signatures of two specified officers (two signatures required).

If CONTRACTOR is a partnership; the name of the partnership shall be set forth above together with the signature of a partner who has authority to execute this Agreement on behalf of the partnership (two signatures required).

If CONTRACTOR is contracting in an individual capacity, the individual shall set forth the name of the business, if any and shall personally sign the Agreement (one signature required).

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# **Exhibit A-1 Pricing**

2018 Leidos Health All Inclusive Rates				
A. Project Manager	The Project Manager will be responsible for the day-to-day project activities and will be your primary point of contact. Our Project Manager will work in collaboration with the NMC Project Manager to provide guidance and direction as it relates to the engagement, issues, risks, and resources.	\$185	\$200	
B. Clinical Project Manager	The Leidos Health Clinical Project Manager, or Clinical Lead, will be responsible for the clinical efforts and/or support the clinical initiatives, and oversee the build and development work of the clinical teams.	\$185	\$200	
C. Clinical IT Subject Matter Expert (SME)	The Leidos Health Clinical IT Subject Matter Expert (SME) will support the day-to-day build and implementation efforts.	\$175	\$180	
D. Non Clinical IT Subject Mater Expert	The Leidos Health Non Clinical IT Subject Matter Expert (SME) will support the day-to-day build and implementation efforts.	\$175	\$180	
E. Database Administrator/ IT Infrastructure/Data Warehouse	The Database Administrator will create and support multiple databases, EHRs and database technologies. Ensures that databases are properly maintained, meets performance metrics, and is responsible for data management and controls. Adept with reporting tools (Crystal, SQL, scripting, other tools).	\$175	\$195	

F. Technical Analyst (HL7, networking, security, etc.)  ETL/ SQL/ Clarify/ Crystal/Other/Data Extraction Developer and/or Project Manager	The Technical Analyst will implement and support a broad range of facility-based IT&S equipment. Skilled with network infrastructure support and device deployment.  Works directly with NMC to generate reports, data files, queries, sub-queries, nested queries, and SQL and Crystal reports using Epic Clarity report writing and SQL tools. Other tasks could include the following (not all tasks are named here):  Writes SQL code and ETL code to support the project including SSIS packages  Loads data from file types such as csv, flat files, databases			
	Works with SQL Server and system tables and structures; Oracle tables and structures; relational	\$175	<b>\$</b> 195	
1	<ul> <li>database structures</li> <li>Creates complex views and in all aspects of DDL,         DML as it pertains to SQL Server specifically     </li> <li>Develops advanced programs for ETL that include complex transformations and data normalization routines</li> <li>Works with technical leads to develop and set up automated and manual process steps for production of ETL routines and SSIS packages</li> </ul>	91/3	<b>9</b> 193	
	Creates documentation for SQL/ETL routines and associated processes. Works with technical staff and leads on optimizing the data architecture to support the ETL processes			

## **Exhibit A-1 Pricing**

G. Report Writer/ Designer	The Leidos Health Report Writer/Designer will be responsible for identifying and addressing reports that need to migrate to the new environment, the development of new reports, and reports to be modified. This role will work closely with the project team and stakeholders to ensure requirements are being met and testing protocols completed.	\$170	\$180	
	testing protocols completed.			

H. Account Manager	Mary Kay Beltramini is the Leidos Health Northern California Account Manager and will be assigned to NMC and this project. She resides in Northern California. Ms. Beltramini will coordinate her onsite visits with the Leidos Health Project Manager and/or consultant/team member.	N/C	N/C	N/C
I. IT Analyst	IT Application Analyst gathers business requirements, conducts needs assessments, and develops functional specifications and build to ensure that developed information technology solutions support business objectives.  Installs/upgrades new/existing applications and components and configures application settings.	\$175	\$180	
J. MEDITECH Financial Lead	The Leidos Health MEDITECH READY Certified Financial Lead will be responsible for the day-to-day project activities for the revenue cycle efforts. Our Financial Lead will work in collaboration with the Project Manager and NMC Business Office to provide guidance and direction as it relates to this engagement. The Financial Lead will also develop the revenue cycle migration strategy and oversee the build work of the financial team.	\$180		
K. MEDITECH Ambulatory Lead	The Leidos Health MEDITECH READY Certified Ambulatory Lead will be responsible for the day-to-day project activities for the clinics. Our Ambulatory Lead will work in collaboration with the Project Manager and the NMC Clinics to provide guidance and direction as it relates to this engagement. The Ambulatory Lead will also develop the workflows and oversee the build work of the ambulatory team.	\$180		
L. MEDITECH Pharmacy Advisor – Pharm.D & Pharmacist	The MEDITECH Pharmacy Advisor will provide oversight to the pharmacy dictionary and order build process. In addition, the Pharmacy Advisor will provide best practice guidance and be an advisor to the NMC Pharmacy leadership and team.	\$195		

M. MEDITECH Pharmacy Analyst	The MEDITECH Pharmacy Advisor will provide oversight to the pharmacy dictionary and order build process. In addition, the Pharmacy Advisor will provide best practice guidance and be an advisor to the NMC Pharmacy leadership and team.	\$175		
N. Physician Informatics Advisor	The Physician Informatics Advisor will provide physician leadership to the NMC physician champion(s) and any designated NMC Physician Committee, and the Chief Medical Officer and/or the Chief Medical Information Officer. The Physician Advisor will assist with the development of physician content and offer guidance in the area of physician adoption strategies.			\$323
O. Physician Trainers	The Physician Trainer will adjust the training curriculum on an as needed basis and provide 1:1 support to the physicians during Go-Live and Post Go-Live phases of an engagement.	\$155	\$160	
P. Clinical Informatics Advisor	The Clinical Informatics Advisor will provide guidance and advise the NMC clinical teams regarding clinical content development, order set development and nursing care pathways.	\$175	\$195	
Q. IT Device Deployment	The IT Device Deployment consultant will design, configure, and deploy desktop and personal handheld devices.	\$185	\$185	
R. Medical Device Integration	Technical IT Analyst interfacing configuration testing of medical device integration.	\$185	\$185	
S. IT Strategy Executive Sponsor	Provides thought leadership and executive level guidance, as well as overall project insight and direction. The IT Strategy Executive Sponsor will be responsible for the day- to-day project activities and will be your primary point of contact.			\$250
T. IT Management Strategist	The IT Management Strategist works directly with NMC leadership and stakeholders to perform the current state assessment of operational data needs and requirements to inform the approach to achieving NMC's Strategic Vision.			\$220