# AMENDMENT NO. 1 TO SERVICES AGREEMENT BETWEEN CALIFORNIA SHOCK TRAUMA AIR RESCUE (CALSTAR) AND NATIVIDAD MEDICAL CENTER FOR

### PATIENT TRANSFER COORDINATION AND FACILITATION SERVICES

This Amendment No. 1 to the Services Agreement ("Agreement") which was effective on December 15, 2014 is entered into by and between the County of Monterey, on behalf of Natividad Medical Center (hereinafter "NMC"), and CALSTAR Air Medical Services LLC (CALSTAR) through its All-Access Transfer Center ("A-ATC") (hereinafter "CONTRACTOR"); (collectively, the County, NMC and CONTRACTOR are referred to as the "Parties"), with respect to the following:

#### RECITALS

WHEREAS, the Agreement was executed for Patient Transfer Coordination and Facilitation Services with a term December 15, 2014 through December 14, 2017 and a total Agreement amount not to exceed \$100,000; and

WHEREAS, NMC and CONTRACTOR currently wish to amend the Agreement to extend it for an additional three (3) year period through December 14, 2020 to allow for services to continue with a \$450,000 increase for a total Agreement amount of \$550,000 (the "Financial Cap").

#### **AGREEMENT**

NOW, THEREFORE, the Parties agree to amend the Agreement as follows:

The Agreement is hereby renewed on the terms and conditions as set forth in the Original Agreement incorporated herein by this reference, except as specifically set forth below.

- 1. The second sentence of <u>Section 2 titled</u>, "PAYMENTS BY NMC" shall be amended to the following: "The total amount payable by NMC to CONTRACTOR under this Agreement shall not exceed the sum of \$550,000."
- 2. The first sentence of <u>Paragraph titled</u>, "TERM OF AGREEMENT" shall be amended to the following: "The term of this Agreement is from December 15, 2014 through December 14, 2020, our until the date the sum of \$550,000 is earned by CONTRACTOR, whichever date is earlier, unless sooner terminated pursuant to the terms of this Agreement."
- 3. Except as provided herein, all remaining terms, conditions and provisions of the Original Agreement are unchanged and unaffected by this Amendment No. 1 and shall continue in full force and effect as set forth in the Agreement.
- 4. A copy of this Amendment No. 1 shall be attached to the Original Agreement.
- 5. This Amendment No. 1 shall be effective when signed by both parties.
- 6. NMC and CALSTAR shall work collaboratively to monitor and manage service requests to assure that the Financial Cap is not exceeded during the Term of this Agreement.
- 7. The Fee Schedule in Exhibit A of the Agreement shall be replaced in its entirety with Exhibit A-1 Fee Schedule attached hereto and incorporated herein.

IN WITNESS WHEREOF, the Parties hereto are in agreement with this Amendment No. 1 on the basis set forth in this document and have executed this Amendment No. 1 on the day and year set forth herein.

NATIVIDAD MEDICAL CENTER	CONTRACTOR
By:Gary R. Gray, DO, CEO	CALSTAR Air Medical Services LLC (CALSTAR)  CONTRACTOR's Business Name  ***See instructions below***
Date:	By: (Signature of: Chair, President, or Vice-President)
APPROVED AS TO LEGAL PROVISIONS  During Approved As To Legal Provisions	Anua Blav VP Strateg
By: Monterey County Deputy County Counsel	Date: 10.31.17
Date: 112217	
APPROVED ASTO FISCAL PROVISIONS  By:	By:  (Signature of: Secretary, Asst. Secretary, CFO, Treasurer, or Asst. Treasurer)
Monterey County Deputy Auditor/Controller  Date:	Name and Title  Date:
	***Instructions***  If CONTRACTOR is a corporation; including limited liability and non-profit corporations, the full legal name of the corporation shall be set forth above together with the signatures of two specified officers (two signatures required).
	If CONTRACTOR is a partnership; the name of the partnership shall be set forth above together with the signature of a partner who has authority to execute this Agreement on behalf of the partnership (two signatures required).
	If CONTRACTOR is contracting in an individual capacity, the individual shall set forth the name of the business, if any

required).

and shall personally sign the Agreement (one signature

## **ALL-ACCESS TRANSFER CENTER**

MOVING CRITICAL AND NON-CRITICAL PATIENTS



#### EXHIBIT A-1

#### **FEE SCHEDULE**

Billing Start Date:	
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ONBOARDING FEE	N/A
One Time fee	*May be pro-rated for systems with multiple NMC onboarding with overlapping algorithms and physician staff
OUTBOUND/INBOUND TRANSFERS	\$50 per Transfer Request
	*Includes Transfer and Transport arrangement
PSYCHIATRIC SERVICES	\$50 per Transfer Request
	*Includes Transfer and Transport arrangement
PATIENT FOLLOW-UP SERVICES	\$10 per Follow Up
	*Includes completion of NMC requirements for failure to comply with discharge instructions **Aids in increased HCAP and readmission management

Fees subject to adjustment on each anniversary of the Effective Date, with ninety (90) days' advance notice.

PLEASE CALL (855) 286-2337
TO REQUEST FURTHER INFORMATION

NMC /AATC

Revised 10-30-2017

<sup>\*</sup> Fees subject to adjustment after the first anniversary of the Effective Date, with sixty (60) days' advance notice.