



# Monterey County

## Board Order

168 West Alisal Street,  
1st Floor  
Salinas, CA 93901  
831.755.5088

Upon motion of Supervisor Parker, seconded by Supervisor Armenta and carried by those members present, the Board of Supervisors hereby:

Approved the correct full term of October 10, 2011 to June 30, 2017 for the Agreement (A-12242) with Nixon Peabody LLP for Legal Services at NMC.

PASSED AND ADOPTED on this 9th day of June 2015, by the following vote, to wit:

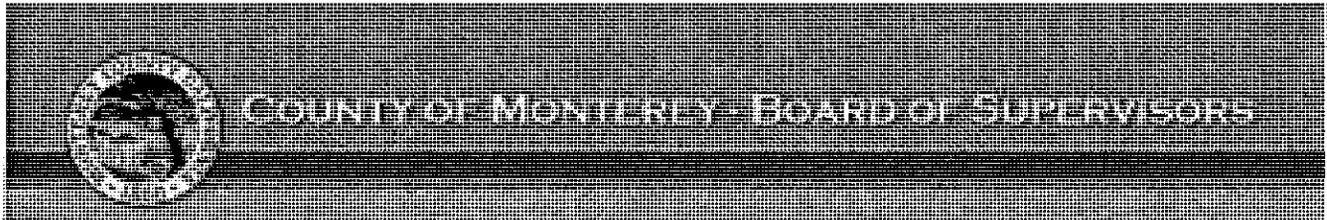
AYES: Supervisors Armenta, Phillips, Salinas, Parker and Potter  
NOES: None  
ABSENT: None

I, Gail T. Borkowski, Clerk of the Board of Supervisors of the County of Monterey, State of California, hereby certify that the foregoing is a true copy of an original order of said Board of Supervisors duly made and entered in the minutes thereof of Minute Book 78 for the meeting on June 9, 2015.

Dated: June 11, 2015  
File ID: A 15-109

Gail T. Borkowski, Clerk of the Board of Supervisors  
County of Monterey, State of California

By Denise Hancock  
Deputy



[Monterey County Home](#)   
 [Search Agenda Items](#)   
 [Calendar](#)   
 [Board of Supervisors](#)   
 [Live Proceedings](#)  
[Video of Board Meetings](#)   
[Agenda Info 2009-2012](#)

[Facebook](#)  
 [Twitter](#)  
 [LinkedIn](#)  
 [Share](#)  
 [RSS](#)  
 [Alerts](#)

[Details](#)   
[Reports](#)

File #:	A 15-109	Name:	Approve Correct Agreement Term for Nixon Peabody
Type:	BoS Agreement	Status:	Consent Agenda
File created:	5/8/2015	In control:	Board of Supervisors
On agenda:	6/9/2015	Final action:	
Title:	Approve the correct full term of October 10, 2011 to June 30, 2017 for the Agreement (A-12242) with Nixon Peabody LLP for Legal Services at NMC.		
Attachments:	1. <a href="#">Board Report</a> , 2. <a href="#">Nixon Peabody Agreement through Amendment 3.pdf</a> , 3. <a href="#">Completed Board Order</a>		

[History \(0\)](#)   
[Board Report](#)

**Title**

Approve the correct full term of October 10, 2011 to June 30, 2017 for the Agreement (A-12242) with Nixon Peabody LLP for Legal Services at NMC.

**Report**

RECOMMENDATION:

It is recommended that the Board of Supervisors:

Approve the correct full term of October 10, 2011 to June 30, 2017 for the Agreement (A-12242) with Nixon Peabody LLP for Legal Services at NMC

SUMMARY/DISCUSSION:

On June 3, 2014 Natividad Medical Center brought forth a Board Report to the Monterey County Board of Supervisors requesting authorization for the Purchasing Manager at Natividad Medical Center to execute Amendment No. 3 to the Agreement with Nixon Peabody LLP to extend the Agreement term so that Natividad Medical Center could continue to receive Legal Services as needed.

Although within the body of Amendment No. 3 it clearly stated that the new extended term was through June 30, 2017, a typo was entered within the Board Report whereby the requested end date of the term was stated incorrectly as June 30, 2015. This has resulted in a conflict as the Amendment No. 3 now states a different end date than the Board Order does. This request is to rectify that error so that there is consistency between what the Board has approved and what the Amendment No. 3 states.

The intended term for this Agreement as per Amendment No. 3 is through June 30, 2017.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this request. Amendment No. 3 was approved by County Counsel as to legal form and risk provisions, and also approved by the Auditor-Controller as to fiscal provisions. The Amendment No. 3 was also reviewed and approved by Natividad Medical Center's Board of Trustees

FINANCING:

There is no financial impact resulting from this request as the total cost for the Agreement was already approved by the Board of Supervisors when they originally approved Amendment No. 3 on June 3, 2014.

Prepared by: Daniel Leon, Chief Finance Officer, 783-2561

Approved by: Dr. Gary Gray, Interim Chief Executive Officer, 783-2504

Attachments:

Amendments 1-3

Original Agreement

## AGREEMENT FOR SPECIALIZED ATTORNEY SERVICES

**THIS AGREEMENT** is made and entered by and between the COUNTY OF MONTEREY, a political subdivision of the State of California (hereinafter referred to as "COUNTY"), and Nixon Peabody LLP (hereinafter referred to as "ATTORNEY").

### RECITALS

This Agreement is made with respect to the following facts:

- A. The County Board of Supervisors may contract for legal services for the COUNTY when it is necessary and appropriate that special legal services be performed for the COUNTY and its officers and employees.
- B. COUNTY desires to retain ATTORNEY to provide legal advice to the COUNTY with respect to the Natividad Medical Center ("Project").
- C. ATTORNEY is specially trained, experienced, expert, and competent to perform the legal services required. COUNTY specifically seeks the expertise of Richard Jones, and enters into this agreement with the understanding that Mr. Jones will be the primary attorney providing services under this Agreement.

### COVENANTS

NOW, THEREFORE, the parties agree as follows:

#### **I. SERVICES TO BE PERFORMED.**

1.01. Services to be Performed by ATTORNEY. COUNTY hereby hires ATTORNEY to render independent legal services to the County, subject to the terms of this Agreement. The primary attorney providing services hereunder shall be Richard Jones. ATTORNEY shall perform said services faithfully and well, when needed by and as requested by the County. The services to be performed under this Agreement shall consist of providing legal advice with respect to Project as more particularly described in Exhibit A. ATTORNEY shall perform only such services as are within the expertise of the individual attorneys on ATTORNEY's staff, and ATTORNEY will notify COUNTY promptly if any work requested is beyond such expertise. ATTORNEY shall diligently provide such legal services as are necessary and approved by COUNTY in a professional, timely manner. ATTORNEY shall perform all of its services with due regard to ethical guidelines and the client's interests.

1.02. No Conflicts of Interest. ATTORNEY does not have an actual or potential interest adverse to COUNTY nor does ATTORNEY presently represent a person or firm with an interest adverse to COUNTY with respect to the matter accepted. COUNTY recognizes that ATTORNEY represents many other agencies, governments, companies and individuals. Many of those clients rely upon ATTORNEY for general representation. It is possible that during the term of this Agreement, some of ATTORNEY'S current or future clients will have disputes or

transactions with COUNTY. In particular, but not by way of limitation, ATTORNEY regularly represents many underwriters, credit providers and other municipal market participants in transactions unrelated to the COUNTY. ATTORNEY regularly represents Morgan Stanley, J. P. Morgan Securities, Inc., Bank of America Securities, Citigroup and Goldman Sachs, among others, one or more of which may underwrite bonds issued for the project that is the subject of this Agreement. COUNTY agrees that ATTORNEY may represent or continue to represent, or undertake in the future to represent, any of ATTORNEY'S existing clients (whether or not named herein) or new clients in any matter, even if the interests of such other clients in such other matters are directly adverse to COUNTY'S, so long as those matters are not substantially related to our work for COUNTY. COUNTY understands that, in engagement letters with many of ATTORNEY'S other clients, ATTORNEY has received similar agreements to preserve our ability to represent COUNTY.

1.03. Direction from County Counsel. ATTORNEY shall report to and receive direction from County Counsel in providing advice under this Agreement. If ATTORNEY prepares any County documents in the performance of services under this Agreement, including but not limited to County resolutions, staff reports, and memoranda to the Board of Supervisors, Planning Commission, or other County legislative or advisory bodies, ATTORNEY shall provide such drafts to County Counsel for review and consultation prior to finalizing any such drafts.

1.04. Reporting Requirements. ATTORNEY shall provide County with such reports as may be requested by County in connection with the performance of services hereunder.

## **II. COMPENSATION.**

2.01. Compensation to Attorney. As consideration for ATTORNEY's performance of services under this Agreement, COUNTY shall pay to ATTORNEY the fees and necessary expenses calculated in accordance with the hourly rate and expense method of billing. Fees and expenses are to be charged in accordance with the terms of this agreement and in accordance with the hourly rates for partners, associates, paralegals, and planners, if any, of ATTORNEY and any other terms governing fees set forth in Exhibit B, attached hereto and incorporated herein by reference. COUNTY will not pay ATTORNEY for travel time. COUNTY will reimburse ATTORNEY for the actual expenses related to the travel, as set forth below.

2.02. Budget. ATTORNEY and COUNTY agree that the budget for the project shall not exceed the sum of one hundred thousand dollars (\$100,000.00.). ATTORNEY and COUNTY shall revise the Budget estimates as necessary to reflect actual necessary ongoing fees and expenses required for the project. Proposed budget increases must be approved by COUNTY before increased charges or expenditures are accrued. ATTORNEY shall notify the County Counsel in writing when fifty percent (50%) and seventy-five percent (75%) of the Budget has been spent. If COUNTY does not approve additional fees and expenses required by the project beyond the initial and revised budget, COUNTY hereby consents to ATTORNEY'S withdrawal as primary counsel in the project.

2.03. Maximum Liability. The maximum amount of COUNTY's liability over the full term of this Agreement (including all items paid under paragraph 2.01) is one hundred thousand dollars (\$100,000.00). This amount may be amended by written agreement between the parties, subject to approval by the Board of Supervisors.

2.04. Reimbursement for Expenses.

(a) COUNTY shall reimburse ATTORNEY for all actual and necessary expenses for the following items:

- (1) Postage;
- (2) Actual travel expenses, as more fully described in (b) below;
- (3) Photocopying;
- (4) Computerized legal research; and
- (5) Other expenses when approved in advance.

(b) COUNTY will not reimburse ATTORNEY for any non-attorney staff time or overtime for secretarial, clerical, or word processing costs connected with preparing required status reports, time spent to provide information for a fee audit, or for work not authorized by COUNTY. Travel will be reimbursed as follows: Transportation at actual fare for economy or coach class, meals and lodging not to exceed COUNTY per diem unless authorized in advance. COUNTY will not pay ATTORNEY for the travel time.

2.05. Monthly Claims by Attorney. Promptly after the last day of each month, ATTORNEY shall submit to COUNTY a claim, on a form or in a format approved by COUNTY, setting forth in detail the time and expense items incurred by ATTORNEY during the previous month, for which payment is sought, and setting forth such other information pertinent to the claim as COUNTY may require. The fees charges shall be calculated correctly, contain no charges previously billed, and be consistent with the approved hourly fee schedule and budget maximum set forth in Exhibit B. The following information shall be set forth accurately in or attached to the billing invoice:

(a) County Counsel file number or other identification of subject matter for which ATTORNEY rendered services;

(b) Staffing level, hourly rate, and detailed time and activity descriptions for each attorney, paralegal, and/or planner, including but not limited to time spent with respect to conferences, correspondence, telephone calls, hearings, meetings, research, project review, depositions, document filing, and trials; and

(c) Invoices supporting all outside costs.

2.06. Payment of Monthly Claims by COUNTY. The County, through the Office of the County Counsel, shall certify ATTORNEY's claim, either in the requested amount or in such other amount as County Counsel approves in conformity with this Agreement. County Counsel shall promptly submit such certified claim to the Auditor for the County of Monterey. The

Auditor shall thereafter pay the balance of the certified claim not later than 45 days after Auditor receives the certified claim.

2.07. Disputed Payment Amount: If for any claim COUNTY certifies a lesser amount than the amount requested, and if ATTORNEY desires to dispute the amount so certified, ATTORNEY must submit a written notice of protest to COUNTY within 20 days after ATTORNEY's receipt of the certification. The parties shall then promptly meet to review the dispute and resolve it on a mutually acceptable basis. No court action may be taken on such dispute until the parties have met and attempted to resolve the dispute in person.

2.08. Conflicting Payment Provisions. The provisions regarding payment set forth in this portion of the Agreement prevail over any conflicting provisions that may be found in any of the exhibits.

### III. INDEMNIFICATION AND INSURANCE.

#### 3.01. RESERVED

3.02. Evidence of Coverage. Prior to commencement of this Agreement, the ATTORNEY shall provide a "Certificate of Insurance" certifying that coverage as required herein has been obtained. Individual endorsements executed by the insurance carrier shall accompany the certificate. In addition, the ATTORNEY upon request shall provide a certified copy of the policy or policies. This verification of coverage shall be sent to the County's Contracts/Purchasing Department, unless otherwise directed. The ATTORNEY shall not receive a "Notice to Proceed" with the work under this Agreement until it has obtained all insurance required and the County has approved such insurance. This approval of insurance shall neither relieve nor decrease the liability of the ATTORNEY.

3.03. Qualifying Insurers. All coverage's, except surety, shall be issued by companies which hold a current policy holder's alphabetic and financial size category rating of not less than A- VII, according to the current Best's Key Rating Guide or a company of equal financial stability that is approved by the County's Purchasing Manager.

3.04. Insurance Coverage Requirements. Without limiting ATTORNEY's duty to indemnify, ATTORNEY shall maintain in effect throughout the term of this Agreement a policy or policies of insurance with the following minimum limits of liability:

(a) Commercial General Liability Insurance, including but not limited to premises and operations, including coverage for Bodily Injury and Property Damage, Personal Injury, Contractual Liability, Broad form Property Damage, Independent Contractors, Products and Completed Operations, with a combined single limit for Bodily Injury and Property Damage of not less than \$1,000,000 per occurrence.

Exemption/Modification (Justification attached; subject to approval).

(b) Business automobile liability insurance, covering all motor vehicles, including owned, leased, non-owned, and hired vehicles, used in providing services under this

Agreement, with a combined single limit for Bodily Injury and Property Damage of not less than \$500,000 per occurrence.

Exemption/Modification (Justification attached; subject to approval).

(c) Workers' Compensation Insurance, if ATTORNEY employs others in the performance of this Agreement, in accordance with California Labor Code section 3700 and with Employer's Liability limits not less than \$1,000,000 each person, \$1,000,000 each accident and \$1,000,000 each disease.

Exemption/Modification (Justification attached; subject to approval).

(d) Professional liability insurance, if required for the professional services being provided, (e.g., those persons authorized by a license to engage in a business or profession regulated by the California Business and Professions Code), in the amount of not less than \$1,000,000 per claim and \$2,000,000 in the aggregate, to cover liability for malpractice or errors or omissions made in the course of rendering professional services. If professional liability insurance is written on a "claims-made" basis rather than an occurrence basis, the ATTORNEY shall, upon the expiration or earlier termination of the Agreement, obtain extended reporting coverage ("tail coverage") with the same liability limits. Any such tail coverage shall continue for at least three years following the expiration or earlier termination of this Agreement.

Exemption/Modification (Justification attached; subject to approval).

(e) Other Insurance Requirements. All insurance required by this Agreement shall be with a company acceptable to the COUNTY and issued and executed by an admitted insurer authorized to transact insurance business in the State of California. Unless otherwise specified by this Agreement, all such insurance shall be written on an occurrence basis, or, if the policy is not written on an occurrence basis, such policy with the coverage required herein shall continue in effect for a period of three years following the date ATTORNEY completes its performance of services under this Agreement.

Each liability policy shall provide that the COUNTY shall be given notice in writing at least thirty days in advance of any endorsed reduction in coverage or limit, cancellation, or intended non-renewal thereof. Each policy shall provide coverage for ATTORNEY and additional insureds with respect to claims arising from each subcontractor, if any, performing work under this Agreement, or be accompanied by a certificate of insurance from each subcontractor showing each subcontractor has identical insurance coverage to the above requirements.

Commercial general liability and automobile liability policies shall provide an endorsement naming the County of Monterey, its officers, agents, and employees as Additional Insureds with respect to liability arising out of the ATTORNEY's work, including ongoing and completed operations, and shall further provide that such insurance is primary insurance to any insurance or self-insurance maintained by the County and that the insurance of the Additional Insureds shall not be called upon to contribute to a loss covered by the ATTORNEY's insurance. The required endorsement form for Commercial General Liability Additional Insured is ISO Form CG 20 10 11-85 or CG 20 10 10 01 in tandem with CG 20 37

10 01 (2000). The required endorsement form for Automobile Additional Insured endorsement is ISO Form CA 20 48 02 99.

Prior to the execution of this Agreement by the County, ATTORNEY shall file certificates of insurance with the County's contract administrator and County's Contracts/Purchasing Division, showing that the ATTORNEY has in effect the insurance required by this Agreement. The ATTORNEY shall file a new or amended certificate of insurance within five calendar days after any change is made in any insurance policy, which would alter the information on the certificate then on file. Acceptance or approval of insurance shall in no way modify or change the indemnification clause in this Agreement, which shall continue in full force and effect.

ATTORNEY shall at all times during the term of this Agreement maintain in force the insurance coverage required under this Agreement and shall send, without demand by County, annual certificates to County's Contract Administrator and County's Contracts/Purchasing Division. If the certificate is not received by the expiration date, County shall notify ATTORNEY and ATTORNEY shall have five calendar days to send in the certificate, evidencing no lapse in coverage during the interim. Failure by ATTORNEY to maintain such insurance is a default of this Agreement which entitles County, at its sole discretion, to terminate this Agreement immediately.

#### **IV. GENERAL PROVISIONS.**

4.01. Nonassignment. ATTORNEY shall not assign or transfer this Agreement, or any part thereof, without the written consent of COUNTY, nor shall ATTORNEY assign any monies due or to become due to ATTORNEY hereunder without the previous written consent of COUNTY.

4.02. Independent Contractor. Nothing in this Agreement shall be construed or interpreted to make ATTORNEY anything but an independent contractor and in all ATTORNEY's activities and operations pursuant to this Agreement, ATTORNEY shall for no purposes be considered an employee or agent of COUNTY.

4.03. Authority to Bind COUNTY. It is understood that ATTORNEY, in the performance of any and all duties under this Agreement, has no authority to bind COUNTY to any agreements or undertakings with respect to any and all persons or entities with whom ATTORNEY deals in the course of business.

4.04. Nondisclosure of Information. ATTORNEY shall not disclose, without express written consent of COUNTY, any information relating to COUNTY business which has been submitted by COUNTY to ATTORNEY pursuant to the services to be rendered pursuant to this Agreement. In the event that this Agreement is terminated, ATTORNEY shall immediately return to COUNTY all papers, documents and the like belonging to COUNTY.

4.05. Notices.

(a) Notices permitted or required to be given to the respective parties under this Agreement shall be deemed given (1) when personally delivered to the Monterey County Counsel or to ATTORNEY's principal partner contact; (2) when personally delivered to the party's principal place of business during normal business hours (i.e., to the office of the Monterey County Counsel in Salinas, California, or to ATTORNEY's office), by leaving the notice with any person apparently in charge of the office and advising such person of the import and contents of the notice; (3) 24 hours after the notice is transmitted by fax machine to the other party, to the fax number indicated below; or (4) 3 days after the notice is deposited in the U.S. mail (by first class, certified, registered, or express mail), with postage fully prepaid, addressed to the party as indicated below.

(b) Notices mailed to the parties shall be addressed as follows:

To COUNTY:

Office of the County Counsel  
County of Monterey  
168 West Alisal Street, Third Floor  
Salinas, California 93901  
Phone Number: (831) 755-5045  
Fax Number: (831) 755-5283

To ATTORNEY:

Richard Jones  
Nixon Peabody LLP  
555 West Fifth Street  
Los Angeles, California 90013  
Phone Number: (213) 629-6000  
Fax Number: (213) 629-6001

To RISK MANAGEMENT:

Risk Management  
County of Monterey  
168 West Alisal Street, Third Floor  
Salinas, California 93901  
Phone Number: (831) 755-5457  
Fax Number: (831) 755-5459

(c) The mailing addresses and fax numbers specified in paragraph (b) may be changed by either party, by giving notice to the other in the manner provided herein.

4.06. Subcontracting. ATTORNEY shall not subcontract or otherwise assign any portion of the work to be performed under this Agreement without prior written approval of COUNTY. Any and all subcontracts shall be subject to the provisions contained in this Agreement.

4.07. Modifications. This Agreement may be modified or amended only by written agreement of the parties. No waiver or modification of this Agreement or of any covenant, condition, or limitation herein contained shall be valid unless in writing and duly executed by the parties hereto.

4.08. Nonwaiver. No covenant or condition of this Agreement can be waived except by the written consent of COUNTY. Forbearance or indulgence by COUNTY in any regard

whatsoever shall not constitute a waiver of the covenant or condition to be performed by ATTORNEY. COUNTY shall be entitled to invoke any remedy available to COUNTY under this Agreement or by law or in equity despite said forbearance or indulgence.

4.09. Sole Agreement. This Agreement contains the entire agreement of the parties relating to the rights herein granted and the obligations herein assumed. Any oral representations or modifications concerning this Agreement shall be of no force or effect excepting a subsequent modification in writing, signed by the parties hereto.

4.10. Venue. If any party herein initiates an action to enforce the terms hereof or declare rights hereunder, the parties agree that venue thereof shall be the County of Monterey, State of California.

4.11. Construed Pursuant to California Law. The parties hereto agree that the provisions of this Agreement will be construed pursuant to the laws of the State of California.

4.12. Exhibits. The following exhibits are attached hereto:

Exhibit A - Scope of Services

Exhibit B - Fees and Expenses

**IN WITNESS WHEREOF**, COUNTY and ATTORNEY have caused this Agreement to be executed:

COUNTY OF MONTEREY

By: [Signature]  
Contracts/Purchasing Officer

Date: 10-10-11

By: [Signature]  
Harry Weis, CEO  
Natividad Medical Center

Date: 9/19/11

Approved as to Form and Legality<sup>a</sup>

By: [Signature]  
County Counsel

Date: 9-8-11

Approved as to Fiscal Provisions<sup>b</sup>

By: [Signature]  
Auditor/Controller

Date: 9/27/11

Approved as to Liability Provisions<sup>c</sup>

By: \_\_\_\_\_  
Risk Management

Date: \_\_\_\_\_

CONTRACTOR

Nixon Peabody LLP  
Contractor's Business Name

By: [Signature]  
(Signature of Chair, President, or  
Vice-President)

Richard M. Jones, Partner  
Name and Title

Date: 9/6/11

By: \_\_\_\_\_  
(Signature of Secretary, Asst. Secretary, CFO,  
Treasurer or Asst. Treasurer)

\_\_\_\_\_  
Name and Title

Date: \_\_\_\_\_

\*INSTRUCTIONS: If CONTRACTOR is a corporation, including limited liability and non-profit corporations, the full legal name of the corporation shall be set forth above together with the signature of two specified officers. If CONTRACTOR is a partnership, the name of the partnership shall be set forth above together with the signature of a partner who has authority to execute this Agreement on behalf of the partnership. If CONTRACTOR is contracting in an individual capacity, the individual shall set forth the name of the business, if any, and shall personally sign the Agreement.

<sup>a</sup> Approval by County Counsel is required only if changes are made to the standard provisions of the PSA

<sup>b</sup> Approval by Auditor/Controller is required

<sup>c</sup> Approval by Risk Management is required only if changes are made in paragraph 8 or 9

## EXHIBIT A

### SCOPE OF SERVICES

COUNTY retains CONTRACTOR to assist and advise the County of Monterey/Natividad Medical Center in all aspects of financing, including issues around a change in hospital structure, governance and relationship to the County. The assistance should include creative ideas to address existing financing as well as future financing. In addition, assistance in crafting related documents should be provided. Understanding that CONTRACTOR may have expertise in other areas of the law relevant to NMC, the parties may desire to expand the scope of these services on short notice. CONTRACTOR may work directly with NMC senior management and County Counsel and shall keep County Counsel fully advised of all activities and advice.

**EXHIBIT B**

**FEES AND EXPENSES**

COUNTY shall pay CONTRACTOR the fees and necessary expenses for services performed under this Agreement. The fees and expenses shall be calculated and charged in accordance with the hourly rates and expense method of billing identified below, which include a 10% government discount from CONTRACTOR's regular rates.

CONTRACTOR's hourly rates are as follows:

Partner:	\$706.50
Associate	\$459.00
Paralegal	\$216.00
Law Clerk	\$216.00

Travel: Actual expenses only

Lodging & Meals: Actual—Not to exceed County per diem without prior authorization.

COUNTY will not pay CONTRACTOR for travel time. COUNTY will reimburse ATTORNEY for actual expenses related to the travel in accordance with the above terms.

---

CONTRACTOR will bill monthly for work performed and costs advanced. CONTRACTOR will bill all overhead expenses, such as long distance telephone charges, facsimile transmission charges, photocopying and delivery expenses, as costs advanced.