



# Monterey County

168 West Alisal Street,  
1st Floor  
Salinas, CA 93901  
831.755.5066

## Board Report

Legistar File Number: A 18-229

June 19, 2018

Introduced: 5/31/2018

Current Status: Consent Agenda

Version: 1

Matter Type: BoS Agreement

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment no. 2 to the agreement with CardioNet, LLC a subsidiary of the parent company, Biotelemetry, Inc. for cardiac monitoring services at NMC, extending the agreement an additional three (3) year period (July 1, 2018 through June 30, 2021) for a revised full agreement term of July 1, 2014 through June 30, 2021, and adding \$110,000 for a revised total agreement amount not to exceed \$210,000.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$10,000) of the original cost of the agreement.

### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment no. 2 to the agreement with CardioNet, LLC a subsidiary of the parent company, Biotelemetry, Inc. for cardiac monitoring services at NMC, extending the agreement an additional three (3) year period (July 1, 2018 through June 30, 2021) for a revised full agreement term of July 1, 2014 through June 30, 2021, and adding \$110,000 for a revised total agreement amount not to exceed \$210,000.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$10,000) of the original cost of the agreement.

### **SUMMARY/DISCUSSION:**

The cardiopulmonary department at NMC frequently receives orders from physicians requesting continued cardiac monitoring of patients to determine cardiac function. CardioNet, LLC provides NMC cardiac monitoring services of NMC patients which include diagnostic and reading of electrocardiogram (ECG) data using Holter monitors. The cardiopulmonary department will process and review the patient's Data Report with licensed and certified technicians for complete interpretation. This service provides NMC the opportunity to provide early intervention and treatment for these cardiac patients.

### **OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved this amendment no. 2 as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. This amendment no. 2 has also been reviewed and approved by NMC's Finance Committee on April 2, 2018 and by its Board of

Trustees on April 6, 2018.

**FINANCING:**

The cost for this amendment no. 2 is \$110,000 of which \$35,000 shall be included in the Fiscal Year 2018-19 Recommended Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact to the General Fund.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

The services rendered in this agreement provide NMC with the additional support it needs to be able to provide reliable and quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Rod Ramirez, Director of Cardiopulmonary, 772-7654

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

CardioNet LLC Amendment 2  
CardioNet LLC Amendment 1  
CardioNet LLC Agreement

Attachments on file with the Clerk of the Board