

INVERS MOBILITY SOLUTIONS, INC.

EXHIBIT A: Scope Of Services / Payment Provisions FROM JUNE 1, 2017 TO JUNE 30, 2022

	<u>6/1/2017 to 6/30/2018</u>	<u>FY 2019</u>	<u>FY 2020</u>	<u>FY 2021</u>	<u>FY 2022</u>	<u>TOTAL CHARGES</u>
CocoSoft Hosting & Support	6,360.00	7,560.00	8,760.00	9,960.00	11,160.00	43,800.00
Hardware Support & Firmware Updates	4,464.00	4,704.00	4,704.00	4,704.00	4,704.00	23,280.00
Total Amounts (FY 2018-FY2022)	10,824.00	12,264.00	13,464.00	14,664.00	15,864.00	67,080.00

FORECASTED ADDITIONAL CHARGES 1.05 (In percent)

@5% yearly increase

	<u>FY 2019</u>	<u>FY 2020</u>	<u>FY 2021</u>	<u>FY 2022</u>	
SOFTWARE HOSTING (6602)					
Monthly Hosting Fee per pool vehicle @\$30/vehicle	\$ 31.50	\$ 33.08	\$ 34.73	\$ 36.47	
Additional pool vehicle (2 per year: currently has 11)	2	4	6	8	
Monthly Hosting Fee	\$ 63.00	\$ 132.30	\$ 208.37	\$ 291.72	\$ 695.39
YEARLY CHARGES	\$ 756.00	\$ 1,587.60	\$ 2,500.47	\$ 3,500.66	\$ 4,384.73

SUPPORT SERVICES (6602)					
Project Mgmt & Staff Training	2,520.00	2,646.00	2,778.30	2,917.22	
YEARLY CHARGES	2,520.00	2,646.00	2,778.30	2,917.22	\$ 11,631.52

SUPPORT PLAN (6408)					
Board Computer KeyManager	3.15	3.31	3.47	3.65	
Number of additional pool vehicles	2	4	6	8	
Monthly Hosting Fee	6.30	13.23	20.84	29.17	\$ 81.54
YEARLY CHARGES	75.60	158.76	250.05	350.07	\$ 834.47

HARDWARE (6613)					
Maintenance, e.g. KeyMgr 2005 Mainboard GSM EU/US/Asia 3G (One per year)	1,430.00	1,430.00	1,430.00	1,430.00	
Expansion, e.g. KeyMgr Onboard Compute (Two per year)	1,798.00	1,798.00	1,798.00	1,798.00	
Est. Shipping, Handling and Insurance	400.00	400.00	400.00	400.00	
YEARLY CHARGES	3,628.00	3,628.00	3,628.00	3,628.00	\$ 14,512.00

BREAKDOWN OF CHARGES

CocoSoft Hosting & Support	43,800.00	
Hardware Support & Firmware Updates	23,280.00	
Total Amount (FY 2018-FY2022):	\$ 67,080.00	

FORECASTED CHARGES FOR FUTURE MOTORPOOL	
Software Hosting & Support Services (6602)	\$ 16,016.25
Support Plan (6408)	\$ 834.47
Additional Hardware (6407)	\$ 14,512.00
Total Forecasted Amount :	\$ 31,362.72

Total Scope of Work for INVERS Motor Pool Program: \$ 98,442.72