

Siemens Medical Solutions USA, Inc.
40 Liberty Boulevard, Malvern, PA 19355
Fax: (866) 309-6992



SIEMENS REPRESENTATIVE
Joe Lozano - (559) 259-1447

Customer Number: 0000008488

Date: 11/19/2018

NATIVIDAD MEDICAL CENTER
1441 CONSTITUTION BLVD
SALINAS, CA 93906-3100

Siemens Medical Solutions USA, Inc. is pleased to submit the following quotation for the products and services described herein at the stated prices and terms, subject to your acceptance of the terms and conditions on the face and back hereof, and on any attachment hereto.

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Contract Total: \$42,873
(total does not include any Optional or Alternate components which may be selected)

Proposal valid until 1/03/2019

Estimated Delivery Date: 12/2018

Estimated delivery date is subject to change based upon factory lead times, acceptance date of this quote, customer site readiness, and other factors. A Siemens representative will contact you regarding the final delivery date.

This proposal includes the trade-in of equipment referenced in Trade Sheet Project # 2015-2882.

This Quotation represents the Siemens offered training associated with the Products listed on Quotation 1-9O2D05. This Quotation also includes the standard rigging and installation costs associated with the System listed on Quotation 1-9O2D05. Customer is required to purchase this Quotation prior to signing the Notice to Manufacture Letter for the Products listed within Quotation 1-9O2D05.

Accepted and Agreed to by:

Siemens Medical Solutions USA, Inc.

NATIVIDAD MEDICAL CENTER

By (sign): _____
Name: Joe Lozano
Title: Account Executive
Date: _____

By (sign): _____
Name: _____
Title: _____
Date: _____

By signing below, signor certifies that no modifications or additions have been made to the Quotation. Any such modifications or additions will be void.

By (sign): _____

Created: 11/19/2018 3:25:00 PM
PRO 1-OXE2M

Siemens Medical Solutions USA, Inc. Confidential

Reviewed as to fiscal provisions

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Review
Stacy Saele
Des. Co. Cancel

[Signature]
Auditor-Controller
County of Monterey

11/26/18

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Quote Nr: 1-FVNNFJ Rev. 2

Terms of Payment: 00% Down, 80% Delivery, 20% Installation
Free On Board: Destination

Purchasing Agreement: VIZIENT SUPPLY LLC

VIZIENT SUPPLY LLC terms and conditions apply to Quote Nr 1-FVNNFJ

SPECT Clinical Education -Local

All items listed below are included for this system:

Qty	Part No.	Item Description	Extended Price
1	MI_SPEC_INIT AL_32	Initial onsite training 32 hrs Up to (32) hours of on-site clinical education training, scheduled consecutively (Monday - Friday) during standard business hours for a maximum of (4) imaging professionals. Training will cover agenda items on the ASRT approved checklist. Uptime Clinical Education phone support is provided during the warranty period for specified posted hours. This educational offering must be completed (12) months from install end date. If training is not completed within the applicable time period, Siemens obligation to provide the training will expire without refund.	\$7,800
1	MI_SPEC_FLW UP_32	MI_SYMB_FOLLOWUP Up to (32) hours of follow-up on-site clinical education training, scheduled consecutively (Monday - Friday) during standard business hours for a maximum of (4) imaging professionals. Uptime Clinical Education phone support is provided during the warranty period for specified posted hours. This educational offering must be completed (12) months from install end date. If training is not completed within the applicable time period, Siemens obligation to provide the training will expire without refund.	\$7,800
1	MI_SPEC_CTC RSTR	CT Cross Trainer (Printed Self Study) The CT CrossTrainer Program is a printed self-study course provided and administered by MIC and is intended for (1) imaging professional. StudyModules(tm) present CT in an easy to learn, interactive format with a comprehensive scope including physical principles, hardware and software, image parameters selection, image formation, safety, contrast administration, artifact prevention, patient handling, routine and advanced imaging techniques, and an abundance of images and illustrations. - Target audience: Any technologist seeking to learn CT imaging. Prior CT experience is not required. - Specs: 6 StudyModules, 15 hours of study time, 17 Cat A CE credits - Time limited: A 6 month term of enrollment provides an opportunity to earn the associated CE credits starting on the date the course materials are shipped. Upon expiration of enrollment, unearned credits are forfeited without refund.	\$295
1	MI_SPEC_BCL S	MI SPECT Basic Apps Class Tuition for (1) imaging professional to attend Siemens class at Siemens Training Center, this class is a requirement for (1) imaging professional to participate prior to on-site training. The objectives of this class are to introduce the user interface of the common syngo platform and instructions on building protocols, demonstration of software functions, and hands-on sessions. This class includes lunch, economy airfare, and lodging for (1) imaging professional. All arrangements must be arranged through Siemens designated travel agency. This educational offering must be completed (12) months from purchase date. If training is not completed within the applicable time period, Siemens obligation to provide the training will	\$4,500

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Qty	Part No.	Item Description	Extended Price
		expire without refund.	
1	MI_SPEC_BCLS	MI SPECT Basic Apps Class Tuition for (1) imaging professional to attend Siemens class at Siemens Training Center, this class is a requirement for (1) imaging professional to participate prior to on-site training. The objectives of this class are to introduce the user interface of the common syngo platform and instructions on building protocols, demonstration of software functions, and hands-on sessions. This class includes lunch, economy airfare, and lodging for (1) imaging professional. All arrangements must be arranged through Siemens designated travel agency. This educational offering must be completed (12) months from purchase date. If training is not completed within the applicable time period, Siemens obligation to provide the training will expire without refund.	\$4,500
1	NUSYS_TRADE_IN_ALL	NU-Sys Trade-in-Allowance Infinia Hawkeye SN:16273 Project: 2015-2882 De-install/Expires: 01/2019 Trade Value: -\$1	-\$1
1	MIS_DEINSTALL_EQP	MI SPECT Deinstallation Equipment \$11,830	\$11,830
1	NMSYS_ADDL_RIGGING	Additional Rigging NMSYS/ weekend delivery \$6,149	\$6,149
1	MI_SPECT_PM	MI SPECT Project Management A Siemens Project Manager (PM) will be the single point of contact for the implementation of your Siemens equipment. The assigned PM will work with the customer's facilities management, architect or building contractor to assist you in ensuring that your site is ready for installation. Your PM will provide initial and final drawings and will coordinate the scheduling of the equipment, installation, and rigging, as well as the initiation of on-site clinical education.	\$0
System Total:			\$42,873

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FINANCING: The equipment listed above may be financed through Siemens. Ask us about our full range of financial products that can be tailored to meet your business and cash flow requirements. For further information, please contact your local Sales Representative.

ACCESSORIES: Don't forget to ask us about our line of OEM imaging accessories to complete your purchase. All accessories can be purchased or financed as part of this order. To purchase accessories directly or to receive our accessories catalog, please call us directly at 1-888-222-9944 or contact your local Sales Representative.

COMPLIANCE: Compliance with legal and internal regulations is an integral part of all business processes at Siemens. Possible infringements can be reported to our Helpdesk "Tell us" function at www.siemens.com/tell-us.

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MI Warranty Information

Product (New Systems and "ECO" Refurbished Systems Only)	Period of Warranty ¹	Coverage	
MI-SPECT System or MI-PET System (not including radioactive sources and consumables)	12 months	Full Warranty (parts & labor, including ALL CT tubes) Principal Coverage Period 8am-5pm Monday through Friday ²	

The parts warranty below only applies to purchased parts, not to replacement parts provided pursuant to a warranty. Repairs or replacements shall not interrupt, extend or prolong the term of the warranty.			
Straton CT tubes	Prorated to a maximum of 160,000 scan-seconds or 12 months whichever occurs first	Prorated credit given to customer against replacement cost	credit percentage = (160,000 – scan-seconds used) / 160,000*100
Dura Akron Q CT tubes	Prorated to a maximum of 120,000 scan-seconds or 12 months whichever occurs first	Prorated credit given to customer against replacement cost	credit percentage = (120,000 – scan-seconds used) / 120,000*100
All other Dura CT tubes	Prorated to a maximum of 130,000 scan-seconds or 12 months whichever occurs first	Prorated credit given to customer against replacement cost	credit percentage = (130,000 – scan-seconds used) / 130,000*100
Radioactive sources	Not covered		
Spare parts	6 months	Parts only	
Consumables	Not covered		

Note: Optional Extended Warranty Coverage can be obtained by purchase of a service agreement.

¹ Period of Warranty commences from the date of first use or completion of installation, whichever occurs first. In the event the completion of installation is delayed for reasons beyond Siemens' control, the stated Warranty period shall commence 60 days after delivery of equipment.

² Standard deliverable independent of subsequent service contract commitment