



Siemens Medical Solutions USA, Inc.
40 Liberty Boulevard, Malvern, PA 19355
Fax: (866) 309-6992

SIEMENS REPRESENTATIVE
Joe Lozano - (559) 259-1447

Customer Number: 0000008488

Date: 8/10/2018

NATIVIDAD MEDICAL CENTER
1441 CONSTITUTION BLVD
SALINAS, CA 93906-3100

Siemens Medical Solutions USA, Inc. is pleased to submit the following quotation for the products and services described herein at the stated prices and terms, subject to your acceptance of the terms and conditions on the face and back hereof, and on any attachment hereto.

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Contract Total: \$26,100
(total does not include any Optional or Alternate components which may be selected)

Proposal valid until 12/31/2018

Estimated Delivery Date: 12/2018

Estimated delivery date is subject to change based upon factory lead times, acceptance date of this quote, customer site readiness, and other factors. A Siemens representative will contact you regarding the final delivery date.

This Quotation represents the Siemens offered training associated with the Products listed on Quotation 1-AXW2CD. This Quotation also includes the standard rigging and installation costs associated with the System listed on Quotation 1-AXW2CD. Customer is required to purchase this Quotation prior to signing the Notice to Manufacture Letter for the Products listed within Quotation 1-AXW2CD.

Accepted and Agreed to by:

Siemens Medical Solutions USA, Inc.

By (sign): _____
Name: Joe Lozano
Title: Account Executive
Date: _____

NATIVIDAD MEDICAL CENTER

By (sign): _____
Name: _____
Title: _____
Date: _____

By signing below, signor certifies that no modifications or additions have been made to the Quotation. Any such modifications or additions will be void.

By (sign): _____

Created: 8/10/2018 6:08:00 PM
PRO 1-07C56M

Siemens Medical Solutions USA, Inc.

Reviewed as to fiscal provisions

Auditor-Controller
County of Monterey 10/31/18

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D. C. C. C.*

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Quote Nr: 1-FWJTL1 Rev. 1

Terms of Payment: 00% Down, 80% Delivery, 20% Installation
Free On Board: Destination

Purchasing Agreement: VIZIENT SUPPLY LLC

VIZIENT SUPPLY LLC terms and conditions apply to Quote Nr 1-FWJTL1

Axiom Sensis - Local

All items listed below are included for this system: (See Detailed Technical Specifications at end of Proposal.)

Qty	Part No.	Item Description	Extended Price
1	ECS_INITIAL_3 2	Initial onsite training 32 hrs Sensis XP Up to (32) hours of on-site clinical education training, scheduled consecutively (Monday - Friday) during standard business hours for a maximum of (4) imaging professionals. Training will cover agenda items on the ASRT approved checklist. Uptime Clinical Education phone support is provided during the warranty period for specified posted hours. This educational offering must be completed (12) months from install end date. If training is not completed within the applicable time period, Siemens obligation to provide the training will expire without refund.	\$7,800
1	ECS_INT_BAS _CLS	Basic Sensis XP Class ECS_INT_BAS_CLS Tuition for (1) imaging professional to attend Siemens Classroom Course at Siemens Training Center. The objective of this is designed to instruct the Cardiac Catheterization lab staff in the use of the AXIOM Sensis hemodynamic and information system. This class includes lunch, economy airfare, and lodging for (1) imaging professional. All arrangements must be arranged through Siemens designated travel agency. This educational offering must be completed (12) months from install end date. If training is not completed within the applicable time period, Siemens obligation to provide the training will expire without refund.	\$4,500
1	ECS_SENADV _CLS	Advanced Sensis XP Class ECS_SENADV_CLS Tuition for (1) imaging professional to attend Siemens Classroom Course at Siemens Training Center. This class focuses on advanced functionality of the Sensis system. This class includes lunch, economy airfare, and lodging for (1) imaging professional. All arrangements must be arranged through Siemens designated travel agency. This educational offering must be completed (12) months from install end date. If training is not completed within the applicable time period, Siemens obligation to provide the training will expire without refund.	\$4,500
1	ECS_FOLLOW UP_24	Follow-up training 24 hrs Sensis XP Up to (24) hours of follow-up on-site clinical education training, scheduled consecutively (Monday - Friday) during standard business hours for a maximum of (4) imaging professionals. Uptime Clinical Education phone support is provided during the warranty period for specified posted hours. This educational offering must be completed (12) months from install end date. If training is not completed within the applicable time period, Siemens obligation to provide the training will expire without refund.	\$6,300
1	ECS_RIGG_SE NS_STD	Standard Rigging Sensis	\$3,000
System Total:			\$26,100

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FINANCING: The equipment listed above may be financed through Siemens. Ask us about our full range of financial products that can be tailored to meet your business and cash flow requirements. For further information, please contact your local Sales Representative.

ACCESSORIES: Don't forget to ask us about our line of OEM imaging accessories to complete your purchase. All accessories can be purchased or financed as part of this order. To purchase accessories directly or to receive our accessories catalog, please call us directly at 1-888-222-9944 or contact your local Sales Representative.

COMPLIANCE: Compliance with legal and internal regulations is an integral part of all business processes at Siemens. Possible infringements can be reported to our Helpdesk "Tell us" function at www.siemens.com/tell-us.

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AT Warranty Information

Product (New Systems and "ECO" Refurbished Systems Only)	Period of Warranty ¹	Coverage	
X-Ray System (not including consumables)	12 months	Full Warranty (parts & labor) Principal Coverage Period 8am-5pm Monday through Friday ³	Includes Flat Panel Detectors

The parts warranty below only applies to purchased parts, not to replacement parts provided pursuant to a warranty. Repairs or replacements shall not interrupt, extend or prolong the term of the warranty.

All AT Flat Panel Detectors (Includes HDR, Q.zen, Pixium, PaxScan, Canon, and LMAM Detectors)	First 12 months Months 13 through 36	100% Wear or Failure parts and labor Prorated credit given to customer against replacement cost	credit percentage = (36 - months in use) / 36 * 100
Image Intensifier Tubes (Sirecon, Optilux)	First 12 months Months 13 through 24	Prorated credit given to customer against replacement cost, parts only	credit percentage = (24 - months in use) / 24 * 100
Megalix Cat Plus Tube	First 12 months Months 13 through 24	80,000 SLU ² or 12 months, whichever occurs first Prorated credit given to customer against replacement cost, parts only	credit percentage = (24 - months in use) / 24 * 100
Gigalix Tube	First 12 months Months 13 through 24	100,000 SLU ² or 12 months, whichever occurs first Prorated credit given to customer against replacement cost, parts only	credit percentage = (24 - months in use) / 24 * 100
Single Tank Tubes (Polyphos P125-135, Sirephos SR)	12 months		

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Single Tank X-Ray Tubes (Powerphos)	Prorated to a maximum of 80,000 SLU ² or 12 months, whichever occurs first	Prorated credit given to customer against replacement cost	credit percentage = (80,000 - SLU used) / 80,000 * 100
Consumables	Not covered		

Post-Warranty (after expiration of system warranty) – Replacement parts only!			
Items above	As described above, but parts only	As described above, but parts only	As described above, but parts only
Spare Parts	6 months	Parts only	

Note: Optional extended warranty coverage can be obtained by purchase of a service agreement.

¹ Period of warranty commences from the date of first use or completion of installation, whichever occurs first. In the event the completion of installation is delayed for reasons beyond Siemens' control, the stated warranty period shall commence 60 days after delivery of equipment.

² SLU: Siemens Load Unit (1 exposure or 2 seconds cine DCM (Digital Cine Mode) or 15 seconds Digital Pulsed Fluoroscopy (DPF))

³ Standard deliverable independent of subsequent service contract commitment

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Detailed Technical Specifications

Axiom Sensis - Local

Part No. / Product	Description
ECS_INITIAL_32 Initial onsite training 32 hrs Sensis XP	Up to (32) hours of on-site clinical education training, scheduled consecutively (Monday – Friday) during standard business hours for a maximum of (4) imaging professionals. Training will cover agenda items on the ASRT approved checklist. Uptime Clinical Education phone support is provided during the warranty period for specified posted hours. This educational offering must be completed (12) months from install end date. If training is not completed within the applicable time period, Siemens obligation to provide the training will expire without refund.
ECS_INT_BAS_CLS Basic Sensis XP Class	ECS_INT_BAS_CLS Tuition for (1) imaging professional to attend Siemens Classroom Course at Siemens Training Center. The objective of this is designed to instruct the Cardiac Catherization lab staff in the use of the AXIOM Sensis hemodynamic and information system. This class includes lunch, economy airfare, and lodging for (1) imaging professional. All arrangements must be arranged through Siemens designated travel agency. This educational offering must be completed (12) months from install end date. If training is not completed within the applicable time period, Siemens obligation to provide the training will expire without refund.