<u>Fee/Cost Recovery Fiscal Analysis Summary of MGT America Fiscal Study of Environmental</u> Health Division of Monterey County Health Department, 2017.

Results from the user fee study conducted by MGT America indicates that a net revenue increase (combination of fee increases and decreases) of \$822,204 is recommended to have health permit fees cover 100% of operations. This increase averages out to be a 14% percent overall increase in user fees. Additionally, the user fee results include the following proposals:

## 1. Proposed Fee -

- a. For most fees, recommend adjusting the fee to the full cost amount.
- b. For several fees which were inactive last year, recommend no fee adjustment.
- c. For many Hazmat fee categories, the Envision data was unreliable. For these, recommend a 10% increase.
- d. County staff recommended that several fees remain below the full cost amount.
- 2. Annual Revenue this reflects the <u>current fee</u> multiplied by 2015/16 annual volume. Since only data for 10 months was received, a factor of 1.2 was added in the annual revenue cells.
- 3. Projected Revenue this reflects the <u>proposed fee</u> multiplied by 2015/16 annual volume. Since data for 10 months was received, a factor of 1.2 was added in projected revenue cells.

Based on the proposal recommendations from MGT America, Environmental Health has considered the financial impact that a 14% increase would have on the public and requests a conservative approach of increasing fees incrementally. The initial incremental increase of 4% was requested for Fiscal Year 2017-18, the second increase of 3% is requested for this fiscal year and any subsequent increases will continue to be requested incrementally. The Full Study document/spreadsheet/report is available upon request.