



Monterey County

Board of Supervisors
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Board Report

Legistar File Number: A 19-083

April 30, 2019

Introduced: 4/9/2019

Version: 1

Current Status: Agenda Ready

Matter Type: BoS Agreement

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional Services Agreement with Cardiopulmonary Associates Medical Group (CPA) to provide pulmonary medicine and critical care services at NMC adding \$100,000, for a revised not to exceed amount of \$200,000 with no change to the agreement term of July 1, 2016 through June 30, 2020.

RECOMMENDATION:

It is recommended that the Board of Supervisors:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional Services Agreement with Cardiopulmonary Associates Medical Group (CPA) to provide pulmonary medicine and critical care services at NMC adding \$100,000, for a revised not to exceed amount of \$200,000 with no change to the agreement term of July 1, 2016 through June 30, 2020.

SUMMARY/DISCUSSION:

NMC operates an intensive care unit (ICU) for the care and treatment of hospitalized patients facing life-threatening illness or injury. In order to ensure 24 hours a day coverage of the ICU, it requires a team of critical care physicians, known as intensivists. CPA provides two board certified pulmonary medicine and critical care physicians to cover daily rounding in the ICU as needed to cover for employed physicians who were not available (e.g., vacation; illness; continuing medical education; etc.). CPA provided more services than expected during the first twelve months of the agreement which caused them to nearly reach the agreement not to exceed amount, therefore NMC wishes to amend the agreement now to add funds so that CPA can continue to provide services as needed without interruption. CPA is paid a daily rate for services. The amount of services provided may increase or decrease dependent on the need for coverage, the daily rate does not change. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad Medical Center's Finance Committee on March 28, 2019 and Board of Trustees on April 5, 2019.

FINANCING:

The cost of this amendment is \$100,000. The total not to exceed amount of the Agreement is \$200,000 for the period July 1, 2016 to June 30, 2020 (48 months). \$100,000 is included in the

Fiscal Year 2018/2019 Adopted Budget. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Management Analyst, 783.2506

Approved by: Gary Gray, Chief Executive Officer, 783.2553

Attachments: Agreement; First-Second Amendment

Attachments on File at the Clerk of the Board