AMENDMENT NO. 3 TO AGREEMENT BY AND BETWEEN COUNTY OF MONTEREY & QUALYS, INCORPORATED

This Amendment No. 3 is made to the END USER AGREEMENT dated July 18, 2016 ("AGREEMENT") in the amount of \$130,645 for the provision of vulnerability management services for Monterey County network by and between Qualys, Inc., (hereinafter "CONTRACTOR") and the County of Monterey, a political subdivision of the State of California, hereinafter referred to as "County".

RECITALS

WHEREAS, the Agreement states the CONTRACTOR shall provide vulnerability management services for the Monterey County network for the term of July 18, 2016 through July 17, 2017, in a total amount not to exceed \$130,645; and

WHEREAS, on July 20, 2017, COUNTY and CONTRACTOR amended the agreement via amendment no. 1 to extend the term of the End User Agreement through July 19, 2018, and added an additional \$130,645 for a total agreement amount of \$261,290;

WHEREAS, on July 17, 2018, COUNTY and CONTRACTOR amended the agreement via amendment no. 2 to extend the agreement term by one (1) year through July 19, 2019 and add an additional \$130,645 for a total agreement amount of \$391,935;

WHEREAS, the COUNTY and CONTRACTOR currently wish to extend the agreement term by one (1) year through July 19, 2020 and add an additional \$130,645 for a total agreement amount of \$522,580; and

NOW THEREFORE, the Customer and Contractor hereby agree to amend the AGREEMENT in the following manner:

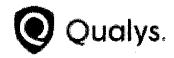
- 1. The AGREEMENT shall be amended by adding the services specified in "Exhibit A-3, Quotation", attached to this Amendment No. 3.
- 2. The amount of the Agreement shall be increased from \$391,935 to \$522,580.
- 3. The term of the Agreement shall be amended from an end date of July 1, 2018 to a new end date of July 19, 2020.
- 4. Except as provided herein, all remaining terms, conditions and provisions of the Agreement are unchanged and unaffected by this AMENDMENT No. 3 and shall continue in full force and effect as set forth in the Agreement.
- 5. A copy of this AMENDMENT No. 3 and Exhibit A-3 shall be attached to the original Agreement.

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IN WITNESS WHEREOF, the parties have executed this AMENDMENT No. 3 on the day and year written below.

MONTEREY COUNTY	CONTRACTOR
	By: V WY · NVVVV.
Contracts/Purchasing Officer	Signature of Chair, President, or
	Vice-President
Dated:	Philippe Courtot, CEO
	Printed Name and Title
Approved as to Fiscal Provisions:	Dated: 06/28/2019
	1
Deputy Auditor/Controller	M_{\bullet} , Λ
The state of the s	By: ////
Dated:	(Signature of Secretary, Asst. Secretary, CFO,
	Treasurer or Asst. Treasurer)*
Approved as to Liability Provisions:	Mclissa Fisher, CFO
The state of the s	Printed Name and Title
	01/08/0019
Risk Management	Dated: 06 28 2019
	•
Dated:	
Approved as to Form:	
Approved as to Form.	
Deputy County Counsel	
•	
Dated:	

*INSTRUCTIONS: If CONTRACTOR is a corporation, including limited liability and non-profit corporations, the full legal name of the corporation shall be set forth above together with the signatures of two specified officers. If CONTRACTOR is a partnership, the name of the partnership shall be set forth above together with the signature of a partner who has authority to execute this Agreement on behalf of the partnership. If CONTRACTOR is contracting in an individual capacity, the individual shall set forth the name of the business, if any, and shall personally sign the Agreement.



Quotation

Qualys Inc 919 E Hillsdale Blvd Foster City, California 94404 United States +1 650 801 6100 +1 650 801 6101 Quote #: Q-108867-1 Valid Until: 7/20/2019 Sales Rep: Yohannes Berihu Phone: 650.801.6152 Email: yberihu@qualys.com

Address Information

Bill To County of Monterey 1590 Moffett St Salinas, CA 93905-3342 United States Ship To County of Monterey 1590 Moffett St Salinas, CA 93905-3342 United States

Contract Terms

Currency: USD

Estimated Taxes: USD 0.00

Total Amount Due: USD 130,645.00

VAT No.:

Payment Terms: Net 30

Anticipated Start Date: 7/20/2019 Anticipated End Date: 7/20/2020

PO No.:

QTY	PART #	DESCRIPTION	NET TOTAL
7,000 Q-E-VM-C	Qualys Vulnerability Management Enterprise	USD 120,670.00	
		* Scheduled and on demand security scans * Unlimited user accounts * Unlimited network discovery maps * Executive-level & detailed technical reports * Qualys PCI is bundled at no added cost * 24x7 email and telephone Customer Support	
7,000	Q-E-PCI	Automated PCI compliance validation for merchants and acquiring institutions. Bundled with VM	USD 0.00
5	Q-C-SA	Qualys Scanner Appliance - Annual Subscription	USD 9,975.00
		Customer Total:	USD 130,645.00
		Net Total:	USD 130,645.00

Terms And Conditions

Taxes: The taxes listed on this quote are only an estimate. Actual tax may vary. Customer will also be responsible for any applicable VAT as required by VAT regulations.

For US customers and partners, if you are claiming exemption from US sales tax please provide a valid Exemption Certificate or Direct Pay Permit for the expected delivery location(s) at the time of placing your order.