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Quote for Traverse

Prepared for Monterey County Department of Social Services
Prepared by Aric Blythe, Northwoods Consulting Partners

Summary

The following is a fixed quote of Software-as-a-Service (SaaS) and Professional Services for the implementation of Traverse within Monterey County Department of Social Services.

First Year Cost

Description	Code	Cost
Traverse Subscription (400,001-500,000 Population)	SaaS-TRV-P0	\$365,000.00
Traverse Implementation Services	PS-TRV-H1	\$220,560.00
CWS/CMS Integration Services (1-way)	PS-TRV-H1	\$10,125.00
CMIPS Integration Services (1-way)	PS-TRV-H1	\$10,125.00
Questys Content Migration (Approx. 544,000 items)	PS-TRV-H1	\$32,640.00

SaaS & Professional Services Total** \$638,450.00

Incentive

Description	Cost
First Year SaaS Reduction*	\$182,500.00

Post-Discount SaaS & Professional Services Cost

Description	Code	Cost
Traverse Subscription for First 12 Months	SaaS-TRV-P0	\$182,500.00
Traverse Implementation Services	PS-TRV-H1	\$220,560.00
CWS/CMS Integration Services (1-way)	PS-TRV-H1	\$10,125.00
CMIPS Integration Services (1-way)	PS-TRV-H1	\$10,125.00
Questys Content Migration (Approx. 544,000 items)	PS-TRV-H1	\$32,640.00

Post-Discount SaaS & Professional Services Total \$455,950.00

Annual Ongoing Cost After First Year

Description	Code	Cost
Traverse Subscription - Year 2	SaaS-TRV-P0	\$374,000.00
Traverse Subscription - Year 3	SaaS-TRV-P0	\$383,000.00

Additional Forms Development

Description	Cost
Additional Forms Design Packages (25 Forms = 1 Package \$2,500) Placeholder 4 packages	\$10,000.00

* - Northwoods is offering an incentive for Monterey County DSS to be in contract by December 15, 2019. Monterey County DSS must be in contract by December 15, 2019 to be eligible for this discount. Additional terms and conditions apply.

** - NOTE: If Monterey County DSS is not in contract by December 15, 2019, then SaaS & Professional Services Total will be the amount charged, and therefore, is the amount that should be budgeted when considering this project.

Applicable taxes are not included.