



# Monterey County

Board of Supervisors  
Chambers  
168 W. Alisal St., 1st Floor  
Salinas, CA 93901

## Board Report

Legistar File Number: RES 20-027

March 03, 2020

Introduced: 2/21/2020

Current Status: Agenda Ready

Version: 1

Matter Type: BoS Resolution

- a. Approve and authorize the Director of the Department of Social Services to sign an Allocation Agreement for \$614,062.00 with Department of Health Care Services-State of California Medi-Cal Navigators Project effective February 4, 2020 through December 31, 2022;
- b. Authorize the Department of Social Services Director to negotiate and execute an agreement with the Monterey Bay Central Labor Council to complete Medi-Cal applications at the County Jail for a contract amount of \$153,750 for a term through December 31, 2022;
- c. Authorize the Director of the Department of Social Services to sign up to three (3) amendments to both the State and Monterey Bay Central Labor Council Agreements, where the amendments do not significantly change the scope of work and where MBCLC's amendment does not exceed 10% (\$15,375);
- d. Approve an increase in appropriations and estimated revenues of \$208,687 for the Social Services Budget Unit 001-5010-SOC005-8262 FY 2019-20 Adopted Budget (4/5ths vote required); and
- e. Authorize the Auditor-Controller to amend the FY 2019-20 Adopted Budgets by increasing appropriations and estimated revenues by \$208,687 in Social Services Unit 001-5010-SOC005-8262 (4/5ths vote required).

### RECOMMENDATION:

It is recommended that the Board of Supervisors adopt a resolution:

- a. Approve and authorize the Director of the Department of Social Services to sign an Allocation Agreement for \$614,062.00 with Department of Health Care Services-State of California Medi-Cal Navigators Project effective February 4, 2020 through December 31, 2022;
- b. Authorize the Department of Social Services Director to negotiate and execute an agreement with the Monterey Bay Central Labor Council to complete Medi-Cal applications at the County Jail for a contract amount of \$153,750 for a term through December 31, 2022;
- c. Authorize the Director of the Department of Social Services to sign up to three (3) amendments to both the State and Monterey Bay Central Labor Council Agreements, where the amendments do not significantly change the scope of work and where MBCLC's amendment does not exceed 10% (\$15,375);
- d. Approve an increase in appropriations and estimated revenues of \$208,687 for the Social Services Budget Unit 001-5010-SOC005-8262 FY 2019-20 Adopted Budget (4/5ths vote required); and
- e. Authorize the Auditor-Controller to amend the FY 2019-20 Adopted Budgets by increasing appropriations and estimated revenues by \$208,687 in Social Services Unit 001-5010-SOC005-8262 (4/5ths vote required).

### SUMMARY/DISCUSSION:

The State of California, pursuant to AB74, has made available funding to continue Medi-Cal outreach, enrollment, renewal, and utilization. Monterey County Department of Social Services

(DSS) in partnership with Monterey County Health Department (Health) and Monterey Bay Central Labor Council (MBCLC), submitted a proposal and was awarded \$614,062. The focus will be on eleven targeted populations, as outlined in AB74: Persons with mental health disorder needs; Persons with substance use disorder needs; Persons with other disabilities; Aged persons; Persons who are homeless; Young people of color; Persons who are in county jail, in state prison, on state parole, on county probation or under post-release community supervision; Immigrants and families with mixed immigration status; Persons with limited English Proficiency; Low-wage workers and their families, and Uninsured children and youth formerly enrolled in Medi-Cal.

This State agreement will fund \$249,629 toward continued outreach activities for DSS MC CHOICE Outreach Team that takes Medi-Cal applications and has delivered critical benefits information to the residents of Monterey County for the last 12+ years; and \$210,683 toward Health and \$153,750 to MBCLC to support both their efforts in meeting with inmates to complete Medi-Cal applications at the Monterey County jail. AB 720 (Chapter 646, Statutes of 2013) added Penal Code Section 4011.11 and amended Section 14011.10 of the Welfare and Institutions (W&I) Code: Authorizes the county to help county inmates apply for health coverage while incarcerated. The efforts at the County jail allows for inmates to have potential coverage while incarcerated, as well as coverage upon release. The continued collaboration between the DSS, Health and MBCLC is important in the fact that it has a two-fold positive impact on the County as a whole; Health and MBCLC is able to ensure that inmates, upon release are more likely to secure Medi-Cal benefits for potential future use; and any facility they may utilize for health related needs receive payment for those services. Health will sub-contract with the MBCLC to ensure that all Medi-Cal applications are collected, tracked, and transmitted to DSS eligibility staff in a timely manner to determine eligibility for Medi-Cal benefits, processing and tracking of outcomes.

This agreement covers approximately two fiscal years of collaboration and combined efforts. The Department is recommending approval of the State Medi-Cal Navigators Allocation Agreement, authority to negotiate and execute the MBCLC agreement so that activities can begin as soon as possible and increase current years' appropriations/revenues for DSS and Health.

**OTHER AGENCY INVOLVEMENT:**

Health and MBCLC worked collaboratively with the DSS on the application for funds. The County Administrator's Office - Budget Office concurs with these actions. County Counsel has approved the Allocation Agreement as to legal form. The Auditor-Controller and Contracts/Purchasing have reviewed and approved the Allocation Agreement.

DSS will ensure that the Monterey Bay Central Labor Council agreement is reviewed and approved to legal form by County Counsel and reviewed/approved by both the Auditor-Controller and Contracts/Purchasing prior to execution.

**FINANCING:**

This agreement will be funded 100% by federal Medi-Cal funds. DSS will reimburse Health via Auditor/Controller's Inter/Intra fund transfer. The Department is recommending an increase of appropriations and estimated revenues of \$208,687 for Social Services Budget Unit 001-5010-SOC005-8262 in FY 2019-20. The remaining amount of \$405,375 for DSS will be incorporated into the upcoming FY 2020-21 budget cycle.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This Agreement correlates to the Health & Human Services Strategic Initiative adopted by the Board of Supervisors by allowing DSS to enroll, expand, assist, and improve our retention with Medi-Cal enrollment to achieve better outcomes for the residents of Monterey County.

Check the related Board of Supervisors Strategic Initiatives:

☐ Economic Development

☐ Administration

☒ Health & Human Services

☐ Infrastructure

☐ Public Safety

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Approved by: Lori A. Medina, Director x4430

Attachments: DCHS Allocation Agreement

Attachments are on file with the Clerk of the Board