



County of Monterey

FY 2020-21 Budget Workshop

County Administrative Office

Board of Supervisors Budget Workshop April 7, 2020

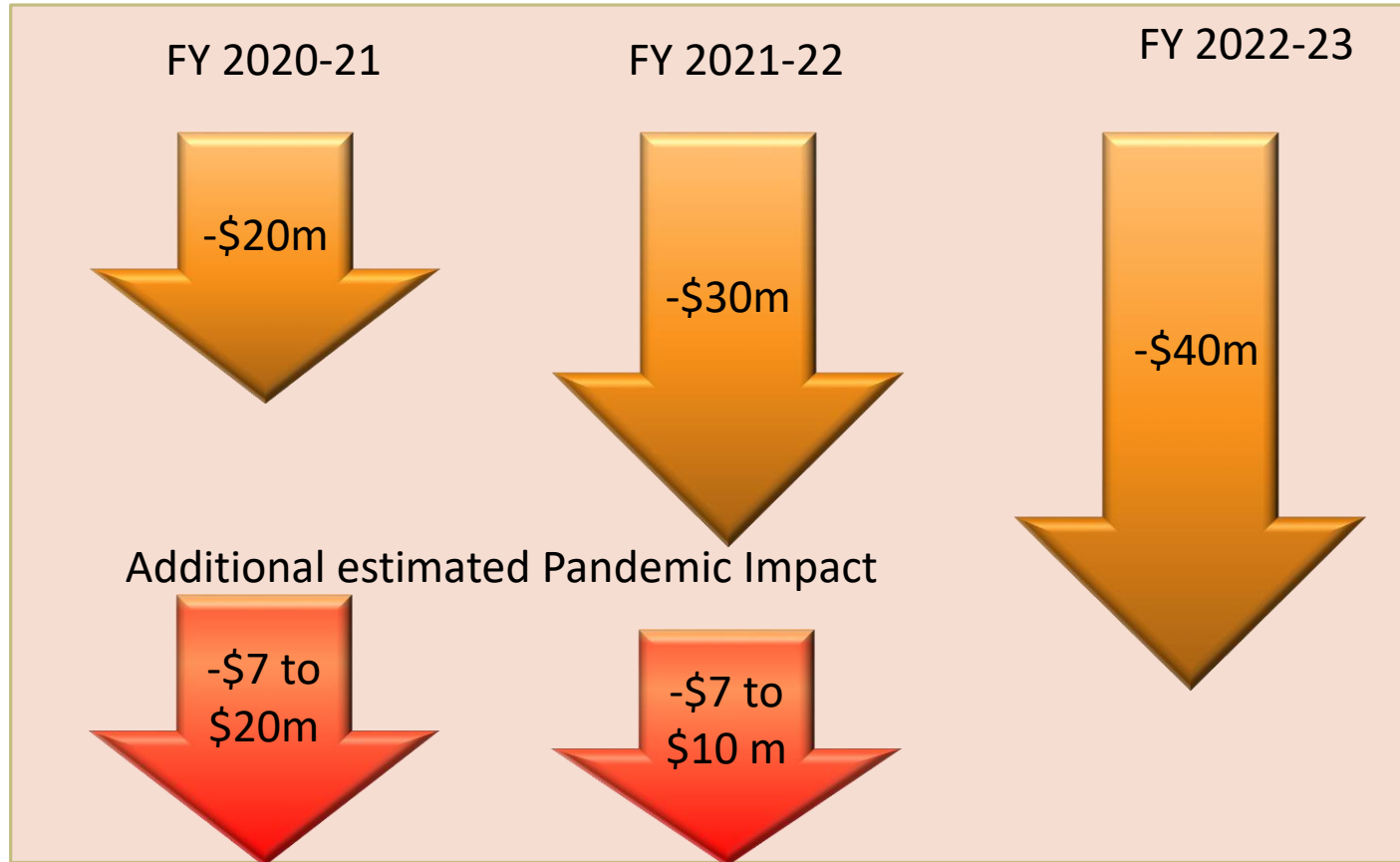
Current Year Estimate

	FY 2018-19	FY 2019-20		
	Actual	Adopted	Modified	Year-End Estimate
Financing Sources:				
Beg. Unassigned Fund Balance	\$ 3.9	\$ 1.3	\$ 1.3	\$ 1.3
Cancellation of Restricted Fund Balance	8.7	4.6	4.6	4.6
Cancellation of Assignments	18.9	11.7	12.1	10.8
Revenues	656.1	669.8	672.4	666.8
Total Financing Sources	\$ 687.5	\$ 687.5	\$ 690.5	\$ 683.6
Financing Uses:				
Restricted Fund Balance	\$ 9.2	\$ -	\$ -	\$ 2.7
Assignments	20.3	-	-	9.9
Strategic Reserve	29.0	-	-	-
Expenditures	626.7	687.5	690.4	664.4
<i>Adjustment - Est Salary Savings</i>	-	-	-	-
Total Financing Uses	\$ 685.1	\$ 687.5	\$ 690.4	\$ 677.0
Ending unassigned fund balance	\$ 2.4	\$ -	\$ 0.1	\$ 7.6

Pandemic estimated to reduce revenue by \$5 million in current year

- Expenditures estimated to end \$26 million (3.8%) below the modified budget due primarily to vacancies.
- There were 402 vacancies (about 12%) at the time the forecast was prepared.
- Revenues are projected to be \$5.6 million below budget expectations and an additional \$2.7 million will be placed in restricted reserves.
- Estimated results for FY 2019-20 was a positive \$7.6 million, before the current pandemic.

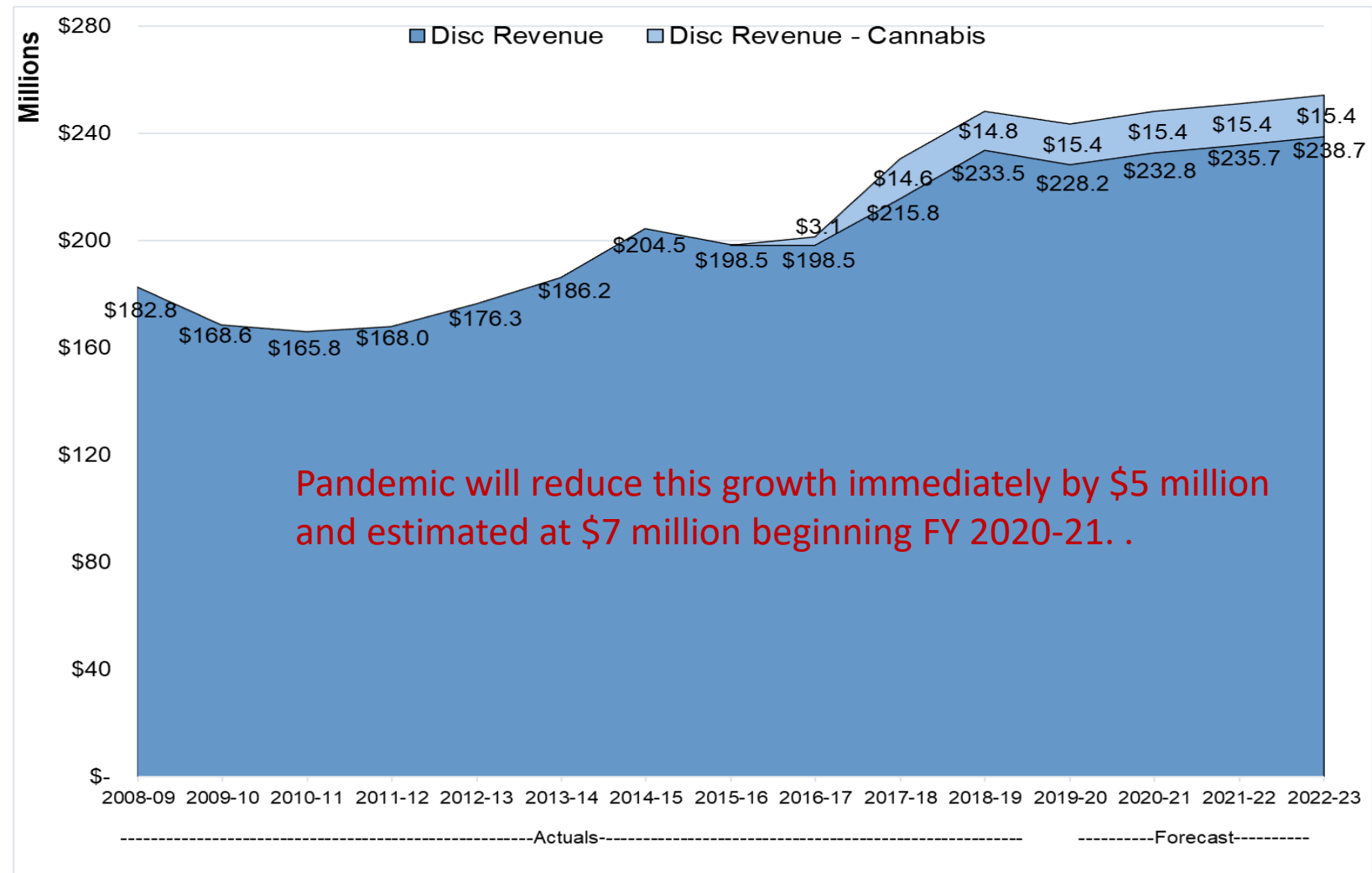
Forecasted Funding Gaps



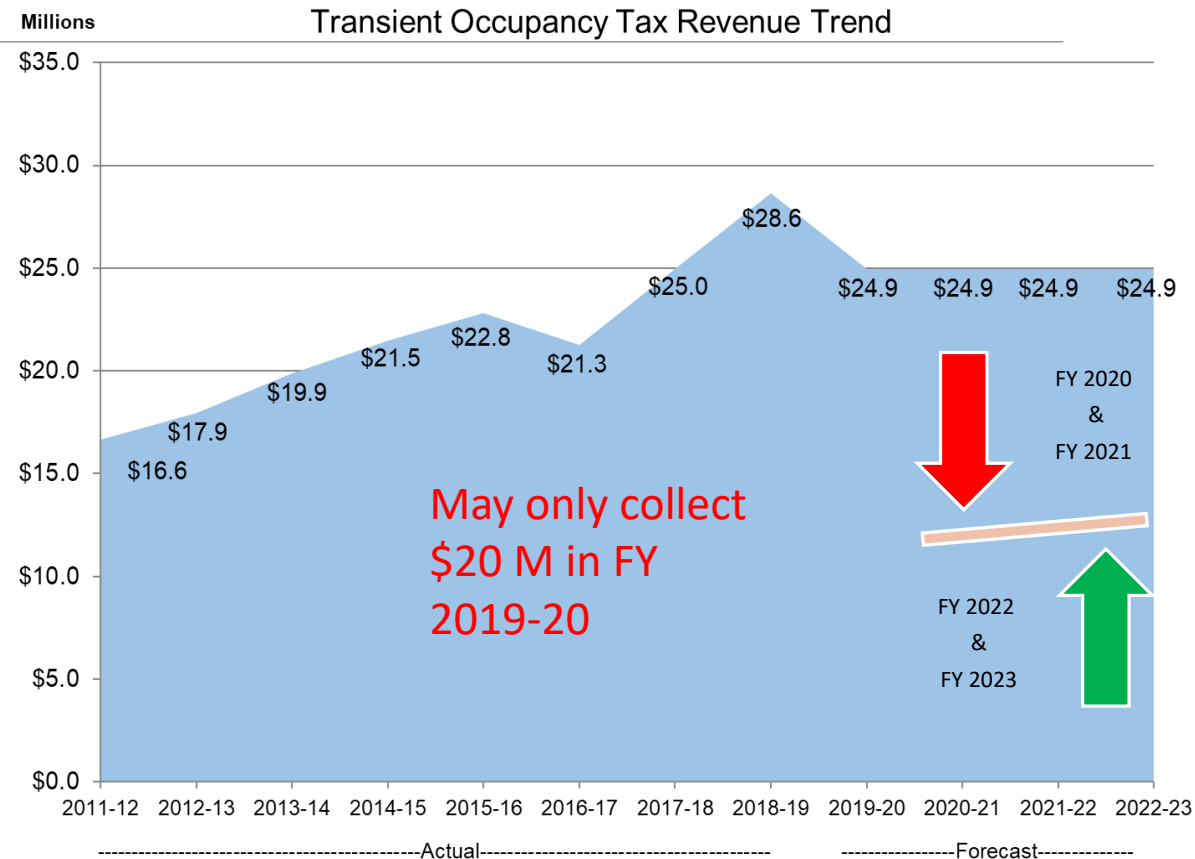
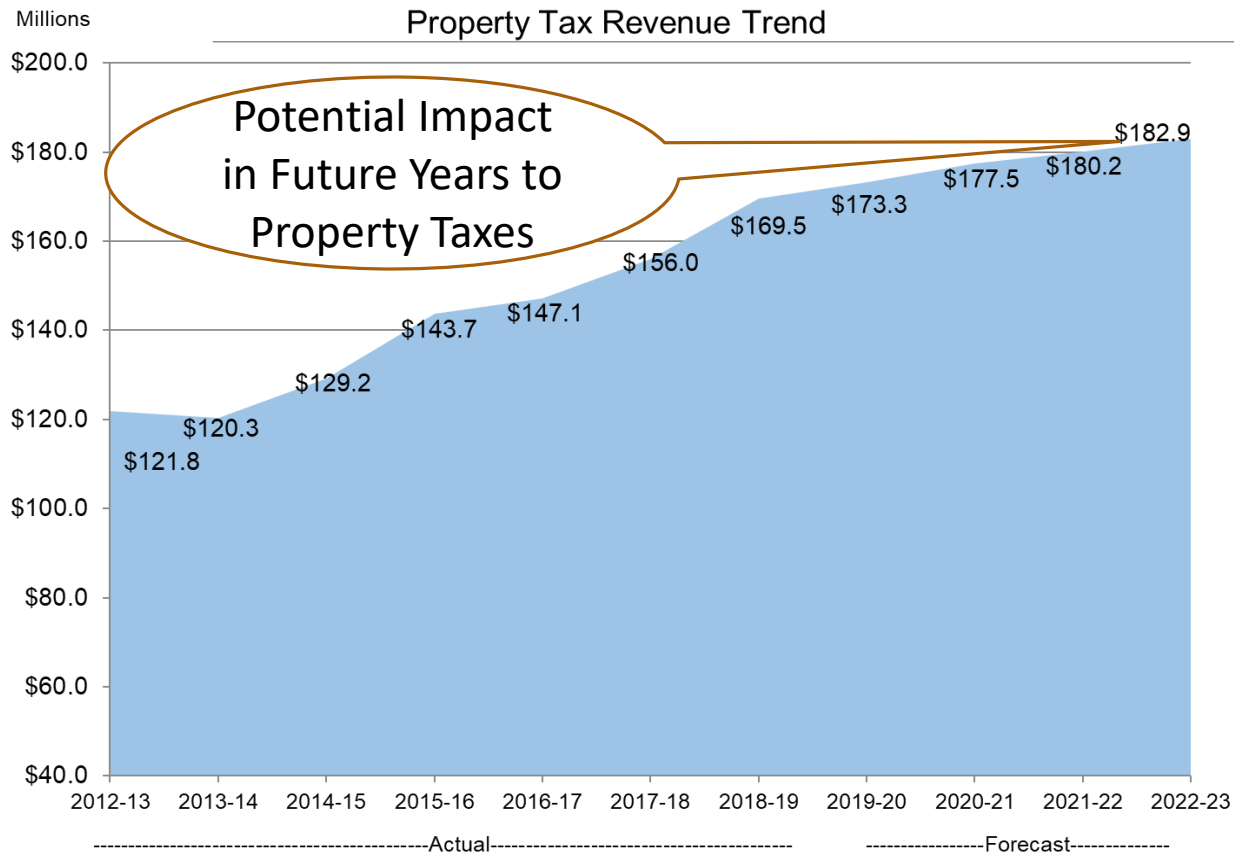
- Funding gaps emerge beginning next fiscal year, growing from \$20 million to \$40 million.
- Driving the deficits are rising employee pensions which add \$8.4 million in general fund costs next.
- Additional cost drivers include higher employee wages, health insurance, general liability and workers' comp and increasing formula-based contributions.

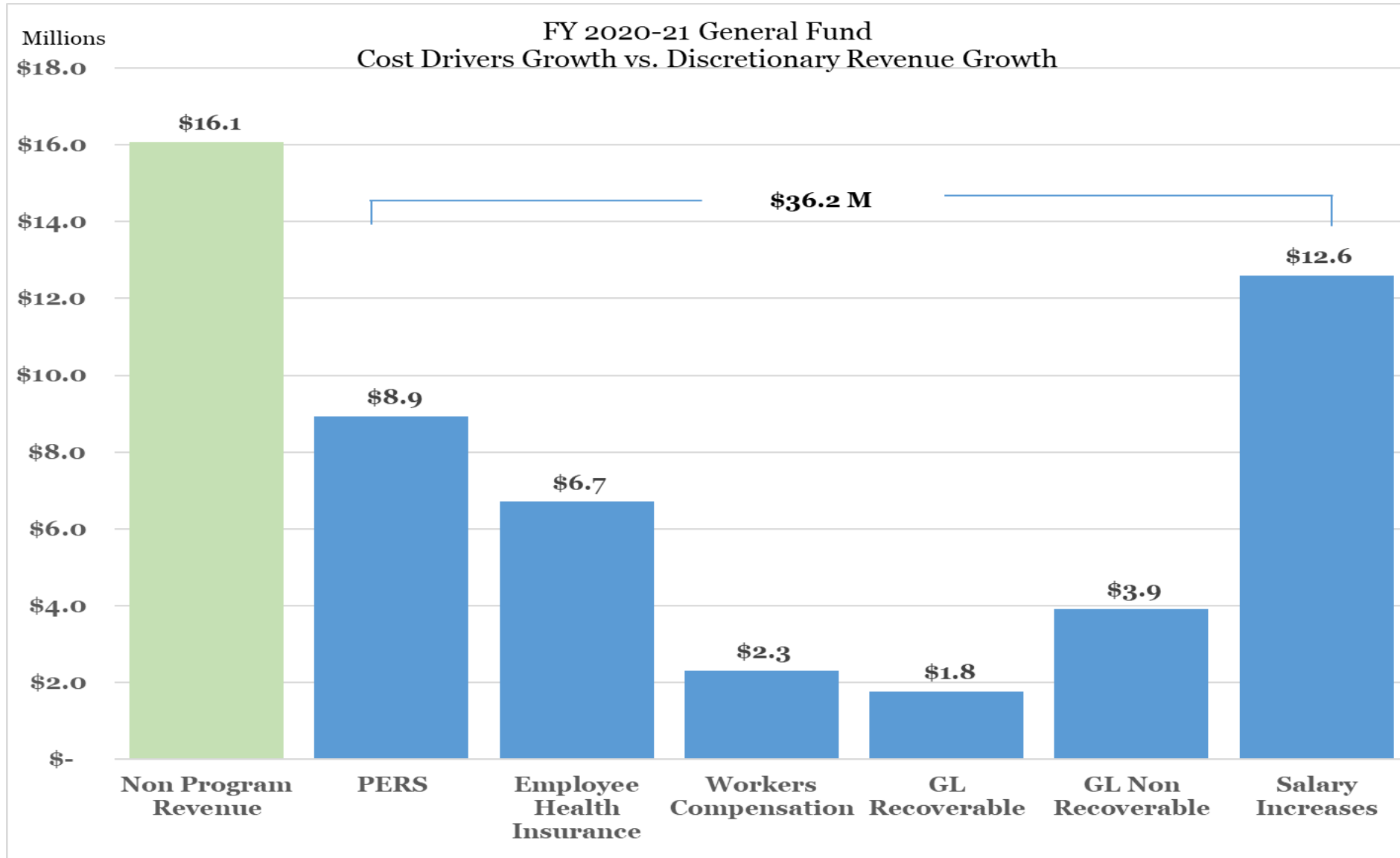
Discretionary Revenue Still Increasing

- Up \$1.6 million in current year compared to budget.
- Increase of \$62.4 million (37%) since the low point of the recession (FY 2010-11).
- Annual increases allocated through budget process to help programs keep up with rising costs.
- Discretionary revenue is forecasted to grow another \$4.6 million next fiscal year.
- Assumes moderating growth in last two years of forecast, but no recession.



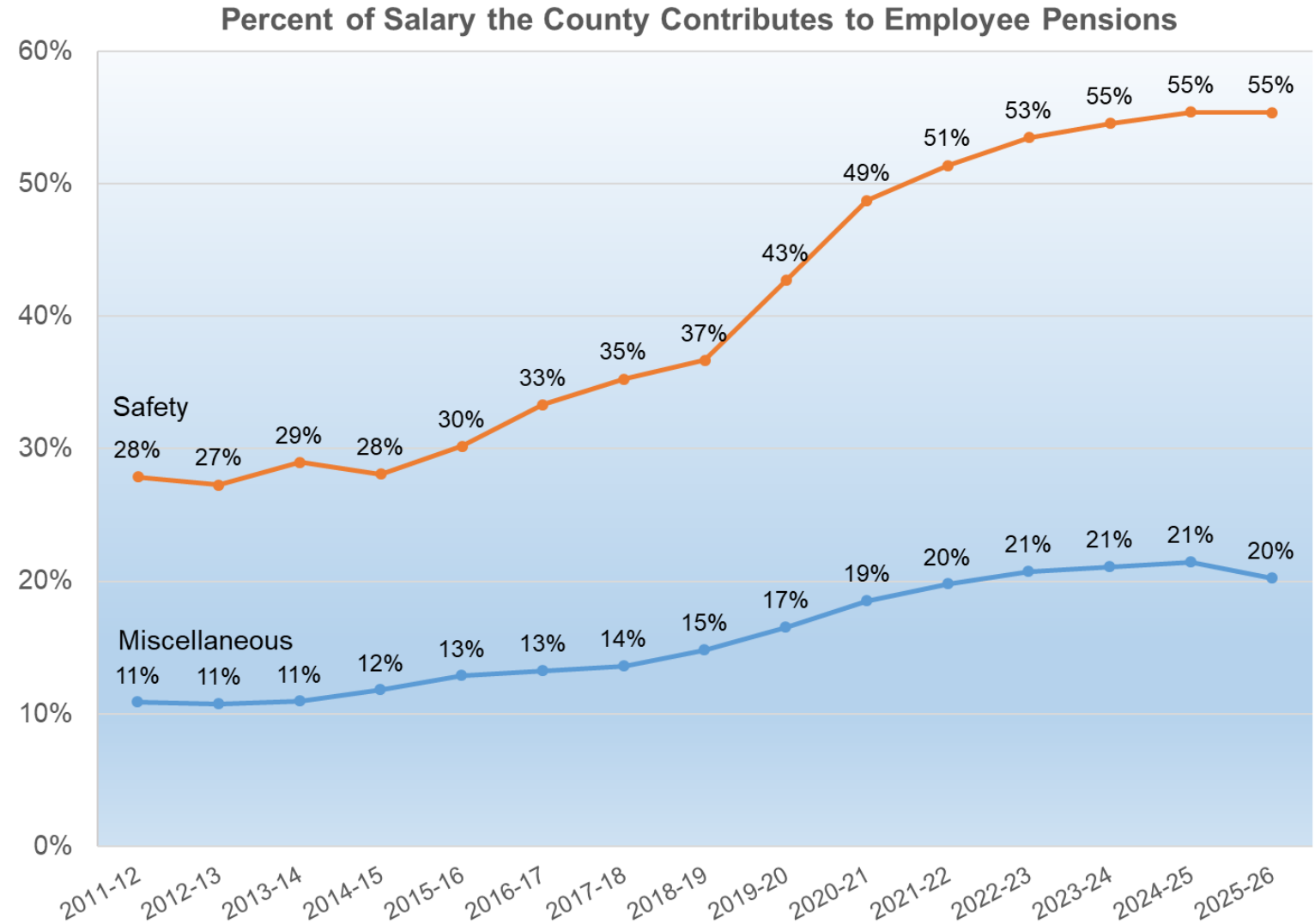
Major Discretionary Revenues



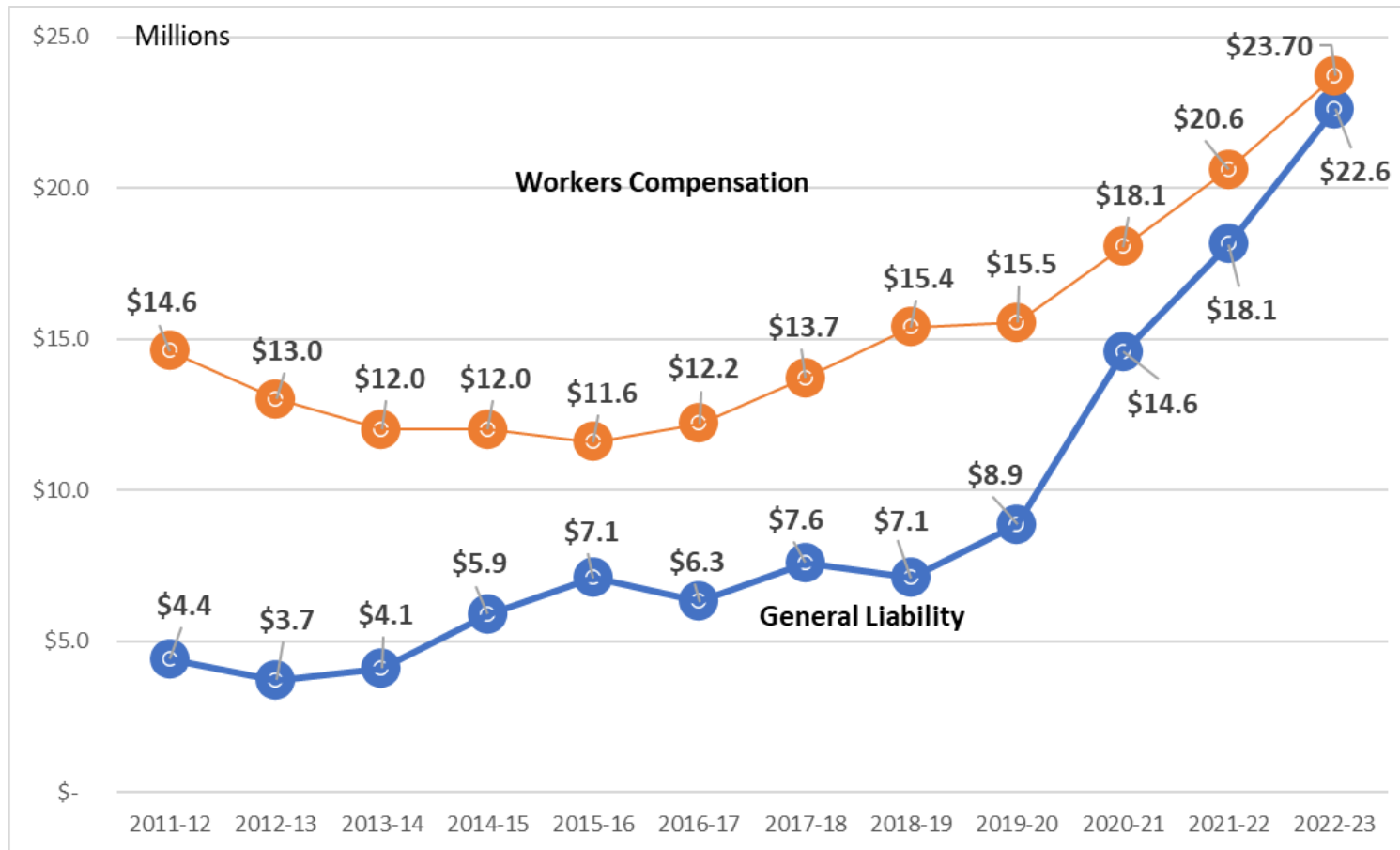


Rising Pension Cost

- CalPERS' annual rate continues to increase to pay benefits in the future.
- The County's safety pension program is currently 65% funded while the non-safety plan is 75.5% funded.
- The combined unfunded liability as of PERS' last actuarial is \$724 million larger than the annual general fund budget.
- **PERS** will be negatively affected by market decline triggered by COVID-19



Note: The Employer Contribution Rate for the Safety plan is reduced by 3%, which is the employee paid portion toward the employer contribution.

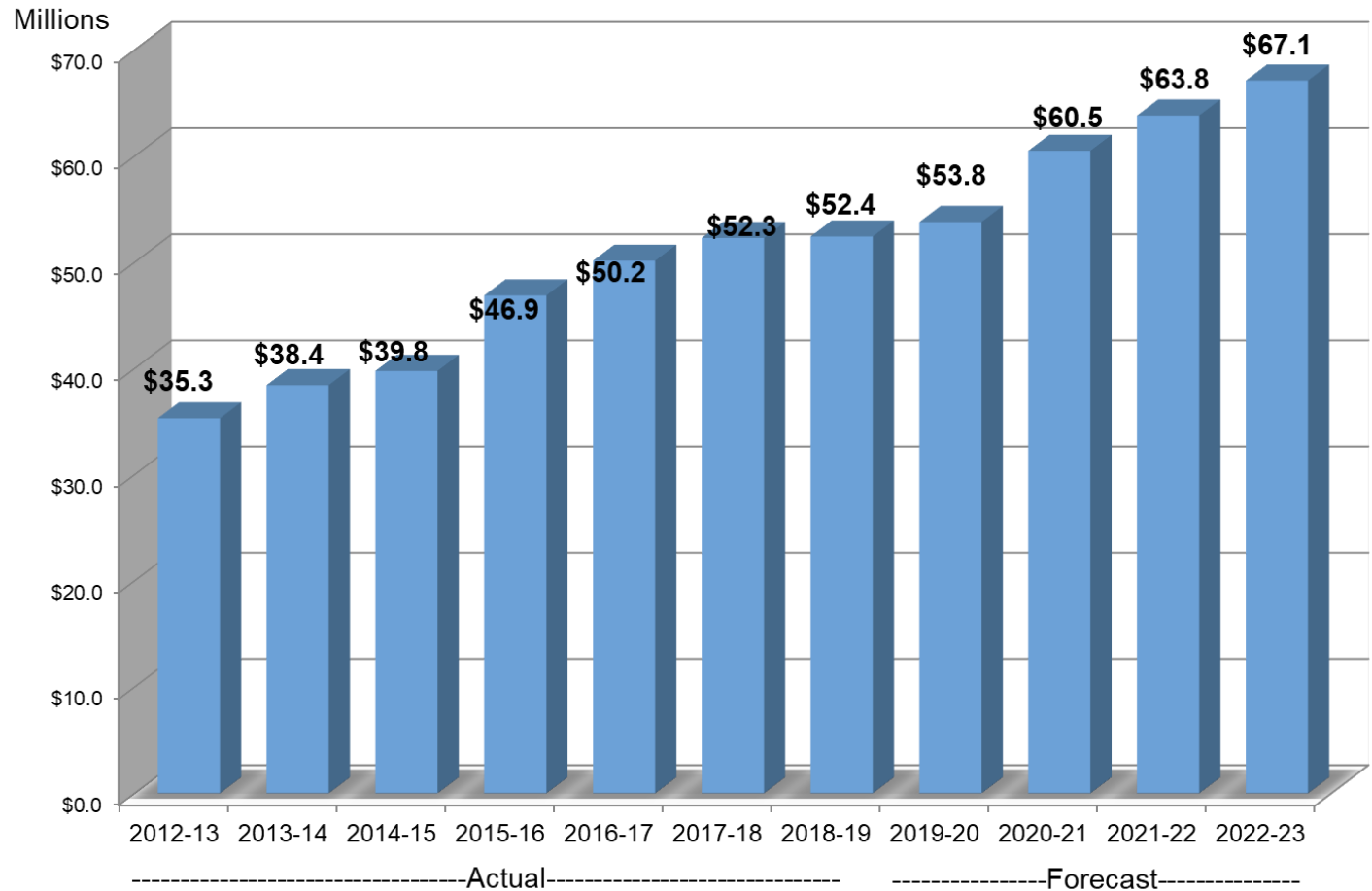


Workers Compensation & General Liability Program

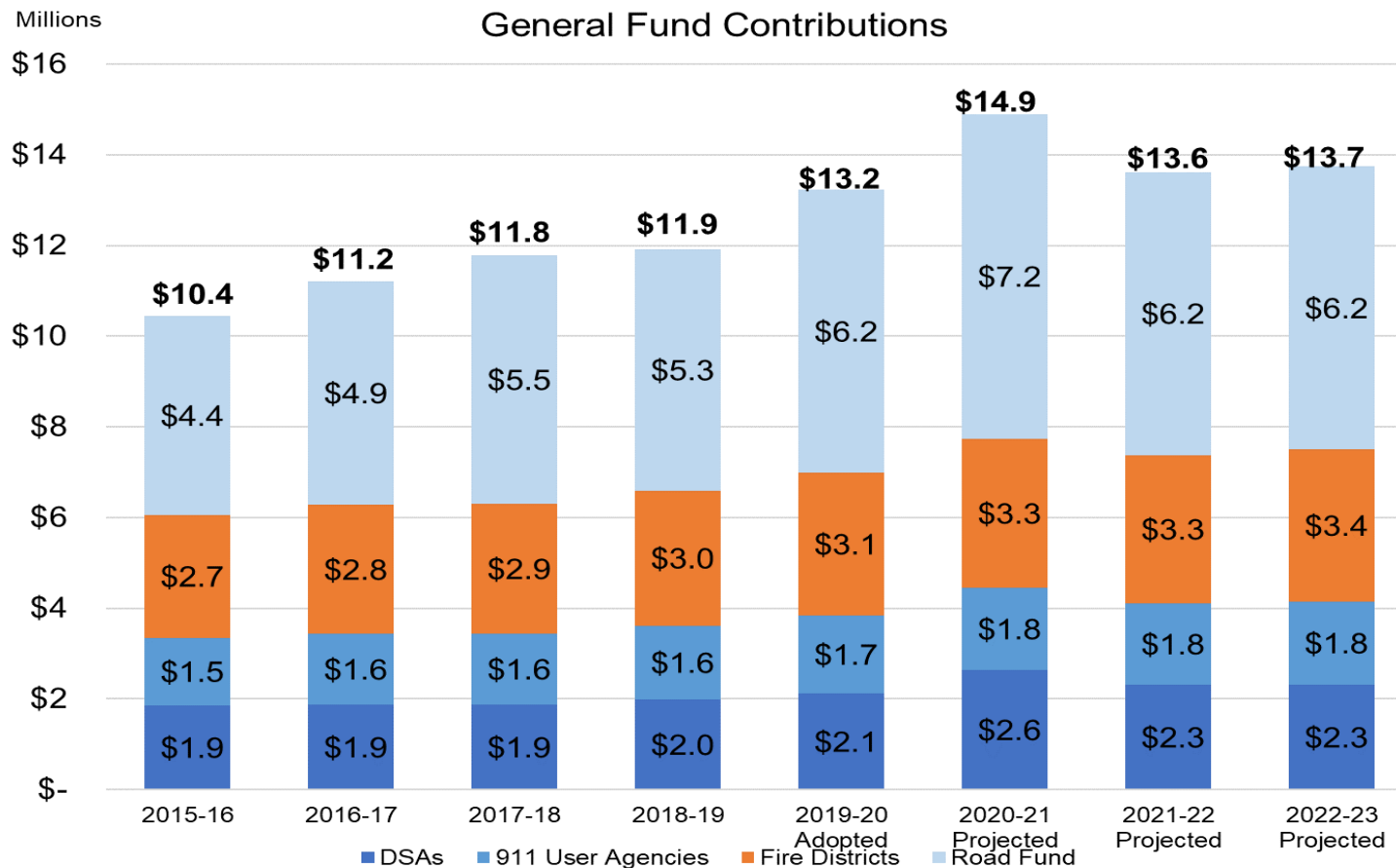
- Forecasted Workers Compensation program expenditures increase \$8.2 million by the end of the forecast period.
- General Liability Insurance Program expenditures increase \$5.8 million next year and an additional \$13.8 million in the out years.

General Fund Health Insurance

- The County covers annual increases in employee health insurance and these costs are expected to nearly double by the end of the forecast period compared to the recession years.
- Underlying this growth was a 16% premium increase in 2013 and a 21% increase in 2016.
- The increase for FY 2020-21 is projected at 15% while the forecast assumes a historical average 6% annual growth starting next January.
- **COVID-19 will likely result in increases for health premiums in the future**



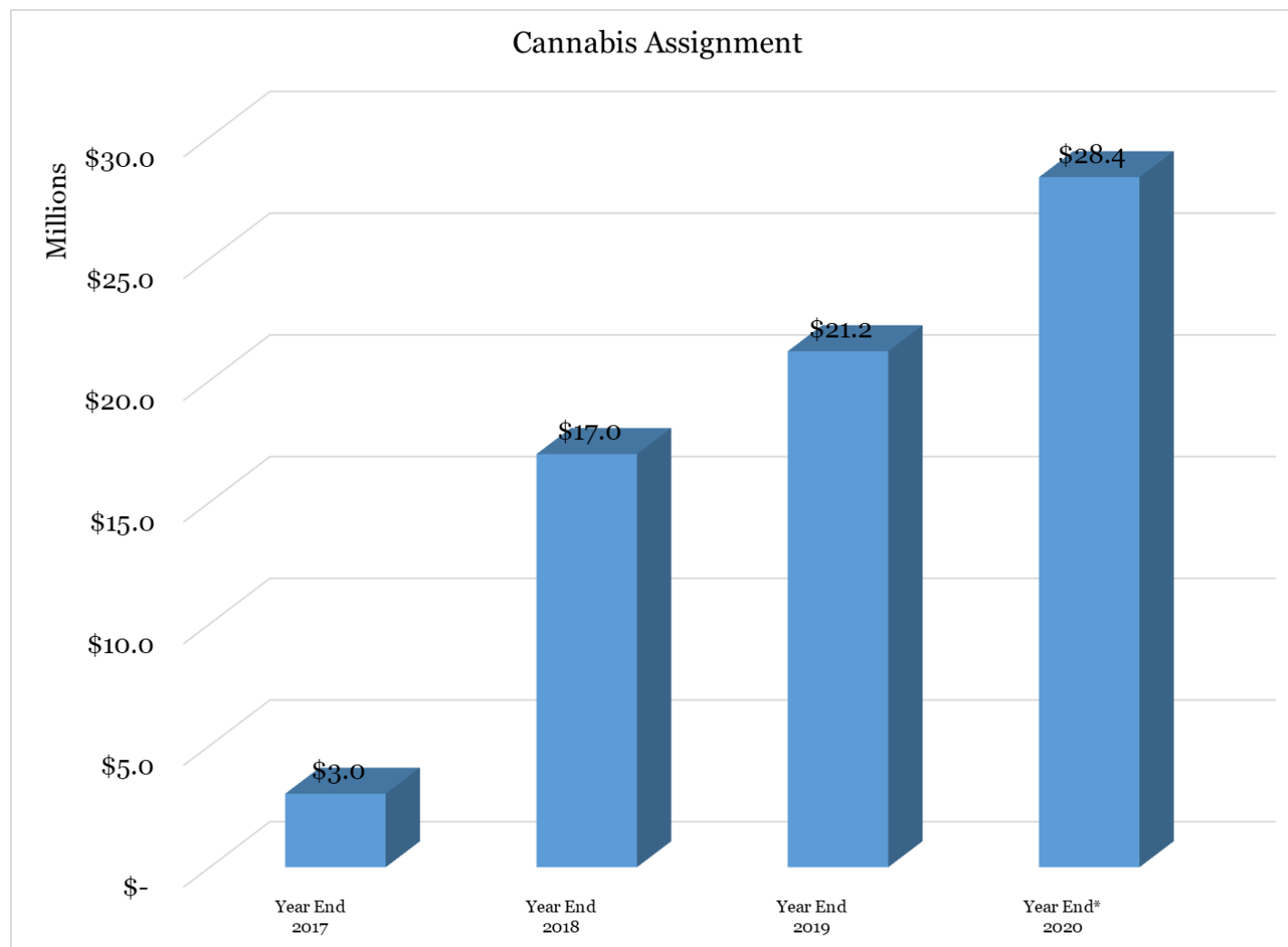
Contribution to Outside Funds/Agencies

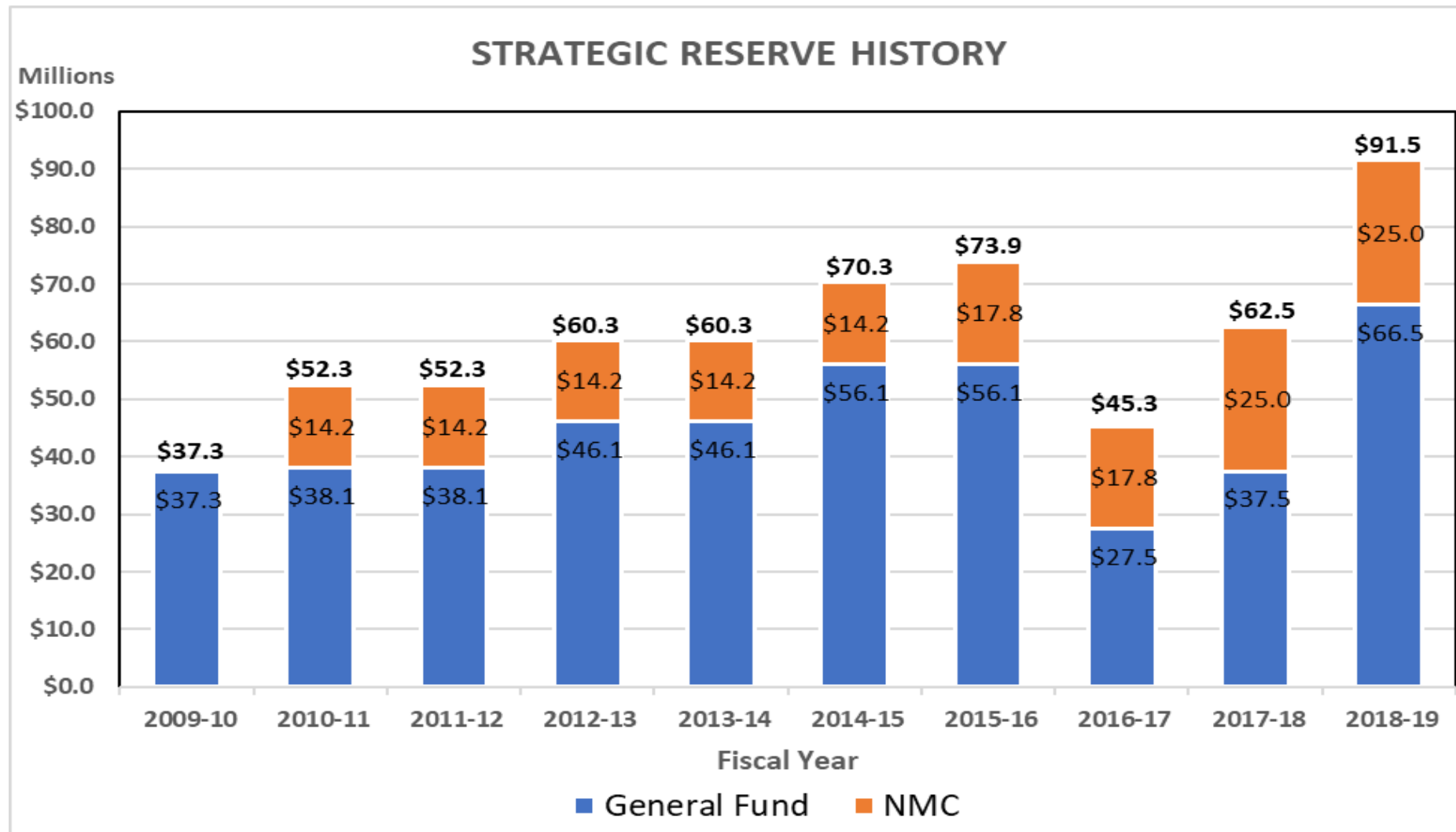


- These formula-based contributions are tied to County TOT and Prop 172 collections in most cases two years in arrears.
- As TOT and Prop 172 revenue has risen significantly, so have contributions to these entities.
- The lag in contributions to actuals will present financial stress.

Cannabis Revenue Assignment

- Staff collected \$14.7 million in cannabis program revenue last fiscal year and estimates collection of \$15.4 million in the current year.
- This revenue supports 23.90 FTEs in nine departments providing cannabis program enforcement at an annualized cost of \$4.9 million.
- Currently unused revenue is assigned to the “cannabis assignment” at year-end and allocated as authorized by the Board.
- **FY 2020-21 Baselines allocated** ongoing cannabis to the Departments, this is a policy consideration for the Board.





Relief Programs for COVID-19 Response

- Federal
 - Phase I – signed into law March 6 - \$8.3 billion
 - \$2.2 billion for CDC
 - \$950 million for “surveillance, epidemiology, laboratory capacity, infection control, mitigation, communications, and other preparedness and response activities”
 - Retroactive to January 0, 2020
 - CA receives \$41.2 million
 - 70% to local jurisdictions
 - Monterey County’s Share \$452,381
 - Phase II - \$104 billion
 - Unemployment Insurance
 - Emergency Paid sick leave
 - Tax credits for employers that provide paid sick leave or paid family medical leave
 - Appropriates \$500 million for WIC through September 30, 2020
 - Increases Medicaid FMAP by 6.2%
 - \$1 billion for uninsured for provider claims related to COVID-19

Federal Stimulus Program for COVID-19 Response

Phase III - \$2.2 trillion

- Airline Industry Assistance
- \$Direct payments to Americans
- Small Business Loans/Grants

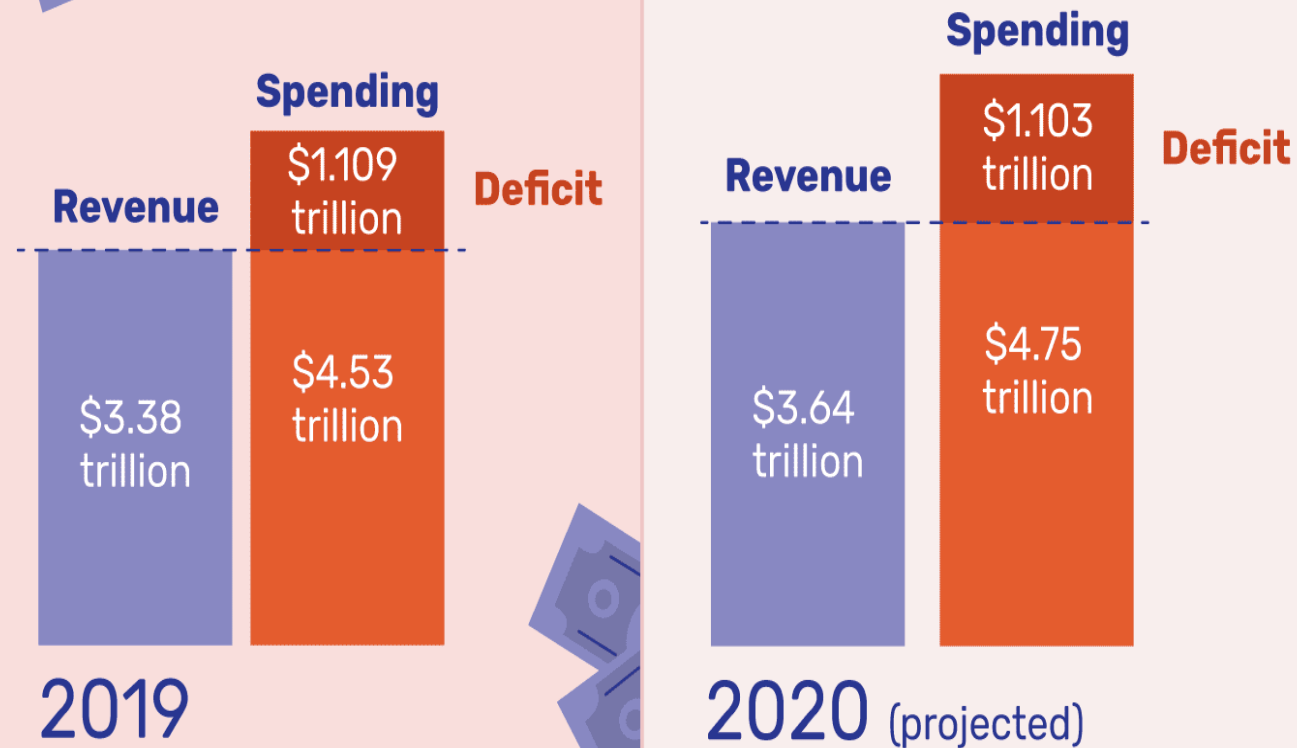
Potential Future Impacts of Federal Government Aid Packet

Deficit spending is expanded for the United States

Protracted Stay at Home may require additional Relief Programs

Economic Recession may be inevitable

U.S. Federal Budget Deficit



Federal Stimulus Essential but not Free

- Federal deficit will grow due to the 2+ trillion stimulus package
- While the need for the stimulus package was essential, it will add to future financial stress on the U.S. economy
- Potential impacts could be increased taxes, devaluation of currency, increased interest rate pressures.....

Local Economic Impact

Estimated \$400- \$500 million (visitor spending) impact within the first 90 days

Several major events that contribute to tax base cancelled

Annually visitors spend \$3 billion and employ 25,000 people in:

- Hotels/motels
- Restaurants
- Other tourist services

Hotels projecting 40 to 80 points of occupancy loss through May

CalWORKS and CalFresh applications up 52% as of March 27th

\$50,000 Sales Tax 'Layaway' for small businesses announced, will affect realignment revenue

Sources: Monterey County Convention and Visitors Bureau- March 24th, Monterey County Department of Social Services, CSAC Bulletin April 2nd

Budget Process in Brief



- ☐ Preliminary plans for carrying out next year's operations.
- ☐ Must be balanced.
- ☐ Assumes no augmentations.

- ☐ Prioritized proposals if additional County Contributions are Available.

Countywide Analysis

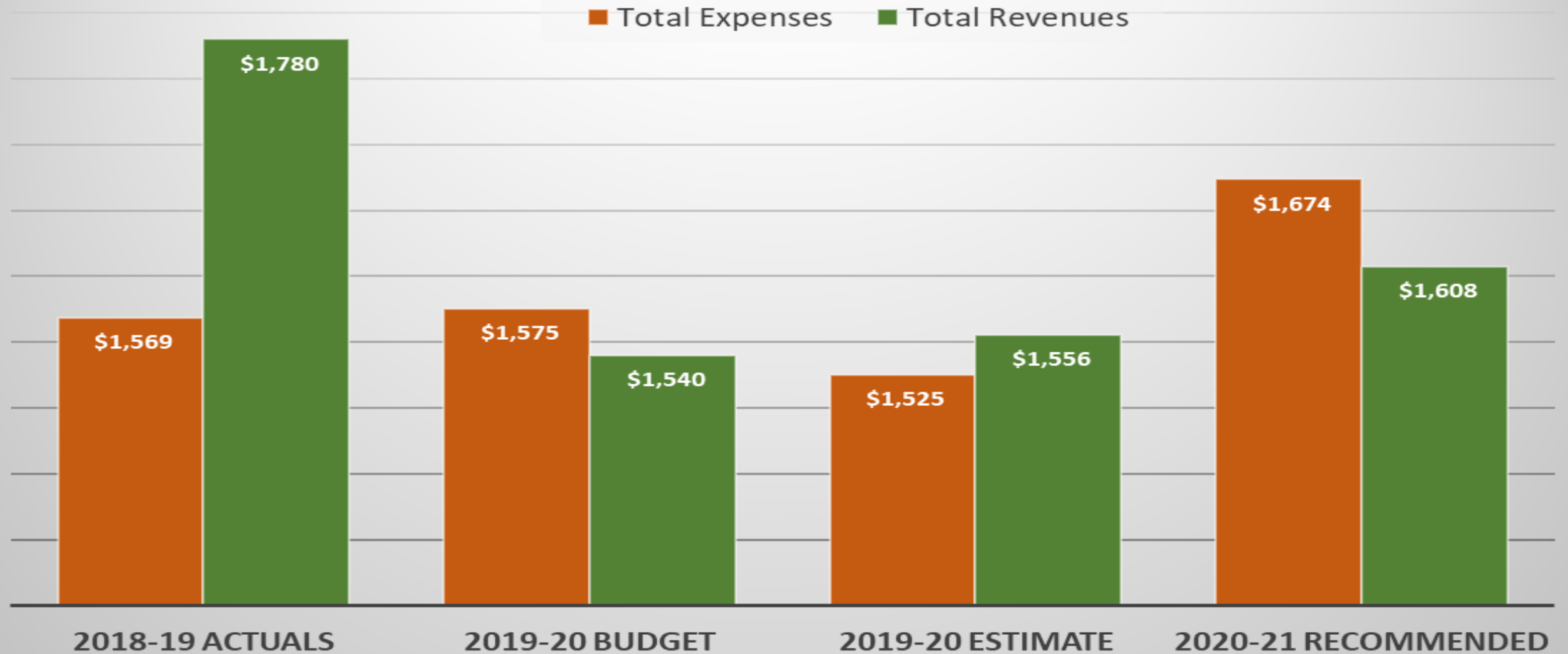
- ☐ Countywide Needs Assessment
- ☐ DHs Workshop
- ☐ BOS Workshop
- ☐ Budget Hearings
- ☐ Budget Adoption



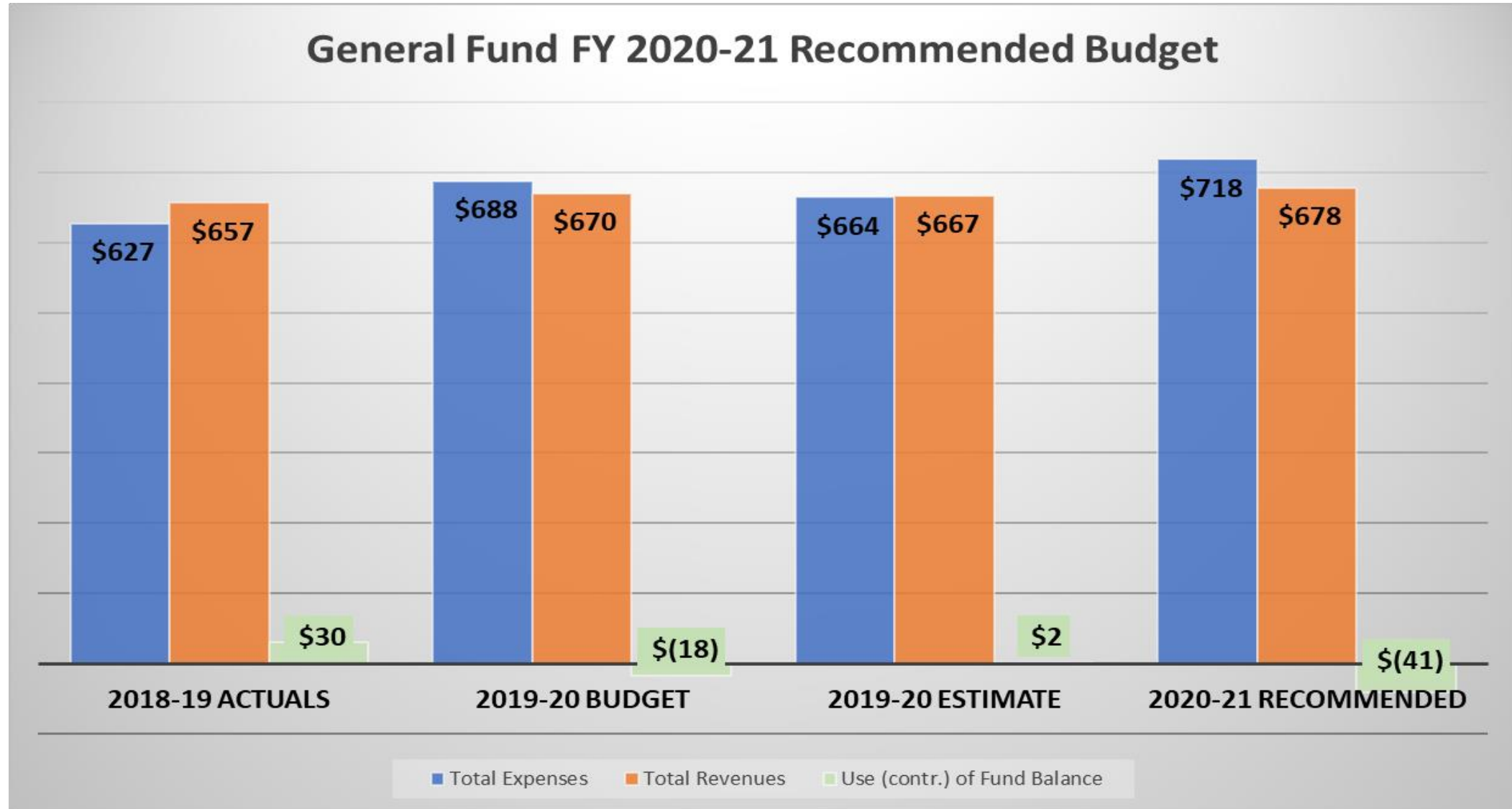
“Now let’s talk about money. Do we have any? How much would we like? Does anyone know where we can get some?”

County Budget (All Funds)

Summary of FY 2020-21 Budget



Recommended Budget (General Fund)



Augmentations Summary

- Departments submitted **\$41.3** million in augmentation requests from the following funds
 - \$32.9 million inside the General Fund
 - \$110,000 from Road Fund
 - \$67,500 from Health Realignment
 - \$250,000 from Pajaro Sanitation District
 - \$7.5 million from the Facility Master Plan Projects fund
 - \$500,000 from the Parks Lake Resort Operations fund

Dept Name	Dept	FTE	Amount
<input type="checkbox"/> Auditor-Controller	1110	1.00	\$ 96,756
<input type="checkbox"/> Board of Supervisors	1000	0.68	\$ 73,485
<input type="checkbox"/> Child Support Services	2250	5.00	\$ 471,705
<input type="checkbox"/> Civil Rights Office	1080	-	\$ 100,000
<input type="checkbox"/> Cooperative Extension Service	6210	0.07	\$ 173,087
<input type="checkbox"/> County Administrative Office	1050	5.00	\$ 2,904,687
<input type="checkbox"/> County Counsel	1210	3.00	\$ 531,868
<input type="checkbox"/> District Attorney	2240	14.00	\$ 2,253,084
<input type="checkbox"/> Elections	1410	-	\$ 973,300
<input type="checkbox"/> Emergency Communications	1520	-	\$ -
<input type="checkbox"/> Health	4000	13.00	\$ 11,101,846
<input type="checkbox"/> Information Technology	1930	1.00	\$ 1,031,203
<input type="checkbox"/> Probation	2550	-	\$ 363,496
<input type="checkbox"/> Public Defender	2270	2.00	\$ 231,196
<input type="checkbox"/> Resource Management Agency	3000	15.00	\$ 12,783,180
<input type="checkbox"/> Sheriff-Coroner	2300	48.00	\$ 6,213,654
<input type="checkbox"/> Social Services	5010	1.00	\$ 1,987,679
Grand Total		108.75	\$ 41,290,226

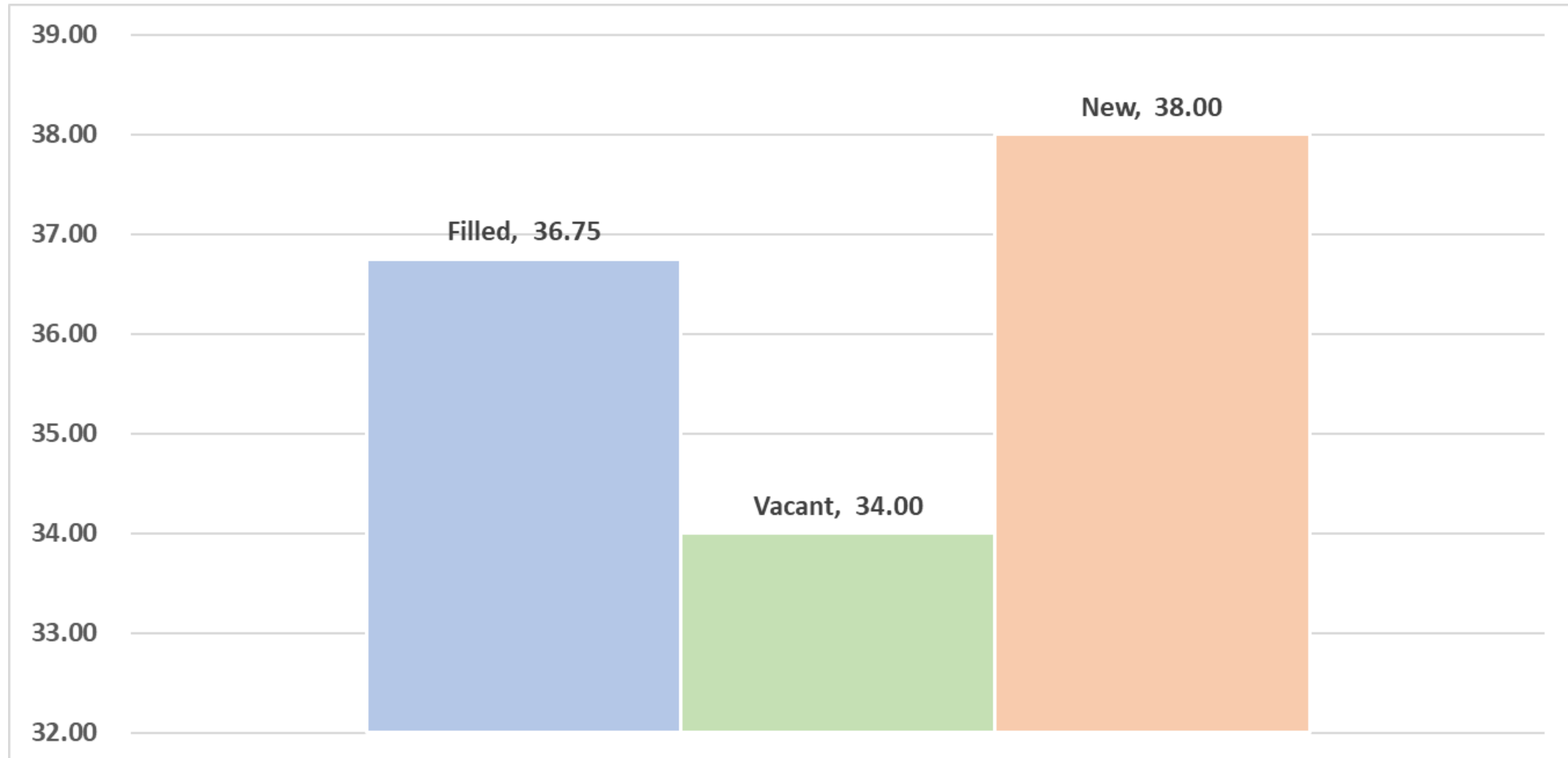
Augmentations Summary Breakdown

- \$5 million for Status Quo Filled Positions
- \$3.4 million for Status Quo Vacant positions
- \$4 million for Status Quo not related to positions
- \$2.8 million for new positions
- \$6.4 million for Capital Improvements
- \$4.5 million for Contribution to Other Funds
- \$15.2 million for new programs or services

Ranking Type Name	Total
Capital Improvements	\$ 6,425,625
Contribution to Other Funds	\$ 4,518,325
New Mandated Program/Service w/ General Fund Funding	\$ 1,736,300
New Mandated Program/Service w/ Outside Funding	\$ 50,000
New Program/Service w/ General Fund Funding	\$13,372,783
New Program/Service w/ Outside Funding	\$ 67,500
Request New Position	\$ 2,803,188
Status Quo Filled Position	\$ 4,825,058
Status Quo Other	\$ 3,972,578
Status Quo Vacant Position	\$ 3,518,869
Grand Total	\$41,290,226

Position Related Augmentations

Total: 108.75 FTE



Dept Name	New	Filled	Vacant	Grand Total
Auditor-Controller			1.00	1.00
Board of Supervisors		0.68		0.68
Child Support Services		5.00		5.00
Cooperative Extension Service		0.07		0.07
County Administrative Office	5.00			5.00
County Counsel			3.00	3.00
District Attorney	2.00	8.00	4.00	14.00
Health	13.00			13.00
Information Technology	1.00			1.00
Public Defender	1.00	1.00		2.00
Resource Management Agency	15.00			15.00
Sheriff-Coroner		22.00	26.00	48.00
Social Services	1.00			1.00
Grand Total	38.00	36.75	34.00	108.75

Position Related Augmentations by Department

Criteria for Augmentations

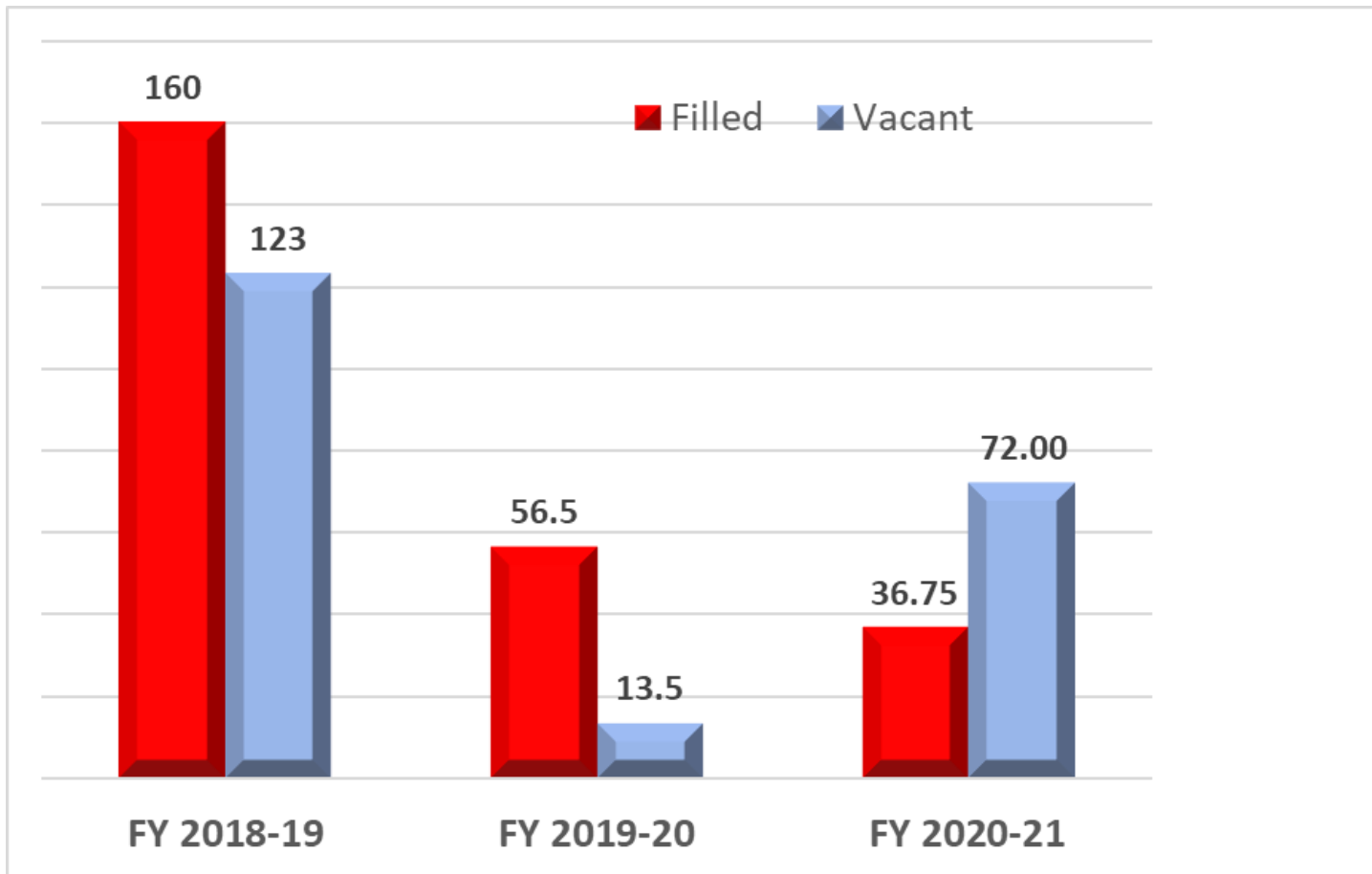
- Mandated by current law or Board policy;
- Alignment with the County's strategic initiatives and priorities;
- Consistent with community priorities expressed in forums, surveys, and other engagement initiatives.
- Necessary to maintain current level of mission-critical services/operations;
- Substantiation of compelling public need (e.g., health, safety, economy vitality, quality of life) that cannot be met within existing resources;
- Likelihood of success based on prior performance, degree of readiness (planning/specificity), requested resources, and assumed timeline;
- Leverages sustainable financial support from non-County sources;
- Appropriate placement of responsibility (federal, state, or local);
- Degree of urgency; and/or
- Critical infrastructure investment to ensure productivity and continuity of operations.

No discretionary ongoing revenue is available for this

Financing for Augmentations

- One Time Cannabis Funds
- Other One Time Funds
- Reallocation of Funds Among Departments

Staffing-Related Funding Gaps



- FY 2020-21 data shows a funding gap for 108.75 FTE,
 - 36.75 filled
 - 72 vacant

Department	Requested		Group 1 Filled Positions or County Obligation			Group 2 Vacancy Restoration		Group 3 New positions, New/Enhanced Services, Infrastructure, Other Needs					Group 4: Cannabis Request	
	FTEs	GFC	Filled FTE	GFC	Other Base GFC	Vacant FTE	GFC	New FTEs	GFC	Enhanced Services GFC	Infrastructure GFC	Other Needs GFC	FTEs	GFC
Assessor-County Clerk-Recorder	-	\$ -	-	-	-	-	-	-	-	-	-	-	-	-
Agricultural Commissioner	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Auditor-Controller	1.00	96,756	-	-	-	1.00	96,756	-	-	-	-	-	-	-
Board of Supervisors	0.68	73,485	0.68	73,485	-	-	-	-	-	-	-	-	-	-
Child Support Services	5.00	471,705	5.00	407,151	64,554	-	-	-	-	-	-	-	-	-
Civil Rights Office	-	100,000	-	-	100,000	-	-	-	-	-	-	-	-	-
Clerk of the Board	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Cooperative Extension	0.07	173,087	0.07	6,186	-	-	-	-	-	-	-	166,901	-	-
County Administrative Office	5.00	2,904,687	-	-	315,000	-	-	5.00	132,689	1,606,750	-	195,388	-	654,860
County Counsel	3.00	531,868	-	-	-	3.00	531,868	-	-	-	-	-	-	-
District Attorney	14.00	2,253,084	8.00	899,442	318,509	4.00	804,189.00	2.00	225,944	5,000	-	-	-	-
Elections	-	973,300	-	-	-	-	-	-	-	-	-	973,300	-	-
Emergency Communications	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Health	13.00	11,101,846	-	-	-	-	-	13.00	444,446	257,400	-	-	-	10,400,000
Human Resources	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Information Technology	1.00	1,031,203	-	-	-	-	-	1.00	128,794	-	902,409	-	-	-
Library	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Probation	-	363,496	-	-	363,496	-	-	-	-	-	-	-	-	-
Public Defender	2.00	231,196	1.00	231,196	-	-	-	1.00	-	-	-	-	-	-
Resource Management Agency	15.00	12,783,180	-	-	610,000	-	-	15.00	1,871,315	1,498,863	4,603,216	4,199,786	-	-
Sheriff-Coroner	48.00	6,213,654	22.00	3,344,450	-	26.00	1,949,204	-	-	-	920,000	-	-	-
Social Services	1.00	1,987,679	-	-	1,778,569	-	-	1.00	-	209,110	-	-	-	-
Treasurer Tax Collector	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Totals	108.75	\$41,290,226	36.75	4,961,910	3,550,128	34.00	3,382,017	38.00	2,803,188	3,577,123	6,425,625	5,535,375	-	11,054,860

Summary of Reductions

Revenue Reductions above Forecast



Current pandemic will cause reduction in discretionary revenue as well as program revenue in the range of \$7 - \$20 million



FY 2020-21 Annual TOT was originally estimated at \$24.5 million and will be significantly lower now likely in the \$ 7 million range



FY 2019-20 is estimated to see reduced discretionary revenue in excess of \$ 5 million eliminating most if not all previously forecasted surplus



Sales tax is estimated at 90% of prior estimate and will likely be slow to gain steam as consumer confidence will be slow to recover



Revenue from a multitude of departments will be impacted such as Clinics, Laguna Seca, permits, etc...

Recommendation

Board Provides direction to staff to make changes to the baseline budget

GFC reallocation among Departments

Reduce baseline targets by \$7 million to start expense alignment with new revenue estimates (phased approach)

Scenario I		
	Amount	FTE
Sheriff's Filled Safety Positions Restoration	3,344,450	22.00
Alternative Reductions		
Human Resources Vacant Positions	\$ (163,031)	(1.00)
Assessor Dept. Filled/Vacant Positions	\$ (275,602)	(3.00)
Auditor Dept. Vacant Position (internal audit)	\$ (196,947)	(1.00)
Reduce Unscheduled Maintenance budgeted costs	\$ (246,970)	-
CAO Intergovernmental Affairs reduction in professional services	\$ (125,000)	-
Treasury Filled Positions	\$ (206,682)	(3.00)
County Counsel Dept. two vacant positions	\$ (357,738)	(2.00)
Clerk of the Board Dept. Vacant Position	\$ (115,351)	(1.00)
Information Technology vacant position	\$ (255,469)	(1.00)
Information Technology operational reductions	\$ (260,031)	-
Probation Vacant Positions	\$ (446,077)	(3.00)
Vacancy in Ag. Commissioner Dept.	\$ (134,260)	(1.00)
Vacancy in Ag. Commissioner Dept.	\$ (85,860)	(1.00)
Vacancy in Ag. Commissioner Dept.	\$ (85,860)	(1.00)
Vacancy in Ag. Commissioner Dept.	\$ (134,043)	(1.00)
Vacancy in Ag. Commissioner Dept.	\$ (134,260)	(1.00)
Multiple Reductions in Various Departments	\$ (121,269)	-
Totals	\$ (3,344,450)	(20.00)

Restore- Filled Sworn Positions

	Amount	FTE
Reduction in Revenue to Baseline Phased Approach	7,000,000	-
Alternative Reductions		
Elimination of funding for Audits Requested by Budget Committee	\$ (200,000)	-
Reduce TOT Contribution to Outside Agencies by 50%	\$ (718,985)	-
Eliminate Prop 172 contributions to 911 user agencies by 100%	\$ (1,804,903)	-
Reduce Prop 172 contributions to fire agencies by 33%	\$ (1,098,584)	-
Reduce Health GFC in clinics, backfill with departmental one time revenue	\$ (1,909,251)	-
Vacant Positions in District Attorney	\$ (243,378)	(1.00)
Vacant Positions in District Attorney	\$ (91,779)	(1.00)
Vacant Positions in District Attorney	\$ (278,028)	(1.00)
RMA Vacant Position in Park Operations	\$ (89,210)	(1.00)
RMA Vacant Position in Park Operations	\$ (96,108)	(1.00)
RMA Building Services Savings by Assigning Vacancies to correct class	\$ (121,269)	-
RMA Vacancy in Environmental Services	\$ (183,403)	(1.00)
RMA Environmental Services Savings by Assigning Vacancies to correct class	\$ (27,367)	-
RMA Development Services Savings by Assigning Vacancies to correct class	\$ (21,959)	-
RMA Administration Savings by Assigning Vacancies to correct class	\$ (50,580)	-
CAO IGLA Reductions to other personnel services	\$ (65,196)	-
Totals	\$ (7,000,000)	(6.00)

COVID-19 – Revenue Impact

POSSIBLE SCENARIOS

Board Direction

Board provide direction to staff to make changes to the baseline budget

Board provide guidance on priority setting for GFC reallocation among Departments

Board provide guidance on reduction amount to rebalance baseline due to COVID-19 Revenue Impacts

Next Steps

Staff

Staff make changes to baseline budgets as indicated by the Board of Supervisors

Budget Hearings

Budget hearings will be conducted on June 1st and 2nd

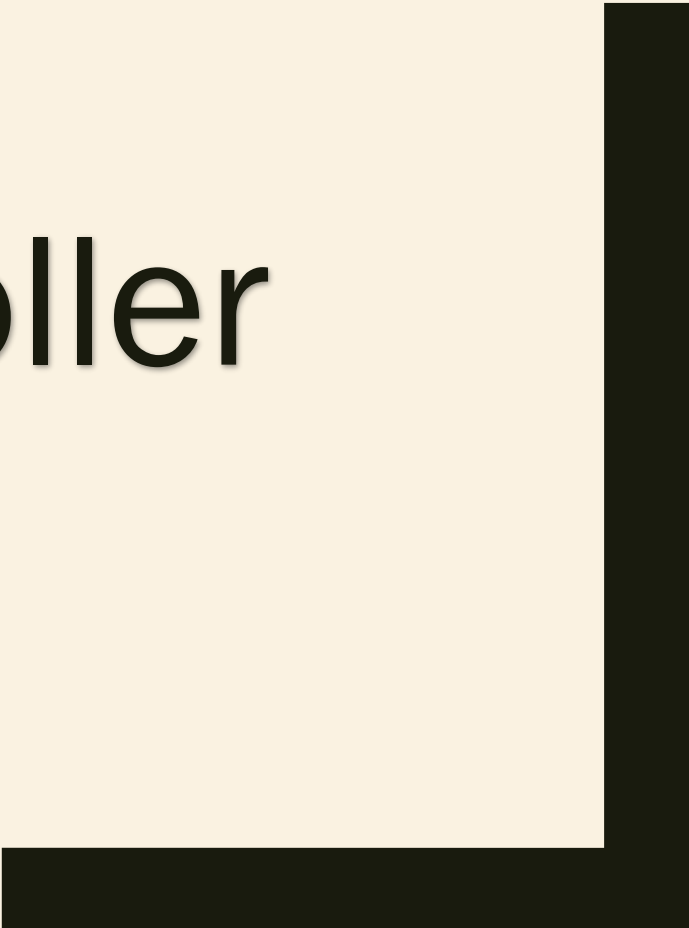
Departmental Presentations





Auditor-Controller

FY 2020-21



Payroll Technician Position

- ACO services bi-weekly payroll for ~5,200 employees
 - *~6,000 employees if counting temp. employee turnover*
- In a concerted effort to increase efficiencies and improve processes through internal restructuring, recently eliminated one vacant Payroll Tech position.
- Loss of an additional Payroll Technician position would bring the work-load to an unsustainable level posing a risk to timely and accurate Payroll operations.
- The position that is being requested for augmentation has just been vacated few weeks ago to a promotional opportunity within the County
- The requested augmentation is \$96,756.

County Counsel



Monterey County Elections

presented by

Claudio Valenzuela, Registrar of Voters

Augmentation Request

- Carry out our constitutionally mandated duties
- Maintain our Federal and State mandated programs
- Increased volume to conduct Presidential Election
 - \$400,000 for ballot and voter guide printing services
 - \$350,000 for seasonal staffing agency temporary associates
 - \$120,000 for postage
 - \$80,000 for emergency County employees that exceed 700 hours
 - \$10,000 for translation services
 - \$5,000 for legal publications

Total \$965K



Significant Factors

- Variable Election Costs
 - Costs depend on the type and size of election (i.e., registration, turnout, jurisdictions and number of measures and candidates on the ballot)
 - Local jurisdictions are billed their portion of the cost
- November 3, 2020 Presidential General Election
 - UDEL elections are consolidated resulting in larger elections
 - Record number of registered voters
 - Higher anticipated voter turnout for all presidential elections
 - Minimum wage increased in January impacts seasonal staffing costs
 - Expensive new laws such as conditional voter registration and postage paid
 - Additional polling locations due to increased population

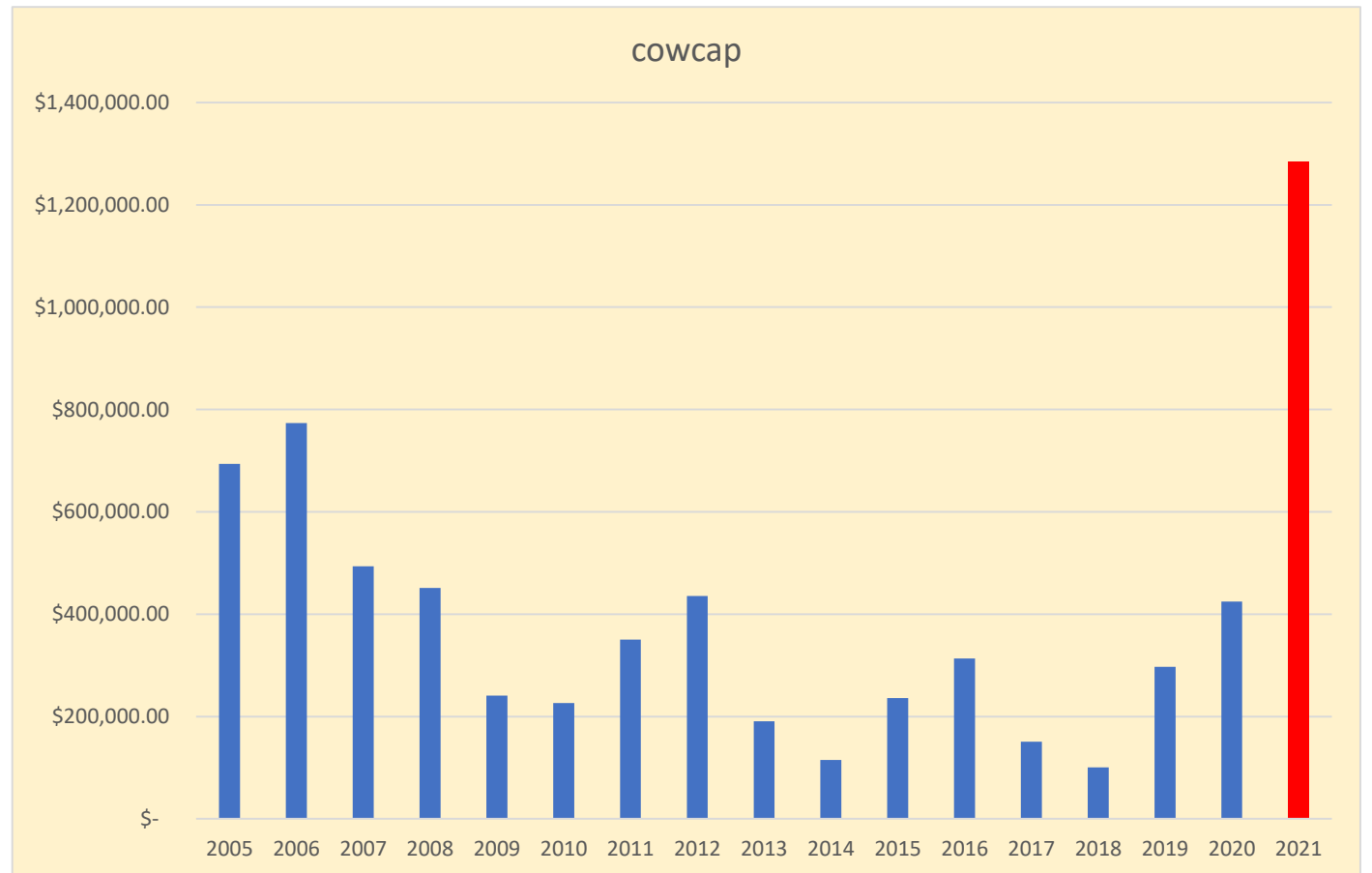


Child Support Services



Child Support Services COWCAP History

2005	\$	693,825.00
2006	\$	773,510.00
2007	\$	493,675.00
2008	\$	451,416.00
2009	\$	240,971.00
2010	\$	226,546.00
2011	\$	350,086.00
2012	\$	435,246.00
2013	\$	190,728.00
2014	\$	115,184.00
2015	\$	235,974.00
2016	\$	313,140.00
2017	\$	150,949.00
2018	\$	100,817.00
2019	\$	297,292.00
2020	\$	424,477.00
2021	\$	1,284,479.00



Child Support Services

- COWCAP increased from \$400K to \$1.2 million dollars.
- Requesting an Augmentation of \$471,705.00 to cover salaries and benefits of 5 FTE's, and for Non-Recoverable Pajaro Judgment, which is not reimbursable from the State.
- 5 Child Support Professional Positions are at risk which equates to about \$9 million dollars in child support collections that families will not receive.
- Submitted request and justification to the State Department of Child Support for additional funding to cover the costs for the 5 positions at risk. However, the department will not know until November if our request will be granted. If granted, we will be able to reimburse the County.

Sheriff

Resource Management Agency FY 2020/21 Budget

Board Workshop

Carl P. Holm, AICP, Director

RMA CORE FUNCTIONS

- Land Use
 - Planning Entitlements
 - Building Permits
 - Surveys/Subdivisions
 - Floodplain Management
- Operation of County Facilities
 - Roads & Bridges
 - County Buildings and Grounds
 - County Parks and Open Spaces

RMA Budget - Overview

- Expenditures = \$126.0M, Revenue \$91.5M
 - General Fund (193 FTE)
 - Revenue Projections \$12.7M
 - Permits, Charges for Services, Rents/Concessions, Operating Transfer In, & State Aid
 - GFC \$23.4M
 - Road Fund (86 FTE)
 - Revenue Projections (\$62.2M)
 - HUTA, SB1, Measure X, TOT
 - Grants – Other Funding (\$28.3M)
 - 31 Capital Projects (\$53.6M)
 - Enterprise Fund (0 FTE)
 - Revenue Projections (\$4.3M)
 - Special Districts (0 FTE)
 - Revenue Projections (\$4.9M)
- Considerations
 - 10% Attrition/Vacancy (\$2.6M)

RMA (Staffing) History

- 2005-06 - RMA Established (289 FTE)
 - PBI, PW, RHO, AS
- 2007-08 – Add General Services (369 FTE)
- 2012-13 - Remove RHO (273.5 FTE)
 - 14 FTE shifted to new Econ Dev & Housing Dept
 - Continue support of functions (Fort Ord, Successor Agency)
- 2014-15 – Remove Fleet (269.5 FTE)
 - Shift 19 FTE to CAO
- 2016-17 – Add Parks (284.5 FTE)
 - Parks reduced from 62 FTE in FY13/14 to 33 FTE in FY16/17 Budget
- 2019-20 – Remove Mail/Courier/IT/Safety (279 FTE)
 - Shift 12.5 FTE to CAO(6.5)/ITD(5)/Counsel(1), Add Code Inspector and Ops Manager
- Overview
 - FTE reduced from 450 at peak in 2007 to current 279
 - Adding work, reducing resources

Workload/Priorities

- Land Use/Permits
 - Ordinances (STR, DES, ADU), Special Needs Housing (Homeless, Ag, Affordable), Backlog
- Major Road/Bridge Projects
 - 2017 & 2019 Winter Storm Damage, Measure X–voter expectations, Pavement Management Plan, Davis Road, Gloria-Iverson
- Major Facility Projects
 - New Juv Hall, Jail Addition, Homeless Shelter-Laurel, Alisal Campus-Parking, New Behavior Health, Laguna Seca
- Other Projects/Programs
 - FORA, Park Master Plans (LSA, Toro/Trails), CRFREE (SR1 Causeway), Carmel Lagoon (EPB/SRPS), SR156 Phase 1 (Castroville Blvd Interchange), Sanitation Districts-Disposition, Downtown Parking, Ag/Wine Trail, Litter Program, Defensible Space

Augmentations

- 42 Augmentations totaling \$12.8M
 - RMA Operations – Staffing (\$1.9)
 - 21 New positions (15 full time & 6 temporary)
 - 6 positions are fully funded with outside funds
 - RMA Projects/Programs (\$2.6M)
 - County Projects – CIP (\$8.3M)

Augmentations-RMA Operations

- GPI, Road Fund
- 11 Augmentations for Staffing (\$1.9M)
 - Planners (case load, biology/FORA)
 - Park Aides
 - Support (Office Assistant/FORA, MA/FORA, Finance, Accounting)

Augmentations-RMA Projects/Programs

- 6 Augmentations (\$2.6M)
 - Support for Planning, Building, Floodplain Mgmt
 - FORA
 - Prop 68 per capita (20% match for \$2M)
 - LSA Operations
 - Boats (Naci)

Augmentations-County Projects

- 25 Augmentations (\$8.3M)
 - Juvenile Hall
 - Parking (Alisal Gov't Center)
 - Temp Parking
 - Parking Structure
 - Homeless Shelter
 - Carmel Lagoon
 - Sanitation Districts (Disposition)
 - SV Groundwater Basin Study
 - Parking Citations
 - Security Guard
 - Fire Fuel Mitigation
 - FORHA
 - IRWM

Strategies

- Evaluate Fees
 - Land Use Fees
 - Environmental Services (Floodplain)
 - Park Fees
 - Fee Waivers (\$300-500K/yr)
- Streamline Permitting
 - Online Payment
 - Reduced barriers = revenue (property assessments, TOT)
- Park Use Agreements
- Rebuild Funds Balance (Capital, Road Fund)
- Reduce Liabilities
 - Sewer District Disposition
 - Vacate Roads where feasible
- Facility Management
- Project Management

FY 2020-21 Health Department Budget

ELSA M. JIMENEZ, DIRECTOR OF HEALTH

BOARD OF SUPERVISORS BUDGET WORKSHOP

APRIL 7, 2020



COUNTY OF MONTEREY
HEALTH DEPARTMENT

Highlights

- Update on Impact of AB 85 – Health Realignment
- Recommended Budget
- Augmentation Requests

Update on Impact of AB 85

Fiscal Year	FY 2017-18 Actual	FY 2018-19 Actual	FY 2019-20 Budget	FY 2019-20 Estimate	FY 2020-21 Requested	FY 2021-22 Projection	FY 2022-23 Projection
Revenues	10,730,240	10,758,805	9,201,296	10,560,992	9,637,524	9,532,293	9,532,293
Expenses	8,461,374	10,968,297	15,454,280	19,212,171	10,063,002	10,364,892	10,675,839
Year End Result	2,268,866	(209,492)	(6,252,984)	(8,651,179)	(425,478)	(832,599)	(1,143,546)
Beginning Fund Balance	16,137,223	18,406,089	18,196,597	18,196,597	9,545,418	9,119,940	8,287,341
Ending Fund Balance	18,406,089	18,196,597	11,943,613	9,545,418	9,119,940	8,287,341	7,143,795

Recommended – All Funds

	FY 2019-20 Adopted	FY 2020-21
Appropriations	295.5 million	311.3 million
Revenues/Fund Balance Use	269.1 million	284.5 million
General Fund Contribution	14.1 million	19.7 million
Cannabis Funding	1.2 million	1.2 million
Staffing	1,102.18 FTE	1,109.98 FTE

Augmentation Request

Ranking Type Name	Data FTE	Amount
New Program/Service w/ General Fund Funding	-	\$ 10,589,900
New Program/Service w/ Outside Funding	-	\$ 67,500
Request New Position	13.00	\$ 444,446
Grand Total	13.00	\$ 11,101,846

Detail of Augmentation Request

Fund	Unit	Ranking Type Name	FTE	Amount
001	8097	Request New Position	4.00	\$ -
	8099	New Program/Service w/ General Fund Funding	-	\$ 67,500
	8118	Request New Position	3.00	\$ 281,078
	8124	New Program/Service w/ General Fund Funding	-	\$ 10,400,000
	8438	Request New Position	4.00	\$ -
	8442	New Program/Service w/ General Fund Funding	-	\$ 122,400
		Request New Position	2.00	\$ 163,368
001 Total			13.00	\$ 11,034,346
025	8424	New Program/Service w/ Outside Funding	-	\$ 67,500
025 Total			-	\$ 67,500
Grand Total			13.00	\$ 11,101,846

Summary of Augmentation Requests

		Request	Summary
Animal Services:	Field Services Mobile Clinics	\$285,768	Field Operations and dispatch services 4-6 Mobile Spay and Neuter Clinics/month
Clinic Services:	Medical-Legal Partnership	\$135,000	CRLA to support client's legal needs
Public Guardian:	Administrative Fiscal Deputy	\$281,078	Client benefit application processing/management Fiscal Support for client financial transaction Guardianship/Conservatorship of clients
Early Childhood:	School Readiness Assess. Trauma Informed (ACEs) Family Friendly Business Sustainability	\$10.4 M	Assessment of 2,500 entering Kindergarteners Integration of ACEs in all BB efforts Expansion of FFB certification \$10M towards an endowment

Questions/Answers

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COUNTY OF MONTEREY
HEALTH DEPARTMENT

Social Services

Social Services Overview

\$280.1m -- 866 Positions



Program Administration: \$171.4 million

- ❖ Aging & Adult Services
- ❖ Community Benefits
- ❖ CalWORKs Employment Services
- ❖ Family and Children Services



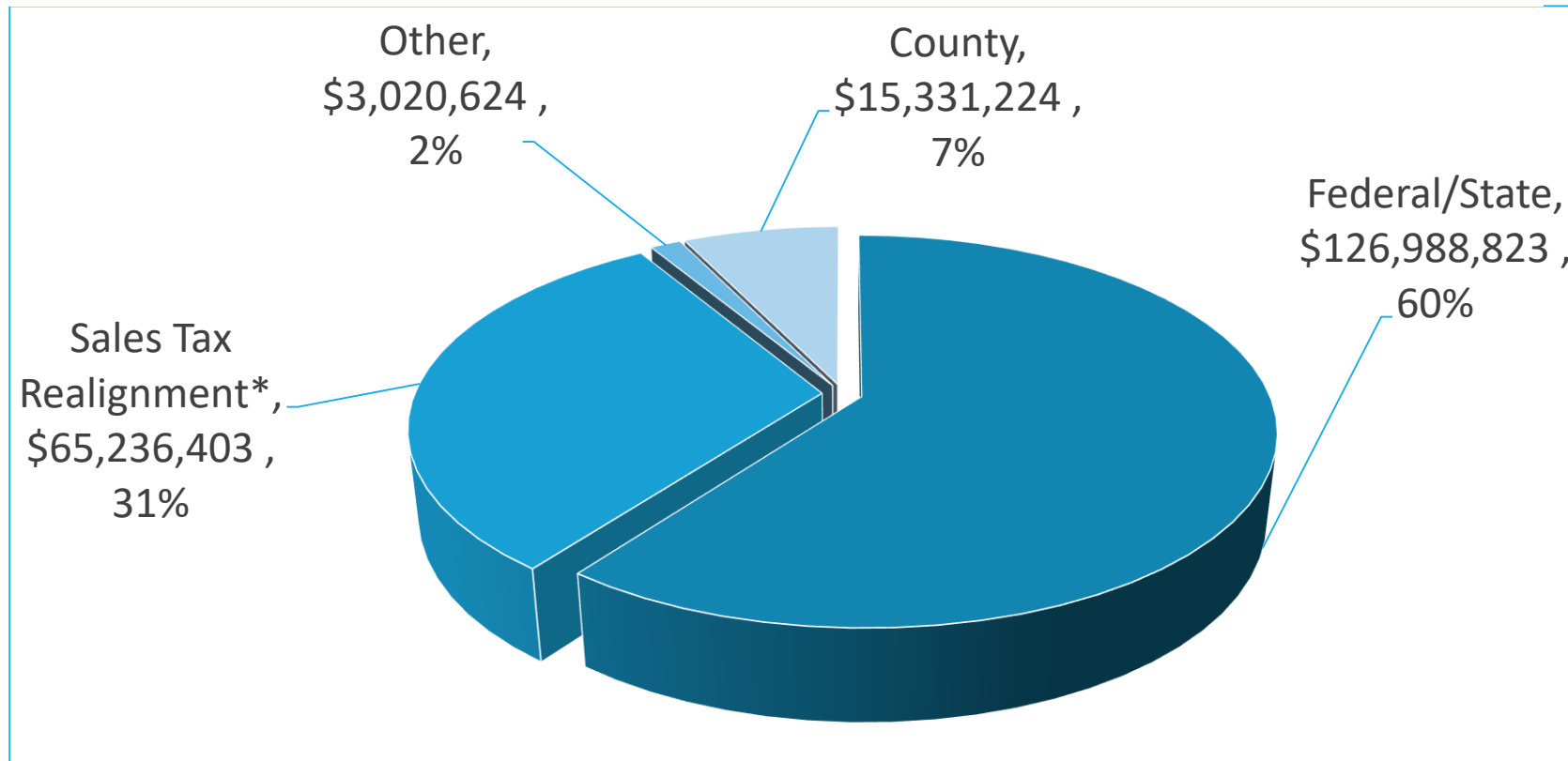
❖ Community Programs - \$6.3 million

- ❖ Area Agency on Aging – Support non-profit programs for Seniors, 65+
- ❖ Community Action Partnership – Support non-profit programs for low income, Housing Support, domestic violence, and various homeless programs.
- ❖ IHSS Public Authority – Provides a IHSS Registry for providers who care for IHSS clients

Entitlements -- \$124.6 million

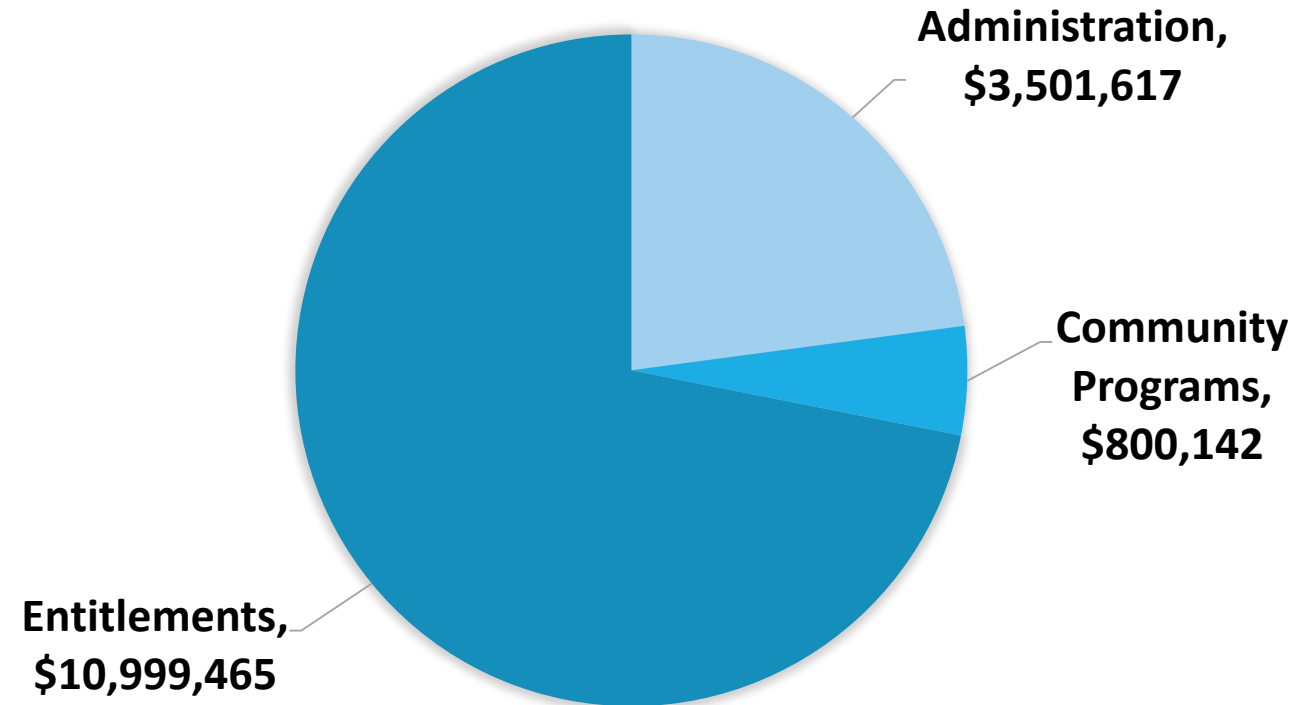
- ❖ CalWORKs, General Assistance, IHSS, and Out of Home Care

Social Services Budget Fund 001 - \$210.6m



***COVID-19 Budget Impacts**

Social Services 7% GF Contributions



Social Services Cost Factors



Factors for Increased Costs from Current Adopted Budget to the Budget Request

- ❖ Salaries -- 5% Cola
- ❖ Cal-Pers – 18.2%
- ❖ Workers-Comp – 8.4%
- ❖ General Liability-Non-Recoverable – 118.4%
- ❖ General Liability – 18.4%
- ❖ IHSS Maintenance of Effort (MOE) – 4%
- ❖ Out of Home Care Costs – 12%

Social Services Augmentations



**Total of 12 Augmentations - \$1,987,679
(75% of ask is to maintain current service levels)**

❖ **In-Home Supportive Services (IHSS) - \$422,198**

1. \$0.00 – One Social Worker III-fully funded
2. \$292,767 - IHSS Provider Wage Increase
3. \$129,431 – IHSS Health Benefit Increase

❖ **Social Services Programs - \$396,387**

4. \$330,387 CalWORKs Entitlement Program
5. \$66,000 Adult Protective Services

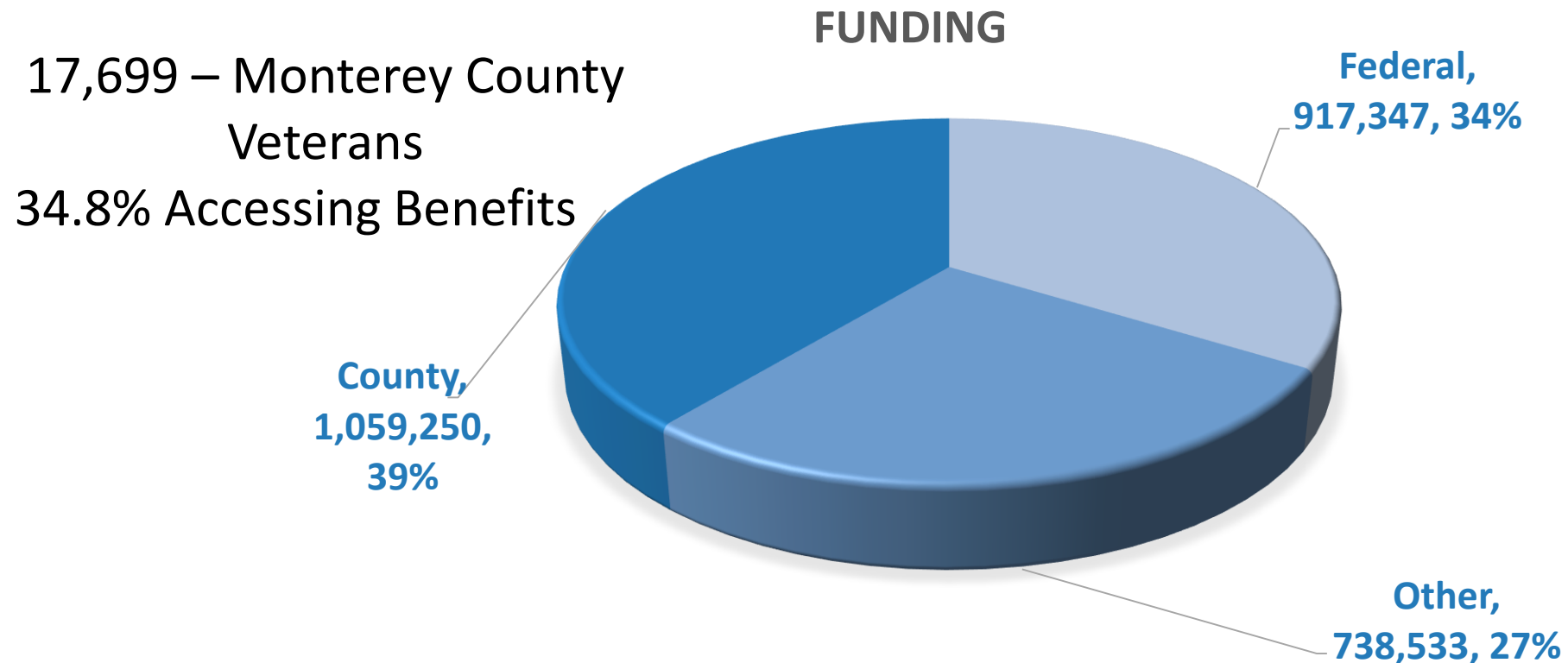
Social Services Augmentations



❖ Community Programs (Homeless) \$1,169,094

- 6. \$306,604 Coalition of Homeless – WPC (Jan-Jun)
- 7. \$97,500 Community Contracts – 3 contracts
- 8. \$138,750 Franciscan Workers – WPC (Jul-Dec)
- 9. \$100,000 Seaside Shelter ***New**
- 10. \$139,630 Safe Parking Program
- 11. \$277,500 Franciscan Workers Drop-In Center (Jan-Dec)
- 12. \$109,110 Covia Home Match Program ***New**

Military & Veterans Affairs \$2.1m -- 10 Positions



\$96.4 Million – Total Compensation and Pension Payments