



# Monterey County

Item No.

## Board Report

Board of Supervisors  
Chambers  
168 W. Alisal St., 1st Floor  
Salinas, CA 93901

Legistar File Number: A 20-438

October 27, 2020

**Introduced:** 10/13/2020

**Current Status:** Agenda Ready

**Version:** 1

**Matter Type:** BoS Agreement

- a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute the Professional and Call Coverage Services Agreement with Ventana Faculty Medical Associates to provide family medicine services at NMC for an amount not to exceed \$500,000 for the period November 1, 2020 to December 31, 2021; and
- b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$50,000) of the original contract amount and do not significantly change the scope of work.

### RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute the Professional and Call Coverage Services Agreement with Ventana Faculty Medical Associates to provide family medicine services at NMC for an amount not to exceed \$500,000 for the period November 1, 2020 to December 31, 2021; and
- b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$50,000) of the original contract amount and do not significantly change the scope of work.

### SUMMARY/DISCUSSION:

Natividad has an agreement with Ventana Faculty Medical Associates to make available family medicine physicians to provide services including inpatient rounding and call coverage; supervising Residents in the Family Medicine Residency Program; and outpatient clinic services in the Health Department's primary care and Natividad Immunology Division Outpatient (NIDO) clinics. Physician Assistant services in the hospital's mental health unit and County juvenile hall are also provided through this agreement. Natividad wishes to enter into this new Agreement with Ventana so that they can continue to provide the same services to its patients and residency program without interruption. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

### OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees on October 9, 2020.

FINANCING:

The total not to exceed amount of this Agreement is \$500,000 for the period January 1, 2019 to December 31, 2020. \$300,000 is included the Fiscal Year 2020/2021 Adopted Budget. The remaining balance will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement are required for Natividad's Family Medicine Residency Program and provide Natividad with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Gary Gray D.O., Chief Executive Officer, 783.2553

Attachments: Agreement

Attachments on file at the Clerk of the Board

for Andrew Rosenbly  
Dr. Gary R. Gray, Chief Executive Officer

10/16/2020  
Date