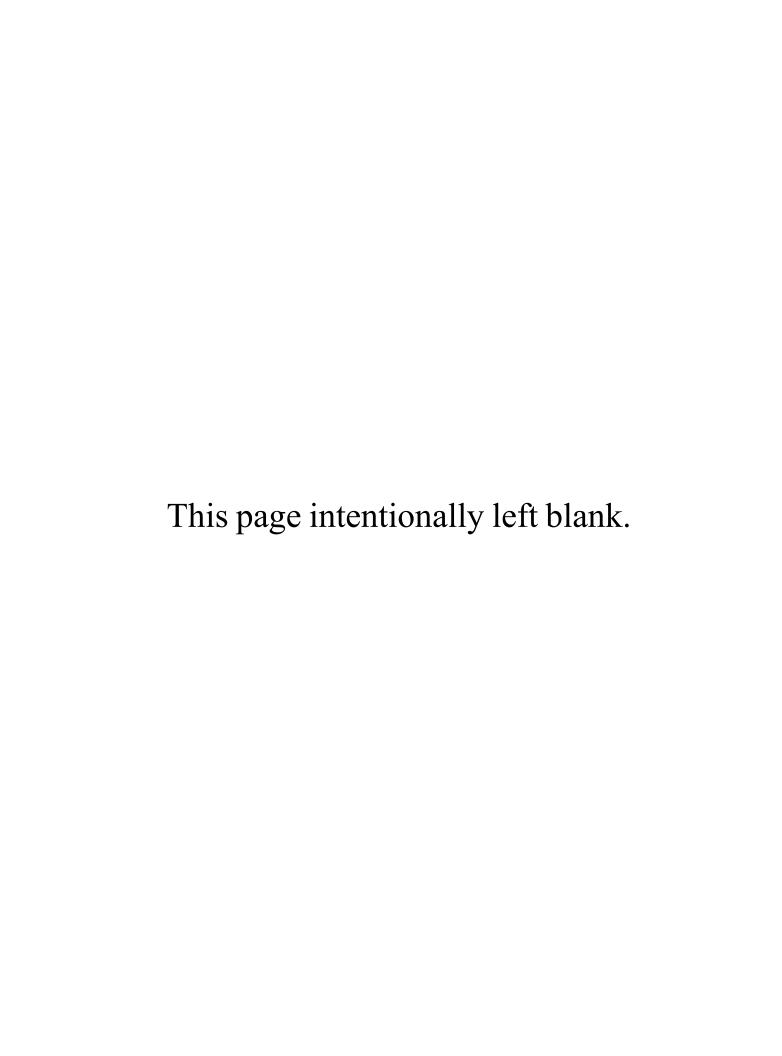
Exhibit E



Signs by Van

Salinas, Ca. 93907

16130 Hwy 156

Variance Justification Letter (Salinas Self Storage)

- A. We are requesting a variance for the simple fact that Cal Trans built an on-ramp that completely blocked Salinas Self Storages existing pylon sign. We are only asking to increase the height of the sign above regulation by 15 feet. The current sign due to the new on ramp makes it look like it's sitting 10 feet off the ground instead of the city approved 35 feet. If we increase this sign another 15 feet as proposed, the sign will only look as if it's above grade by 25 feet.
- B. No other property in the vicinity is affected by this on-ramp. Thus not allowing other parties to ask for special privileges. This is a one time variance that should be a slam dunk.
- C. The Salinas Self Storage facility is conducting business as it was expressly authorized by its zoning designation.

