



# Monterey County

Item No.13

## Board Report

Board of Supervisors  
Chambers  
168 W. Alisal St., 1st Floor  
Salinas, CA 93901

Legistar File Number: A 21-044

March 02, 2021

**Introduced:** 2/12/2021

**Current Status:** Natividad Medical Center -  
Consent

**Version:** 1

**Matter Type:** BoS Agreement

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with RQI Partners, LLC for the HeartCode learning tool at NMC for an amount not to exceed \$88,208 with an agreement term of April 1, 2021 through March 31, 2024.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$8,820) of the original cost of the agreement.
- c. Approve the NMC Chief Executive Officer's recommendation to accept non-standard insurance, limitations on liability, and limitations on damages provisions within the agreement.

### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with RQI Partners, LLC for the HeartCode learning tool at NMC for an amount not to exceed \$88,208 with an agreement term of April 1, 2021 through March 31, 2024.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$8,820) of the original cost of the agreement.
- c. Approve the NMC Chief Executive Officer's recommendation to accept non-standard insurance, limitations on liability, and limitations on damages provisions within the agreement.

### **SUMMARY/DISCUSSION:**

A primary goal at Natividad is to offer our patients and their families high quality, safe patient care. One way we achieve this at Natividad is to require patient care staff to have a current Basic Life Support (BLS) certification and, depending on the acuity of patients in their area of expertise, additional certifications such as Advanced Cardiac Life Support (ACLS) and/or Pediatric Advanced Life Support (PALS).

RQI HeartCode Part I is an evidence based American Heart Association (AHA) program that assists in the Cardiopulmonary Resuscitation (CPR) education and skills provided by healthcare workers. BLS, ACLS, and PALS are components of this program. The AHA is accepted as the expert resource for high quality resuscitation clinical practice nationwide.

**Regulatory requirements:**

**Joint Commission**

“...organizations will be surveyed to the National, State and Organizational requirements for ACLS, BLS, and CPR Certification, and organizations should take steps as soon as possible to ensure staff have current certification to meet these requirements.”

**Title 22**

**§70721. Employees**

(e) Appropriate employees shall be given training in methods of hospital infection control and cardiopulmonary resuscitation.

Currently, Natividad Staff and Residents are assigned this essential resuscitation training through our HealthStream program. It allows Human Resources and the Nursing Education Department to electronically track assignments, completions, renewal dates, and provides easy access for staff.

In the past, Natividad purchased these learning tools from HealthStream; however, due to a change in HealthStream’s process, Natividad will need to purchase them directly from RQI Partners, LLC. The contract with RQI Partners, LLC for the HeartCode learning tools for BLS, ACLS, and PALS will allow Natividad’s Staff and Residents to continue receiving high quality Cardiopulmonary Resuscitation (CPR) training and competencies at Natividad via HealthStream and experience no change in the current process.

Natividad requests acceptance of the Natividad Chief Executive Officer’s recommendations to accept non-standard risk provisions. This tool is a hosted subscription service for the purpose of staff education. It poses negligible patient privacy or information security risks as RQI Partners will not have access to hospitals systems nor will Natividad transmit any patient information (PHI) to the vendor through the course of this agreement.

**OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC’s Finance Committee and by its Board of Trustees on February 12, 2021.

**FINANCING:**

The cost for this agreement is \$88,208, of which \$31,102 is included in the Fiscal Year 2020-21 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

Natividad is dedicated to the people of Monterey County to provide the best possible care to each patient. It is critical that resources are available to staff that are evidenced based and current for delivering high quality and safe patient care.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Susan Watson, MSN, RN, Interim Director of Nursing Education, 783-2851

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

RQI Partners LLC Master Service Agreement

Attachments on file with the Clerk of the Board

Dr. Gary R. Gray  
Dr. Gary R. Gray, Chief Executive Officer

2/23/21  
Date