



Monterey County

Item No.

Board Report

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Legistar File Number: A 21-458

August 31, 2021

Introduced: 8/19/2021

Current Status: Agenda Ready

Version: 1

Matter Type: BoS Agreement

- a. Approve and authorize the Contracts/Purchasing Officer, or her designee, to sign a retroactive Agreement with Screenworks, LLC to provide video display screens during major events at WeatherTech Raceway Laguna Seca retroactive from July 1, 2021 through December 31, 2021, for an amount not to exceed \$55,000; and
- b. Approve and authorize the Contracts/Purchasing Officer, or her designee, to execute up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$5,500) of the agreement amount and do not significantly change the scope of work.

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Approve and authorize the Contracts/Purchasing Officer, or her designee, to sign a retroactive Agreement with Screenworks, LLC to provide video display screens during major events at WeatherTech Raceway Laguna Seca retroactive from July 1, 2021 through December 31, 2021, for an amount not to exceed \$55,000; and
- b. Approve and authorize the Contracts/Purchasing Officer, or her designee, to execute up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$5,500) of the agreement amount and do not significantly change the scope of work.

SUMMARY/DISCUSSION:

A&D Narigi Consulting, LLC (A&D) requests retroactive approval of an Agreement with Screenworks, LLC to provide video display screens during major events at WeatherTech Raceway Laguna Seca. A&D believes the use of Screenworks, Inc., is an integral component to providing the expected video services during race events.

A&D states they are requesting retroactive approval of the agreement because the vendor's insurance was being renewed and just became available.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved the Agreement as to form.

FINANCING:

LSRA fund 453 is currently running with a negative cash balance and expenditures are trending higher than revenue. If this trend continues the fund will need to reduce expenditures, increase revenue or seek a General Fund subsidy. The Management firm has submitted budgets indicating that a positive net income is expected and continues to advise that they will manage to positive end of year results. Approval of contracts increasing expenditures may add to the deficit if the Management firm is not

successful in generating a positive operating income in Fiscal Year 2022.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The items included in this report relate to the Board of Supervisors Strategic Initiatives on Administration.

- ☐ Economic Development
- ☒ Administration
- ☐ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Lavonne Chin, Administrative Operations Manager, ext. 7214

Approved by: Charles J. McKee, County Administrative Officer



Attachments: Screenworks, LLC Agreement