Amendment #1 to Agreement #5010-CAP21UWMCERAP

United Way Monterey County

This Amendment is made and entered into by and between the County of Monterey, a political subdivision of the State of California, (hereinafter "COUNTY"), and United Way Monterey County (hereinafter "CONTRACTOR").

WHEREAS, COUNTY and CONTRACTOR entered into an agreement to administer the Monterey County Emergency Rent and Utility Assistance Program for the period of March 15 to December 31, 2021 for a contract total of \$28,281,836.00 (hereinafter "Original Agreement")

WHEREAS, the Parties wish to amend the Agreement via Amendment #1 to add Exhibit A-2, Program Guidelines, revise the scope of services, extend the contract term to June 30, 2023, and add \$22,434,117 for a new contract total of \$50,715,953.00.

AGREEMENT

Now Therefore, the parties agree to amend the Agreement as follows:

This Agreement is hereby amended on the terms and conditions as set forth in the Original Agreement incorporated herein by this reference, except as specifically set forth below.

- Section 2.0, Paragraph titled "PAYMENT PROVISIONS" is amended to read as follows: "County shall pay CONTRACTOR in accordance with the payment provisions set forth in Exhibit AA, subject to the limitations set forth in this agreement. The total amount payable by County to CONTRACTOR under this Agreement shall not exceed the sum of \$50,715,953.00.
- 2. <u>Section 3.0, The first sentence of paragraph titled "TERM OF AGREEMENT</u>" is amended to read as follows:

"The term of this Agreement is from March 15, 2021 to **June 30, 2023**, unless sooner terminated pursuant to the terms of this Agreement."

- 3. Exhibit AA reflects the new contract term, contract total and revisions to the scope of services
- 4. Exhibit AA-1 reflects the updated Federal Poverty Guideline Area Median Income levels
- 5. Exhibit A-2, Program Guidelines, is a new Exhibit to the agreement
- 6. Exhibit CC reflects the new State and Federal Emergency Rental Assistance Program Round 2 (ERA 2) funding
- 7. Exhibit CC-1 reflects the new American Rescue Plan Act (ARPA) funding allocated to the County
- 8. Exhibit DD is the sample invoice for the ERA 2 funding
- 9. Exhibit DD-1 is the sample invoice for the County ARPA funding

Amendment #1 to Agreement #5010-CAP21UWMCERAP Page 1 of 2

DocuSign Envelope ID: E4F70737-D43E-4390-8222-8F05425FBD71 10. Except as provided herein, all remaining terms, conditions and provisions of the original Agreement are unchanged and unaffected by this Amendment #1 and shall continue in full force and effect as set forth in the original Agreement.

11. A copy of this Amendment #1 shall be attached to the Original Agreement.

IN WITNESS HEREOF, the parties hereby execute this amendment as follows:

COUNTY OF MONTEREY:

CONTRACTOR:

Bv:	
- J ·	

Lori A. Medina DSS Director

Date: _____

		Docu	Signed by:		
By:			Castagna,	President	BLEO
•	(Chair, President,	Vice-I	President)		

(Print Name & Title)

11/4/2021 | 10:32 PM PDT Date:

-DocuSigned by: Steve Emerson By: _ (Secretary, CFO, Treasurer)

> (Print Name and Title) 11/5/2021 | 5:12 AM PDT

Date:

Approved as to Form:

Deputy County Counsel

11/5/2021 | 9:14 AM PDT

Date:

Approved as to Fiscal Provisions:

Gary Giboney D3834BFEC1D8449...

Auditor Controller's Office

11/5/2021 | 9:25 AM PDT Date:

Amendment #1 to Agreement #5010-CAP21UWMCERAP Page 1 of 2

UNITED WAY MONTEREY COUNTY

A. TOTAL FUNDING:

ROUND 1	 \$ 12,898,602.00 (Federal ERA1) \$ 15,383,234.00 (State SRA1) \$ 28,281,836.00 Total Round 1 Funds
COUNTY	\$ 150,000.00 (County ARPA Funds)
ROUND 2*	\$ 10,196,112.00 (Federal ERA2) \$ <u>12,088,005.00 (State SRA2)</u> \$ 22,284,117.00 Total Round 2 Funds

TOTAL\$ 50,715,953.00Total Funding**Round 2 funds dependent upon performance benchmarks

В.	CONTRACT TERM:	March 15, 2021 – June 30, 2023					
C.	CONTACT INFORMATION: County Contract Monitor:	Monterey County Department of Social Services Denise Vienne, Management Analyst					
		1000 S. Main Street, Suite 301 Salinas, CA 93901 Phone: (831) 755-4484 Fax: (831) 755-8477 vienned@co.monterey.ca.us					
	Contractor Information:	United Way Monterey County Josh Madfis, Vice President, Community Investments 60 Garden Court Monterey, Suite 350 CA 93940 Phone: (831) 372-8026 x106 Fax: (831) 372-4945 Josh.madfis@unitedwaymcca.org					
	Location of Services:	Monterey County Emergency Rental Assistance Program Administered by UWMC and coordinated by 2-1-1 Telephone Information & Referral System Dial: 2-1-1					

D. SUBAWARD INFORMATION

CONTRACTOR DUNS Number: 113866974
 Date of Federal Award: January 26, 2021
 CFDA Passthrough Information and Dollar Amount: CFDA # 21.019 \$12,898,602.00
 Federal Award Description: Federal US Treasury Coronavirus Relief Fund (ERA1)
 Research and Development: No
 Maximum Allowable Administrative Indirect Cost Rate: 10%

CFDA Passthrough Information and Dollar Amount: CFDA # 21.019 \$10,196,112.00* Federal Award Description: Federal US Treasury Coronavirus Relief Fund (ERA2)

Research and Development: No Maximum Allowable Administrative Indirect Cost Rate: 15%

2) Block Grant
CFDA Passthrough Information and Dollar Amount: State SB91 Funds, Housing and Community Development, State of California Business, Consumer Services and Housing Agency \$15,383,234.00
Federal Award Description: Emergency Rental Assistance (SRA1)
Research and Development: No
Administrative Indirect Cost Rate: 8.5%

Block Grant Pending. Community Development, State of California Business, Consumer Services and Housing Agency \$12,088,005.00* Federal Award Description: Emergency Rental Assistance (SRA2) Research and Development: No Administrative Indirect Cost Rate: 13.5%

E. BACKGROUND

Monterey County Emergency Rent Assistance Program (MC ERAP) will administer Federal US Treasury Emergency Rental Assistance Program (ERA1, ERA2) funding, State Emergency Rental Assistance Program (SRA1, SRA2) funding, and Monterey County ERA GAP Assistance funding. MC ERAP targets low-income residents and landlords adversely impacted by the COVID-19 crisis, assisting residents throughout Monterey County who are at risk of becoming homeless.

The MC ERAP program utilizes ERA1, SRA1, ERA2, SRA2 and Monterey County ARPA funding. The U.S. Consolidated Appropriations Act (2021) and State's COVID-19 Tenant Relief Act (SB 91) initiated the Emergency Renal Assistance program and resulted in \$28,531,223.70 in combined Federal and State block grant funds for Monterey County's administration of emergency rental assistance. The American Rescue Plan Act (2021) enacted March 11, 2021 established a second round of Emergency Rental Assistance totaling \$22, 502,232.41 available to MC ERAP through federal and state block grants. In addition, the Monterey County Board of Supervisors approved modifications to the FY 2021-2022 Budget to allocate \$150,000 of County ARPA funding for ERA GAP Assistance to supplement the program by targeting residents who encounter program barriers or may not otherwise be eligible for the MC ERAP.

The program is administered by United Way Monterey County (UWMC) and utilizes existing 211 infrastructure, which is staffed by trained and certified call specialists. UWMC coordinates and contracts with grantees to disburse a total of \$50,715,953.00 in combined Federal Treasury (\$23,094,714.00), California Department of Housing and Community Development (\$27,471,239.00), and Monterey County American Rescue Plan Act (ARPA) funds (\$150,000.00). The Applications are initiated either through Monterey County's 2-1-1 System, online application or any UWMC grantee agency. Caller needs and MC ERAP eligibility are assessed. Residents are referred to the appropriate grantee for rent and utility relief, as well as any relevant Health and Human Services. Eligible renters bring documentation demonstrating

eligibility, as well as rent due notices, utility bills, and landlord address/tax information to paying grantees. Grantees vet documents and pay landlords and/or utility

F. DESCRIPTION OF SERVICES

CONTRACTOR shall provide administrative oversight of the Monterey County Emergency Rental Assistance Program (MC ERAP) offering emergency rent and utility assistance to individuals and families impacted by the COVID-19 pandemic and do all things necessary for or incidental to the performance of work, as set forth below:

- F.1 CONTRACTOR shall develop and maintain Monterey County Emergency Rental Assistance Program Guidelines and Workplan that specify ERA1 program administration in conformance with the U.S. Consolidated Appropriations Act (CAA, 2021) and State's COVID-19 Tenant Relief Act (SB 91) (EXHIBIT A-2). State and Federal requirements and guidance are subject to legislative amendments as well as expansion. CONTRACTOR shall update workplan to conform both to current legislative intent and requirements.
 - F.1.a. CONTRACTOR will maintain and update existing workplan to conform with all State and Federal legislative requirements related to forms and methods of assistance, prioritization, eligibility, and limits of assistance (Exhibit A-2).
 - F.1.b. CONTRACTOR shall track State and Federal ERA1 block grant allocations separately and in accordance with state and federal requirements.
 - F.1.c. CONTRACTOR shall collect client level data for clients receiving rental and utility assistance from State and Federal ERA1 block grants.
- F.2 CONTRACTOR shall develop and maintain Monterey County Emergency Rental Assistance Program Guidelines and Workplan that specify ERA2 program administration in conformance with California State Assembly Bill No. 832 (AB 832) and the American Rescue Plan Act (ARPA, 2021) (EXHIBIT A-2). State and Federal requirements and guidance are subject to legislative amendments as well as expansion. CONTRACTOR shall update workplan to conform both to current legislative intent and requirements
 - F.2.a. CONTRACTOR will maintain and update existing workplan to conform with all State and Federal legislative requirements related to forms and methods of assistance, prioritization, eligibility, limits of assistance, and collaboration with the courts (Exhibit A-2).
 - F.2.b. CONTRACTOR shall incorporate methods to coordinate with county courts in response to state and federal requirements with respect to the expiration of the eviction moratorium.
 - F.2.c. CONTRACTOR shall track State and Federal ERA2 block grant allocations separately and in accordance with state and federal requirements.
 - F.2.d. CONTRACTOR shall collect client level data for clients receiving rental and utility assistance from State and Federal ERA2 block grants.
- F.3 CONTRACTOR shall establish a workplan to guide and administer the MC ERAP GAP funding such that funds will be used to identify and address barriers lowincome residents face with respect to participating in the federal and state Emergency Rental Assistance Program.

- F.3.a. CONTRACTOR shall track COUNTY allocation separately and in accordance with supporting the needs of county residents and addressing gaps in the State and Federal Rental assistance program.
- F.3.b. CONTRACTOR shall collect client level or other data relevant to overcoming gaps and facilitating rental and utility assistance for county residents.
- F.4 CONTRACTOR shall provide appropriate referrals to MC ERAP grantees via the tollfree, 24/7, Telephone Information and Referral System (211), and with the Smart Referral software for Monterey County residents. Referrals will address the immediate needs for rental and/or utility assistance. Grantees may address longer term needs by making additional referrals to other Monterey County health and human services as needed.
- F.5 CONTRACTOR shall ensure that 2-1-1 and grantees adequately screen callers for eligibility seeking rental and/or utility assistance and other health and human services to refer them to the appropriate local provider.
- F.6 CONTRACTOR shall ensure the referral systems and grantees provide assistance in English, Spanish and other languages, as needed.
- F.7 CONTRACTOR shall develop contracts with rent and utility grantees. This includes an application process; vetting and approving awards; developing grant agreements with grantees; grant administration; program training, technical assistance, monitoring and evaluation. The vetting process will ensure rent and utility grantees demonstrate capacity to implement the program; ensure rent and utility assistance is widespread throughout the County; ensure low-income qualifying residents' benefit from the assistance, and program beneficiaries receive "Smart Referrals" to other appropriate health and human services.
- F.8 CONTRACTOR shall ensure that rental and utility relief assistance provided does not exceed twelve months of back rent and three months of future rent per household.
- F.9 CONTRACTOR shall ensure that participants meet all eligibility guidelines including income eligibility at or below 80% of the Area Median Income (AMI) for Monterey County (Exhibit AA-1) and conformance with all relevant U.S. Treasury, California Senate Bill No. 91 (SB 91), and California Assembly Bill No 832 (AB 832) requirements for program administration.
- F.10 CONTRACTOR shall ensure that grantees verify an agreement exists between property owner/landlord and the recipient head of household and payment is made directly to the landlord/property manager. In cases where the landlord refuses to participate, grantees may pay up to **100%** directly to the resident participant.
- F.11 CONTRACTOR shall ensure that grantees verify an agreement exists between utility company and the recipient head of household and payment is made directly to the utility company. Eligible utilities include separately stated electricity, gas, water and sewer, trash removal and energy costs, such as fuel oil. Telecommunication services (telephone, cable, Internet) delivered to the rental dwelling are not considered to be utilities. Utilities that are covered by the landlord within rent will be treated as rent.
- G. PERFORMANCE REQUIREMENTS AND TIMELINES. CONTRACTOR will address and meet all performance benchmarks and expenditure timelines associated with respective funding sources. Federal and State benchmarks and timelines are subject to change. Funding will be made available in tranches dependent upon meeting specified

federal and state performance benchmarks. CONTRACTOR will remain apprised of, and respond to, the most current federal, state and COUNY program guidelines.

- G.1 CONTRACTOR will comply with performance benchmarks and expenditure timelines associated with ERA1 and SRA1 funding.
 - G.1.a. CONTRACTOR will obligate 65% of SRA1 block funds by August 1, 2021 and expend 100% of SRA1 funds by September 30, 2022.
 - G.1.b. CONTRACTOR will obligate 65% of ERA1 funds by September 30, 2021 and expend 100% of ERA1 funds by September 30, 2022.
- G.2 CONTRACTOR will comply with performance benchmarks and expenditure timelines associated with ERA2 and SRA2 funding.
 - G.2.a. CONTRACTOR will obligate the first tranche of SRA2 funds* according to State guidelines to qualify for subsequent tranches of SRA2 funding.
 CONTRACTOR will obligate a stipulated percentage of total SRA2 funds in accordance with state guidelines and recommendations by January 31, 2022.
 CONTRACTOR will expend 100% of SRA2 funds by September 30, 2025.
 - G.2.b. CONTRACTOR will obligate 50% of the first tranche of ERA2 funds* by March 31, 2022 to qualify for subsequent tranches of ERA2 funding. CONTRACTOR will expend 100% of ERA2 funds by September 30, 2025.
- G.3 CONTRACTOR comply with performance benchmarks and expenditure timelines associated with Monterey County GAP funding. CONTRACTOR will expend 100% of funding by June 30, 2022. CONTRACTOR will address gaps and barriers associated with the MC ERAP. CONTRACTOR will use GAP funding to address program gaps and/or barriers to program participation.

H. REPORTING INSTRUCTIONS & SUBMISSION

- H.1 CONTRACTOR shall submit a monthly required Federal, State and County reports prior to deadlines with data describing the services performed and caller demographics for all MC ERAP recipients receiving ERA1, ERA2, and MC ERA GAP.
- H.2 CONTRACTOR will continue to update report elements and report frequency in accordance with emergent federal, state, and county reporting requirements and up to date reporting guidance. Reports shall include, but are not limited to, the following data:
 - H.2.a. Number of rent and utility inquires received
 - H.2.b. Number of rent and utility inquiries resulting in assistance to rent and/or utility
 - H.2.c. Dollar amount of assistance obligated and expended
 - H.2.d. Income and AMI for clients receiving assistance
 - H.2.e. Number of "Smart Referrals" made to other health and human services for **CONTRACTOR records and review**
 - H.2.f. Number of "Smart Referrals" made to other health and human services that result in services for referred clients for CONTRACTOR records and review
 - H.2.g. Demographics of those assisted, including city, zip code, gender, age, ethnicity, household size, and household income.
- H.3 CONTRACTOR shall submit monthly **COUNTY** reports with **monthly invoices submitted** on the 10th of the month following the month of services provided
- H.4 CONTRACTOR shall submit all reports via e-mail to the county Contract Monitor as listed in SECTION C.

I. PAYMENT PROVISIONS

- I.1 County shall pay CONTRACTOR according to the terms set forth in EXHIBIT B, Section I, PAYMENT BY COUNTY, of this agreement.
- I.2 The maximum amount payable by County to CONTRACTOR under the term of this Agreement shall not exceed fifty million, seven hundred fifteen thousand, nine hundred fifty-three dollars and zero cents (\$50,715,953.00) as set forth in Exhibit C, Exhibit CC, and Exhibit CC-1.
- I.3 CONTRACTOR shall submit original signed invoices, monthly to COUNTY setting forth the amount claimed by the 10th day of the month in which services were performed on the form set forth in Exhibit D, Exhibit DD, and Exhibit DD-1. The final fiscal year invoices will be due no later than July 10, 2023.

I.3.a. All original invoices will be mailed to the County Contract Monitor as listed in Section C.

- I.4 Initial payment of seven million one hundred thousand dollars and zero cents (\$7,100,000) shall be paid upon execution of the Agreement and will be offset by one million four hundred nineteen thousand dollars five hundred ninety-two dollars and zero cents (\$1,419,592) over the last five (5) monthly invoices of the Agreement; OR when thirty percent (30%) of the contract balance remains, whichever comes first. The initial payment will not have a certified invoice but is agreed upon now, in this agreement, for the following advance work: Development and distribution of a media, community and client outreach campaign; finalization of client intake, application processing and eligibility determination systems; and direct assistance to clients with immediate needs. All payments after the initial payment will be paid 30 days after receipt of a certified invoice in the Auditor-Controller's office.
- I.5 Except for the initial payment, referenced in E.4, CONTRACTOR shall submit invoices periodically or at the completion of services. The invoice shall set forth the amounts claimed by CONTRACTOR for the previous period, together with an itemized basis for the amounts claimed, and such other information pertinent to the invoice. The County shall certify the invoice, either in the requested amount or in such other amount as the County approves in conformity with this Agreement and shall promptly submit such invoice to the County Auditor-Controller for payment. The County Auditor-Controller shall pay the amount certified within thirty (30) days of receiving the invoice.

J. INVOICING INSTRUCTIONS & SUBMISSION

- J.1 CONTRACTOR shall, at minimum, submit original signed monthly invoices with supportive documentation to the COUNTY setting forth the amount claimed by the 10th day of the month following the month in which services were performed. Invoices may be submitted more frequently as necessary or as agreed upon.
- J.2 The invoices shall be submitted **based on funding amounts detailed in** Exhibit C, Exhibit CC, and Exhibit CC-1 and on invoice forms set forth in Exhibit D, Exhibit DD, and Exhibit DD-1.
- J.3 All original invoices shall be submitted to the County Contract Monitor as listed in Section C.

(end of exhibit)

Monterey County Emergency Rent Assistance Program

<u>MC ERAP Eligibility</u>: Must be updated based on the most current U.S. Department of Housing and Urban Development AMI calculations for Monterey County. CA

At or Below 80% of Monterey County Area Median Income

Household	1 Person	2 People	3 People	4 People	5 People	6 People	
Low-Income (80% AMI)	\$56,950	\$65,100	\$73,250	\$81,350	\$87,900	\$94,400	
Very-low income (50% AMI)	\$35,600	\$40,700	\$45,800	\$50,850	\$54,950	\$59,000	

Effective April 1, FY 2021 AMI

https://www.hcd.ca.gov/grants-funding/income-limits/state-and-federal-income-limits/docs/income-limits-2021.pdf

MONTERY COUNTY EMERGENCY RENTAL ASSISTANCE PROGRAM WORKPLAN - ROUND 1

A. PURPOSE

- A.1 The purpose of Monterey County SB91 Emergency Rental Assistance Program (MC ERAP) is to distribute funding to provide rental and utility assistance to lowincome eligible households located in Monterey County that are facing housing instability because of loss or reduction in income due to the COVID-19 crisis. The County has partnered with United Way Monterey County (UWMC) to administer the funds on behalf of the County through a network of providers. This Workplan serves as MC ERAP's program guidelines. UW MCERAP will maintain the workplan based on the most up to date Federal and State guidelines.
- A.2 UWMC will subcontract providers to process applications, collect documentation, and process payment while UWMC is providing technical support, use of software, and training. The list of funded providers is defined as a 'Participating Agency' and can be found on the SB 91 ERAP Participating Agencies document (Appendix A). Any potential applicant to the program is defined as 'Applicant' and could include landlords and individuals who are applying to benefit from this program.
- A.3 Participating agencies will utilize the Smart Referral Network (SRN) to enroll applicants into the ERAP Program, process applications, and send payments to the identified recipients. UWMC will provide training on SRN, program requirements, and fraud prevention to ensure consistent treatment of applicants and to avoid duplication of applicant information and/or benefits received.

B. AUTHORITY

- B.1 On December 27, 2020, the Consolidated Appropriations Act (2021) (Pub.L. No. 116-260) was signed into law. Section 501 of Division N of the Act established the federal Emergency Rental Assistance Program (ERAP), and authorized the allocation of funds to states, units of local government, tribal communities, and territories.
- B.2 California Senate Bill No. 91 (January 2021) (SB 91) established the State of California's program for administering and distributing rental assistance funds. SB 91 added Chapter 17 (commencing with Section 50897) to Part 2 of Division 31 of the Health and Safety Code. Health and Safety Code section 50897.1, subdivision (a)(1) authorizes the California Department of Housing and Community Development (HCD) to administer the funds in accordance with state and federal law.
- B.3 California Assembly Bill No. 832 (June 2021) expanded existing law that established the emergency rental assistance program, using funding made available pursuant to the federal Consolidated Appropriations Act, 2021 (CAA), administered by HCD. AB 832 specifies requirements for Round 1 and Round 2 of Emergency Rental Assistance funding. AB 832 establishes assistance for eligible households' unpaid rent arrears incurred on or after April 1, 2020 at 100% of the eligible household's monthly rent. This bill establishes assistance levels for

prospective rent payments for eligible households be set at 100% of the eligible household's monthly rent. Landlords and tenants that were paid at an 80% or 25% reimbursement under SB 91 can be reimbursed the remaining balance of either 20% or 75% (effectively "topping off" relative prior limits) to reach AB 832's allowable reimbursement level of 100%.

- B.4 AB 832 (Section 1179.12.) requires each government rental assistance program to develop court coordination measures no later than September 15, 2021.
 These mechanisms include, but are not limited to, telephone or online access, through which landlords, tenants, and the court may do both of the following:
 - a. Verify the status of an application for rental assistance based upon the property address and a unique application number.
 - b. Obtain copies of any determination on an application for rental assistance. A determination shall indicate all the following: the name of the tenant that is the subject of the application, the address of the property that is the subject of the application, and whether the application has been approved or denied. If the application has been approved, then the amount of the payment that has been approved and the period and type of rental debt to which the amount corresponds. If the application has been denied, the reason for the denial, which shall be any of the following: the tenant is ineligible for government rental assistance, the government rental assistance program no longer has sufficient funds to approve the application, or the application remained incomplete 15 days, excluding Saturdays, Sundays, and other judicial holidays, after it was initially submitted because of failure on the part of the tenant to provide required information.
- B.5 The MC ERA Program is funded through a combination of these federal and state funds. UWMC has received \$12,898,602.00 in federal funds and \$15,383,234.00 in state funds for a total allocation of \$28,281,836.00 to administer the ERAP program. More details can be found on MC ERAP Spending Projections Workplan (ATTACHMENT).

C. DESCRIPTION

C.1 MC ERAP will assist low-income families adversely impacted or at risk of being homeless due to the COVID-19 crisis. The program utilizes the existing structure and network of UWMC's 2-1-1 service to collaborate with community partners in the disbursement of \$28,531,223 State and Federal funding. All Monterey County residents can call 2-1-1 Monterey County System to inquire about rental assistance and eligibility for the ERAP program. Trained and certified call specialists will quickly assess applicant eligibility for the ERAP Program and if an applicant is eligible, the call specialist will provide an ERAP referral to a participating agency. If the caller does not qualify for ERAP assistance, the call specialist will refer the caller to the appropriate local service provider for rent and utility assistance relief.

D. SCHEDULE

- D.1 The program is scheduled to launch on March 15, 2021 and run until available funds are fully expended, not later than September 30, 2022
- D.2 The program will maintain specific expenditure benchmark dates throughout the course of the program term to meet "best effort" state and required federal spending deadlines. Benchmarks include:
 - a. 65% of State block grant funding be obligated by June 1, 2021
 - b. 100% of State block grant funds is expended by September 30, 2022
 - c. 65% of Federal funds is obligated by September 30, 2021
 - d. 100% of Federal funds is expended by September 30, 2022
- D.3 The MC ERAP Spending Projections Workplan (Appendix C) details the spending targets to meet the benchmarks as required by State and Federal law and describes the program's fund deployment schedule. This workplan is a sample projection of spending required to meet those benchmarks and actual spending may not match this sample plan.

E. PROCESS

- E.1 Applicants can apply through UWMC's online application on the UWMC website, with an agency directly, or through 211 to speak to a trained Call Specialist. 211 Call Specialists screen applicants who are inquiring about rental assistance to determine eligibility for the ERAP Program. If determined eligible for the ERAP Program, 211 Call Specialists refer the applicant to the appropriate participating agency or jurisdiction through United Way's Smart Referral Network (SRN) software. Participating Agency-trained staff receive the referrals through the SRN and are responsible for contacting the applicant to obtain required documents and to complete the rental assistance application. Applicants provide documentation to the Participating Agency via email, in person, fax, or mail demonstrating their eligibility by verifying their identity, residence, landlord-renter relationship, and the amount of rent and/or utilities owed. The eligibility requirement for Covid-19 Financial Distress is attested to by the applicant during the application process and no additional documentation is required.
- E.2 Landlords can apply on behalf of their tenant(s) through an online portal and will be contacted by a specific partner agency that is working only with landlord-initiated applications. Once landlords provide their information, tenants and landlords will be contacted and the same process applies regarding eligibility, required documentation, and prioritization of assistance.
- E.3 Following State guidelines, accepted documentation includes, but is not limited to, a driver's license, employment identification card, IRS tax forms, such as 1099, 1040/1040A, W-2, recent paycheck stubs, current bank statements, lease agreement, rent due notices, and utility bills. Participating agencies verify documents by checking for accurate and consistent information between landlord and tenant documents and by contacting the County Assessor's office to confirm residence and landlord ownership. Verified documents are uploaded securely as 'files' into the SRN, where both United Way Monterey County and

the Participating Agency are able to view and edit documents and application status.

- E.4 To prevent duplication of an applicant file, each applicant is identified through their legal name and date of birth—this provides a way for Participating agencies to search for and update applicants, while ensuring that each applicant has one application for ERAP assistance. All Participating Agencies are required to utilize the SRN software to document applicant payment. Once an applicant has been referred to a Participating Agency, they cannot be paid by another agency, preventing them from receiving assistance twice.
- E.5 Participating agencies pay landlords and/or utility companies directly by issuing a check for the amount provided by landlord and tenant documents. If the landlord does not cooperate by providing necessary documentation within 21 days, the Participating Agency may pay the tenant directly. Participating agencies are required to make Smart Referrals to other relevant health and human services on behalf of residents, when applicable. Participating Agencies will report all payments and applicant information via United Way's Smart Referral software, which provides reporting that aligns with all requirements associated with SB91, the Consolidated Appropriations Act 2021, and guidance.
- E.6 APPEALS PROCESS: Tenants that are deemed ineligible for the program or believe they were treated unfairly during the application process can fill out our appeals form on our Monterey County Rent and Utility Assistance website. UWMC will process the form and review the appeal with a panel of UWMC and County of Monterey staff to determine whether the tenant is eligible or ineligible for the program. The appeals process can take 1-2 weeks for review.
- E.7 **COURT COORDINATION PROCESS:** Tenants, landlords, and court representatives can check the status of an application through our online portal at <u>https://www.unitedwaymcca.org/county-rent-and-utility</u> or at MCrenthelp.com. Applicants are assigned a unique client ID that is required to check the application status and to regulate privacy concerns for the applicant. Tenants, landlords, and court representatives can input an applicant's unique application ID, street number, and zip code to access application information. Tenants, landlords, and court representatives can also call 2-1-1 and work with a call specialist to access their application status for court coordination measures.
- E.8 HOUSING STABILITY SERVICES: Under ERA1, Emergency Rental Assistance Funds may be used to provide eligible households with case management and other services related to the Covid-19 pandemic, as defined by the Secretary, intended to keep households stably housed. Such services may include, among other things, eviction prevention and eviction diversion programs; mediation between landlords and tenants; housing counseling; fair housing counseling; housing navigators or promotoras that help households access ERA programs or find housing; case management related to housing stability; housing-related services for survivors of domestic abuse or human trafficking; legal services or attorney's fees related to eviction proceedings and maintaining housing stability; and specialized services for individuals with disabilities or seniors that support their

ability to access or maintain housing. Grantees using ERA funds for housing stability services must maintain records regarding such services and the amount of funds provided to them.

a. MC ERA Program utilizes housing stability services by providing system navigation services through a contract with a local organization, Mujeres de Accion. Mujeres de Accion deploys Community Health Workers into targeted communities to provide community outreach and program information and to assist existing as well as current applicants in compiling required documentation, understanding program guidelines, and assisting them through the process. Additionally, systems navigation and outreach/application support are provided through housing stability grants to Communities Organized for Relational Power and Action (COPA) and legal support/training is provided by a housing stabilization grant to the Watsonville Law Center.

F. PROGRAM ELIGIBILITY

- F.1 An Applicant must reside within the boundaries of the County of Monterey (those residing in cities and jurisdictions with rental assistance programs will be assessed for local program eligibility first).
- F.2 **INCOME ELIGIBILITY:** Applicants must meet one or both of the following income eligibility criteria to be eligible for ERAP funding. Program priority is given to households with income at or below 50% AMI.
 - a. Households with incomes at or Below 80% Monterey County Area Median Income (AMI).
 - b. Household with incomes at or below 50% Monterey County Area Median Income (AMI), or households that have one or more individuals that have been unemployed for the 90-day period preceding the date of application.

2021 Maximum Income Limits (80% of Area Median Income)										
Program eligibility based on most up to date AMI calculation updated annually										
Household	1 Person	2 People	3 People	4 People	5 People	6 People				
80% AMI	\$56 <i>,</i> 950	\$65,100	\$73,250	\$81,350	\$87,900	\$94,400				

- F.3 **INCOME DOCUMENTATION:** Applicants can use the following options for income documentation
 - a. 2020 household tax returns (If a household is not required to complete a tax return, then a Form W-2, a Form 1099-MISC, or other tax statements for the Eligible Household, members may be substituted), or
 - b. Pay stubs for all employed members of an Eligible Household (one month), or
 - c. Unemployment statements or benefits letters, or
 - d. Social Security and Social Security Disability Insurance statements or benefits letters, or
 - e. Documentation of current participation in any one of the below:
 - i. Medicaid, known as Medi-Cal in California

- ii. Women, Infants, and Children (WIC) benefits
- iii. Free and Reduced Lunch participation
- iv. Supplemental Nutrition Assistance Program (SNAP), known as CalFresh in California
- v. Food Distribution Program on Indian Reservations (FDPIR)
- vi. Temporary Assistance for Needy Families (TANF), known as CalWORKs in California
- vii. School Nutrition Programs (SNP), such as the Free and Reduced Lunch program for California families
- viii. Subsidized housing (not including housing choice, project based, or Section 8 vouchers) that required income documentation as a condition of residency
- ix. Any household income-based state or federally funded assistance program for low-income persons or households
- x. Any locally operated assistance program for low-income persons or households that requires household income verification and uses federal income limits
- f. For households that confirm that they have no source of income, and that cannot provide documentation to verify income or income eligibility, may complete a written attestation of no income, which must include an unsworn declaration under penalty to perjury.
- F.4 **LOSS OF INCOME:** Households where one or more household members is currently unemployed, and that member has been unemployed for 90 days or more, are also eligible for assistance Examples of unemployment documentation:
 - a. Letters of termination
 - b. Last-received pay stub with employer's information
 - c. Evidence of application for unemployment benefits
 - d. Evidence of expired unemployment benefits, including unemployment benefits provided through the CARES Act
 - e. For self-employed persons, tax records, statements, or other documentation of loss of employment
 - f. Applicants who cannot provide documentation of unemployment should instead consider applying under the income eligibility criteria.
- F.5 **COLLABORATION WITH LANDLORD:** Assistance should be paid directly to landlord, formal lease not required, however landlord must provide ID and tax info). Landlord must provide the following documentation:
 - a. W9-Property tax statement
 - b. Property deed(s)
 - c. Mortgage note(s)
 - d. Copy of property insurance statements
 - e. Lease or rental agreement reflecting renter's name, residence, address, monthly rent due, contact information for payment

G. PARTICIPATING AGENCY REQUIREMENTS

- G.1 No additional requirements beyond State and Federal requirements may be instituted by any Participating Agency.
- G.2 Participating Agencies must comply with UWMC's nondiscrimination policy and expectations as designed in section 10.2 of the Community Impact Grant Agreement (Appendix E).
- G.3 Participating Agencies must adhere to the program's payment procedures and documentation standards as outlined in Section 2. Use of Grant Funds, Section 4. Eligibility Requirements for Grant Funds Distribution, and Section 5. Participant Documentation/Grantee Required Activities of the Community Impact Grant Agreement (Appendix E).
- G.4 Participating Agencies must adhere to the United Way Monterey County SB91 ERAP Fraud Prevention and Recapture Policy (Appendix E) and utilize UWMC's Smart Referral software to track all payment and applications. The software creates a unique identifying number for each applicant in the system to prevent duplication of benefits and track payments issued to each applicant.
- G.5 Policies and procedures to recapture illegitimate payments is addressed within the United Way Monterey County SB91 ERAP Fraud Prevention and Recapture Policy (Appendix E).
- G.6 UWMC will run weekly reports and analyze data to identify red flags and work with grantees to ensure no duplication of service occurs.

H. PROGRAM LIMITS:

- H.1 Rent plus utility assistance may not exceed 15 months of assistance per tenant household.
- H.2 Rent and utility arrears must be paid before future payments.
- H.3 Per tenant household, up to fifteen months rent and/or utility arrears can be paid.
- H.4 Rent and utility bills are paid at 100%.

I. PRIORITY OF FUNDING:

- 1.1 Applicants at immediate risk of homelessness or have rental arrears. Tenants below 50% AMI will be prioritized based on a referrals report generated in SRN software that allows the Participating Agency to sort their applicants by income level. Rental Arrears will be paid before future rent.
- 1.2 State and Federal Funds will only be utilized for eligible activities as outlined in SB91 and Consolidated Appropriations Act, 2021. Eligible Activities include rental arrears; prospective rent payments; utilities, including arrears and prospective payments for utilities; and other expenses as defined by the Consolidated Appropriations Act including items related to housing and incurred due directly or indirectly due to COVID-19. Such expenses include relocation expenses, which may include rental security deposits, and rental fees, which may include application or screening fees, if a household has been temporarily or permanently displaced due to the COVID-19 outbreak; reasonable accrued late

fees (if not included in rental or utility arrears and if incurred due to COVID-19); and Internet service provided to the rental unit.

- 1.3 Minimum 91.5% of State program funds and 90% of Federal program funds shall be used for direct relief payments of rent and utility assistance to landlords, utility providers, and/or qualifying applicants.
- I.4 No more than 10% of the program's Direct Assistance funds shall be used for housing stabilization services.
- I.5 United Way Monterey County (UWMC) allocates a total 8.45% of the State Block Grant and 9.95% of the Federal Block Grant for UWMC and subcontractor program administration. The County Department of Social Services utilizes .05% of State and Federal grants for program administration.
- 1.6 Utility providers that apply for assistance must commit to providing information to all utility client households regarding low-income assistance or discount rate programs.

MONTERY COUNTY EMERGENCY RENTAL ASSISTANCE PROGRAM WORKPLAN – ROUND 2

A. PURPOSE

- A.1 The purpose of Monterey County Emergency Rental Assistance Program (MC ERAP) is to distribute funding to provide rental and utility assistance to lowincome eligible households located in Monterey County that are facing housing instability because of loss or reduction in income, directly or indirectly, during or due to the COVID-19 crisis. The County has partnered with United Way Monterey County (UWMC) to administer the funds on behalf of the County through a network of providers. This Workplan serves as MC ERAP's program guidelines. UW MCERAP will maintain the workplan based on the most up to date Federal and State guidelines.
- A.2 UWMC subcontracts providers to process applications, collect documentation, and process payment while UWMC is providing technical support, use of software, and training. The list of funded providers is defined as a 'Participating Agency' and can be found on the ERAP Participating Agencies document (Appendix B). Any potential applicant to the program is defined as 'Applicant' and could include landlords and individuals who are applying to benefit from this program. Participating agencies will utilize the Smart Referral Network (SRN) to enroll applicants into the ERAP Program, process applications, and send payments to the identified recipients. UWMC will provide training on SRN, program requirements, and fraud prevention to ensure consistent treatment of applicants and to avoid duplication of applicant information and/or benefits received.

B. AUTHORITY

- B.1 The American Rescue Plan Act (March 2021) appropriate a second round of funding for the Emergency Rental Assistance Program resulting in an additional \$22,317,870 for the Monterey County Emergency rental Assistance Program.
- B.2 Round 1: On December 27, 2020, the Consolidated Appropriations Act, 2021 (Pub.L. No. 116-260) (the Act) was signed into law. Section 501 of Division N of the Act established the federal Emergency Rental Assistance Program (ERAP), and authorized the allocation of funds to states, units of local government, tribal communities, and territories.
 - a. California Senate Bill No. 91 (2021-2022 Reg. Sess) (SB 91) established the State of California's program for administering and distributing rental assistance funds. SB 91 added Chapter 17 (commencing with Section 50897) to Part 2 of Division 31 of the Health and Safety Code. Health and Safety Code section 50897.1, subdivision (a)(1) authorizes the California Department of Housing and Community Development (Department) to administer the funds in accordance with state and federal law.
 - b. California Assembly Bill No. 832 9) extended existing law that established the emergency rental assistance program, using funding made available

pursuant to the federal Consolidated Appropriations Act, 2021 (Appropriations Act), administered by HCD. AB 832 specifies requirements for Round 1 and Round 2 funds, as defined. AB 832 sets the compensation for an eligible household's unpaid rental debt accumulated on or after April 1, 2020 at 100%. This bill requires funds be used to provide assistance for prospective rent payments for an eligible household to be set at 100% of the eligible household's monthly rent. Landlords and tenants that were paid at an 80% or 25% reimbursement will need to be reimbursed the remaining balance of 20% or 75% ("topped off") for complete reimbursement of 100%.

- c. AB 832 (Section 1179.12.) requires each government rental assistance program to develop court coordination measures no later than September 15, 2021. These mechanisms include, but are not limited to, telephone or online access, through which landlords, tenants, and the court may do both of the following:
 - i. Verify the status of an application for rental assistance based upon the property address and a unique application number.
 - ii. Obtain copies of any determination on an application for rental assistance. A determination shall indicate all of the following: the name of the tenant that is the subject of the application, the address of the property that is the subject of the application, and whether the application has been approved or denied. If the application has been approved, then the amount of the payment that has been approved and the period and type of rental debt to which the amount corresponds. If the application has been denied, the reason for the denial, which shall be any of the following: the tenant is ineligible for government rental assistance, the government rental assistance program no longer has sufficient funds to approve the application, or the application remained incomplete 15 days, excluding Saturdays, Sundays, and other judicial holidays, after it was initially submitted because of failure on the part of the tenant to provide required information.
- B.3 Round 2: On March 11, 2021, the American Rescue Plan Act of 2021 (Section 3201 of the American Rescue Plan Act of 2021, Pub. L. No. 117-2) was enacted to provide funds directly to states, U.S. territories, local governments, and (in the case of ERA1) Indian tribes. Grantees use the funds to provide assistance to eligible households through existing or newly created rental assistance programs. The MC ERA2 Program is funded through a combination of these federal and state funds. UWMC has received \$10,196,112.00 in federal funds and \$12,088,005.00 in state funds for a total allocation of \$22,284,117 to administer the ERAP program. More details can be found on MC ERAP Spending Projections Workplan (Appendix D).

C. **DESCRIPTION**

C.1 MC ERA2 will assist low-income households that have qualified for unemployment benefits or experienced a reduction in household income, incurred significant costs, or experienced other financial hardship during or due, directly, or indirectly, to the coronavirus pandemic. The program utilizes the existing structure and network of UWMC's 2-1-1 service to collaborate with community partners in the disbursement of \$22,284,117 of State and Federal funding. All Monterey County residents can call 2-1-1 Monterey County System to inquire about rental assistance and eligibility for the ERAP program. Trained and certified call specialists will quickly assess applicant eligibility for the ERAP Program and if an applicant is eligible, the call specialist will provide an ERAP referral to a participating agency. If the caller does not qualify for ERAP assistance, the call specialist will refer the caller to the appropriate local service provider for rent and utility assistance relief.

D. SCHEDULE

- D.1 The program launched on March 15, 2021 and run until available funds are fully expended, not later than September 30, 2025.
- D.2 The program will maintain specific expenditure benchmark dates throughout the course of the program term to meet required state and federal spending deadlines. Benchmarks include:
 - a. 65% obligation of ERA 1 direct federal allocation by September 30, 2021
 - b. 75% obligation of first tranche ERA 2 state block grant by October 31, 2021
 - c. 50% obligation of total ERA 2 state block grant awarded by January 31, 2022
 - d. 50% obligation of total ERA 2 federal allocation of funds no later than March 31, 2022.
- D.3 **REALLOCATION OF FUNDS**: Recipient understands and agrees that any funds allocated by Treasury to Recipient that are not disbursed to Recipient in accordance with Section 3201(c)(2) as a subsequent payment will be reallocated by Treasury to other eligible recipients under Section 3201(e). Such reallocation of funds shall be made in the manner and by the date, which shall be no sooner than March 31, 2022, as may be set by Treasury. Recipient agrees to obligate at least fifty (50) percent of the total amount of funds allocated by Treasury to Recipient under Section 3201 to be eligible to receive reallocated funds under Section 3201(e).
- D.4 **SPENDING PROJECTIONS WORKPLAN:** The Spending Projections Workplan details the spending targets to meet the benchmarks as required by State and Federal law and describes the program's fund deployment schedule. This workplan is a sample projection of spending required to meet those benchmarks and actual spending may not match this sample plan. (Appendix D)

E. PROCESS

E.1 Process: Applicants can apply through UWMC's online application on the UWMC website, with an agency directly, or through 211 to speak to a trained Call

Specialist. 211 Call Specialists screen applicants who are inquiring about rental assistance to determine eligibility for the ERAP Program. If determined eligible for the ERAP Program, 211 Call Specialists refer the applicant to the appropriate participating agency or jurisdiction through United Way's Smart Referral Network (SRN) software. Participating Agency-trained staff receive the referrals through the SRN and are responsible for contacting the applicant to obtain required documents and to complete the rental assistance application. Applicants bring documentation via email, in person, fax, or mail demonstrating their eligibility by verifying their identity, residence, landlord-renter relationship, and the amount of rent and/or utilities owed to the Participating Agency. The eligibility requirement for Covid-19 Financial Distress is attested to by the applicant during the application process and no additional documentation is required.

- E.2 Landlords can apply on behalf of their tenant(s) through an online portal and will be contacted by a specific partner agency that is working only with landlordinitiated applications. Once landlords provide their information, tenants and landlords will be contacted and the same process applies regarding eligibility, required documentation, and prioritization of assistance.
- E.3 Following State guidelines, accepted documentation includes, but is not limited to, a driver's license, employment identification card, IRS tax forms, such as 1099, 1040/1040A, W-2, recent paycheck stubs, current bank statements, lease agreement, rent due notices, and utility bills. Participating agencies verify documents by checking for accurate and consistent information between landlord and tenant documents and by contacting the County Assessor's office to confirm residence and landlord ownership. Verified documents are uploaded securely as 'files' into the SRN, where both United Way Monterey County and the Participating Agency are able to view and edit documents and application status.
- E.4 To prevent duplication of an applicant file, each applicant is identified through their legal name and date of birth—this provides a way for Participating agencies to search for and update applicants, while ensuring that each applicant has one application for ERAP assistance. All Participating Agencies are required to utilize the SRN software to document applicant payment. Once an applicant has been referred to a Participating Agency, they cannot be paid by another agency, preventing them from receiving assistance twice.
- E.5 Participating agencies pay landlords and/or utility companies directly by issuing a check for the amount provided by landlord and tenant documents. If the landlord does not cooperate by providing necessary documentation within 21 days, the Participating Agency may pay the tenant directly. Participating agencies are required to make Smart Referrals to other relevant health and human services on behalf of residents, when applicable. Participating Agencies will report all payments and applicant information via United Way's Smart Referral software, which provides reporting that aligns with all requirements associated

with SB91, the Consolidated Appropriations Act 2021, The American Rescue Plan Act of 2021, and guidance.

- E.6 APPEALS PROCESS: Tenants that are deemed ineligible for the program or believe they were treated unfairly during the application process can fill out our appeals form on our Monterey County Rent and Utility Assistance website.
 UWMC will process the form and review the appeal with a panel of UWMC and County of Monterey Staff to determine whether the tenant is eligible or ineligible for the program. The appeals process can take 1-2 weeks for review.
- E.7 **COURT COORDINATION PROCESS:** Tenants, landlords, and court representatives can check the status of an application through our online portal at https://www.unitedwaymcca.org/county-rent-and-utility or at http://MCrenthelp.com. Applicants are assigned a unique client ID that is required to check the application status and to regulate privacy concerns for the applicant. Tenants, landlords, and court representatives can input an applicant's unique application ID, street number, and zip code in order to access application information. Tenants, landlords, and court representatives can also call 2-1-1 and work with a call specialist to access their application status for court coordination measures.
- E.8 HOUSING STABILITY SERVICES: Under ERA2, Emergency Rental Assistance Funds may be used to provide eligible households with case management and other services intended to keep households stably housed. Such services do not have to be related to the Covid-19 pandemic and may include, among other things, eviction prevention and eviction diversion programs; mediation between landlords and tenants; housing counseling; fair housing counseling; housing navigators or promotoras that help households access ERA programs or find housing; case management related to housing stability; housing-related services for survivors of domestic abuse or human trafficking; legal services or attorney's fees related to eviction proceedings and maintaining housing stability; and specialized services for individuals with disabilities or seniors that support their ability to access or maintain housing. Grantees using ERA funds for housing stability services must maintain records regarding such services and the amount of funds provided to them.
 - a. MC ERA Program utilizes housing stability services by providing system navigation services through a contract with a local organization, Mujeres de Accion. Mujeres de Accion deploys Community Health Workers into targeted communities to provide community outreach and program information and to assist existing as well as current applicants in compiling required documentation, understanding program guidelines, and assisting them through the process. Additionally, systems navigation and outreach/application support are provided through housing stability grants to Communities Organized for Relational Power and Action (COPA) and legal support/training is provided by a housing stabilization grant to the Watsonville Law Center.

F. PROGRAM ELIGIBILITY

- F.1 An Applicant must reside within the boundaries of the County of Monterey (those residing in cities and jurisdictions with rental assistance programs will be assessed for local program eligibility first).
- F.2 Applicants must meet at least one of the two criteria below to be eligible for ERAP funding
- F.3 **INCOME ELIGIBILITY:** Applicants must meet one or both of the following income eligibility criteria to be eligible for ERAP funding. Program priority is given to households with income at or below 50% AMI.
 - a. Households with incomes at or Below 80% Monterey County Area Median Income (AMI).
 - b. Household with incomes at or below 50% Monterey County Area Median Income (AMI), or households that have one or more individuals that have been unemployed for the 90-day period preceding the date of application.

2021 Maximum Income Limits (80% of Area Median Income)										
Program eligibility based on most up to date AMI calculation updated annually										
Household	1 Person	2 People	3 People	4 People	5 People	6 People				
80% AMI	\$56,950	\$65,100	\$73,250	\$81,350	\$87,900	\$94,400				
50% AMI	\$35 <i>,</i> 600	\$40,700	\$45,800	\$50,850	\$54,950	\$59,000				

- F.4 **INCOME DOCUMENTATION:** Applicants can use the following options for income documentation.
 - a. 2020 household tax returns (If a household is not required to complete a tax return, then a Form W-2, a Form 1099-MISC, or other tax statements for the Eligible Household, members may be substituted), or
 - b. Pay stubs for all employed members of an Eligible Household (one month), or
 - c. Unemployment statements or benefits letters, or
 - d. Social Security and Social Security Disability Insurance statements or benefits letters, or
 - e. Documentation of current participation in any one of the below:
 - i. Medicaid, known as Medi-Cal in California
 - ii. Women, Infants, and Children (WIC) benefits
 - iii. Free and Reduced Lunch participation
 - iv. Supplemental Nutrition Assistance Program (SNAP), known as CalFresh in California
 - v. Food Distribution Program on Indian Reservations (FDPIR)
 - vi. Temporary Assistance for Needy Families (TANF), known as CalWORKs in California
 - vii. School Nutrition Programs (SNP), such as the Free and Reduced Lunch program for California families
 - viii. Subsidized housing (not including housing choice, project based, or Section 8 vouchers) that required income documentation as a condition of residency

- ix. Any household income-based state or federally funded assistance program for low-income persons or households
- x. Any locally operated assistance program for low-income persons or households that requires household income verification and uses federal income limits
- f. For households that confirm that they have no source of income, and that cannot provide documentation to verify income or income eligibility, may complete a written attestation of no income
- F.5 **SELF-ATTESTATION:** A grantee may rely on a written attestation without further documentation of household income from the applicant under three approaches:
 - a. Self-attestation Alone In order to provide assistance rapidly, during the public health emergency related to COVID-19 the grantee may rely on a self-attestation of household income without further verification if the applicant confirms in their application or other document that they are unable to provide documentation of their income. If a written attestation without further verification is relied on to document most the applicant's income, the grantee must reassess the household's income every three months, by obtaining appropriate documentation or a new self-attestation. Income attestations should specify the monthly or annual income claimed by the household to ensure that the household meets the applicable ERA requirements and to enable appropriate reporting. Under this approach, grantees are encouraged to incorporate self-attestation to demonstrate income eligibility into their application form.
 - i. Similarly, grantees may rely on self-attestations to demonstrate applicants' financial hardship and risk of homelessness or housing instability.
 - b. Categorical Eligibility If an applicant's household income has been verified to be at or below 80 percent of the area median income (for ERA1) or if an applicant's household has been verified as a low-income family as defined in section 3(b) of the United States Housing Act of 1937 (42 U.S.C. 1437a(b)) (for ERA2) in connection with another local, state, or federal government assistance program, grantees are permitted to rely on a determination letter from the government agency that verified the applicant's household income or status as a low-income family, provided that the determination for such program was made on or after January 1, 2020.
 - c. *Fact-specific proxy* A grantee may rely on a written attestation from the applicant as to household income if the grantee also uses any reasonable fact-specific proxy for household income, such as reliance on data regarding average incomes in the household's geographic area.
 - i. Grantees also have discretion to provide waivers or exceptions to this documentation requirement to accommodate disabilities, extenuating circumstances related to the pandemic, or a lack of

technological access. In these cases, the grantee is still responsible for making the required determination regarding the applicant's household income and documenting that determination. Treasury encourages grantees to partner with state unemployment departments or entities that administer federal benefits with income requirements to assist with the verification process, consistent with applicable law. Loss of Income Criteria One or more individuals within the household has qualified for unemployment benefits or experienced a reduction in household income, incurred significant costs, or experienced other financial hardship during or due, directly or indirectly, to the coronavirus pandemic. One or more individuals within the household can demonstrate a risk of experiencing homelessness or housing instability.

F.6 LOSS OF INCOME/UNEMPLOYMENT DOCUMENTATION

- a. Letters of termination
- b. Last-received pay stub with employer's information
- c. Evidence of application for unemployment benefits
- d. Evidence of expired unemployment benefits, including unemployment benefits provided through the CARES Act
- e. For self-employed persons, tax records, statements, or other documentation of loss of employment
- f. Applicants who cannot provide documentation of unemployment should instead consider applying under the income eligibility criteria.
- F.7 **COLLABORATION WITH LANDLORD:** ERA2 does not require grantees to seek cooperation of the landlord or utility provider before providing assistance directly to an applicant/tenant. However, Treasury strongly encourages the grantee to apply the same ERA1 requirements with respect to assistance paid directly to landlord. A formal lease not required; however, landlord must provide ID and tax info. Landlord must provide the following documentation:
 - a. W9-Property tax statement
 - b. Property deed(s)
 - c. Mortgage note(s)
 - d. Copy of property insurance statements
 - e. Lease or rental agreement reflecting renter's name, residence, address, monthly rent due, contact information for payment

G. PARTICIPATING AGENCY REQUIREMENTS:

- G.1 Participating agencies (Appendix B) may not institute additional requirements beyond State and Federal requirements.
 - a. Participating Agencies must comply with UWMC's nondiscrimination policy and expectations as designed in section 10.2 of the Community Impact Grant Agreement (Appendix E).
 - b. Participating Agencies must adhere to the program's payment procedures and documentation standards as outlined in Section 2. Use of Grant Funds,

Section 4. Eligibility Requirements for Grant Funds Distribution, and Section 5. Participant Documentation/Grantee Required Activities of the Community Impact Grant Agreement (Appendix E).

- c. Participating Agencies must adhere to the United Way Monterey County SB91 ERAP Fraud Prevention and Recapture Policy (Appendix E) and utilize UWMC's Smart Referral software to track all payment and applications. The software creates a unique identifying number for each applicant in the system to prevent duplication of benefits and track payments issued to each applicant.
- d. Policies and procedures to recapture illegitimate payments is addressed within the United Way.
- e. Monterey County SB91 ERAP Fraud Prevention and Recapture Policy (Appendix E).
- f. UWMC will run weekly reports and analyze data to identify red flags and work with grantees to ensure no duplication of service occurs.

H. PROGRAM LIMITS:

H.1 The aggregate amount of financial assistance an eligible household may receive under ERA2, when combined with financial assistance under ERA1, must not exceed 18 months. Arrears must be paid before future payments. All rent and utility bills are paid at 100%.

I. PRIORITY OF FUNDING:

- I.1 Tenants below 50% AMI must be prioritized and funded first, as well as those who are at immediate risk of homelessness, or have rental arrears. Tenants below 50% AMI will be prioritized based on a referrals report generated in SRN software that allows the Participating Agency to sort their applicants by income level. Rental Arrears will be paid before future rent.
- 1.2 State and Federal Funds will only be utilized for eligible activities as outlined in The American Rescue Plan Act of 2021. Eligible Activities include rental arrears; prospective rent payments; utilities, including arrears and prospective payments for utilities; and other expenses as defined by the Rescue Plan Act including items related to housing and whether a household experienced a reduction in household income, incurred significant costs, or experienced other financial hardship during or due, directly, or indirectly, to the coronavirus pandemic. Such expenses include relocation expenses, which may include rental security deposits, and rental fees, which may include application or screening fees, if a household has been temporarily or permanently displaced; reasonable accrued late fees (if not included in rental or utility arrears); and Internet service provided to the rental unit.
- I.3 Minimum 91.5% of State program funds and 90% of Federal program funds shall be used for direct relief payments of rent and utility assistance to landlords, utility providers, and/or qualifying applicants.

- I.4 No more than 10% of the program's Direct Assistance funds shall be used for housing stabilization services.
- 1.5 Not more than 15% of the amount paid to the grantee may be used for administrative costs attributable to providing financial assistance, housing stability services, and other affordable rental housing and eviction prevention activities combined. United Way Monterey County shall utilize no more than a total of 13.35% of the State Block Grant Award for administrative costs related to the program. UWMC shall utilize no more than 14.85% of the federal block grant award for administrative costs. Monterey County Department of Social Services allocates .15% of round 2 of the State and Federal award for program administration.
- 1.6 Utility providers that apply for assistance shall provide information to all households regarding the availability low-income assistance or discount rate programs.



Appendix A: Round 1 Participating Agencies

City of Gonzales

Central Coast Energy Services

Goodwill Central Coast

City of King

Monterey Peninsula College

Hartnell College

City of Salinas

City of Soledad

City of Greenfield

City of Seaside

Salvation Army

City of Monterey

North Monterey County Recreation & Park District

United Way Monterey County

Housing Resource Center

Collaborative Partners

Mujeres en Accion

Communities Organized for Relational Power and Action (COPA)

Watsonville Law Center

United Way Monterey County



Appendix B: (Pending) Round 2 Participating Agencies

City of Gonzales

Central Coast Energy Services

Goodwill Central Coast

City of King

Monterey Peninsula College

Hartnell College

City of Salinas

City of Soledad

City of Greenfield

City of Seaside

Salvation Army

North Monterey County Recreation & Park District

United Way Monterey County

Housing Resource Center

Collaborative Partners

Mujeres en Accion

Communities Organized for Relational Power and Action (COPA)

Watsonville Law Center

	Round 1 Allocation Summary										
		ERA1			SRA1			Total			
Allocation	\$	12,905,387.40	100.00%	\$	15,625,836.30	100.000%	\$2	28,531,223.70	100.000%		
DFA	\$	11,614,848.66	90.00%	\$	14,063,252.67	90.000%	\$	25,678,101.33	90.000%		
Admin	\$	1,290,538.40	10.00%	\$	1,562,583.66	10.000%	\$	2,853,122.06	10.000%		
DSS Admin	\$	6,785.40	0.05%	\$	8,215.12	0.053%	\$	15,000.52	0.053%		
UWMC Admin	\$	1,283,753.00	9.95%	\$	1,319,981.00	8.447%	\$	2,603,734.00	9.126%		
State Admin	\$	-	0.00%	\$	234,387.54	1.500%	\$	234,387.54	0.822%		
Total	\$	12,905,387.06	100.00%	\$	15,625,836.33	100.00%	\$	28,531,223.39	100.000%		
Total Funds Available to MC	\$	12,905,387.40		\$	15,391,449.12		\$	28,296,836.52	99.178%		
MCDSS Administration	\$	6,785.40		\$	8,215.12		\$	15,000.52	0.053%		
Total Funds Available to UWMC	\$	12,898,602.00		\$	15,383,234.00		\$	28,281,836.00	99.126%		
UWMC Administration							\$	2,603,734.00	9.126%		

Appendix C. Round 1 Funding Breakdown and Timelines

Round-1: Timelines & Deadlines

State Deadline for obligation:65% of state block grant funding by August 1, 2021State Deadline for expenditure:100% by September 30, 2022

Federal obligation deadline:65% by September 30, 2021Federal expenditure deadline:100% by September 30, 2022

* All Benchmarks and Timelines are subject to change according to the most current State and Federal guidelines

	Round 2 Allocation Summary										
		ERA2			SRA2			Total			
Allocation	\$	10,211,429.00	100.00%	\$	12,290,803.41	100.00%	\$2	22,502,232.41	100.000%		
DFA	\$	8,679,714.65	85.00%	\$	10,447,182.90	85.00%	\$	19,126,897.55	85.000%		
Admin	\$	1,531,714.35	15.00%	\$	1,843,620.51	15.00%	\$	3,375,334.86	15.000%		
DSS Admin	\$	15,317.14	0.15%	\$	18,436.21	0.15%	\$	33,753.35	0.150%		
UWMC Admin	\$	1,516,397.21	14.85%	\$	1,640,822.26	13.35%	\$	3,157,219.46	14.031%		
State Admin	\$	-	0.00%	\$	184,362.05	1.50%	\$	184,362.05	0.819%		
Total	\$	10,211,429.00	100.00%	\$	12,290,803.41	100.00%	\$	22,502,232.41	100.000%		
Total Funds Available to MC	\$	10,211,429.14		\$	12,106,441.21		\$	22,317,870.35	99.181%		
MCDSS Administration	\$	15,317.14		\$	18,436.21		\$	33,753.35	0.150%		
Total Funds Available to UWMC	\$	10,196,112.00		\$	12,088,005.00		\$	22,284,117.00	99.031%		
UWMC Administration	\$	1,516,397.21		\$	1,640,822.26		\$	3,157,219.46	14.031%		
UWMC DFA	\$	8,679,714.79		\$	10,447,182.75		\$	19,126,897.54	85.000%		

Appendix D. Round 2 Funding Breakdown and Timelines

Round-2 Timelines & Deadlines

State obligation deadline: 75% of first tranche of state block grant funding by October 31, 2021											
State obligation deadline: 50% of total award of state block grant funds by January 31, 2022.											
State expenditur	State expenditure deadline: 100% by September 30, 2025										
Federal obligation deadline: 50% by March 31, 2022 (to qualify for allocation of additional funding)											
Federal expenditure deadline: 100% by September 30, 2025.											

* All Benchmarks and Timelines are subject to change according to the most current State and Federal guidelines

Appendix E: Sample United Way Subaward Agreement

(<Agency Name>)

This Community Impact Grant Agreement ("Agreement") is made and effective as of the date this Agreement is fully executed by and between United Way Monterey County (UWMC) and Grantee ("Effective Date"). Funds from UWMC granted pursuant to this Agreement ("Grant Funds") shall be used by Grantee only for the purposes described in this Agreement and are subject to Grantee's acceptance of and compliance with the terms and conditions set forth in this Agreement. This Agreement shall be effective upon execution by duly authorized representatives of UWMC and Grantee.

GRANT SUMMARY

Grantee Name: (<Agency Name>) ("Grantee")

Grant Funds Amount:

Funding Source (Federal & State)	Direct Assistance (Rent & Utilities)	Indirect Assistance (Administratio n)	Funding Amount
Federal—U.S. Treasury	\$ <f-rent+utility></f-rent+utility>	\$ <f-admin></f-admin>	\$ <mark><f-total></f-total></mark>
State—SB 91 BCSHA	\$ <s-rent+utility></s-rent+utility>	\$ <s-admin></s-admin>	\$ <mark><s-total></s-total></mark>
TOTAL GRANT FUNDS:	\$ <t-rent+utility></t-rent+utility>	\$ <t-admin></t-admin>	\$ <mark><t-total></t-total></mark>

Grant Agreement Term ("Agreement Term"): March 15, 2021 – February 28, 2022

Grant Funds Distribution Period ("Distribution Period"): March 15 – December 31, 2021 (All grant funds must be distributed no later than December 31, 2021.)

Final Report Due: No Later Than February 28, 2022

RECITALS

A. UWMC is partnering with Monterey County Department of Social Services to distribute Federal and State Emergency Rent Assistance Program funds to eligible low-income households in Monterey County. The Monterey County Emergency Rent Assistance Program targets lowincome residents and landlords adversely impacted by the COVID-19 pandemic, assisting residents throughout Monterey County who may be at risk of becoming homeless. B. For the purposes of this Grant and the distribution of Grant Funds sourced from the U.S. Treasury, under Federal Rules and Regulations and as defined in the Federal Register, the County of Monterey is considered a "Recipient" of the Federal funds, UWMC is considered a "Contractor" of the County, and the Grantee is considered a "Subrecipient" of the Federal funds portion of the Grant Funds.

AGREEMENT

- <u>Grant Purpose</u>. The purpose of Monterey County Emergency Rent Assistance Program (MCERAP) is to distribute funding to provide rental and utility assistance to low-income eligible households located in Monterey County ("Participants") that are facing housing instability because of loss or reduction in income due to the COVID-19 pandemic using Federal U.S. Treasury and State SB91 Business, Consumer Services and Housing Agency (BCSHA) funding.
- 2. <u>Use of Grant Funds</u>. Grantee certifies that no Federal appropriated funds have been paid or will be paid, by or on behalf of Grantee, to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.
 - 2.1 If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, Grantee shall complete and submit Standard Form-LLL, "Disclosure of Lobbying Activities," in accordance with its instructions.
 - 2.2 Grantee shall require that the language of this certification above be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly. This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by section 1352, title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.
 - 2.3 Grantee confirms that it retains full discretion and control over the process of selecting any persons or organizations or any equipment, supplies, or products, to carry out the purposes of this Grant under this Agreement, completely independent of UWMC. Grantee confirms that there is no agreement, either written or oral, that UWMC can cause the selection of particular persons or organizations or direct the use of Grant Funds for any particular expenditure.

- 2.4 If something unexpected occurs preventing Grantee from extending services and subsequently expending all Grant Funds during the Distribution Period as set forth in this Agreement, Grantee is required to notify UWMC immediately so an alternate program plan can be developed. This includes turnover of key project staff. Except as otherwise provided in this Agreement for past due rent and utilities charges, Grant Funds may not be used for expenses incurred prior to the Distribution Period.
- 2.5 The Grant Funds are not intended to be used in any attempt to influence legislation within the meaning of the Internal Revenue Service (IRS) Code 4945(e). No agreement, oral or written, to that effect has been made between UWMC and Grantee. Grantee will not use any portion of the Grant Funds to influence the outcome of any specific election for candidates to public office, to carry on any voter registration drive expect as provided in IRS code 4945(f), to induce or encourage violations of law or public policy, to cause any private inurement, or improper private benefit to occur.
- 3. Distribution of Grant Funds. Grant funds must be expended within the Distribution Period schedule as set forth in <u>Attachment A</u> Grant Funds Distribution Requirements to this Agreement for the purposes stated in this Agreement. No changes may be made in timing or budgetary use of the Grant Funds without express prior written approval from UWMC. Grantee will provide documentation of Indirect Assistance expenditures with invoices submitted to UWMC for Distribution of Grant Funds. Grant Funds will be distributed by Grantee pursuant to <u>Attachment A</u> and subject to the following:
 - 3.1 <u>Timely Distribution of Grant Funds</u>. In the event Grantee does not distribute at least fifteen percent (15%) of Grant Funds designated for Direct Assistance to eligible recipient households within sixty (60) days of the Effective Date of this Agreement, UWMC shall have the right to recoup all Grant Funds held by Grantee, and Grantee shall, upon request of UWMC, return to UWMC all remaining undistributed Grant Funds held by Grantee for reallocation to another grantee in the program.
 - 3.2 <u>Grant Fund Distribution Schedule</u>. Grantee agrees to use its best efforts to meet the goals and monthly targets set forth in the *Grant Funds Distribution Schedule* attached to this Agreement as <u>Schedule 1</u> of <u>Attachment A</u>.
 - 3.3 <u>Undistributed Grant Funds</u>. Any undistributed Grant Funds designated as Direct Assistance held by Grantee as of the end of business on September 30, 2025, shall be returned and paid to UWMC no later than September 30, 2025.
 - 3.4 <u>Grant Funds Advance</u>. In order to assist Grantee with cashflow management in the first (1st) month of the Distribution Period, UWMC shall advance to Grantee within fifteen (15) days of execution of this Agreement by UWMC an initial Grant Funds payment in an amount equal to one (1) month's value of the Grant Funds requested by Grantee as set forth in the *Grant Funds Distribution Schedule* attached to this Agreement as <u>Schedule 1</u> of <u>Attachment A</u>.
 - 3.5 <u>Monthly Payments</u>. Additional payments of Grant Funds to Grantee will be reimbursements based on Grantee's complete and timely monthly reports pulled from the Smart Referral

software. UWMC will make its best efforts to pay Grantee within thirty (30) days of receiving a completed monthly report from Grantee.

- 4. Eligibility Requirements for Grant Funds Distribution. Grantee shall ensure, verify, and document that all Participants in this Grant Program meet all of the following eligibility conditions and requirements:
 - 4.1 <u>Location</u>. Participants must reside within the boundaries of Monterey County on property located within the geographic boundaries of the County of Monterey.
 - 4.2 <u>Income</u>. Participants must meet all income eligibility guidelines defined as at or below eighty percent (80%) of the Area Median Income (AMI) for Monterey County, and Grantee shall give priority to eligible households at or below fifty percent (50%) of AMI, as illustrated in the following chart:

Household	1 Person	2 People	3 People	4 People	5 People	6 People
80% AMI	\$56,950	\$65,100	\$73,250	\$81,350	\$87,900	\$94,400
50% AMI	\$35 <i>,</i> 600	\$40,700	\$45,800	\$50,850	\$54,950	\$59 <i>,</i> 000

2021 Maximum Income Limits (80% of Area Median Income)

- 4.3 <u>Rent/Utilities Cap</u>. Grant Funds distributed to a Participant (recipient head of household) shall not exceed an amount equal to eighteen (18) months of rental assistance and eighteen (18) months of utility assistance per Participant household. Amounts in arrears for rent and utilities must be paid prior to amounts for future costs. All payments are paid at 100%.
- 4.4 Rent Agreement. Participant shall confirm and Grantee must verify that an agreement exists between property owner/landlord and Participant (recipient head of household) pertaining to rent for the household. Grantee shall make payment directly to the property owner/landlord/manager, unless in the case where the property owner/landlord/manager refuses to participate in the program. In this situation, the payment would be made to the tenant
- 4.5 <u>Utilities Agreement</u>. Participant shall provide documentation, such as a utility bill and proof of residence, and the utility company must show proof of an outstanding debt. Grantee shall make payment directly to the utility company.
- 5. <u>Participant Documentation/Grantee Required Activities</u>. Potential Participants will access Grantee through either a 211-call referral or through an online portal application referral processed using the Smart Referral software based on established qualifying criteria. Grantee will be able to screen applicants to determine eligibility using the Smart Referral software.
 - 5.1 <u>Eligibility Documentation</u>. Eligible residents will contact Grantee to determine the process for submitting documentation demonstrating Participant's eligibility. Qualifying documentation provided to Grantee shall include: (i) a lease or landlord letter, (ii) utility bills, (iii) landlord address, (iv) IRS

Form W9 tax information for the landlord, (v) copy of applicant's identification, and (vi) attestation or proof of applicant's income. All documents shall be vetted by Grantee following the guidelines outlined in UWMC's Fraud Prevention Policy.

5.2 <u>Grantee Activities</u>. In order to participate in this Grant Program, Grantee agrees to the following

Grant Program requirements:

- 2 Participate in Smart Referral software training and receive ongoing technical assistance;
- Appoint staff to receive referrals, screen participants, provide case management support for participants and administer the benefits;
- Meet weekly as needed with UWMC and other stakeholders to troubleshoot and address challenges;
- Image: Monitor referral emails and documents when referrals result in rent and or utility assistance in the Smart Referral software;
- Offer to make Smart Referrals for clients to other needed Monterey County health and human services using the Smart Referral software; make best effort to provide at least one third of

program beneficiaries with Smart Referrals.

- Develop a process for receiving and verifying documents from potential Participants;
- 2 Upload documents in the Smart Referral software and connect the resident's profile;

Document the amount paid, the Participant name/unique identifier, and the funding source in the

Smart Referral software;

2 Participate in monthly Active Referral Network meetings; and

Image: Maintain up to date program and email address contact information in the 211 iCarol database.

- <u>Required Reports</u>. Grantee is responsible for maintaining books and records of all Grant Funds received and the expenses incurred until all requirements under this Agreement have been fulfilled and will provide additional detail to UWMC within ten (10) days upon request by UWMC. Grantee shall file with UWMC monthly reports on progress towards Grantee requirements under this Agreement and a final report.
 - 6.1 <u>Monthly Report</u>. Grantee shall report monthly by ensuring payment data is entered into the Smart Referral Network Software by the first of each month. UWMC will not accept reports that are made externally to the Smart Referral Software for purposes of reimbursement. Monthly reports generated from the Smart Referral software shall include the following information:

I The number, type and date of payments made;

I The number of Smart Referrals made to other health and human services

I The number of Smart Referrals made to other health and human services that result in services

D The dollar amount of payments made per benefit: Rent and/or Utility Assistance;

I Landlord and/or utility provider contact information;

- 6.2 Monthly Cost Reimbursement Request. Not later than the eighth (8th) day of each month, Grantee shall email to UWMC a request for Indirect Assistance cost reimbursement using the template provided by UWMC. Grantee shall also include compelling success stories and personal accounts of how this Grant Program has helped to support low income households.
- 6.3 <u>Final Report</u>. Grantee shall submit a final report to UWMC not later than <u>October 30, 2025</u>. The final report shall provide cumulative results data and include the following:

 Lessons learned and organizational/programmatic changes made as a result of this work;

- 2 Challenges highlighted and recommendations to address in future activities;
- Description of the most significant result achieved through the program; and
- A detailed account showing how Grant Funds were distributed and expended based upon the budget Grantee submitted with its proposal.
- 7. <u>Confidentiality and Privacy</u>. Each party recognizes the importance of the other party's Confidential Information. In particular, each party recognizes and agrees that the Confidential Information of the other is critical and valuable to their respective businesses and that neither party would enter into this Agreement without assurance that such information will be distributed only on a need to know basis and will be protected at least at the same level as the party uses to project its own confidential information. By signing this agreement, each party agrees to only use personal information for the express purpose of making referrals and providing services. Neither party shall include any Participant Protected Health Information when making referrals. Refer to <u>Attachment D</u> for HIPAA compliance certification. By entering into this Agreement, Grantee agrees to the terms and conditions of the HIPAA Certification attached as <u>Attachment D</u> to this Agreement and incorporated by this reference.
- 8. <u>Data Sharing</u>. United Way Monterey County's Smart Referral Software is a resource, information, and referral hub that connects individuals with health and social services, insurance, financial aid, debt and tax preparation, counseling, housing, food, transportation, employment and job training, disaster relief and other service providers. Network partners have access to dashboards where they can respond to referrals received, monitor the services, keep track of outcome improvements, and run reports. Client personal and demographic information is stored in the Amazon Web Services database.
 - 8.1 Smart Referral Software Data Sharing and User Agreement. By entering into this Agreement, Grantee agrees to utilize the Smart Referral Software system and agrees to the terms and conditions of the Smart Referral Software Data Sharing and User Agreement attached as <u>Attachment B</u> to this Agreement and incorporated by this reference.
 - 8.2 <u>Referral Consent</u>. Before referrals can be made to a Grantee, an applicant must sign or indicate referral consent. This form is available in English and Spanish on the Smart Referral site and can be signed online. See <u>Attachment D</u> for a copy of the referral consents. Participants can provide verbal approvals to program staff.

9. <u>Media and Marketing</u>. Grantee is expected to visibly recognize UWMC in all appropriate places including, but not limited to, marketing materials, websites, presentations to donors or community groups; using UWMC's name or logo when communicating about the services made possible by this Grant or doing interviews related to it. UWMC encourages Grantees to make announcements about this Grant award. UWMC also welcomes Grantee's photos reflecting services made possible by the Grant. A copy of a photo release form and instructions for publicizing the Grant will be provided by UWMC via email upon receipt of this signed Agreement. UWMC may include information about this Grant in its periodic public records and may also refer to this Grant in press releases. By accepting these Grant Funds, Grantee agrees to such disclosures. Grantee Shall maintain an up-to-date profile in the 211 Monterey County database. UWMC will use best efforts to provide appropriate marketing and outreach to spread awareness about the services Grantee is providing, in addition to listing service locations on the UWMC website.

10. Organizational Excellence. Grantee shall:

- 10.1 Complete periodic financial audits by an independent, certified public accountant. Audits must document financial management in accordance with recognized and accepted accounting principles. Generally, audits must be conducted annually, no later than six (6) months after the close of Grantee's fiscal year.
- 10.2 Non-Discrimination Clause: During the performance of this agreement, the Participating Agency and its staff shall not deny the contract's benefits to any person on the basis of race, religious creed, color, national origin, ancestry, physical disability, mental disability, medical condition, genetic information, marital status, sex, gender, gender identity, gender expression, age, sexual orientation, or military and veteran status. Participating Agency shall ensure that the evaluation and treatment of employees and applicants are free of such discrimination.

UWMC and Participating Agency shall comply with the provisions of the Fair Employment and Housing Act(Gov. Code §12900 et seq.), the regulations promulgated thereunder (Cal. Code Regs., tit. 2, §11000 et seq.), the provisions of Article 9.5, Chapter 1, Part 1, Division 3, Title 2 of the Government Code (Gov. Code §§11135-11139.5), and the regulations or standards adopted by the awarding state agency to implement such article.

Participating Agency shall permit access by representatives of the Department of Fair Employment and Housing and the awarding state agency upon reasonable notice at any time during the normal business hours, but in no case less than 24 hours' notice, to such of its books, records, accounts, and all other sources of information and its facilities as said Department or Agency shall require to ascertain compliance with this clause. UWMC and Participating Agency shall give written notice of their obligations under this clause to labor organizations with which they have a collective bargaining or other agreement. (See Cal. Code Regs., tit. 2,§11105.) UWMC and Participating Agency shall include the nondiscrimination and compliance provisions of this clause in all subcontracts to perform work under the agreement.

10.3 Retain financial responsibility for its affairs, including all financial obligations, fiscal solvency, and any deficits it may incur.

- 10.4 Notify UWMC, in writing, of significant changes in the Grantee's senior or programmatic leadership, including executive staff, and Board of Directors within fifteen (15) days of said changes and/or any investigation by any policy agency, government treasury department investigation or any other regulatory agency investigation within fifteen (15) days of becoming aware of such investigation.
- 11. <u>Termination</u>. UWMC or Grantee shall have the right to terminate this Agreement without stating a cause or reason upon sixty (60) days' prior written notice to the other party. UWMC or Grantee shall have the right to terminate this Agreement upon thirty (30) days written notice in the event that the other party shall in any material way breach this Agreement or default in the performance of any of its obligations as described in this Agreement.
 - 11.1 <u>Insolvency</u>. This Agreement shall terminate automatically and without required written notice, upon the voluntary or involuntary dissolution of either party, upon the filing of a petition by either party seeking relief from its creditors under any federal or state bankruptcy or insolvency law, upon the appointment of a receiver for either party or upon the execution by either party of an assignment for the benefit of creditors.
 - 11.2 <u>Repayment of Grant Funds</u>. UWMC reserves the right to require repayment of any unexpended Grants Funds if necessary, in UWMC's sole and absolute judgement, to comply with any law or regulation applicable to this grant. In this event, UWMC will notify Grantee in writing and provide an opportunity to respond.
- 12. <u>General Provisions</u>. Grantee shall not assign, subcontract, or transfer its interest or obligations under this Agreement. If any portion of this Agreement is found to be in conflict with any applicable laws, such portion shall be inoperative, null and void insofar as it is in conflict with said laws, but the remainder of this Agreement shall continue to be in full force and effect. This Agreement shall be governed by the laws of the State of California.
- 13. **<u>Program Point of Contact</u>**. The following individuals are the primary points of contact for the respective parties for this Grant Program under this Agreement.

Party	Name	Contact Information
UWMC	Kelly DeWolfe	kelly.dewolfe@unitedwaymcca.org
< <mark>Agency Name</mark> >	<contact></contact>	<contact info=""></contact>

14. <u>Entire Agreement</u>. This Agreement constitutes the entire agreement between the parties pertaining to the subject matter, and supersedes all prior agreements, representations, and understandings. No modification of the Agreement shall be binding unless in writing and signed by the parties.

This Agreement is hereby executed by duly authorized officers of the parties and shall be effective upon signature of both parties with the Effective Date being the last date of signature.

UWMC

United Way Monterey County

Ву: _____

Katy Castagna, President and CEO

Date:_____

Address for notice:

United Way Monterey County Attn: President and CEO 60 Garden Court, Suite 350 Monterey, CA 93940

GRANTEE

<Agency Name>

Ву: _____

Date:

Address for notice:

<Agency Name> Attn: <Name> <Address> <Address> A-1

ATTACHMENT A

GRANT FUNDS DISTRIBUTION REQUIREMENTS Grant Funds Distribution Timeline.

A-1.1 <u>Not Later Than **March 30**, 2022</u>. Fifty percent (50%) of the Grant Funds shall be obligated by to eligible households Grantee for program purposes under this Agreement no later than August 1, 2021.

- A-1.2 <u>Not Later Than September 30, 2025</u>. One hundred percent (100%) of the Grant Funds shall be expended by Grantee for program purposes under this Agreement by no later than December 31, 2021.
- A-1.3 <u>Recoupment of Grant Funds</u>. In the event Grantee does not distribute Grant Funds designated for Direct Assistance to eligible recipient households within the timeframes set forth in this Agreement, UWMC shall have the right to recoup all undistributed Grant Funds, including Grant Funds designated as Indirect Assistance, held by Grantee, and Grantee shall, upon request of UWMC, return to UWMC all remaining undistributed Grant Funds held by Grantee for reallocation to another grantee in the program.
- A-2 **Eligibility Requirements for Grant Funds Distribution**. Grantee shall ensure, verify, and document that all Participants in this Grant Program meet all of the following eligibility conditions and requirements:

A-2.1 <u>Location</u>. Participants must reside on property located within the geographic boundaries of the

County of Monterey.

A-2.2 <u>Income</u>. Participants must meet all income eligibility guidelines defined as at or below eighty percent (80%) of the Area Median Income (AMI) for Monterey County, and Grantee shall give priority to eligible households at or below fifty percent (50%) or AMI, as illustrated in this following chart:

Household	1 Person	1 Person 2 People 3 People 4 People		5 People	6 People	
80% AMI	\$54,250	\$62,000	\$69,750	\$77,500	\$83,700	\$89,900
50% AMI	\$33,950	\$38,800	\$43,650	\$48,450	\$52,350	\$52,650

- A-2.3 Rent/Utilities Cap. Grant Funds distributed to a Landlord shall not exceed an amount equal to eighteen (18) months of assistance per Participant household. Amounts in arrears for rent/utilities must be paid prior to amounts for future costs.
- A-2.4 <u>Rent Agreement</u>. Participant shall provide and Grantee must verify that an agreement exists between property owner/landlord and Participant (recipient head of household) pertaining to rent for the household. An official lease is not required for eligibility of rental assistance. If no lease or agreement is available, a tenant can provide additional documents to prove residence and rental debt. Grantee shall make payment directly to the property owner/landlord/manager.

A-2.6 <u>Utilities Agreement</u>. Participant shall provide documentation, such as a utility bill and proof of residence, and the utility company must show proof of an outstanding debt. Grantee shall make payment directly to the utility company. Grantee shall make payment directly to the utility company.

ATTACHMENT B

SMART REFERRAL SOFTWARE DATA SHARING AND USER AGREEMENT BETWEEN UWMC AND GRANTEE

By entering into the **Community Impact Grant Agreement**, UWMC and Grantee ("Partner" in this User Agreement) do hereby mutually agree to the following terms and conditions of this Smart Referral Software Data Sharing and User Agreement ("User Agreement"). Each party recognizes the importance of the other's Confidential Information. In particular, each party recognizes and agrees that the Confidential Information of the other is critical to its respective businesses and that neither party would enter into this User Agreement without assurance that such information will be distributed only on a need-to-know basis and will be protected at least at the same level each party uses to project its own confidential information. Pursuant to this User Agreement, each party agrees to only use personal information for the express purpose of making referrals and determining the outcomes of referrals.

- Obligations of United Way Monterey County (UMWC). To ensure safe and secure warehousing of data, UWMC shall comply with all applicable laws that require the notification of effected individuals and appropriate authorities in the event of unauthorized release of Personally Identifiable Information (PII) or other event requiring notification. In the event of a breach of any of UWMCs obligations related to PII under this User Agreement, UWMC shall:
 - a. Notify Participant of such event within twenty-four (24) hours of discovery.
 - b. To the extent Provider has an independent legal obligation, assume direct responsibility for informing and notifying affected individuals and appropriate authorities in accordance with applicable law; and
 - c. Provide Participant with a copy of any notification(s) to affected individuals and appropriate authorities ("Notification of PII Event").

2. Obligations of Smart Referral Partner Agency.

- a. Partner owns and maintains their client data that will be located in Amazon Web Services in the SRN software System.
- b. Respond to Participant's personal information requests.
- c. Identify the case managers and team members to be provided access to the SRN software System for collaboration purposes.
- d. Review Participant Referral Authorization & Consent to Release of Information document with clients
- e. Ensure agency clients sign referral authorization form
- 3. **Data Access, Acquisition, and Requirements**. The Smart Referral Partner, will be able to access the software and run reports on the following client level information:
 - 2 # and type of referrals received and made by individual staff members
 - 2 # and type of referrals that lead to services
 - # and % of their clients that improve in economic mobility and determinants of health (as a result of active referrals or of partner's services if used as an outcome measurement tool)
 - Client referrals and client service history
 - Client demographic information
- 4. Authorized User Training. Partner will, at its own expense, provide to all persons who will be accessing Data ("Authorized Users"), appropriate training regarding, without limitation, proper use of the Smart Referral system, Data exchanged and/or, viewed, accessed or downloaded to the partners electronic

system from the Smart Referral Network. Participant will maintain reasonably detailed logs and records of its Authorized Users, notify United Way Monterey Count promptly if any Authorized User's access is terminated, compromised or Data Access Privileges have changed. UWMC may require partners to demonstrate compliance with these provisions from time to time upon UWMC's written request.

- 5. Design and Implementation: The primary contact for each Party shall be designated below. The primary contact will have the primary authority and serve as the central point of communication for all Participant onboarding tasks and the issuance of Authorized User accounts. In the event a primary contact becomes unavailable or unresponsive, the primary contact shall be replaced by another individual with the same or better qualifications and availability within ten (10) days of written request. UWMC shall not be liable for any delays caused by the failure of Partner to provide qualified personnel, systems and software to permit Data to be transmitted securely to the Smart Referral Software.
- 6. **Onboarding:** The parties shall meet and mutually agree to an onboarding and implementation schedule within thirty (30) days of execution of this DUA, or other agreed upon date. The following persons shall have primary responsibility and shall serve as the central point of contact for each of the parties. Each of the parties shall promptly notify the other in writing (e.g. email) of any substitutes to the persons named below.

<u>Grantee</u>	<u>Name</u>	Contact Information
UWMC Onboarding Mgr.	Josh Madfis	Josh.madfis@unitedwaymcca.org
Authorized User Administrator	Josh Madfis	Josh.madfis@unitedwaymcca.org
Partner Onboarding Mgr.		
Authorized User Administrator		

7. Data To Be Uploaded to the Smart Referral Network: The value of Data depends on its completeness, accuracy and timeliness. Partner and UWMC will ensure that the Data shared in the SRN is accurate and complete. Partner or UWMC or both (as indicated below) will provide access to and/or transmit the Data indicated, and provide updated Data as and when new information is available. Neither Party will withhold Data unless: (i) the individual who is the subject of the Data has not consented (or authorized) Partner or UWMC to share Data; (ii) sharing the Data with the Partner or UWMC would violate the individual's written authorization or the revocation of an authorization to share; or (iii) if disclosing the particular Data would violate Applicable Privacy Laws or the agreement.

Data to be Uploaded to the Smart Referral Software

DATA ACCESS: Partner shall be granted the following Data Access privileges:

[______X_] View, Download and Enter Data in the Smart Referral Software: View, Download and Enter Data, permits the Partner to retrieve Data from and enter Data into the Smart Referral software Database. **FREQUENCY OF DATA UPDATES:** Data will be transmitted on the following schedule: [___X__] Weekly **DATA ELEMENTS:** [_X] Partner, [] UWMC shall transmit or exchange the following Data Elements about its Clients (if available):

Identifiers	Name: First, Last, Middle Residential Address City Zip Code Cell Phone Email Gender Birthdate Ethnicity Race Primary Language Income Household Size
Education	Highest Level
Disability	Status:

ATTACHMENT C

REFERRAL AUTHORIZATION & CONSENT TO RELEASE OF INFORMATION

The purpose of this **Referral Authorization & Consent to Release of Information** is (i) to obtain your permission to refer you to partner organizations who are members of the Monterey County Active Referral Network, and (ii) to obtain your consent to the release of certain personal information to partner organizations to which you are referred. Partner organizations to whom you are referred, may "forward" your referral to another agency to whom they believe has services for which you would benefit.

As we discussed, The Monterey County Smart Referral Network (The Network) is a resource and information hub that connects individuals to a range of a community benefit organizations which focus on I well-being of Monterey County residents. The Network makes referrals through a free searchable online database. The Network provides referrals, care coordination, outreach, education, and targeted services by allowing authorized staff to share and access certain limited client information. The Network operates over the internet and uses many security protections to ensure confidentiality of your information. Your client information is not shared with the federal government through The Network or its database.

By signing below, you authorize us to make referral to member organizations of The Network, and you consent to the release of your following personal information: name, age, gender, ethnicity, race, income category, city/county of residence, access to health care, language, disability, veteran status, education, and contact information. We will share this information with our partner organizations, and you can expect to be contacted by one or more of the organizations in The Network to receive services that meet your specific needs. Your information will be kept confidential by the organizations that provide the additional services to you.

You have the right to access and verify your personal information, to receive a list of organizations belonging to The Network, to restrict release of your information to certain member organizations, and to revoke your referral authorization and consent to release of information at any time. To revoke your authorization please contact the person who made the original referral for you.

Service providers are able to see services you have received and progress you have made in your economic mobility. This helps inform any additional services you might need and allows service providers to work together to ensure you access the most appropriate services.

By signing below, I authorize referrals to member organizations of The Network and consent to the release of my personal information to such organizations in order to potentially access services to meet my specific needs. Unless extended in writing, this **Referral Authorization & Consent to Release of Information** will expire twelve (12) months after the date appearing below.

Referring Agency:	
rectoring Ageney.	

Client Name (Printed):

Client Signature:

AUTORIZACIÓN DE REFERENCIA Y CONSENTIMIENTO PARA LA DIVULGACIÓN DE INFORMACIÓN

El propósito de esta **Autorización de Referencia y Consentimiento para la Divulgación de Información** es (i) obtener su permiso para referirlo a una de nuestras organizaciones asociadas que son miembros de Monterey County Active Referral Network, y (ii) obtener su consentimiento para divulgar cierta información personal a la organización a la que lo refieran.

Como comentamos, The Monterey County Smart Referral Network (The Network) es un centro de recursos e información que conecta a las personas con una variedad de organizaciones que se centran en el bienestar financiero y otros servicios a los residentes de el condado de Monterey. The Network hace referencias en línea a través de una base de datos de búsqueda gratuita. The Network proporcionara referencias, coordinación de atención, propagación de información, educación y servicios específicos al permitir que el personal autorizado comparta y acceda cierta información limitada del cliente. The Network opera a través de Internet y utiliza protecciones de seguridad para garantizar la confidencialidad de su información. Su información no se comparte con el gobierno federal a través de The Network o su base de datos.

Al firmar a continuación, nos autoriza a referirlo a una organización asociada de The Network y acepta la divulgación de su siguiente información personal: nombre, edad, sexo, etnicidad, raza, sus ingresos, ciudad / condado de residencia, acceso a cuidado de salud, idioma, discapacidad, estado de veterano, educación e información de contacto. Compartiremos esta información con nuestras organizaciones asociadas, y puede esperar que una o más organizaciones de The Network se comuniquen con usted para recibir servicios que cumplan con sus necesidades. Su información se mantendrá confidencial por las organizaciones que le brinden servicios adicionales.

Tiene derecho a acceder y verificar su información personal, a recibir una lista de organizaciones que pertenecen a The Network, a restringir la divulgación de su información a ciertas organizaciones asociadas y a revocar su autorización de referencia y consentimiento para divulgar información en cualquier momento. Para revocar su autorización, comuníquese con la persona que originalmente hizo la referencia por usted.

Los proveedores de servicios podrán ver los servicios que ha recibido y el progreso que ha realizado en su movilidad económica. Esto ayuda a informar cualquier servicio adicional que pueda necesitar y permite que los proveedores de servicios trabajen juntos para garantizar que acceda a los servicios más apropiados.

Al firmar a continuación, autorizo referencias a organizaciones asociadas de The Network y doy mi consentimiento para la divulgación de mi información personal a dichas organizaciones con el fin de acceder a servicios que satisfagan mis necesidades específicas. A menos que se extienda por escrito, esta **Autorización de Referencia y Consentimiento para la Divulgación de Información** vencerá doce (12) meses después de la fecha a continuación.

Agencia de referencia:

Nombre del Cliente:

Firma del Cliente:

ATTACHMENT D

HEALTH INSURANCE PORTABILITY & ACCOUNTABILITY ACT (HIPAA) CERTIFICATION

- A. Sections 261 through 264 of the federal Health Insurance Portability and Accountability Act of 1996, Public Law 104-191, known as "the Administrative Simplification provisions," direct the Department of Health and Human Services to develop standards to protect the security, confidentiality and integrity of health information, and pursuant to the Administrative Simplification provisions, the Secretary of Health and Human Services has issued regulations modifying 45 CFR Parts 160 and 164 ("HIPAA Privacy Rule").
- B. Grantee and United Way have entered into an Agreement ("Agreement") to which this Certification is an attachment whereby Grantee will provide certain services to United Way, pursuant to which Grantee may have access to Protected Health Information in fulfilling its responsibilities under the Agreement. In consideration of the Parties' continuing obligations under the Agreement, compliance with the HIPAA Privacy Rule, and other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, Grantee agrees to the provisions of this Certification and of the HIPAA Privacy Rule and to protect the interests of United Way.

I. DEFINITIONS

Except as otherwise defined herein, any and all capitalized terms in this Section shall have the definitions set forth in the HIPAA Privacy Rule. In the event of an inconsistency between the provisions of this Certification and mandatory provisions of the HIPAA Privacy Rule, as amended, the HIPAA Privacy Rule shall control. Where provisions of this Certification are different than those mandated in the HIPAA Privacy Rule, but are nonetheless permitted by the HIPAA Privacy Rule, the provisions of this Certification.

The term "Protected Health Information" means individually identifiable health information including, without limitation, all information, data, documentation, and materials, including without limitation, demographic, medical and financial information, that relates to the past, present, or future physical or mental health or condition of an individual; the provision of health care to an individual; or the past, present, or future payment for the provision of health care to an individual; and that identifies the individual or with respect to which there is a reasonable basis to believe the information can be used to identify the individual.

Grantee acknowledges and agrees that all Protected Health Information that is created or received by United Way and disclosed or made available in any form, including paper record, oral communication, audio recording, and electronic display by United Way, or its operating units, to grantee or is created or received by grantee on United Way's behalf shall be subject to this Certification.

II. CONFIDENTIALITY REQUIREMENTS

(a) Grantee agrees:

(i) to use or disclose any Protected Health Information solely: (1) for meeting its obligations as set forth in any agreements between the Parties evidencing their business relationship or (2) as required by applicable law, rule or regulation, or by accrediting or credentialing organization to whom United Way is required to disclose such information, or as otherwise permitted under this Certification, or the underlying Agreement, (if consistent with this Certification and the HIPAA Privacy Rule), or the HIPAA Privacy Rule, and (3) as would be permitted by the HIPAA Privacy Rule if such use or disclosure were made by COUNTY; and

(ii) at termination of the Agreement, (or any similar documentation of the business relationship of the Parties), or upon request of United Way, whichever occurs first, if feasible grantee will return or destroy all Protected Health Information received from or created or received by grantee on behalf of United Way that grantee still maintains in any form, and retain no copies of such information, or if such return or destruction is not feasible, grantee will extend the protections of this Agreement to the information and limit further uses and disclosures to those purposes that make the return or destruction of the information not feasible; and

(iii) to ensure that its agents, including a subcontractor(s), to whom it provides Protected Health Information received from or created by grantee on behalf of United Way, agrees to the same restrictions and conditions that apply to grantee with respect to such information. In addition, grantee agrees to take reasonable steps to ensure that its employees' actions or omissions do not cause grantee to breach the terms of the Agreement.

(b) Notwithstanding the prohibitions set forth in this Certification or the Agreement, grantee may use and disclose Protected Health Information as follows:

(i) if necessary, for the proper management and administration of grantee or to carry out the legal responsibilities of grantee, provided that as to any such disclosure, the following requirements are met:

(A) the disclosure is required by law; or

(B) Grantee obtains reasonable assurances from the person to whom the information is disclosed that it will be held confidentially and used or further disclosed only as required by law, or for the purpose for which it was disclosed to the person, and the person notifies grantee of any instances of which it is aware in which the confidentiality of the information has been breached;

(ii) for data aggregation services, if to be provided by grantee for the health care operations of United Way pursuant to any agreements between the Parties evidencing their business relationship. For purposes of this Certification and the Agreement, data aggregation services means combining Protected Health Information by grantee with the protected health information received by grantee in its capacity as grantee of another United Way, to permit data analyses related to health care operations of the respective covered entities.

(c) Grantee will implement appropriate safeguards to prevent use or disclosure of Protected Health Information other than as permitted in this Certification. The Secretary of Health and Human Services shall have the right to audit grantee's records and practices related to use and disclosure of Protected Health Information to ensure compliance with the terms of the HIPAA Privacy Rule. Grantee shall report to United Way any use or disclosure of Protected Health Information which is not in compliance with the terms of this Certification of which it becomes aware. In addition, Grantee agrees to mitigate, to the extent practicable, any harmful effect that is known to grantee of a use or disclosure of Protected Health Information by Grantee in violation of the requirements of this Certification or the Agreement.

III. AVAILABILITY OF PHI

Grantee agrees to make available Protected Health Information to the extent and in the manner required by Section 164.524 of the HIPAA Privacy Rule. Grantee agrees to make Protected Health Information available for amendment and incorporate any amendments to Protected Health Information in accordance with the requirements of Section 164.526 of the HIPAA Privacy Rule. Grantee agrees to make Protected Health Information available for purposes of accounting of disclosures, as required by the HIPAA Privacy Rule.

IV. TERMINATION

Notwithstanding anything in this Certification or the Agreement to the contrary, United Way shall have the right to terminate the Agreement immediately if United Way determines that grantee has violated any material term

of this Certification and/or the Agreement. If United Way reasonably believes that grantee will violate a material term of this Certification and/or the Agreement and, where practicable, United Way gives written notice to grantee of such belief within a reasonable time after forming such belief, and grantee fails to provide adequate written assurances to United Way that it will not breach the cited term of this Certification and/or the Agreement within a reasonable period of time given the specific circumstances, but in any event, before the threatened breach is to occur, then United Way shall have the right to terminate the Agreement immediately.

V. <u>MISCELLANEOUS</u>

Except as expressly stated herein or the HIPAA Privacy Rule, the parties to the Agreement do not intend to create any rights in any third parties. The obligations of grantee under this Section shall survive the expiration, termination, or cancellation of this Certification and/or the Agreement, and/or the business relationship of the parties, and shall continue to bind grantee, its agents, employees, contractors, successors, and assigns.

The parties agree that, in the event that any documentation of the arrangement pursuant to which grantee provides services to United Way contains provisions relating to the use or disclosure of Protected Health Information which are more restrictive than the provisions of this Certification or the Agreement, the provisions of the more restrictive documentation will control. The provisions of this Certification and the Agreement are intended to establish the minimum requirements regarding grantee use and disclosure of Protected Health Information.

AMENDMENT NUMBER 1 TO COMMUNITY IMPACT GRANT AGREEMENT BETWEEN UNITED WAY MONTEREY COUNTY AND <AGENCY NAME>

This Amendment Number 1 to Community Impact Grant Agreement ("Amendment") is entered into and effective as of the date this Amendment is fully executed by and between United Way Monterey County (UWMC) and <AGENCY NAME> ("Amendment Effective Date").

- A. UWMC and Grantee are parties to that certain Community Impact Grant Agreement for distribution of certain Grant Funds during the Agreement Term of March 15, 2021 through October 30, 2022 ("Agreement").
- B. Due to changes in California State law affecting the programs and Grant Funds under the Agreement, the parties wish to amend the Agreement to incorporate the changes in the law.

UWMC and Grantee agree to amend the Agreement as follows:

1. Section 4.2 <u>Income</u> of the Agreement is updated with the following amounts:

Household	1 Person	2 People	2 People 3 People 4 People		5 People	6 People	
80% AMI	\$56,950	\$65,100	\$73,250	\$81,350	\$87,900	\$94,400	
50% AMI	\$35,600	\$40,700	\$45,800	\$50,850	\$54,950	\$59,000	

- 2. Section 4.5 <u>Rent Reduction</u> of the Agreement is deleted in its entirety.
- 3. <u>Attachment A Grant Funds Distribution Requirements</u>, Section A-2.3 <u>Rent/Utilities Cap</u> of the Agreement is amended to read as follows:
 - A-2.3 <u>Rent/Utilities Cap</u>. Grant Funds distributed to a Participant (recipient head of household) shall not exceed an amount equal to fifteen (15) months of assistance per Participant household.
- 4. <u>Attachment A Grant Funds Distribution Requirements</u>, Section A-2.2 <u>Income</u> of the Agreement is updated with the following amounts:

Household	1 Person	2 People	2 People 3 People 4 People		5 People	6 People	
80% AMI	\$56,950	\$65,100	\$73,250	\$81,350	\$87,900	\$94,400	
50% AMI	\$35,600	\$40,700	\$45,800	\$50,850	\$54,950	\$59,000	

- 5. <u>Attachment A Grant Funds Distribution Requirements</u>, Section A-2.5 <u>Rent Reduction</u> of the Agreement is deleted in its entirety.
- 6. Section 6.1 <u>Monthly Report</u> is replaced with the following: Grantee shall report monthly by ensuring payment data is entered into the Smart Referral Network Software by the first of each month. UWMC will not accept reports that are made externally to the Smart Referral Software for purposes of reimbursement. Monthly reports generated from the Smart Referral software shall include the following information:
 - a. Tenant name, date of birth, income, and household size;
 - b. Total dollar amount and number of months paid in rental arrears and future due rent;
 - c. Total dollar amount and number of months paid in utility arrears and prospective due utilities;

- d. Total dollar amount and number of months paid in internet services, tracked separately from other utilities;
- e. Total rent and utility dollar amounts owed by tenant;
- f. Check numbers and payment dates for all payments made
- g. The number, type, and date of payments made;
- h. The number of Smart referrals made to other health and human services
- i. The number of Smart referrals made to other health and human services that result in services
- j. the dollar amount of payments made per benefit: Rent and/or utility assistance;
- k. Landlord and/or utility provider contact information;
- 1. Client documentation
- 7. No further changes to the Agreement are made by this Amendment and in all other aspects, the Agreement, as amended, remains in full force and effect.
- 8. Should there be a conflict between the terms and provisions of this Amendment and those of the Agreement, the terms and provisions of this Amendment shall govern.

This Amendment is hereby executed by duly authorized officers of the parties and shall be effective upon signature of both parties with the Amendment Effective Date being the last date of signature.

UWMC

United Way Monterey County

GRANTEE

<AGENCY NAME>

By:___

Katy Castagna, President and CEO

By:_____

<NAME>, <TITLE>

Date:_____

Date:_____



United Way Monterey County SB91 ERAP Fraud Prevention and Recapture Policy

What is Fraud?

For purposes of this Policy, fraud is defined as the use of deception by an individual with the intention of obtaining an advantage for himself or herself or for a third party or parties, avoiding an obligation, or causing loss to another party. The term fraud is used to describe offences such as, but not limited to, misinformation, deception, bribery, forgery, misappropriation, false representation, and concealment of material facts.

Examples of Fraudulent Behavior in MC ERAP

- Providing forged documentation in order to receive assistance
- Applying for assistance using incorrect or false personal information
- Landlord or property manager providing incorrect amount(s) due
- Applying for assistance when a member of the same household has already received assistance.

Fraud Prevention

It is the responsibility of United Way Monterey County (UWMC) and its SB91 ERAP Grantees to make best efforts to prevent fraud. The Smart Referral Network (SRN) software has measures to prevent a participant from applying twice for the same program through creating a unique identifying number for each client based on name and birthday. The system is designed to prevent duplication of benefits and for this reason it is extremely important to enter data prior to making final eligibility determination. Many participants will be applying for assistance using our public facing application at MCRentHelp.com. Documents collected online must be verified by the Grantee and applicants should be vetted by an inperson or phone conversation to verify information on the documents provided. Additionally, due diligence should be taken to ensure that the applicant resides at the property provided, that the applicant's household members have not applied for assistance already, and that the amounts of rent provided by the property owner are correct.

Recapture

Should a MC ERAP Grantee discover that a participant or property owner has received assistance using fraudulent means, the agency is responsible for notifying UWMC of the incident and placing a Stop Payment on the check if the check has not yet cleared. Should the check already have been cleared, the Grantee shall do the following:

- Contact the landlord or property manager, provide them with information regarding the fraudulent activity, and request reimbursement
- If the landlord or property manager does not respond within twenty-one (21) days or refuses to provide reimbursement within ninety (90) days of the request, an affidavit must be filed with the bank to recapture the amount paid.
- The paperwork for the affidavit will be retained by the Grantee.
- Should the situation require, UWMC will refer the Grantee to the District Attorney's office to pursue legal action.
- Should the affidavit be refused by the bank, UWMC will request a written letter signed by the bank official(s) providing a reason for the refusal.

The grantee may request assistance with this process from UWMC staff.





Landlord Non-Cooperation Procedure

Jurisdictions should encourage tenants to initiate communication with their landlords, and to collaborate with their landlords on an application for rental assistance before they apply independently for rental assistance. For landlords that are unwilling to talk with and/provide necessary documents to their tenants, agencies are required to contact the landlord directly.

The Federal ERA program states grantees must make reasonable efforts to obtain the cooperation of landlords and utility providers to accept payments from the ERA program. Outreach will be considered complete if:

- 1) Request for participation is sent in writing, by mail, to the landlord or utility provider, and the addressee does not respond to the request within 14 calendar days after mailing.
- 2) The agency has made at least **three** attempts by phone, text, or e-mail over a 10 calendar-day period to request the landlord or utility provider's participation; or a landlord confirms in writing that the landlord does not wish to participate.
- 3) The final outreach attempt or notice to the landlord must be documented. The cost of contacting landlords would be an eligible administrative cost. Agencies must document multiple attempts at landlord engagement, including using all means of contact (emails, phone numbers, text messages, postal mail).

If the following occurs,

- A landlord/property manager is unwilling to provide basic name and contact information to the tenant after multiple attempts; and/or
- The landlord has refused to provide any documentation to the tenant or agency, yet has not stated that he or she does not want to participate; and/or
- The tenant has expressed fear of being evicted/penalized by the landlord/property manager if the agency reaches out to the landlord/property manager; and/or
- All attempts to verify property ownership by the agency have failed (because of lack of information provided, county assessor's office does not provide information, etc.)

In cases such as these, it is imperative that a tenant is able to provide additional evidence of rent owed, prior months' rent paid, monthly rent amount, lease terms, residence address, period of occupancy, or similar information that might mitigate the lack of landlord corroboration. The tenant will be required to prove identity, verification of income, verification of residency, and amount of rent owed, to the best of his or her ability.

It is important the agency remains vigilant in identifying potential fraudulent claims as a reason for not supplying the required documentation or in collaborating with the landlord. If an agency has taken documented steps to include the legitimate and legal landlord, verify tenant information, and isolate fraud, then the agency should be able to assist the tenant directly. The Monterey County Rental Assistance program allows for the tenant to be paid 25% of the back rent owed between the dates of April 1, 2020 and March 31, 2021 and prospective rent between the dates of April 1, 2021.

The following are examples of accepted documentation:

- 1) Verification of Identity of applicant--provide one (1):
 - Current Driver's license with photograph (from U.S. or its territories)
 - Non-Driver's ID card with photograph (from U.S. or its territories)
 - Passport
 - ID from Country of Origin with photograph (non-U.S.)
 - U.S. Permanent Resident card
 - U.S. certificate of naturalization
 - Learner Permit with photograph
 - Employment ID card
 - Marriage license/certificate or certified divorce decree
 - Current school records documenting a student's status
- 2) Verification of Income of applicant—provide one (1):
 - Pay stub(s) (30 days min)
 - Unemployment award letter
 - W-2
 - Bank statement (reflecting salary or reduction in salary)
 - Letter from employer (reflecting income level, decrease in income level, or layoff)
 - Benefits award letter
 - Self-declaration, if other documents can not be produced
- 3) Proof of residency/tenancy—provide one (1):
 - Lease, if applicable
 - Utility bill showing address being serviced
 - Notice of past due rent
 - Eviction notice
 - Self-declaration, if other documents cannot be produced

If possible, the agency can corroborate tenant information through the County Assessor's office for property ownership and landlord information.

- 4) Proof of rent owed:
 - Notice of past rent due
 - Eviction notice
 - Bank statements, showing a reasonable pattern of paying rent
 - Check stubs, showing a reasonable pattern of paying rent
 - Self-declaration, if other documents cannot be produced

March	15,	2021	- June	30,	2023
-------	-----	------	--------	-----	------

Agency Name	United Way Monterey County	
-------------	----------------------------	--

Expense Categories	Mo	Monterey County Emergency Rental Assistance Program ERAP2				Total Budget	
		\$12,088,005.00		\$10,196,112.00		\$22,284,117.00	
		State Federal			Total Admin		
Administration	Max \$1,640,822.00 Max \$1,516,397.00			\$3,157,219.00			
Software Development and Support	\$	124,056.38	\$	101 <u>,</u> 500.67	\$	225,557.05	
Cyber Security Insurance Policy	\$	1,806.84	\$	1,539.16	\$	3,346.00	
211 Call Intakes	\$	57,024.00	\$	48,576.00	\$	105,600.00	
Marketing Support - Internal	\$	2,700.00	\$	2,300.00	\$	5,000.00	
Finance Support	\$	9,720.00	\$	8,280.00	\$	18,000.00	
Program Staff Support	\$	112,860.00	\$	96,140.00	\$	209,000.00	
Equipment	\$	270.00	\$	230.00	\$	500.00	
Communication	\$	61.02	\$	51.98	\$	113.00	
Transportation	\$	1,691.28	\$	1,440.73	\$	3,132.01	
Auditing	\$	5,400.00	\$	4,600.00	\$	10,000.00	
Total UWMC Direct Costs	\$	315,589.52	\$	264,658.54	\$	580,248.06	
UWMC Indirect Costs (10% of Direct Cost)	\$	31,558.95	\$	26,465.85	\$	58,024.80	
Total UWMC Administration Cost	\$	347,148.47	\$	291,124.39	\$	638,272.86	
Subgrants Administration	\$	1,293,673.53	\$	1,225,272.61	\$	2,518,946.14	
Total Administration Assistance	\$	1,640,822.00	\$	1,516,397.00	\$	3,157,219.00	
Direct Assistance (min 85%)	. i	Min \$10,447,183.00		Min \$8,679,715.00	:	\$19,126,898.00	
Direct Rent and Utility Assistance	\$	10,447,183.00	\$	8,679,715.00	\$	19,126,898.00	
Housing Stabilization Services (max 10% DFA)	\$		\$		\$		
Total DFA	\$	10,447,183.00	\$	8,679,715.00	\$	19,126,898.00	
Program Total*	\$	12,088,005.00	\$	10,196,112.00	\$	22,284,117.00	

*Total allocation subject to meeting expenditure targets as outlined in Exhibit AA

Budget Narrative Expense Category

Line Item narrative

Expense Category	Line Item narrative						
Software Development and Support	This amount would cover the cost of development, maintenance, licensing and hosting for the Neighborly Software. This software tool will be used to track program participants through screening, intake, documentation, and payouts. The tool can be accessed via the 211 call specialists, participating agencies, and via an online application portal. See separate tab for breakdown.						
Cyber Security Insurance Policy	This provides funding to notify all individuals in the event of a data breach. In additon, it provides for: Liability claims involving the unauthorized release of information for which the organization has a legal obligationto keep private Liability claims alleging invasion of privacy and/or copyright/trademark violations in a digital, online or social media						
	environment Liability claims alleging failures of computer security that result in deletion/alteration of data, transmission of malicious code, denial of service, etc.						
	Defense costs in State or Federal regulatory proceedings that involve violations of privacy law; and The provision of expect resources and monetary reimbursement to the Insured for the out-of-pocket expenses						
211 Call Intakes	This amount would account for 211 Call Specialists' time screening and referring applications: Serving roughly 5400 clients @ \$10/referral						
Marketing Support - Internal	Marketing support will cover any paid advertising, support for webinars, and time from UWMC marketing staff.						
Finance Support	This amount would cover our finance staff support for the program. 10 minutes each for Finance VP and Accounting Associate to review and process each check request. Assuming 20 check requests for 10 check runs. Eight hours a month for Finance VP to generate program invoice. Includes hankings fees for wire transfer of all narments to						
Program Staff Support	Covers program staff time for software management, interfacing with partner agencies, providing trainings, and reporting and monitoring program. VP Community Investments: 200 hours Impact Manager, Affordable Housing: 800 hours Program Assistant: 800 Hours 211 Director: 80 hours						
Equipment	This cost will cover equipment cost for program staff.						
Communication	Zoom tools						
Transportation	Mileage for program staff						
Total UWMC Direct Costs	We calculated indirect cost as 10% of our total direct cost for the program.						
Subgrants Administration	This amount will be granted to agencies to use for administrative costs including but not limited to staff hours, program supplies, and indirect costs.						
Direct Rent and Utility Assistance	The total amount of direct cost to be granted to partner agencies to be distributed directly as rent and utility assistance.						
Housing Stabilization Services (max 10% DFA)	Max 10% of Rental Assistance						

Funding Source: Federal US Treasury and State SB 91 BCSH, (Federal Funds CFDA #21.019)

March 15, 2021 - June 30, 2023

Agency Name United Way Monterey County

Expense	· N	onterey County ERAP GAP	Total Budget			
Categories		Funding				
		\$150,000.00		\$150,000.00		
Grant Administration	\$	15,000.00	\$ 15,000.00			
Subawards	\$	135,000.00	\$	135,000.00		
	\$	-	\$			
	\$	-	\$			
	\$	-	\$	L		
	\$	-	\$	-		
	\$	-	\$	•		
	\$	-	\$	-		
	\$	-	\$	-		
	\$	-	\$	m		
	\$		\$	ч		
	\$	-	\$	H		
Program Total	\$	150,000.00	\$	150,000.00		

Budget Narrative

Expense Category	Line Item narrative
Grant Administration	10% for project administration and indirect costs
en en semine de planet hanna en altre semine service de la constante de la constante de la constante de la cons La constante de la constante de	
Subawards	Grants to local asset building community benefit organizations for the purpose of preventing homelessness and stabilizing housing by providing essential supports (food, clothing, etc), barrier removal (arears, credit repair, legal issues, etc), and case management support to vulnerable, low-income residents who do not qualify for ERA programs.

Funding Source: Monterey County ARPA Funds Expenditure Time-Line Funds must be fully expended by June 30, 2022 United Way Monterey County Monterey County Department of Social Services March 15, 2021 - June 30, 2023

Invoice Month: Expense	[1		Year to Date	Balance	
Categories	Total Budget	Fed \$10,195,112.00	Total Monthly Expenses	Expenses	Remaining	
Software Development and Support	s -	\$ -	\$ -	\$ -	\$ -	
Cyber Security Insurance Policy	s -	\$ -	\$ -	\$-	\$ -	
211 Call Intakes	s -	\$ -	\$ -	\$ -	\$-	
Markeling Support - Internal	\$.	\$ -	s -	\$-	\$-	
Finance Support	\$ -	\$ -	\$ -	\$-	- 5	
Program Staff Support	s -	\$ -	\$ -	\$-	\$ -	
Equipment	\$ -	\$ -	\$ -	\$-	\$.	
Communication	\$ -	\$ -	\$ -	s -	s -	
Transportation	s -	s -	\$ -	\$-	\$-	
Auditing	\$ -	\$ -	\$-	\$-	5 -	
UW Indirect	\$ -	\$ -	\$ -	ş -	s -	
Subgrantee Administration	s -	s -	\$-	s -	s -	
Direct Finanacial Assistance	\$-	5 -	\$ -	\$-	\$-	
Housing Stability ≤ 10% DFA	\$-	\$	5 -	<u>\$</u>	\$ -	
Service Total	\$ - :	\$ -	\$	<u>s</u> -	\$	
Total Service Budget	N. B. A. B. B. B. B.	\$ -	States and the second second			
Year to Date	and the second second	\$ -				
Batance Remaining		s	A Carl Straight and	Service of the service of the		
Expense				Year to Date	Balance	
Categories	Total Budget	State \$12,088,005.00	Total Monthly Expenses	Expenses	Remaining	
Software Development and Support	s -	\$ -	\$ -	\$ -	\$-	
Cyber Security Insurance Policy	\$-	5 -	\$ -	\$ -	5 -	
211 Call Intakes	s -	\$ -	\$	\$-	\$- \$-	
Marketing Support - Internal	s -	\$ *	\$	s -	 -	
Finance Support	\$-	\$.	\$ -	\$-		
Program Staff Support	\$-	\$ -	5 -	\$-	\$.	
Equipment	\$-	\$ -	\$ -	\$-	s -	
Communication	s -	\$ -	\$ -	\$-		
Transportation	\$-	\$ -	\$ -	\$ -	\$- \$-	
Auditing	\$ -	\$ *	\$ -	\$ -	s -	
UW Indirect	\$-	\$ -	5 -	\$ -	\$ -	
Subgrantee Administration	\$-	\$ -	\$ -	\$-	s -	
Direct Finanacial Assistance	S - 1	\$ -	\$-	\$-		
Housing Stability ≤ 10% DFA	s <u>·</u>	\$		\$ <u>-</u> \$-	\$ -	
Service Total	\$	\$	<u>\$</u> -	Þ -	1 	
Total Service Budget		s -	1, 1997, 71 (1997, 1997, 1997), 14		n ng Ng By Ang Sin	
Year to Date		\$ -				
Balance Remaining	Contraction of the second	\$				
		\$	-	\$	- 5	
Complete Total	S	<u>э</u> S				
			100.06603256623.06603.06263.060603.06063	· 如果你的问题的问题的是我们的思想。你就是了你是你的意思。		
Total Budget	and the second second	\$ -	And the second second	and the second	Chester and the second second	
		\$ \$	200000000000			
Total Budget Year to Date	Monthly Sum		Payment Amount	Start-Up Paid to Date	Balance \$ 7,100,000.0	

Remit To: United Way Monterey County 60 Garden Court Suite 350 Monterey CA 93940

I certify that this report is correct and complete to the best of my knowledge and that the costs are eligible pursuant to the terms of the contract.

Tille

Person Completing Involce

. .

÷

.

Phone #

Authorizing Signature / Date

Monterey County Authorized Signature / Date

United Way Monterey County Monterey County Department of Social Services March 15, 2021 - June 30, 2023

Invoice Period:

Expense Categories		Total Budget	MC ERAP	GAP Funding	Total Mo	onthly Expenses	To f	Date Expenses		Balance Remaining
Grant Administration	\$	15,000.00	\$	-	\$	-	\$	-	\$	15,000.00
SubAwards	\$	135,000.00	\$	-	\$	-	\$	-	\$	135,000.00
	\$	-	\$	-	5	-	\$	-	\$	-
	\$	-	\$	-	\$	-	\$	-	\$	-
	\$	-	\$	-	\$	-	\$	•	\$	-
	\$	-	\$	-	\$	-	\$		\$	-
	\$	-	\$	-	\$	-	\$	-	\$	-
	\$	-	\$	-	\$	-	\$	-	\$	-
	\$	-	\$	-	\$	•	\$	-	\$	-
	\$	-	\$	-	\$	-	\$	-	\$	-
	\$	-	\$	-	\$	-	\$	-	\$	-
	\$	-	\$	-	\$	-	\$	-	\$	-
	\$	-	\$	-	\$	•	\$	-	\$	•
	\$	-	\$	-	\$	-	\$	-	\$	-
	\$	-	\$	-	\$	-	\$	-	\$	-
	5	-	\$	-	\$	-	\$	-	\$	-
	\$	-	\$	-	\$	-	\$	-	\$	-
	\$		\$		\$		\$	· -	5	450.000.00
Total	\$	150,000.00	\$	<u> </u>	\$ 179.002.5.8790.0	an talam amin'ny faritr'o ana	\$ 104 (102 (104 04		\$	150,000.00
Total Budget	0.2		\$	150,000.00						
Year to Dale	9.90	de la del del del del	\$	-						
Balance Remaining	10.00		\$	150,000.00	S. Carlos S.	C. M. C. March	18 18 A			

I certify that this report is correct and complete to the best of my knowledge and that the costs are eligible pursuant to the terms of the contract.

Title

Person Completing Involce

i

Phone #

Authorizing Signature / Date

Monterey County Authorized Signature / Date

Remit To: United Way Monterey County 60 Garden Court Suite 350 Monterey CA 93940