County of Monterey

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Legislation Details (With Board Report)

File #:	A 12-066	**Name:**	Beacon Partners Amendment #5
Type:	BoS Agreement	**Status:**	Passed
File created:	5/7/2012	**In control:**	Board of Supervisors
On agenda:	6/12/2012	**Final action:**	6/12/2012
Title:	Authorize the Purchasing Manager for Natividad Medical Center (NMC) to execute Amendment No. 5 to the Agreement (A-11879) with Beacon Partners Inc. for Meditech Management Consulting Services at NMC, extending the Agreement to June 30, 2012 and adding $520,000 for Fiscal Year (FY) 2012-13 for a revised total Agreement amount not to exceed $1,033,080 in the aggregate.		
Sponsors:			
Indexes:			
Code sections:			
Attachments:	1. Beacon Partners, 2. Completed Board Order Item 38		

Date	Ver.	Action By	Action	Result
6/12/2012	1	Board of Supervisors	approved	

Authorize the Purchasing Manager for Natividad Medical Center (NMC) to execute Amendment No. 5 to the Agreement (A-11879) with Beacon Partners Inc. for Meditech Management Consulting Services at NMC, extending the Agreement to June 30, 2012 and adding $520,000 for Fiscal Year (FY) 2012-13 for a revised total Agreement amount not to exceed $1,033,080 in the aggregate.

RECOMMENDATION:

It is recommended the Board of Supervisors authorize the Purchasing Manager for Natividad Medical Center (NMC) to execute Amendment No. 5 to the Agreement (A-11879) with Beacon Partners Inc. for Meditech Management Consulting Services at NMC, extending the Agreement to June 30, 2012 and adding $520,000 for Fiscal Year (FY) 2012-13 for a revised total Agreement amount not to exceed $1,033,080 in the aggregate.

SUMMARY/DISCUSSION:

As NMC continues to pursue a fully electronic health record including attestation for Meaningful Use, a need has been identified for additional subject matter expertise (SME) and staff augmentation resources to support these efforts. The recommendation is to continue obtaining subject matter expertise and staff augmentation services from Beacon Partners. Beacon is a firm recognized industry wide for possessing experienced and skilled Meditech consultants and has an existing relationship with Monterey County. Beacon consultants will work with Natividad to define optimal workflow measures and opportunities for process improvement for utilization of Meditech. They will provide guidance with the design and development of dictionaries and assist with implementation. Beacon will resolve issues among the user community, and assist in maximizing use of the current and new Meditech modules to improve quality of care and revenue at Natividad.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form and risk provisions. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by Natividad Medical Center's Board of Trustees.

FINANCING:

The cost for this Amendment is $520,000 and is included in the Fiscal Year 2012/2013 Recommended Budget. There is no impact to

the General Fund.

Prepared by: Jim Fenstermaker, CIO, 783-2559
Approved by: Harry Weis, Chief Executive Officer, 783-2553

Attachments: Agreement, Amendments 1, 2, 3, 4, and 5