



# County of Monterey

Board of Supervisors  
Chambers  
168 W. Alisal St., 1st Floor  
Salinas, CA 93901

## Legislation Details (With Board Report)

**File #:** A 17-365      **Name:** PBI Amend #2  
**Type:** BoS Agreement      **Status:** Passed  
**File created:** 8/29/2017      **In control:** Board of Supervisors  
**On agenda:** 9/12/2017      **Final action:** 9/12/2017

**Title:** a. Approve and Authorize the Contracts/Purchasing Officer or the Contracts/Purchasing Supervisor to sign Amendment No. 2 to Agreement with Peninsula Business Interiors (PBI), adding one year and increasing the Agreement by \$300,000 for a new total Agreement amount of \$700,000 for the period November 1, 2015 through June 30, 2019; and  
b. Authorize the Contracts/Purchasing Officer or the Contracts/Purchasing Supervisor to sign up to two future amendments to this Agreement where the total amendments do not exceed ten percent (10%) (\$9,500) of the original contract amount and do not significantly change the scope of work.

**Sponsors:** Ray Bullick

**Indexes:**

**Code sections:**

**Attachments:** 1. Board Report, 2. PBI\_Amd 2.pdf, 3. PBI Amend. #1.pdf, 4. PBI Agreement.pdf, 5. Completed Board Order, 6. Fully Executed Agreement, Amendment No. 2 between the County of Monterey and Peninsula Business Interiors

Date	Ver.	Action By	Action	Result
9/12/2017	1	Board of Supervisors		

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### RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Approve and Authorize the Contracts/Purchasing Officer or the Contracts/Purchasing Supervisor to sign Amendment No. 2 to Agreement with Peninsula Business Interiors (PBI), adding one year and increasing the Agreement by \$300,000 for a new total Agreement amount of \$700,000 for the period November 1, 2015 through June 30, 2019; and
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### SUMMARY/DISCUSSION:

Monterey County Health Department (MCHD) has been using Steelcase furniture products in our offices and clinic locations for many years. MCHD has found benefit to having consistent standards for office and clinic furniture to better manage our inventory. Modular office products can be rearranged and reconfigured with minimal cost. The Steelcase product line is durable and Steelcase Inc. provides an extensive warranty on their product line. Steelcase, Inc. is an approved vendor with the National Joint Powers Alliance (NJPA). Peninsula

Business Interiors (PBI) is the only local authorized furniture dealer for Steelcase products, located in Monterey County.

Approval of the recommended action will allow Peninsula Business Interiors (PBI) to provide the necessary office furniture and products such as free standing and/or open office panel systems, seating, storage cabinets, counters, shelving, chairs and workstation products, as well as product delivery, installation, and removal of existing furniture to meet the needs of Health Department future expansion projects. PBI will pay prevailing wages pursuant to Labor Code 1720 and comply with all its requirements.

This work supports the Monterey County Health Department 2011 - 2015 Strategic Plan initiative: 3. Ensure access to culturally and linguistically appropriate, customer friendly, quality health services. It also supports one or more of the ten essential public health services, specifically: 8. Assure competent public and personal health care workforce.

OTHER AGENCY INVOLVEMENT:

County Counsel, Auditor-Controller, and Risk Management have reviewed and approved this Agreement as to legal form, fiscal provisions, and insurance requirements, respectively.

FINANCING:

There are sufficient appropriations in the Health Department FY 2017-18 Adopted Budget for Clinic Services (001-HEA007-8096), Behavioral Health (023-HEA012-8410), Public Health (001-HEA003-8124) and Administration (001-HEA012-8438) to cover services and products. The Health Department will include this Agreement into its FY 2018-19 Requested Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Check the related Board of Supervisors Strategic Initiatives:

Economic Development:

- Through collaboration, strengthen economic development to ensure a diversified and healthy economy.

Administration:

- Promote an organization that practices efficient and effective resource management and is recognized for responsiveness, strong customer orientation, accountability and transparency.

Health & Human Services:

- Improve health and quality of life through County supported policies, programs, and services; promoting access to equitable opportunities for healthy choices and healthy environments in collaboration with communities.

Infrastructure:

- Plan and develop a sustainable, physical infrastructure that improves the quality of life for County residents and supports economic development results.

Public Safety:

- Create a safe environment for people to achieve their potential, leading businesses and communities to thrive and grow by reducing violent crimes as well as crimes in general.

Prepared by: Frances Stevens, MAII 4532

Approved by: Elsa Jimenez, Director of Health 4526

Attachments:

Amendment No. 2 is on file with the Clerk of the Board  
Amendment No. 1 is on file with the Clerk of the Board  
Agreement is on file with the Clerk of the Board