



## Legislation Details (With Board Report)

**File #:** A 23-029      **Name:** Stryker Sales Corporation dba Stryker Instruments  
Renewal & Amendment No. 3  
**Type:** BoS Agreement      **Status:** Passed  
**File created:** 1/24/2023      **In control:** Board of Supervisors  
**On agenda:** 3/14/2023      **Final action:** 3/14/2023

**Title:** a. Authorize the Chief Executive Officer for Natividad or his designee to execute renewal & amendment No. 3 to the agreement (A-14305) with Stryker Sales Corporation dba Stryker Instruments for preventative maintenance on power tools and Neptune equipment, extending the agreement an additional three (3) year period (May 15, 2022 through May 14, 2025) for a revised full agreement term of May 1, 2018 through May 14, 2025, and adding \$339,300 for a revised total agreement amount not to exceed \$599,216.  
b. Authorize the Chief Executive Officer for Natividad or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$6,979) of the original cost of the agreement.

**Sponsors:**

**Indexes:**

**Code sections:**

**Attachments:** 1. Board Report, 2. Stryker Sales Corporation dba Stryker Instruments Amendment 2, 3. Stryker Sales Corporation dba Stryker Instruments Amendment 1, 4. Stryker Sales Corporation dba Stryker Instruments PM Agreement, 5. Stryker Sales Corporation dba Stryker Instruments Renewal & Amendment 3, 6. Completed Board Order Item No. 25

Date	Ver.	Action By	Action	Result
3/14/2023	1	Board of Supervisors		

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b. Authorize the Chief Executive Officer for Natividad or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$6,979) of the original cost of the agreement.

### RECOMMENDATION:

#### It is recommended the Board of Supervisors:

a. Authorize the Chief Executive Officer for Natividad or his designee to execute renewal & amendment No. 3 to the agreement (A-14305) with Stryker Sales Corporation dba Stryker Instruments for preventative maintenance on power tools and Neptune equipment, extending the agreement an additional three (3) year period (May 15, 2022 through May 14, 2025) for a revised full agreement term of May 1, 2018 through May 14, 2025, and adding \$339,300 for a revised total agreement amount not to exceed \$599,216.  
b. Authorize the Chief Executive Officer for Natividad or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$6,979) of the original cost of the agreement.

**SUMMARY/DISCUSSION:**

The agreement with Stryker is for preventative maintenance services for surgical tools and Neptune brand equipment at Natividad. This amendment adds an additional maintenance and repair plan on endoscopy equipment. The routine maintenance plans for this type of highly technical equipment are beneficial to Natividad because these types of services keep the tools and equipment in good working order and also ensure both compliance and safety. Additionally, these routine and preventative maintenance services help prevent expensive repairs later, particularly because there are many intricate components.

**The delay to amend is due to Stryker attempting to modify County of Monterey Amendment template.** Natividad currently owes Stryker \$16,775 in past due invoices for services rendered in Fiscal Year 20-21 and Fiscal Year 21-22.

**OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this renewal & amendment No. 3 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment has also been reviewed and approved by Natividad's Finance Committee and by its Board of Trustees on May 13, 2022.

**FINANCING:**

The cost for this renewal & amendment No. 3 is \$339,300 of which \$77,000 is included in the Fiscal Year 2022-23 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

Preventative maintenance on surgical tools and equipment is a required service at the hospital and ensures effective treatments are being rendered in the best possible manner.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Wally Sayles, Director for Surgical Services, 831-772-7771  
Approved by: Charles R. Harris, Chief Executive Officer, 783-2504

Attachments:

- Stryker Sales Corporation dba Stryker Instruments Renewal & Amendment 3
- Stryker Sales Corporation dba Stryker Instruments Amendment 2
- Stryker Sales Corporation dba Stryker Instruments Amendment 1
- Stryker Sales Corporation dba Stryker Instruments Agreement

Attachments on file with the Clerk of the Board