



Legislation Details (With Board Report)

File #: 17-1197 **Name:** Agreement with Motorola Solutions
Type: General Agenda Item **Status:** Passed
File created: 11/20/2017 **In control:** Board of Supervisors
On agenda: 12/12/2017 **Final action:** 12/12/2017

Title: a. Authorize the Contracts/Purchasing Officer or Contracts Purchasing Supervisor to execute an Agreement with Motorola Solutions, Inc, for the leasing of portable digital radios, for the period of December 1, 2017 through December 31, 2024, in the maximum amount of \$199,000.00;
b. Accept non-standard contract provisions as recommended by the District Attorney;
c. Authorize the Contract/Purchasing Officer or Contracts Purchasing Supervisor and the District Attorney to sign and execute the appropriate documents and verifications when required;
d. Authorize the Contracts/Purchasing Officer or Contracts Purchasing Supervisor to issue purchase orders on an as-needed basis pursuant this Agreement over the period of December 1, 2017 through December 31, 2024; and
e. This action modifies the pricing and dates in Agreement No. A-13754, dated October 11, 2017.

Sponsors:

Indexes:

Code sections:

Attachments: 1. Board Report, 2. 2240-Exhibit B-Motorola-Modifications-16 Nov 2017.pdf, 3. 2240-Exhibit C - Motorola Pricing.pdf, 4. 2240-Exhibit D-16 Nov 2017.pdf, 5. 2240-Agreement-Motorola-16 Nov 2017.pdf, 6. 2240-Exhibit A-Motorola- 16 Nov 2017.pdf, 7. Completed Board Order

Date	Ver.	Action By	Action	Result
12/12/2017	1	Board of Supervisors	approved	

a. Authorize the Contracts/Purchasing Officer or Contracts Purchasing Supervisor to execute an Agreement with Motorola Solutions, Inc, for the leasing of portable digital radios, for the period of December 1, 2017 through December 31, 2024, in the maximum amount of \$199,000.00;
b. Accept non-standard contract provisions as recommended by the District Attorney;
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d. Authorize the Contracts/Purchasing Officer or Contracts Purchasing Supervisor to issue purchase orders on an as-needed basis pursuant this Agreement over the period of December 1, 2017 through December 31, 2024; and
e. This action modifies the pricing and dates in Agreement No. A-13754, dated October 11, 2017.

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Contracts/Purchasing Officer or Contracts Purchasing Supervisor to execute an Agreement with Motorola Solutions, Inc, for the leasing of portable digital radios, for the period of December 1, 2017 through December 31, 2024, in the maximum amount of \$199,000.00;
- b. Accept non-standard contract provisions as recommended by the District Attorney;
- c. Authorize the Contract/Purchasing Officer or Contracts Purchasing Supervisor and the District Attorney to sign and execute the appropriate documents and verifications when required;
- d. Authorize the Contracts/Purchasing Officer or Contracts Purchasing Supervisor to issue purchase orders on an as-needed basis pursuant this Agreement over the period of December 1, 2017 through December 31, 2024;

- e. This action modifies the pricing and dates in Agreement No. A-13754, dated October 11, 2017.

SUMMARY:

It is requested that the Board authorize the Contracts/Purchasing Officer or Contracts Purchasing Supervisor to sign a non-standard Agreement with Motorola Solutions, Inc, and to issue purchase orders on an “as needed” basis, in the aggregate amount not to exceed \$199,000.00, over the period of December 1, 2017 through December 31, 2024. The Investigative Bureau for the District Attorney requires 36 new hand held digital radios to support its investigators in the execution of their duties.

DISCUSSION:

The Investigation Bureau for the Office of the District Attorney requires portable radios that are able to fully utilize the current Monterey County radio infrastructure to support their law enforcement operations within the county. Current radios are incapable of functioning at a minimum safe level in numerous locations within the county; the improved multi-band functionality will allow investigators to communicate in any area within the county, thereby improving officer safety. Several relevant improvements provided by these new radios include:

- a. Improved connectivity and operability in the field
- b. Improved sound quality
- c. Multi-band vs analog single-band
- d. Improved technology from existing radios
- e. Better ergonomic feel for the operators
- f. Decreased maintenance issues from current radios

The proposed Agreement is non-standard for the County, but is based upon the Vendor’s standard agreement and leasing terms.

This proposed agreement provides these state of the art multi-band radios to the District Attorney from 1 December 2017 through 31 December 2024. After the submission of a fully executed Exhibit E to Motorola Solutions, Inc, the final version of Exhibit D will be prepared by Motorola Solutions, Inc. and completed as authorized herein.

OTHER AGENCY INVOLVEMENT:

The Agreement was not approved by the Risk Management division of County Counsel, due to the insurance information not be provided by Motorola. County Counsel has approved the agreement as to form. Auditor/Controller has approved the agreement as to form.

FINANCING:

Funding is not required until next fiscal year, for the first installment of the leasing payments. First payment amount of approximately \$28,377.83 is due in FY 2018-19 and has not yet been appropriated. The cost of the agreement will be included in the FY 2018-19 budget development process.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The increased functionality will allow investigators to communicate in any area within the county, thereby increasing both the officers and public safety.

Mark a check to the related Board of Supervisors Strategic Initiatives

Economic Development
 Administration

Health & Human Services
 Infrastructure
 Public Safety

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Approved by: Dean D. Flippo, District Attorney, Ext. 5470

Attachments:

- a. County of Monterey Standard Agreement with Motorola Solutions, Inc
- b. Exhibit A - Scope of Services, for Motorola Solutions, Inc
- c. Exhibit B - Motorola additions, deletions, changes to the Standard Agreement
- d. Exhibit C - Motorola pricing proposal
- e. Exhibit D - Draft leasing agreement
- f. Exhibit E - Board Resolution