



# County of Monterey

Board of Supervisors  
Chambers  
168 W. Alisal St., 1st Floor  
Salinas, CA 93901

## Legislation Details (With Board Report)

<b>File #:</b>	A 15-048	<b>Name:</b>	Accuvant Agreement
<b>Type:</b>	BoS Agreement	<b>Status:</b>	Consent Agenda
<b>File created:</b>	3/9/2015	<b>In control:</b>	Board of Supervisors
<b>On agenda:</b>	3/24/2015	<b>Final action:</b>	

**Title:**

- a. Approve and authorize the Contracts/Purchasing Officer on behalf of the Director of Information Technology to execute a non-standard Agreement with Accuvant, Inc., for consulting services and training to migrate the County's existing system to a next generation system in the sum of \$42,100 for the term of March 31, 2015 to September 31, 2015;
- b. Accept the non-standard language as recommended by the Director of Information Technology; and
- c. Authorize the Contracts Purchasing Officer to issue purchase orders on an as-needed basis as recommended by the Director of Information Technology.

**Sponsors:**

**Indexes:**

**Code sections:**

**Attachments:** 1. Board Report, 2. Accuvant Agreement, 3. Accuvant Exhibit A, 4. Accuvant Exhibit B, 5. Board Order - File 14-754 Res No 14-230, 6. Completed Board Order, 7. Fully Executed Agreement between the County of Monterey and Accuvant, Inc

Date	Ver.	Action By	Action	Result
3/24/2015	1	Board of Supervisors		

- a. Approve and authorize the Contracts/Purchasing Officer on behalf of the Director of Information Technology to execute a non-standard Agreement with Accuvant, Inc., for consulting services and training to migrate the County's existing system to a next generation system in the sum of \$42,100 for the term of March 31, 2015 to September 31, 2015;
- b. Accept the non-standard language as recommended by the Director of Information Technology; and
- c. Authorize the Contracts Purchasing Officer to issue purchase orders on an as-needed basis as recommended by the Director of Information Technology.

**RECOMMENDATIONS:**

It is recommended that the Board of Supervisors:

- a. Approve and authorize the Contracts/Purchasing Officer, on behalf of the Director of Information Technology, to execute a non-standard Agreement with Accuvant, Inc., for consulting services and training to migrate the County's existing system to a next generation system in the sum of \$42,100 for the term of March 31, 2015 to September 31, 2015;
- b. Accept the non-standard language as recommended by the Director of Information Technology; and
- c. Authorize the Contracts/Purchasing Officer to issue purchase orders on an as-needed basis as recommended by the Director of Information Technology.

**SUMMARY**

It is requested that the Board of Supervisors authorize the Contracts/Purchasing Officer to sign a non-standard Agreement with Accuvant, Inc., to provide consulting services and training as recommended by the Director of Information Technology.

DISCUSSION:

The County's current aged system is in need of replacement. The current system can result in bottlenecks which prevents County users from using the County network effectively. In addition, Cloud based computing places additional requirements and demands for an efficient network. Introduction of the new system will help deliver a user-friendly, high performance network to County users. In addition, this upgrade is part of the Capital Improvement Plan (CIP) established by Information Technology Department (ITD) and as such has a high priority with regard to budget and identified needs to replace aging equipment.

The proposed agreement does contain non-standard language which is not standard to the County, but standard in the industry, and poses minimal liability as recommended by the Director of Information Technology.

OTHER AGENCY INVOLVEMENT:

County Counsel and Risk Management have reviewed the Agreement and cannot approve due to non-standard terms. They include waiver of warranties, waiver of intellectual property claims, limitations on damages, and alternate royalty and invention provisions.

FINANCING:

As this requested expense is part of the approved ITD CIP for current year, the funds for payment of this agreement have been included in the FY 14-15 Recommended Budget for the Information Technology Department, 1930, Unit 8436, Appropriation unit INF002. As ITD receives no General Fund contribution, reimbursement of expenditure will come from customers benefitting from this project. Customer departments have those funds built into their respective FY 2014-15 budgets as well. Any additional funding requirements over and above customer funding will be pulled from Workers Compensation Internal Service Fund per Board authorization on July 22, 2014.

Prepared by: Elizabeth Crooke, Management Analyst III, 755-5108

Approved by:

Dianah Neff, Director of Information Technology, 759-6923

Attachments:

- a. County of Monterey Standard Agreement
- b. Exhibit A Scope of Services/Payment Provisions
- c. Exhibit B Modifications to County of Monterey Standard Agreement
- d. Signed Board Order for Resolution No. 14-230