



Legislation Details (With Board Report)

**File #:** A 21-089      **Name:** The Greeley Company Renewal and Amendment No. 1  
**Type:** BoS Agreement      **Status:** Natividad Medical Center - Consent  
**File created:** 3/11/2021      **In control:** Board of Supervisors  
**On agenda:** 4/20/2021      **Final action:**

**Title:** a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 1 to the agreement with The Greeley Company for Peer Review Assessment services, extending the agreement an additional one (1) year period (May 1, 2021 through April 30, 2022) for a revised full agreement term of January 1, 2020 through April 30, 2022, and adding \$24,000 for a revised total agreement amount not to exceed \$44,250.  
b. Approve the NMC Chief Executive Officer’s recommendation to accept further non-standard indemnification provisions as per this renewal and amendment No. 1.

**Sponsors:**

**Indexes:**

**Code sections:**

**Attachments:** 1. Board Report, 2. The Greeley Company Renewal and Amendment No. 1.pdf, 3. The Greeley Company Agreement.pdf, 4. Completed Board Order Item No. 35

Date	Ver.	Action By	Action	Result
4/20/2021	1	Board of Supervisors	removed from agenda via additions and corrections	

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b. Approve the NMC Chief Executive Officer’s recommendation to accept further non-standard indemnification provisions as per this renewal and amendment No. 1.

**RECOMMENDATION:**

**It is recommended the Board of Supervisors:**

a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 1 to the agreement with The Greeley Company for Peer Review Assessment services, extending the agreement an additional one (1) year period (May 1, 2021 through April 30, 2022) for a revised full agreement term of January 1, 2020 through April 30, 2022, and adding \$24,000 for a revised total agreement amount not to exceed \$44,250.  
b. Approve the NMC Chief Executive Officer’s recommendation to accept further non-standard indemnification provisions as per this renewal and amendment No. 1.

**SUMMARY/DISCUSSION:**

NMC has multiple medical specialties on its medical staff. The Joint Commission requires ongoing monitoring and evaluation of provider performance in order to ensure excellence in physician performance and the highest quality of patient care. It is necessary to obtain the services of an external independent review organization in order to gain objective specialty expertise for some of the smaller specialties and to avoid conflict of interest. The Greeley Company offers comprehensive ongoing external peer review services for continued improvement of patient care and risk reduction at NMC. Greeley also offers special focused evaluations

through its panel of board certified physician specialists, not otherwise available to NMC.

NMC had previously contracted with a different vendor to provide independent peer review services, however is currently seeking a transition to The Greeley Company after an evaluation of available options. NMC has had a strong partnership and an existing agreement with Greeley to provide a separate scope of services which expired on December 31, 2021. NMC is currently requesting approval to renew and amend the existing agreement with The Greeley Company to add independent peer review services for a one year period.

**OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel reviewed and approved this renewal and amendment No.1 as to form, and the Auditor-Controller reviewed and approved as to payment provisions. The renewal and amendment No. 1 was reviewed and approved by NMC's Finance Committee and by its Board of Trustees on March 12, 2021.

**FINANCING:**

The cost for this renewal and amendment No.1 is \$24,000 which is included in the Fiscal Year 2020-21 Adopted Budget.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

To improve health and quality of life through County supported policies, programs, and services. By providing objective peer review of the work of our physicians and other providers we increase the quality of care and adherence to best practices throughout the hospital.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Charles Harris, MD, Chief Quality Officer, 783-2785  
Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:  
The Greeley Company Renewal and Amendment No. 1  
The Greeley Company Agreement

Attachments on file with the Clerk of the Board