



Legislation Details (With Board Report)

**File #:** 17-0995      **Name:** Agreement with Motorola  
**Type:** General Agenda Item      **Status:** Passed  
**File created:** 9/19/2017      **In control:** Board of Supervisors  
**On agenda:** 10/10/2017      **Final action:** 10/10/2017

**Title:** a. Authorize the Contracts/Purchasing Officer or Contracts Purchasing Supervisor to execute an Agreement with Motorola Solutions, Inc, for the leasing of portable digital radios, for the period of October 1, 2017 through September 30, 2024, in the maximum amount of \$202,000.00;  
b. Accept non-standard contract provisions as recommended by the District Attorney;  
c. Authorize the Contract/Purchasing Officer or Contracts Purchasing Supervisor and the District Attorney to sign and execute the appropriate documents and verifications when required;  
d. Authorize the Contracts/Purchasing Officer or Contracts Purchasing Supervisor to issue purchase orders on an as-needed basis pursuant this Agreement over the period of October 1, 2017 through September 30, 2024.

**Sponsors:**

**Indexes:**

**Code sections:**

**Attachments:** 1. Board Report, 2. 2240-Exhibit B-Motorola-Modifications-1 Sept 2017.pdf, 3. 2240-Exhibit C-Motorola-1 Sept 2017.pdf, 4. Exhibit E - Resolution - 19 Sept 2017.pdf, 5. 2240-Agreement-Motorola-1 Sept 2017.pdf, 6. 2240-Exhibit A-Motorola- 1 Sept 2017.pdf, 7. 2240 Exhibit D-Modified Lease - 8 Sept 2017.pdf, 8. Completed Board Order

Date	Ver.	Action By	Action	Result
10/10/2017	1	Board of Supervisors	approved	

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d. Authorize the Contracts/Purchasing Officer or Contracts Purchasing Supervisor to issue purchase orders on an as-needed basis pursuant this Agreement over the period of October 1, 2017 through September 30, 2024.

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Contracts/Purchasing Officer or Contracts Purchasing Supervisor to execute an Agreement with Motorola Solutions, Inc, for the leasing of portable digital radios, for the period of October 1, 2017 through September 30, 2024, in the maximum amount of \$202,000.00;
- b. Accept non-standard contract provisions as recommended by the District Attorney;
- c. Authorize the Contract/Purchasing Officer or Contracts Purchasing Supervisor and the District Attorney to sign and execute the appropriate documents and verifications when required;
- d. Authorize the Contracts/Purchasing Officer or Contracts Purchasing Supervisor to issue purchase orders on an as-needed basis pursuant this Agreement over the period of October 1, 2017 through September 30, 2024.

SUMMARY:

It is requested that the Board authorize the Contracts/Purchasing Officer or Contracts Purchasing Supervisor to sign a non-standard Agreement with Motorola Solutions, Inc, and to issue purchase orders on an “as needed” basis, in the aggregate amount not to exceed \$202,000.00, over the period of October 1, 2017 through September 30, 2024. The Investigative Bureau for the District Attorney requires 36 new hand held digital radios to support its investigators in the execution of their duties.

DISCUSSION:

The Investigation Bureau for the Office of the District Attorney requires portable radios that are able to fully utilize the current Monterey County radio infrastructure to support their law enforcement operations within the county. Current radios are incapable of functioning at a minimum safe level in numerous locations within the county; the improved multi-band functionality will allow investigators to communicate in any area within the county, thereby improving officer safety. Several relevant improvements provided by these new radios include:

- a. Improved connectivity and operability in the field
- b. Improved sound quality
- c. Multi-band vs analog single-band
- d. Improved technology from existing radios
- e. Better ergonomic feel for the operators
- f. Decreased maintenance issues from current radios

The proposed Agreement is non-standard for the County, but is based upon the Vendor’s standard agreement and leasing terms.

This proposed agreement provides these state of the art multi-band radios to the District Attorney from 1 October 2017 through 30 September 2024. After the submission of a fully executed Exhibit E to Motorola Solutions, Inc, the final version of Exhibit D will be prepared by Motorola Solutions, Inc. and completed as authorized herein.

OTHER AGENCY INVOLVEMENT:

The Agreement was not approved by the Risk Management division of County Counsel, due to the insurance information not be provided by Motorola. County Counsel has approved the agreement as to form.

FINANCING:

Funding is not required until next fiscal year, for the first installment of the leasing payments. First payment amount of approximately \$33,614.22 is due in FY 2018-19 and has not yet been appropriated. The cost of this agreement will be incorporated in the FY 2018-19 budget development process.

Prepared by: Bruce Suckow, Finance Manager II, Ext. 5259

Approved by: Dean D. Flippo, District Attorney, Ext. 5470

Attachments:

- a. County of Monterey Standard Agreement with Motorola Solutions, Inc
- b. Exhibit A - Scope of Services, for Motorola Solutions, Inc
- c. Exhibit B - Motorola additions, deletions, changes to the Standard Agreement
- d. Exhibit C - Motorola pricing proposal
- e. Exhibit D - Draft leasing agreement

f. Exhibit E - Board Resolution