



County of Monterey

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Board Report

File #: A 13-147, **Version:** 1

Authorize the Purchasing Manager for Natividad Medical Center (NMC) to execute Amendment No. 2 to the Agreement (A-12223) with Robert Egnew for Senior Management Consulting Services at NMC, extending the Agreement to June 30, 2014 and adding \$130,000 for a revised total Agreement amount not to exceed \$329,000 in the aggregate. (ADDED VIA ADDENDUM)

RECOMMENDATION:

It is recommended the Board of Supervisors authorize the Purchasing Manager for Natividad Medical Center (NMC) to execute Amendment No. 2 to the Agreement (A-12223) with Robert Egnew for Senior Management Consulting Services at NMC, extending the Agreement to June 30, 2014 and adding \$130,000 for a revised total Agreement amount not to exceed \$329,000 in the aggregate.

SUMMARY/DISCUSSION:

Mr. Robert Egnew, management consultant, has long established working relationships with individual healthcare providers, healthcare organizations and non-profit agencies throughout Monterey County. He served for many years as a senior executive within the Monterey County Health Department. He has extensive knowledge of the County's policies and procedures as well as the knowledge and experience in the partnering with others in the provision of integrated, comprehensive, coordinated healthcare services.

During the first two terms of this Agreement, Mr. Egnew worked closely with NMC and CAO executive leadership in identifying critical success factors to improve NMC's overall performance in the dynamic, rapidly changing healthcare delivery environment. His skills and experience will continue to be needed to assist NMC with the rollout of healthcare reform and the implementation of new partnership arrangements with local hospitals, clinics, and community based healthcare providers. His skills and experience will continue to be needed to assist with the implementation of NMC's strategic plan as assigned by the NMC CEO.

Worker's Compensation Insurance Exemption:

Contractor is the sole provider of services with no permanent or temporary workers. Accordingly, Worker's Compensation Insurance is not required.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment No. 2 as to legal form and risk provisions. Auditor-Controller has reviewed and approved this Amendment No. 2 as to fiscal provisions. The Amendment No. 2 has also been reviewed and approved by Natividad Medical Center's Board of Trustees.

FINANCING:

The cost for this Amendment No. 2 is \$130,000 and is included in the Fiscal Year 2013/2014 Recommended Budget. There is no impact to the General Fund.

Prepared by: Carol Adams, Assistant Administrator for Planning & Business Development, 783-2556
Approved by: Harry Weis, Chief Executive Officer, 783-2553

Attachments: Amendment No. 2, Original Agreement, Amendment 1
Attachments on file with the Clerk to the Boards Office