



County of Monterey

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Board Report

File #: A 18-393, **Version:** 1

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional and Call Coverage Services Agreement (A-12752) with Monterey Spine and Joint, PC, a California professional corporation to provide neurosurgery services at NMC, extending the term by twelve months (October 1, 2018 to September 30, 2019) and adding \$600,000 for a revised not to exceed amount of \$2,950,000 for the full term of the Agreement October 1, 2014 to September 30, 2019; and
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) amendments to this Agreement where the total amendments do not exceed 10% of the original contract amount (\$125,000) and do not significantly change the scope of work.

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional and Call Coverage Services Agreement (A-12752) with Monterey Spine and Joint, PC, a California professional corporation to provide neurosurgery services at NMC, extending the term by twelve months (October 1, 2018 to September 30, 2019) and adding \$600,000 for a revised not to exceed amount of \$2,950,000 for the full term of the Agreement October 1, 2014 to September 30, 2019; and
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) amendments to this Agreement where the total amendments do not exceed 10% of the original contract amount (\$125,000) and do not significantly change the scope of work.

SUMMARY/DISCUSSION:

Natividad Medical Center (NMC) received its designation as the Level II Trauma Center for Monterey County in January 2015. The American College of Surgeons requires neurosurgeons provide dedicated call coverage with a 30 minute response time for Level II Trauma Centers. In order to provide 24/7 care, it is necessary to develop and sustain a core team of quality neurosurgeons made up of employed and independent contract physicians to provide daily call coverage in the Emergency Department and follow-up care to patients in the Intensive Care Unit and Specialty Clinic.

NMC has an agreement with Monterey Spine and Joint to provide neurosurgery call coverage, outpatient clinic services and medical director services at NMC as part of the comprehensive trauma services required for the Level II Trauma Center activation. NMC wishes to amend the agreement to extend the term by twelve months and to add to the amount payable for services during the extended term so the group can continue to provide services without interruption. Monterey Spine and Joint is paid a daily rate for coverage services. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved

by Natividad Medical Center's Finance Committee on August 23, 2018 and Board of Trustees on September 7, 2018.

FINANCING:

The cost for this Amendment is \$600,000. The total not to exceed amount of this Agreement is \$2,950,000 for the period October 1, 2014 to September 30, 2019 (60 months). The actual cost is contingent upon Monterey Spine and Joint's level of participation, in the call panel which may fluctuate based on availability. NMC has agreements with multiple providers to cover this service the total expenditure will not exceed \$1,300,000 annually which is included in the Fiscal Year 2018/2019 Adopted Budget. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Jeanne-Ann Balza, Management Analyst, 783.2506

Approved by: Gary Gray D.O., Interim Chief Executive Officer, 783.2553

Attachments:

Agreement; First-Third Amendment

Attachments on file at the Clerk of the Board