



## Board Report

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**File #:** A 20-323, **Version:** 1

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- a. Approve and authorize the Director of the Department of Social Services to sign an agreement with Goodwill Central Coast for \$1,400,000 to provide Expanded Subsidized Employment training, supervision, intensive case management, and job performance evaluations for CalWORKs Welfare-to-Work customers, retroactively to August 1, 2020 through June 30, 2021; and
- b. Authorize the Director of the Department of Social Services to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$140,000) of the original contract amount and do not significantly change the scope of work.

### RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Approve and authorize the Director of the Department of Social Services to sign an agreement with Goodwill Central Coast for \$1,400,000 to provide Expanded Subsidized Employment training, supervision, intensive case management, and job performance evaluations for CalWORKs Welfare-to-Work customers, retroactively to August 1, 2020 through June 30, 2021; and
- b. Authorize the Director of the Department of Social Services to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$140,000) of the original contract amount and do not significantly change the scope of work.

### SUMMARY/DISCUSSION:

The Expanded Subsidized Employment Program is one of the California Work Opportunity and Responsibility to Kids (CalWORKs) early engagement strategies being implemented as a result of the passage of AB 74 Chapter 21, Statutes of 2013; Welfare and Institutions Code (WIC) Sections 11322.63 and 11322.64.

The Department of Social Services (DSS) is seeking to continue Expanded Subsidized Employment (ESE) to serve our hardest to employ customers. Monterey County Department of Social Services requested proposals from vendors under RFP #10648. Goodwill Central Coast's proposal was accepted. The project will place approximately 239 CalWORKs Welfare-to-Work customers into immediate subsidized employment positions. These customers have minimal or no work experience and/or must establish appropriate work behaviors before entering unsubsidized employment, or the existing 'work ready' subsidized employment opportunities.

Goodwill Central Coast will provide services for Expanded Subsidized Employment (ESE) that will include assessment of employment skills and needs, job readiness and retention training, immediate (within one day) employment at Goodwill stores throughout the county, intensive case management to assure success on the job, paying wages to participants, and placement of participants in unsubsidized employment. CalWORKs customers are eligible to participate in ESE for up to twelve weeks or longer if the customer is obtaining skills and experiences in an employment field or if a longer placement will lead to unsubsidized employment.

The Expanded Subsidized Employment Program was one of the programs that the Governor was proposing to cut in the May Revise Budget. The Department delayed submission of the agreement until the State Budget was passed and confirmed that this program was restored in the Approved State Budget.

OTHER AGENCY INVOLVEMENT:

The Auditor-Controller and Purchasing have reviewed and approved this Agreement. County Counsel has approved the Agreement as to form.

FINANCING:

This agreement is funded by CalWORKs and AB 74 funds. Sufficient revenue and appropriations in SOC005 are included in the FY2020-21 Adopted Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement correlates to the Economic Development and Health & Human Services Strategic Initiatives adopted by the Board of Supervisors through the training and employment of CalWORKs customers.

Mark a check to the related Board of Supervisors Strategic Initiatives

- ☒ Economic Development
- ☐ Administration
- ☒ Health & Human Services
- ☐ Infrastructure
- ☐ Public Safety

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Approved by: Lori A. Medina, MSW, Director x4430

Attachments: Goodwill Agreement

Original agreement is on file with Clerk of the Board as an attachment to this Board report.