



County of Monterey

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Board Report

File #: 21-518, Version: 1

- a. Approve and authorize the Contracts/Purchasing Officer or Contracts/Purchasing Supervisor to execute Countywide Service Agreements to provide Uniformed Security Guard Services based on the criteria set forth in RFP #10744. The agreements are between the County of Monterey and the six (6) named vendors as follows: Universal Protection Service, LP. dba Allied Universal Security Services, American Guard Services, Inc., ASSET Private Security, Inc. Condor Security of America, Inc., Miller Event Management, Inc., and National Security Industries & Services, on an as-needed basis for the initial term of three (3) years from July 1, 2021 through and including June 30, 2024 with the option to extend the agreements for two (2) additional one (1) year periods, for a total not to exceed a maximum five (5) year Agreement. The aggregate amount over the term of all Agreements shall not exceed \$10,000,000, in accordance with the terms and conditions set within each Agreement; and
- b. Authorize the Contracts/Purchasing Officer or Contracts/Purchasing Supervisor to execute, after one year, similar additional Agreements for Uniformed Security Guard Services with qualified contractors who meet the minimum requirements and comply with the County of Monterey standard terms and conditions, where each individual agreement does not affect the total aggregate amount authorized. Any additional Agreements shall terminate June 30, 2024; and
- c. Authorize the Contracts/Purchasing Officer to increase the cumulative “not to exceed” amount by up to 10% of the original aggregate amount of \$10,000,000, even if no additional Agreements are entered into.

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Approve and authorize the Contracts/Purchasing Officer or Contracts/Purchasing Supervisor to execute Countywide Service Agreements to provide Uniformed Security Guard Services based on the criteria set forth in RFP #10744. The agreements are between the County of Monterey and the six (6) named vendors as follows: Universal Protection Service, LP. dba Allied Universal Security Services, American Guard Services, Inc., ASSET Private Security, Inc. Condor Security of America, Inc., Miller Event Management, Inc., and National Security Industries & Services, on an as-needed basis for the initial term of three (3) years from July 1, 2021 through and including June 30, 2024 with the option to extend the agreements for two (2) additional one (1) year periods, for a total not to exceed a maximum five (5) year Agreement. The aggregate amount over the term of all Agreements shall not exceed \$10,000,000, in accordance with the terms and conditions set within each Agreement; and
- b. Authorize the Contracts/Purchasing Officer or Contracts/Purchasing Supervisor to execute, after one year, similar additional Agreements for Uniformed Security Guard Services with qualified contractors who meet the minimum requirements and comply with the County of Monterey standard terms and conditions, where each individual agreement does not affect the total aggregate amount authorized. Any additional Agreements shall terminate June 30, 2024; and
- c. Authorize the Contracts/Purchasing Officer to increase the cumulative “not to exceed” amount by up to 10% of the original aggregate amount of \$10,000,000, even if no additional Agreements are entered into.

SUMMARY/DISCUSSION:

Approval of the recommended action will enable the County to assure a reliable source of Uniformed Security Guard Services on an as-needed basis to the County of Monterey for the initial term of three (3) years from July 1, 2021 through and including June 30, 2024 with the option to extend the Agreements for two (2) additional one (1) year periods, for a total not to exceed a maximum five (5) year Agreement. Services shall include but are not limited to, Services shall include, but are not limited to, foot patrols of employee parking areas and the reporting of any damage to property or suspicious activity to the designated representative of the County. Reporting shall include issues related to parked vehicles such as car break-ins, lights left on, provision of parking lot enforcement (tickets and warnings), provision of fire watch as necessary, response to all activated panic and specific code alarms, and also providing specialized guard services as requested by the County of Monterey Office of the Sheriff and Natividad Medical Center. Each Agreement is based upon County requirements as set forth in the terms and conditions of RFP #10744. Each Agreement will be included on the Countywide Service Agreement schedule, so that departments can see these resources are available, eliminating the need for individual Agreements with each County department. The aggregate amount to be spent for all identified Agreements over the five (5) year term is not to exceed \$10,000,000. Copies of the Agreements are on file with the Clerk of the Board.

Additionally it is recommended that the Contracts/Purchasing Officer or the Contracts/Purchasing Supervisor be authorized to enter into additional similar Agreements after one year, with other vendors who otherwise meet the qualifications of RFP #10744 and agree to the same terms and conditions as approved vendors and where each additional Agreement would terminate at the same time as the Agreements presented before the Board for approval today. It is also recommended that the Contracts/Purchasing Officer of the Contracts/Purchasing Supervisor be authorized to increase the cumulative 'not to exceed' amount by up to 10% of the original aggregate amount of \$10,000,000 whether or not additional Agreements are entered into. This authority will provide needed flexibility to the County to deal with currently unanticipated needs.

OTHER AGENCY INVOLVEMENT:

County Counsel and Auditor Controller has reviewed and approved this request.

FINANCING:

Funds for these services are contained within the approved budget allocations of the departments utilizing the services. Expenditures will depend on the actual services requested by individual County departments. Based upon historical usage, the aggregate amount to be spent for all Agreements issued under RFP #10744 is not anticipated to exceed \$10,000,000 over the five (5) year term.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Security is a vital part of ensuring visitors as well as employees are safe when conducting business at a county facility.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Tom Skinner, Management Analyst III Contracts/Purchasing Dept., 5791

Approved by: Mike Derr, Contracts/Purchasing Officer, 4992

Attachments:

Universal Protection Service, LP. DbA Allied Universal Security Services agreement
American Guard Services, Inc. agreement
ASSET Private Security, Inc. agreement
Condor Security of America, Inc. agreement
Miller Event Management, Inc. agreement
National Security Industries & Services agreement