



# County of Monterey

Board of Supervisors  
Chambers  
168 W. Alisal St., 1st Floor  
Salinas, CA 93901

## Board Report

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**File #:** A 13-069, **Version:** 1

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Authorize the Purchasing Manager for Natividad Medical Center (NMC) to execute an Agreement with Navin, Haffty & Associates, LLC for Computerized Physician Order Entry Support Services at NMC in an amount not to exceed \$1,907,500 for the period May 1, 2013 to July 31, 2014.

### **RECOMMENDATION:**

It is recommended the Board of Supervisors authorize the Purchasing Manager for Natividad Medical Center (NMC) to execute an Agreement with Navin, Haffty & Associates, LLC for Computerized Physician Order Entry Support Services at NMC in an amount not to exceed \$1,907,500 for the period May 1, 2013 to July 31, 2014.

### **SUMMARY/DISCUSSION:**

CPOE is an essential part to meeting the requirements of the mandated Health Information Technology for Economic and Clinical Health (**HITECH**) Act for an Electronic Health Record (EHR) System (in NMC's case **MediTech**). CPOE is the most clinically critical of all EHR implementations due to its potential impact on morbidity and mortality of NMC patients. In a study reviewing CPOE implementation by the Lucille Packard Hospital, implementation of CPOE resulted in a 20% reduction in mortality. In another study from the University of Pittsburg, where CPOE implementation was sub-optimal; there was an increase in mortality from 2.80 to 6.57%. NMC needs to be in the later camp.

For the last several years NMC has purchased, and continues to purchase, necessary modules of MediTech in order to systematically build a fully operational EHR. Modules of MediTech, in turn, meet the ongoing mandated Medicaid and Medicare Meaningful Use requirements via the HITECH Act legislated by the federal government.

“Meaningful Use” is defined as the “Meaningful use of an EHR Technology (in NMC's case MediTech) to achieve specific health and efficiency goals.” Meaningful Use, as dictated by the HITECH Act, states that all hospitals meeting the targets of Meaningful Use Stage 1 & 2, will receive reimbursements for provided services. Meaningful Use Stage 1 requirements for Medicaid/Medical have been completed. The requirement for Medicare Meaningful Use Stage 1 began in March 2013 and is expected to be completed in June 2013. For NMC to meet Meaningful Use Stage 2, CPOE must be in place and fully functional by October 1, 2014.

Navin Hafty & Associates will provide clinical and technical expertise as part of a team of consultants and NMC staff implementing MediTech's CPOE Software Module. Additional services include implementation of the Provation Order Set Software.

### **OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved this Agreement as to legal form and risk provisions. The Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad Medical Center's Board of Trustees.

### **FINANCING:**

The cost for this Agreement is \$1,907,500. \$100,000 is included in the Fiscal Year 2012/2013 Adopted Budget. \$1,807,500 is

included in the Fiscal Year 2013/2014 Recommended Budget. There is no impact to the General Fund.

Prepared by: Jim Fenstermaker, Senior IT Strategist, 783-2559

Approved by: Harry Weis, Chief Executive Officer, 783-2553

Attachments: Agreement

Attachments on file with the Clerk to the Board's Office