



# County of Monterey

Board of Supervisors  
Chambers  
168 W. Alisal St., 1st Floor  
Salinas, CA 93901

## Board Report

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**File #: A 19-375, Version: 1**

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Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with First Alarm Security & Patrol Inc., for Uniformed Security Guard Services at NMC (A-12738) per County Request for Proposals (RFP) #10514 for an amount not to exceed \$2,300,000 with an agreement term retroactive September 1, 2019 through June 11, 2020.

### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with First Alarm Security & Patrol Inc., for Uniformed Security Guard Services at NMC (A-12738) per County Request for Proposals (RFP) #10514 for an amount not to exceed \$2,300,000 with an agreement term retroactive September 1, 2019 through June 11, 2020.

### **SUMMARY/DISCUSSION:**

On June 9, 2015 the Monterey County Board of Supervisors approved the execution of five service agreements awarded from RFP #10514 for Uniformed Security Guard Services for the Monterey County. The bidders awarded were Asset Security Inc., Condor Security of America, First Alarm Security & Patrol Inc., National Security Industries & Services, and SC3DVBE Security Services. Each individual agreement did not include a total agreement amount. The Board of Supervisors approved an aggregate amount of \$14,800,000 over the term of all agreements through June 11, 2020. As of September 1, 2019, Natividad learned that there was not enough available money remaining under the aggregate total county-wide for security guard and patrol services to cover its needed services for FY2019-20. Natividad is one of many departments that utilize these services heavily and spends over \$2,000,000 annually on such services. The County's Central Contracts/Purchasing Department informed Natividad that it was not planning on amending the existing aggregate total amount because it was already working on a new RFP. Natividad was advised to setup its own piggy-back agreement. Therefore, this new agreement is a piggy-back agreement specifically for Natividad with identical contractual terms and conditions as those of the County agreements. The expiration is June 11, 2020, because that is when all of the County-wide service agreements will expire per RFP #10514.

The services rendered under the agreements awarded from RFP #10514 for uniformed security guard services include, but are not limited to foot patrols of employee parking areas and the reporting of any damage to property or suspicious activity to the designated County representative. Reporting includes issues related to parked vehicles such as car break-ins, lights left on, provision of parking lot enforcement such as tickets and warnings, provision of fire watch as necessary, response to all activated panic and specific code alarms, and providing specialized guard services as requested by Natividad, such as regular vehicle patrol and on-site guard presence around the clock.

### **OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved this agreement as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement as also been reviewed and approved by NMC's Finance Committee on September 26, 2019 and by its Board of Trustees on October 4, 2019.

### **FINANCING:**

The cost for this agreement is \$2,300,000 all of which is included in the Fiscal Year 2019-20 Adopted Budget.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

The security services rendered under this agreement are a vital part of ensuring visitors as well as employees are safe when conducting business at a county facility.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Jeffrey Cleek, Director of Engineering & Safety, 783-2614  
Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:

Agreement with First Alarm Security & Patrol Inc. for Security and Patrol Guard Services (unarmed) per County RFP #10514

Attachments on file with the Clerk of the Board