



# County of Monterey

Board of Supervisors  
Chambers  
168 W. Alisal St., 1st Floor  
Salinas, CA 93901

## Board Report

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**File #:** A 13-125, **Version:** 1

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- a. Authorize the Purchasing Manager for Natividad Medical Center (NMC) to execute the Second Amendment to Professional Services Agreement with Sweet, Renfer & Milanese MD to provide urology services at NMC, extending the term of the agreement to June 30, 2015 and adding \$600,000, for an amount not to exceed \$1,140,000 in the aggregate (for the period July 1, 2011 to June 30, 2015); and
- b. Authorize the Purchasing Manager for NMC to execute to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% of the original contract amount, and do not significantly change the scope of work.

**RECOMMENDATION:**

It is recommended that the Board of Supervisors:

- a) Authorize the Purchasing Manager for Natividad Medical Center (NMC) to execute the Second Amendment to Professional Services Agreement with Sweet, Renfer & Milanese MD to provide urology services at NMC, extending the term of the agreement to June 30, 2015 and adding \$600,000, for an amount not to exceed \$1,140,000 in the aggregate (for the period July 1, 2011 to June 30, 2015); and
- b) Authorize the Purchasing Manager for NMC to execute to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% of the original contract amount, and do not significantly change the scope of work.

NMC has an agreement effective July 1, 2011, and amended July 1, 2012, with Sweet, Renfer & Milanese MD to provide 24 hours, 7 days a week, 365 days a year for urology call coverage in the emergency department as well as urology clinic in the outpatient specialty clinic.

The total expenditure by fiscal year is as follows:

Fiscal Year 2011/2012	\$244,243
Fiscal Year 2012/2013	\$270,000 (the number of urology clinic provided increased due to patient volume in the specialty clinic, but the rate of pay did not increase from the previous year)

NMC wishes to enter into the Second Amendment with Sweet, Renfer & Milanese MD to extend the term of the agreement an additional twenty (24) months; to increase the compensation for call coverage and clinic services according to fair market value and to increase the aggregate maximum liability of the agreement.

Sweet, Renfer & Milanese MD is paid a daily rate for call coverage services and a daily rate for clinic services. The amount of clinic services provided my increase due to patient volume, but the rate of pay will not increase for the term of the Second Amendment. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

**OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved this Amendment/Agreement as to legal form and risk provisions. Auditor-Controller has reviewed and approved this Amendment/Agreement as to fiscal provisions. The Amendment/Agreement has also been reviewed and approved by Natividad Medical Center's Board of Trustees.

**FINANCING:**

The total cost for this Amendment/Agreement is \$1,140,000 for the forty eight (48) month period. \$244,243 was disbursed in Fiscal Year 2011/2012; \$270,000 was disbursed in Fiscal Year 2012/2013; \$312,878 is included in the Fiscal Year 2013/2014 Recommended Budget and the remaining \$312,878 will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

Prepared by: Jeanne-Ann Balza, Management Analyst, 783.2506

Approved by: Harry Weis, Chief Executive Officer, 783.2553

Attachments: Agreement; First Amendment; Second Amendment

Originals on file at the Clerk of the Board