



# County of Monterey

Board of Supervisors  
Chambers  
168 W. Alisal St., 1st Floor  
Salinas, CA 93901

## Board Report

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**File #:** A 20-284, **Version:** 1

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- a. Authorize the Deputy Purchasing Agent for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Seunggu Jude Han, M.D. to provide neurosurgery services at Natividad for an amount not to exceed \$700,000 for the period September 1, 2020 to August 31, 2021.
- b. Authorize the Deputy Purchasing Agent for Natividad or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$70,000) of the original contract amount.

### RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Seunggu Jude Han, M.D. to provide neurosurgery services at Natividad for an amount not to exceed \$700,000 for the period September 1, 2020 to August 31, 2021.
- b. Authorize the Deputy Purchasing Agent for Natividad or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$70,000) of the original contract amount.

### SUMMARY/DISCUSSION:

Natividad received its designation as the Level II Trauma Center for Monterey County in January 2015. The American College of Surgeons requires neurosurgeons provide dedicated call coverage with a 30 minute response time for Level II Trauma Centers. In order to provide 24/7 care, it is necessary to develop and sustain a core team of quality neurosurgeons made up of independent contract physicians to provide daily call coverage in the Emergency Department and follow-up care to patients in the Intensive Care Unit and Specialty Clinic.

Natividad would like to enter into an agreement with Seunggu Jude Han, M.D., a board certified neurosurgeon, to provide neurosurgical services as part of the comprehensive trauma services required for the Level II Trauma Center. Dr. Han will provide inpatient and outpatient services, procedures in the operating room, call coverage in the emergency department as well medical director services for the neurosurgery department. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

### OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees on July 10, 2020.

### FINANCING:

The total cost of this Agreement is \$700,000. The actual cost is contingent upon Dr. Han's participation in the call panel which may fluctuated based on his availability. Natividad has agreements with multiple providers to ensure sufficient coverage of the neurosurgery services where the total expenditure will not exceed \$1,300,000 annually which is included in Fiscal Year 2020/2021 adopted budget. The remaining balance will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

### BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement are required for a Level II Trauma Center and provide Natividad with

the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Gary Gray D.O., Chief Executive Officer, 783.2553

Attachments: Agreement