



County of Monterey

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Board Report

File #: A 14-032, **Version:** 1

Approve and direct the Purchasing Manager for Natividad Medical Center (NMC) to execute Amendment No. 2 to the Agreement (A-12466/MYA703) with The Abaris Group for further implementation assistance of the Level II Trauma Center at NMC, extending the term of the Agreement to December 31, 2014 and adding \$200,000 for a revised total Agreement amount not to exceed \$491,450 in the aggregate (for the period November 1, 2012 to December 31, 2014).

RECOMMENDATION:

It is recommended the Board of Supervisors approve and direct the Purchasing Manager for Natividad Medical Center (NMC) to execute Amendment No. 2 to the Agreement (A-12466/MYA703) with The Abaris Group for further implementation assistance of the Level II Trauma Center at NMC, extending the term of the Agreement to December 31, 2014 and adding \$200,000 for a revised total Agreement amount not to exceed \$491,450 in the aggregate (for the period November 1, 2012 to December 31, 2014).

SUMMARY/DISCUSSION:

The Abaris Group is an Emergency Medicine Healthcare Consulting Firm specializing in trauma planning, development and financial analysis services. On November 1, 2012, NMC entered into an Agreement with The Abaris Group to assess NMC's potential of becoming a Level II trauma center, Phase I. The Agreement was amended on May 1, 2013 by Amendment No. 1 to assist with preparation of the trauma proposal, Phase II.

NMC now wishes to amend the Agreement with this Amendment No. 2 to extend the term of the Agreement to December 31, 2014 and add \$200,000 so that the Abaris Group can continue to be available to assist with the implementation of the Level II Trauma Program, Phase III. Phase III includes assistance with setting the trauma activation fee and the review of NMC's Charge Description Master (CDM) to optimize the charge structure.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment No. 2 as to legal form and risk provisions. The Auditor-Controller has reviewed and approved this Amendment No. 2 as to fiscal provisions. The CAO Budget and Analysis Division has advised to inform the Board of Supervisors the spending authority (appropriations) associated with NMC's Fiscal Year 2013/2014 Adopted Budget has been exceeded and approval and authorization for modification of NMC's appropriation budget should be presented to the Board of Supervisors. Since NMC is an Enterprise Fund, this does not prevent continued expenditures and is not a legal requirement, but it is considered good public policy, transparency and fiscal management. The Amendment No. 2 has also been reviewed and approved by Natividad Medical Center's Board of Trustees.

FINANCING:

The total cost for this Agreement is \$491,450. \$75,000 was disbursed in Fiscal Year 2012/2013 (8 months) and \$216,149 was disbursed in Fiscal Year 2013/2014. This amendment adds \$100,000 to Fiscal Year 2013/14. The remaining \$100,000 is included in the Fiscal Year 2014/2015 Recommended Budget. NMC is confirming its appropriations position and if its spending authority has been exceeded will return to the Board. There is no impact to the General Fund.

Prepared by: Gary Gray, Chief Medical Officer, 783-2504

Approved by: Harry Weis, Chief Executive Officer, 783-2553

Attachments: Original Agreement, Amendments 1 and 2, Spend Sheet

Attachments on file with the Clerk to the Boards Office