



# County of Monterey

Board of Supervisors  
Chambers  
168 W. Alisal St., 1st Floor  
Salinas, CA 93901

## Board Report

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**File #:** A 14-198, **Version:** 1

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Approve and direct the Purchasing Manager for Natividad Medical Center (NMC) to execute Amendment No. 1 to the Agreement (A-12530 / MYA983) with Modular Devices Inc. for Exchange of Equipment and Installation Services at NMC, adding \$295,500 for a revised total Agreement amount not to exceed \$2,452,500 in the aggregate.

### **RECOMMENDATION:**

It is recommended the Board of Supervisors approve and direct the Purchasing Manager for Natividad Medical Center (NMC) to execute Amendment No. 1 to the Agreement (A-12530 / MYA983) with Modular Devices Inc. for Exchange of Equipment and Installation Services at NMC, adding \$295,500 for a revised total Agreement amount not to exceed \$2,452,500 in the aggregate.

### **SUMMARY/DISCUSSION:**

NMC entered into a lease agreement with Modular Devices to provide a Mobile Computerized Tomography (CT) laboratory and a mobile Angiography/Interventional Radiology (IR) Laboratory services for the term August 1, 2013 through July 31, 2016. The Board of Supervisors approved the lease on July 30, 2013. The request submitted for approval is to upgrade the CT equipment.

The Modular Device Mobile Computed Tomography (CT) laboratory with a GE 16 slice CT scanner will be replaced with a new mobile unit featuring a GE 64 slice CT scanner. The new scanner captures images of a beating heart in five heartbeats, an organ in a second, and if necessary, whole body trauma in 10 seconds. Volume coverage is diagnostic power -- including the ability to routinely perform CT-angiography, in addition to rapid test for stroke and chest pain. The new scanner can scan as fast as 0.35 seconds per rotation. The higher speed scanning translates to clearer, sharper images with fewer problems caused by patient movement or motion of a beating heart. The scanner has automated a dose-reduction feature which means less exposure to radiation. Patients will benefit from faster exams and less time needed for breath-holds, which can mean less stress for the patient.

The new CT Laboratory will be exchanged with the existing CT Laboratory once a signed board order is received. There is a onetime fee of \$7,500 for transportation. This fee is included in the total dollar amount of \$295,500. There is an incremental increase to the monthly fee at the rate of \$12,000 per month.

### **OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved this Amendment No. 1 as to legal form and risk provisions. Auditor-Controller has reviewed and approved this Amendment No. 1 as to fiscal provisions. This Amendment No. 1 has also been reviewed and approved by Natividad Medical Center's Finance Committee (June 26, 2014) and Board of Trustees (July, 2014).

### **FINANCING:**

The cost for this Amendment No. 1 is \$295,500 over two years. \$147,750 is included in the Fiscal Year 2014/2015 Adopted Budget. Amounts for remaining years of the Amendment No. 1 will be included in those budgets as appropriate. There is no impact to the General Fund.

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Prepared by: Heidi Riggenschach, Interim Radiology Manager, 772-7660  
Approved by: Harry Weis, Chief Executive Officer, 783-2553

Attachments: Original Agreement, Amendment No. 1, Spend Sheet

Attachments on file with the Clerk to the Boards Office