



# County of Monterey

Board of Supervisors  
Chambers  
168 W. Alisal St., 1st Floor  
Salinas, CA 93901

## Board Report

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**File #:** A 20-143, **Version:** 1

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Approve and authorize the Contracts/Purchasing Officer or Contracts/Purchasing Supervisor to execute a no extension Amendment No. 5 to the Netsmart Technologies, Inc. Agreement A- 13376 for implementation of the Electronic Health Records system for Professional and Technical Consulting Services to Monterey County Health Department to increase funds in the amount of \$8,684.98 for Fiscal Year 2019-20 and decrease the Professional/Technical Consulting reserve fund in the amount of \$8,684.98, with no change to the total Agreement amount not to exceed \$2,991,200 for July 1, 2016 through June 30, 2020.

**RECOMMENDATION:**

It is recommended that the Board of Supervisors:

Approve and authorize the Contracts/Purchasing Officer or Contracts/Purchasing Supervisor to execute a no extension Amendment No. 5 to the Netsmart Technologies, Inc. Agreement A- 13376 for implementation of the Electronic Health Records system for Professional and Technical Consulting Services to Monterey County Health Department to increase funds in the amount of \$8,684.98 for Fiscal Year 2019-20 and decrease the Professional/Technical Consulting reserve fund in the amount of \$8,684.98, with no change to the total Agreement amount not to exceed \$2,991,200 for July 1, 2016 through June 30, 2020.

**SUMMARY/DISCUSSION:**

Netsmart Technologies, Inc. (“Netsmart”) is an Electronic Health Record (“EHR”) provider who provides the Avatar systems application for the Monterey County Health Department Behavioral Health Bureau (“MCBH”). The Netsmart services consist of licensed software maintenance and support, licensed subscription, hosting services, one-time software and hardware purchases and professional and technical consulting services. The systems application through Netsmart enables MCBH to maintain real-time, patient-centered records that make information available instantly and securely to authorized users.

Approval of this Amendment No. 5 will provide authorized MCBH medical staff additional electronic prescribing transmissions as needed. This Amendment increases funds for Avatar Order Connect licensed subscription and a one-time purchase of supporting software in the total amount of \$8,684.98 for Fiscal Year 2019-20. The Professional/Technical Consulting reserve fund is decreased by the same amount of \$8,684.98 for a revised amount of \$366,463.64 with no change to the total Agreement amount of \$2,991,200.

The Agreement contains the County’s standard 30-day termination clause “no cause” provision (Section 15.0 (a)), a “good cause” provision effective immediately (Section 15.0(b)), and a defunding provision (Section 15.0 (d)).

This work supports Monterey County Health Department (“MCHD”) 2018-2022 strategic initiative(s): 4. Engage MCHD workforce and improve operational functions to meet current and developing population health needs. It also supports one of the ten essential public health services, specifically: 6. Enforce laws and regulations that protect health and ensure safety.

**OTHER AGENCY INVOLVEMENT:**

The Office of the County Counsel and Auditor-Controller have reviewed and approved this Amendment No. 5

as to legal form and fiscal provisions, respectively.

FINANCING:

The Agreement is funded by Federal Funding Participation (FFP), Realignment, and Mental Health Services Act (MHSA) funds. The funds for FY 2019-20, are included in the Health Department's Behavioral Health Bureau (HEA012, Unit 8410) FY 2019-20 Adopted Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Check the related Board of Supervisors Strategic Initiatives:

Economic Development:

- Through collaboration, strengthen economic development to ensure a diversified and healthy economy.

Administration:

- Promote an organization that practices efficient and effective resource management and is recognized for responsiveness, strong customer orientation, accountability and transparency.

Health & Human Services:

- Improve health and quality of life through County supported policies, programs, and services; promoting access to equitable opportunities for healthy choices and healthy environments in collaboration with communities.

Infrastructure:

- Plan and develop a sustainable, physical infrastructure that improves the quality of life for County residents and supports economic development results.

Public Safety:

- Create a safe environment for people to achieve their potential, leading businesses and communities to thrive and grow by reducing violent crimes as well as crimes in general.

Prepared by: Alica Hendricks, Management Analyst III, 1295

Approved by:

Date: \_\_\_\_\_

Elsa M. Jimenez, Director of Health, 755-4526

Attachments:

Amendment No 5 is on file with the Clerk of the Board  
Amendment No 4 is on file with the Clerk of the Board  
Amendment No 3 is on file with the Clerk of the Board  
Amendment No 2 is on file with the Clerk of the Board  
Amendment No 1 is on file with the Clerk of the Board  
Agreement is on file with the Clerk of the Board