



County of Monterey

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Board Report

File #: A 13-090, **Version:** 1

Authorize the Purchasing Manager for Natividad Medical Center (NMC) to execute Amendment No. 4 to the Agreement (A-17786) with Hooper, Lundy & Bookman, Inc. for Legal Services at NMC, extending the Agreement to June 30, 2015 for a revised total Agreement amount not to exceed \$1,625,000 (and increase of \$500,000 over two years) in the aggregate.

RECOMMENDATION:

It is recommended the Board of Supervisors authorize the Purchasing Manager for Natividad Medical Center (NMC) to execute Amendment No. 4 to the Agreement (A-17786) with Hooper, Lundy & Bookman, Inc. for Legal Services at NMC, extending the Agreement to June 30, 2015 for a revised total Agreement amount not to exceed \$1,625,000 (and increase of \$500,000 over two years) in the aggregate.

SUMMARY/DISCUSSION:

Hooper, Lundy & Bookman, Inc. is the largest full service law firm in the country, with offices in San Francisco, Los Angeles, San Diego, and Washington, D.C., dedicated solely to the legal representation of health care providers in Medicare Medicaid payments, health care business transactions, licensing and certification.

Hooper, Lundy & Bookman provides legal services to the County of Monterey, to ensure that the County's agreements comply with state and federal healthcare and Medicare compliance laws. The potential sanctions for noncompliance with these laws are severe and include civil and criminal liability, as well as debarment or exclusion from participation in Medicare. Additionally, the firm provides advice on medical staff issues and agreements with commercial payors.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment No. 4 as to legal form and risk provisions. Auditor-Controller has reviewed and approved this Amendment No. 4 as to fiscal provisions. The Amendment No. 4 has also been reviewed and approved by Natividad Medical Center's Board of Trustees.

FINANCING:

The cost for this Amendment No. 4 is \$500,000. \$250,000 is included in the Fiscal Year 2013/2014 Recommended Budget. Amounts for remaining years of the Agreement will be included in those budgets as appropriate. There is no impact to the General Fund.

Prepared by: Daniel Leon, Chief Financial Officer, 783-2561

Approved by: Harry Weis, Chief Executive Officer, 783-2553

Attachments: Amendment No. 4, Original Agreement, Amendment Numbers 1, 2 and 3

Attachments on file with the Clerk to the Board's Office