



County of Monterey

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Board Report

File #: A 24-232, **Version:** 1

Approve and authorize the Director of Health Services, or designee, to execute Amendment No. 5 to Agreement with Medical Doctor Associates (MDA), d.b.a Cross Country Locums, for the provision of locum tenens healthcare provider services, amending service rates, updating the parties' Business Associate Agreement, and extending the term for an additional two (2) years for a new term of July 1, 2015 through June 30, 2026, with no change to the total contract amount of \$1,720,000.

RECOMMENDATION:

It is recommended that the County of Monterey Board of Supervisors:

Approve and authorize the Director of Health Services, or designee, to execute Amendment No. 5 to Agreement with Medical Doctor Associates (MDA), d.b.a Cross Country Locums, for the provision of locum tenens healthcare provider services, amending service rates, updating the parties' Business Associate Agreement, and extending the term for an additional two (2) years for a new term of July 1, 2015 through June 30, 2026, with no change to the total contract amount of \$1,720,000.

SUMMARY/DISCUSSION:

The Health Department Clinic Services Bureau (Clinic Services) operates ten community clinic sites designated as Federally Qualified Health Centers (FQHCs) which provide preventive, primary, and specialty medical care services.

Clinic Services engages in Locum Tenens services in times of critical medical need when sufficient permanent staffing is not available in clinic due to circumstances such as resignations, extended leaves and increases in demand for services. The Board of Supervisors approved Agreement No. A-12773 on June 23, 2015 with Medical Doctor Associates (MDA) for the provision of temporary physician, nurse practitioner, and physician assistant health care placement services to Clinic Services. Amendment No. 1 was executed on July 1, 2018 to extend services for an additional two years. Since then, MDA has changed its name to Cross Country Locums, while maintaining seamless and uninterrupted service availability to Clinic Services. The Board of Supervisors approved Amendment No. 2 on June 16, 2020 for an additional two (2) years and increased the contract to \$1,150,000, and on May 25, 2021, approved Amendment No. 3 to address changes in laws applicable to staffing agencies and increased the contract amount to \$1,720,000. Amendment No. 4 was approved on July 1, 2022, extending the term another two years to maintain the continued access to locum tenens providers.

Recruiting and retraining qualified healthcare providers is a challenge for Clinic Services and nationwide. The need to keep up with patient demand requires ongoing pursuit of alternative staffing resources for licensed healthcare providers to support our mission.

Approval of this Amendment will allow Clinic Services to maintain continued access to licensed healthcare locum tenens providers as an option to meet care delivery and coverage support during provider absences and/or shortages.

This work supports the County of Monterey Health Department 2018-2024 Strategic Plan Goal(s): 3. Ensure access to culturally and linguistically appropriate customer-friendly, quality health services. It also supports one

or more of the ten essential public health services, specifically: 7. Link people to needed personal health services and assure the provision of health care when otherwise unavailable; and 8. Assure competent public and personal health care workforce.

OTHER AGENCY INVOLVEMENT:

County Counsel has approved this Amendment No. 5 as to form. Auditor-Controller has approved as to fiscal provisions.

FINANCING:

Sufficient funds are available in the FY24-25 Recommended Budget for Clinic Services Bureau, Health Department (4000-HEA007). This Agreement will be funded by revenue generated from Medi-Cal and Medicare reimbursements. There is no financial impact to the General Fund resulting from approval of this Amendment No. 5.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Check the related Board of Supervisors Strategic Initiatives:

☐ Economic Development:

- Through collaboration, strengthen economic development to ensure a diversified and healthy economy.

☐ Administration:

- Promote an organization that practices efficient and effective resource management and is recognized for responsiveness, strong customer orientation, accountability and transparency.

☒ Health & Human Services:

- Improve health and quality of life through County supported policies, programs, and services; promoting access to equitable opportunities for healthy choices and healthy environments in collaboration with communities.

☐ Infrastructure:

- Plan and develop a sustainable, physical infrastructure that improves the quality of life for County residents and supports economic development results.

☐ Public Safety:

- Create a safe environment for people to achieve their potential, leading businesses and communities to thrive and grow by reducing violent crimes as well as crimes in general.

Prepared by: Prisca Segovia, Management Analyst II, 755-4939

Approved by:

Date: _____

Elsa Mendoza Jimenez, Director of Health Services, 755-4526

Attachments:

Board Report

Amendment No. 5

Amendment No. 4

Amendment No. 3

Amendment No. 2
Amendment No. 1
Agreement