



# County of Monterey

Board of Supervisors  
Chambers  
168 W. Alisal St., 1st Floor  
Salinas, CA 93901

## Board Report

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**File #: A 23-270, Version: 1**

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Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-15371) with Universal Protection Services LP dba Allied Universal Security Services pursuant to the Request for Proposal (RFP) #10744 for uniformed security guard services, extending the agreement an additional one (1) year period (July 1, 2023 through June 30, 2024) for a revised full agreement term of July 1, 2021 through June 30, 2024, and adding \$1,800,000 for a revised total agreement amount not to exceed \$6,300,000.

### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-15371) with Universal Protection Services LP dba Allied Universal Security Services pursuant to the Request for Proposal (RFP) #10744 for uniformed security guard services, extending the agreement an additional one (1) year period (July 1, 2023 through June 30, 2024) for a revised full agreement term of July 1, 2021 through June 30, 2024, and adding \$1,800,000 for a revised total agreement amount not to exceed \$6,300,000.

### **SUMMARY/DISCUSSION:**

Natividad Medical Center (NMC) is a 172 licensed bed acute care hospital in Salinas CA that is owned and operated by the County of Monterey. Security guard and patrol services is a very important and necessary part of hospital operations. Security at NMC is active 24/7 with designated posts with officers stationed at various locations throughout the hospital. Due to the unique environment of working in a hospital setting, NMC requires that all officers become AVADE certified, and medically cleared. Additionally, other stand-out responsibilities that NMC expects its selected security guard and patrol service vendor to adhere to include but are not limited to the following:

- have continuity, coordination, control, and consistency that delivers security and protection to the NMC buildings and Campus.
- receive uninterrupted security guard services, in which appropriate security levels are maintained at all times without interruption.
- be able to promptly receive additional officers as requested.
- provide constant vehicle patrol.
- provide an on-site manager to monitor and manage the guards and patrolmen daily.

Guard services being deemed necessary include security guard manned entry ways into the hospital such as the Emergency department, a manned presence within the Emergency department unit, manned unit in the Mental Health department, and a 24/7 manned security dispatch (watching cameras). In addition to the needed manned posts there are many situations where leadership (HAN) will need to call an additional guard to assist with a 1to1 (aggressive patient), this dynamic also alters the cost of security needs. Furthermore, the costs for security guard and patrol services going forward are projected to be roughly \$1,800,000 annually.

### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this amendment No. 2 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 2 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on June 9, 2023.

### **FINANCING:**

The cost for this amendment No. 2 is \$1,800,000 which is included in the FY 2023-24 Recommended Budget.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

Create a safe environment for people to achieve their potential, leading businesses and communities to thrive and grow while reducing violent crimes.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Felipe Enriquez, Director of Engineering and Safety, 783-2614

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

**Attachments:**

- Allied Universal Security Services Amendment 2
- Allied Universal Security Services Amendment 1
- Allied Universal Security Services Agreement

Attachments on file with the Clerk of the Board