



County of Monterey

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Board Report

File #: A 13-269, **Version:** 1

Authorize the Purchasing Manager for Natividad Medical Center (NMC) to execute Renewal and Amendment No. 2 to the Agreement with CorePoint Health LLC for Software Licensing and Support Services at NMC, extending the Agreement to March 3, 2016 and adding \$154,543 for a revised total Agreement amount not to exceed \$229,666 in the aggregate.

RECOMMENDATION:

It is recommended the Board of Supervisors authorize the Purchasing Manager for Natividad Medical Center (NMC) to execute Renewal and Amendment No. 2 to the Agreement with CorePoint Health LLC for Software Licensing and Support Services at NMC, extending the Agreement to March 3, 2016 and adding \$154,543 for a revised total Agreement amount not to exceed \$229,666 in the aggregate

SUMMARY/DISCUSSION:

In July of 2010 NMC established a contract with CorePoint Health LLC for equipment and software that provides interface connectivity to NMC's Electronic Medical Record (EMR) System "MediTech". The initial purchase included Corepoint's basic interface engine software, hardware and maintenance services.

In March of 2012 NMC purchased, through Amendment #1 to the original agreement, additional interface engine licenses to enhance NMC's connectivity to additional internal and external EMR software systems.

This Amendment and Renewal No. 2, maintains the current existing services and also includes the purchase of two additional CorePoint software modules, "Outreach Manager" and "Community Exchange". The Community Exchange software module is a web-service based solution that will allow NMC to securely exchange healthcare information between external Monterey County Healthcare facilities (i.e., CHOMP, Salinas Valley Memorial Hospital, Mee Memorial Hospital, Monterey County Health Department Clinical Services Clinics, Clinica de Salud del Valle de Salinas, etc.). The Outreach Manager software module will allow NMC to integrate, monitor, and process orders for healthcare services that are received from and issued to physicians. For specific charges for all services see page 12 of 52 *CorePoint Renewal & Amendment #2 Cost Sheet* of attachment No.2

Business Automobile Insurance Exemption

Business Automobile Liability Insurance requirements are waived for this vendor under this Agreement. There is no risk or exposure regarding vehicles.

- All services are provided electronically

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Renewal and Amendment No. 2 as to legal form and risk provisions. Auditor-Controller has reviewed and approved this Renewal and Amendment No. 2 as to fiscal provisions. The Renewal and Amendment No. 2 has also been reviewed and approved by Natividad Medical Center's Board of Trustees.

FINANCING:

The cost for this Renewal and Amendment No. 2 is \$154,543. \$51,514 is included in the Fiscal Year 2013/2014 Adopted Budget. Amounts for remaining years of the Agreement will be included in those budgets as appropriate. There is no impact to the General Fund.

Prepared by: Jim Fenstermaker, Senior IT Strategist, 783-2559

Approved by: Harry Weis, Chief Executive Officer, 783-2553

Attachments: Renewal and Amendment No. 2, Original Agreement, Spend Sheet.

Attachments on file with the Clerk to the Boards Office