



# County of Monterey

Board of Supervisors  
Chambers  
168 W. Alisal St., 1st Floor  
Salinas, CA 93901

## Board Report

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**File #:** A 13-093, **Version:** 1

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- a. Authorize the Purchasing Manager for Natividad Medical Center (NMC) to execute the Second Amendment to Professional Services Agreement (A-11735) with Juan Calzetta MD to provide vascular surgery services at NMC, extending the term of the agreement to June 30, 2015 and adding \$426,400, for an amount not to exceed \$837,400 in the aggregate (for the period July 1, 2011 to June 30, 2015); and
- b. Authorize the Purchasing Manager for NMC to execute to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% of the original contract amount, and do not significantly change the scope of work.

### RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a) Authorize the Purchasing Manager for Natividad Medical Center (NMC) to execute the Second Amendment to Professional Services Agreement (A-11735) with Juan Calzetta MD to provide vascular surgery services at NMC, extending the term of the agreement to June 30, 2015 and adding \$426,400, for an amount not to exceed \$837,400 in the aggregate (for the period July 1, 2011 to June 30, 2015); and
- b) Authorize the Purchasing Manager for NMC to execute to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% of the original contract amount, and do not significantly change the scope of work.

### SUMMARY/DISCUSSION:

NMC has an agreement effective July 1, 2011 with Juan Calzetta MD to provide 24 hours a day, 7 days a week emergency department call coverage and a minimum of two vascular surgery clinics per week in the outpatient specialty clinic. The agreement was amended July 1, 2012 to extend the term and increase the rate of pay according to fair market value. NMC wishes to enter into the Second Amendment with Dr. Calzetta to extend the term of the agreement an additional twenty (24) months and to increase the maximum liability of the agreement, but not increase the rate of pay for services.

The total expenditure by fiscal year is as follows:

|                       |           |
|-----------------------|-----------|
| Fiscal Year 2011/2012 | \$198,000 |
| Fiscal Year 2012/2013 | \$213,000 |

Dr. Calzetta is paid a monthly rate for coverage services. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

### OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment/Agreement as to legal form and risk provisions. Auditor-Controller has reviewed and approved this Amendment/Agreement as to fiscal provisions. The Amendment/Agreement has also been reviewed and approved by Natividad Medical Center's Board of Trustees.

FINANCING:

The total cost for this Amendment/Agreement is \$837,000 for the forty eight (48) month period. \$198,000 was disbursed in Fiscal Year 2011/2012; \$213,000 was disbursed in Fiscal Year 2012/2013; \$213,400 is included in the Fiscal Year 2013/2014 Recommended Budget and the remaining \$213,000 will be budged in subsequent fiscal years. There is no impact to the General Fund.

Prepared by: Jeanne-Ann Balza, Management Analyst, 783.2506

Approved by: Harry Weis, Chief Executive Officer, 783.2553

Attachments: Agreement; First Amendment; Second Amendment

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Originals on file at the Clerk of the Board