



County of Monterey

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Board Report

File #: A 12-073, **Version:** 1

Authorize the Purchasing Manager for Natividad Medical Center (NMC) to execute Amendment No. 3 to the Agreement (A-11719) with UHS Surgical Services Inc., formally PRI Medical Technologies Inc. for Laser, Guided Imagery, Lithotripsy and Cryotherapy Services at NMC, extending the Agreement to June 30, 2013 for a total Agreement amount not to exceed \$205,000 (no change from the previously approved amount) in the aggregate.

RECOMMENDATION:

It is recommended the Board of Supervisors authorize the Purchasing Manager for Natividad Medical Center (NMC) to execute Amendment No. 3 to the Agreement (A-11719) with UHS Surgical Services Inc., formally PRI Medical Technologies Inc. for Laser, Guided Imagery, Lithotripsy and Cryotherapy Services at NMC, extending the Agreement to June 30, 2013 for a total Agreement amount not to exceed \$205,000 (no change from the previously approved amount) in the aggregate.

SUMMARY/DISCUSSION:

PRI Medical Technologies Inc. provides NMC with rental services for Holmium laser, guided imagery, lithotripsy, and cryotherapy. The perioperative services department at NMC currently uses predominately the Holmium laser and cryotherapy portion of this service. The use of the Holmium laser allows NMC surgeons to:

- Perform laser lithotripsy of renal, urethral, and bladder stones.
- Treat urethral and urethral strictures.
- Treat bladder and urethral tumors.
- Treat bladder carcinomas.
- Treat benign prostatic hyperplasia via laser enucleation of the prostate, laser ablation of the Prostate and transincision of the prostate.
- Perform bladder neck incisions.
- Treat condylomas (warts) and lesions of the external genitalia.

The other modality of treatment that NMC utilizes this vendor for is cryotherapy. Cryotherapy allows NMC surgeons to treat renal cell carcinoma (small tumors of the kidney) and spare the kidney when appropriate. The only other surgical treatment for this diagnosis is a partial nephrectomy which is a procedure that neither NMC nor Salinas Valley Memorial Hospital performs.

Budgeted dollars for this vendor have been greatly reduced for Fiscal Year 2012/13. This is due to the addition of a second vendor in Fiscal Year 2011/12 who provides all the same services except for Cryotherapy.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form and risk provisions. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by Natividad Medical Center's Board of Trustees.

FINANCING:

As a result of Amendment No. 2, the Board of Supervisors approved an \$80,000 increase for Fiscal Year 2011-2012 in the maximum liability for the Agreement (for a total Agreement amount not to exceed \$205,000 in the aggregate). As a result of this Amendment No. 3, no additional dollars will be added. As of May 9, 2012, for Fiscal Year 2011-2012, \$0.00 was spent for services. Remaining funds from the previous year's purchase orders (\$8,000) will be rolled over for Fiscal Year 2012/2013. The \$8,000 is included in the Fiscal Year 2012/13 Recommended Budget. There is no impact to the General Fund.

Prepared by: Dee Stokes, Director of Surgical Services, 772-7771
Approved by: Harry Weis, Chief Executive Officer, 783-2553

Attachments: Agreement, Amendments 1, 2 and 3.