



# County of Monterey

Board of Supervisors  
Chambers  
168 W. Alisal St., 1st Floor  
Salinas, CA 93901

## Board Report

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**File #:** A 14-125, **Version:** 1

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- a. Authorize and direct the Purchasing Manager for Natividad Medical Center (NMC) to execute the Professional Services Agreement with Minh Q. Tran M.D. to provide trauma neurosurgery services at NMC for an amount not to exceed \$500,000 for the period July 1, 2014 to June 30, 2015; and
- b. Authorize the Purchasing Manager for NMC to sign up to three (3) amendments to this Agreement where the total amendments do not exceed 10% of the original contract amount, and do not significantly change the scope of work.

### RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a) Authorize and direct the Purchasing Manager for Natividad Medical Center (NMC) to execute the Professional Services Agreement with Minh Q. Tran M.D. to provide trauma neurosurgery services at NMC for an amount not to exceed \$500,000 for the period July 1, 2014 to June 30, 2015; and
- b) Authorize the Purchasing Manager for NMC to sign up to three (3) amendments to this Agreement where the total amendments do not exceed 10% of the original contract amount, and do not significantly change the scope of work.

### SUMMARY/DISCUSSION:

Natividad Medical Center (NMC) was recommended for future designation as the Level II Trauma Center for Monterey County. The American College of Surgeons requires neurosurgeons provide dedicated call coverage with a 30 minute response time for Level II Trauma Centers. In order to provide 24/7 care, it is necessary to develop and sustain a core team of quality neurosurgeons made up of employed and independent contract physicians to provide daily call coverage in the Emergency Department and follow-up care to patients in the Intensive Care Unit and Specialty Clinic.

Minh Q. Tran M.D. is a board certified neurosurgeon licensed to practice medicine in California. NMC wishes to enter into an Agreement with Dr. Tran to provide neurosurgery services as part of the comprehensive trauma services required for the Level II Trauma Center activation.

Dr. Tran is paid a daily rate for coverage services. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

### OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form and risk provisions. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The CAO-Budget and Analysis Division has advised to inform the BOS the spending authority (appropriations) associated with NMC's FY 2014 Adopted Budget has been exceeded and approval and authorization for modification of NMC's appropriation budget should be presented to the BOS. The Agreement has also been reviewed and approved by Natividad Medical Center's Finance Committee on April 24, 2014 and Board of Trustees on May 2, 2014.

### FINANCING:

The maximum not to exceed amount of this Agreement is \$500,000 for the period July 1, 2014 to June 30,

2015, the actual cost is contingent upon Dr. Tran's level of participation in the call panel which may fluctuate based on his availability. NMC has agreements with multiple providers to cover this service; the total amount of these agreements may equal more than \$1,300,000; however the actual expenditure will not exceed the \$1,300,000 annually which is included in the Fiscal Year 2014/2015 Recommended Budget. NMC is confirming its appropriations position and if its spending authority has been exceeded will return to the Board. There is no impact to the General Fund.

Prepared by: Jeanne-Ann Balza, Management Analyst, 783.2506

Approved by: Harry Weis, Chief Executive Officer, 783.2553

Attachments: Agreement

Attachments on file at the Clerk of the Board